# Organization Information

DVINE PATH INC

**DBA (if Applicable)** D'Vine Path Program

#### **Program Name/Title**

D'Vine Path Kindred Hearts Support Group

#### **Brief Program Description**

D'Vine Path's Kindred Hearts Support Group was designed to strengthen and empower caregivers to adults with disabilities, all within the Fallbrook community and surrounding area by arming them with tools, education, and access to information, resources, and support that with help ease the stressors which can lead to caregiver burnout.

#### Is this a new (pilot, recently developed) or established program?

New Initiative/Service

#### **Program Information - Type**

Ongoing

#### **Requested Amount**

66500

#### **Organization's Mission Statement**

D'Vine Path is a dynamic and comprehensive program that provides vocational and life skills training to people with developmental, intellectual and/or learning disabilities in the agriculture, hospitality, and the arts industries.

#### **Organization's Vision Statement**

To provide a place where our students can succeed in all areas of life; where they can learn to create connections, find their purpose, secure employment, to give back and thrive in their daily lives.

#### **Agency Capability**

#### 2018

D'Vine Path became a 501(c)3 tax exempt organization, officially founding its socializing and training program for high functioning individuals with mental health disabilities, i.e., Asperger's Syndrome, autism, intellectual disabilities, and other mild learning disabilities (22+) aging out of their prospective school systems, educating participants on the benefits (re)learn social skills, appropriate behavior and etiquette, healthy nutrition from farm to table, physical fitness, and self-advocacy.

#### 2019

California State Department of Apprenticeship Standards approved DVP's Viticulture & Hospitality Program making it the 1st official apprenticeship for people with disabilities in the state.

Recognized by Department of Apprenticeship Standards as the first standard for people with disabilities in an Apprenticeship and On the Job Training



D'Vine Path curriculum approved by Local Education Agency for Los Angeles Unified School District making DVP the first state standard for people with disabilities in viticulture training.

D'Vine Path became an approved vendor for San Diego Regional Center

#### 2020

San Diego Regional Center approved funding for D'Vine Path's Vocational and Life Skills Training program, making it the first "purpose/project" based vineyard day program in the county. D'Vine Path became an approved vendor for the Department of Rehabilitation

#### 2021

February DVP received funding from Department of Rehabilitation

Contracted a 12-week Farm to Table workshop from Sonia Perez of "Eating Off the Vines."

Voted Non-Profit of the Year by Fallbrook Chamber of Commerce.

Purchased permanent property at 4735 Olive Hill Rd, Fallbrook.

#### 2022

DVP moved into new location - 4735 Olive Hill Road, Fallbrook, CA

Therapy Farm established with the adoption of 3 mini donkeys, 1 Sulcatta Tortoise, and 1 bunny.

DVP introduced three new curriculums: Culinary Journey, Art Studios and Trellis Viniculture. All three fall under service code 102.

Purchased 15 passenger van with grants and donations.

Partnered with local businesses to further boost student experience in employment.

#### **Agency Collaborations**

D'Vine Path's ability to provide our participants education and support could not be as effective without key collaborations with national, regional and community businesses and individuals. They allow us to provide educational workshops, guest speaker events and assist with national and local resources.

Fallbrook Food Pantry - to provide nutritional workshops. Autism Now – provides information on D'Vine Path and how to access our services. Batali Ranch, training vineyard for D'Vine Path students Michelle Verdugo, Licensed Nutritionist SEEDS - provides learning opportunities for individuals with disabilities, to nurture healthy and meaningful relationships, and to reduce the risk of sexual exploitation. Fallbrook Village News, promotion of D'Vine Path Program through print media coverage Derek Wilson of Fallbrook, TRX and Wellness Personal Trainer Rancho Medical, Dr. Miller, physical health presentation Dr. Moran, dentist, dental health presentation Hansen CPR, hands-on CPR training Fallbrook Art Association, art workshops Chef Dianna Branche, culinary presentations Z Café, John Toma, presentations, support Dianna Branche, catering presentations, support Jennie Parker, Fallbrook Pastry Chef **RS Growers Fallbrook** Go To Crew, Stefani Holbrook – how to stay positive as an employee. Imagine Finance Group, Marianne Nolte Martini – finances and budgeting presentations.



# **Target Population - Age**

	Percent of program participants	Estimated number of participants
Children (infants to 12)		
Young Adults (13-17)		
Adults (18-60)	50	
Seniors (60+)	50	
We do not collect this data (indicate with 100%)*		

# **Target Population not collected - Age**

NA

## Gender

	Percent of program participants		
Female	85		
Male	15		
Non-binary			
Unknown*			

## **\*Target Population - Gender**

NA

## **Income Level**

	Percent of program participants		
Extremely Low-Income Limits, ceiling of \$32,100	25		
Very Low (50%) Income Limits, ceiling of \$53,500	25 40		
Low (80%) Income Limits, ceiling of \$85,600			
Higher Than Listed Limits	10		
We do not collect this data (indicate with 100%)*			

# **\*Target Population - Income Level**

NA

# **Projected number of residents that will directly benefit (participant/client) from this program.** 300

# Social Determinants of Health (SDOH)

#### **Program/Services Description - Social Determinants of Health**

Economic Stability (Employment, Food Insecurity, Housing Instability, Poverty)

Education Access & Quality (Early Childhood Education and Development, Enrollment in Higher Education, High School Graduation, Language and Literacy)

Social & Community Context (Civic Participation, Discrimination, Incarceration, Social Cohesion)

Healthcare Access & Quality (Access to Health Care, Access to Primary Care, Health Literacy)

Neighborhood & Built Environment (Access to Foods that Support Healthy Eating Patterns, Crime and Violence, Environmental Conditions, Quality of Housing)

#### **Statement of Need/Problem**

Approximately 47.9 million caregivers provide care to adults (aged 18+) with a disability or illness nationwide. (Greenwald & Associates, 2020) In our own community of Fallbrook, Bonsall and Rainbow, we estimate that the population of our target community is roughly 11,382 if we compare our population of 39,385 by the 28.9% in-home caregiver rate found in California. (Sean Tan, 2021). Of these, 32% of caregivers describe their experience as stressful, financially, physically, and mentally.

Caregiver syndrome, also known as caregiver burnout or caregiver stress has an ICD-10 CM code of Z63.6 and is characterized as a state of physical, emotional, and mental exhaustion. Psychologists define it as a debilitating condition brought about by unrelieved stress.

<span style="font-size:10.0pt;font-family:"Calibri",sans-serif; mso-ascii-theme-font:minor-latin;mso-hansi-theme-font:minor-latin;mso-bidi-theme-font: minor-latin">Works Cited</span><span style="font-family: "Calibri",sans-serif;mso-ascii-theme-font:minor-latin;mso-fareast-font-family: Calibri;mso-fareast-theme-font:minor-latin;mso-hansi-theme-font:minor-latin; mso-bidi-theme-font:minor-latin"></span>

Greenwald & Associates. (2020). Caregiving in the U.S. 2020 - AARP Research Report. The National Alliance for Caregiving (NAC) and AARP.

Sean Tan, S. K. (2021, November). Who Is Caring for the Caregivers? The Financial, Physical, and Mental Health Costs of Caregiving in California. UCLA Center for Health Policy Research. Retrieved from UCLA Center for Health Policy Research: https://healthpolicy.ucla.edu/publications/Documents/PDF/2021/caregivers-policybrief-dec2021.pdf

#### **Statement of Need/Problem - Others**

There are numerous support groups in Fallbrook that service our community. There are no other local organizations within FRHD that provides support specific to full-time caregivers providing care for adults living with disabilities.

#### **Program/Services Description - Program Entry**

Participants can learn about this support group through the D'Vine Path Website, printed and social media, and through word of mouth.



D'Vine Path Kindred Hearts will have a sign-up page on the D'Vine Path website and electronic correspondence will be sent about future meetings and workshops.

#### **Program/Services Description - Program Activities**

D'Vine Path's (DVP) Kindred Hearts Support Group was designed to strengthen and empower individuals and families that provide care (part or full-time) for adults living with disabilities, all within the Fallbrook community and its surrounding areas. Caregiver burnout is a growing concern and can occur when caregivers do not get the help they need, causing them to ignore and neglect their own physical, emotional, and mental health.

D'Vine Path's Kindred Hearts Support Group will provide a resource page for individuals and families looking for information, tools, links, articles, and any other relevant topics that help address questions and concerns regarding adults living with disabilities and those that care for them.

D'Vine Path Kindred Hearts will host group meetings and workshops that will provide participants with tools and advice on how to cope with issues they face as a caregiver to adults living with disabilities. The group meetings/workshops will be led by a Special Needs Quality Life Coach and facilitators with real-life experience providing full-time care to adults living with disabilities.

Meetings will consist of group discussions and subject specific workshops (some led by guest speakers and subject matter experts). Topics will include addressing mental health (awareness and prevention), financial guidance, nutrition, the importance of self-care, and maintaining a healthy life balance. They will also have the added benefit of encouragement, and support from peers that share similar experiences reducing the risk of caregiver burnout in these individuals.

#### Program Goal #1

D'Vine Path's Kindred Hearts Support Group's goal is to provide a safe place where caregivers of adults living with disabilities can ask questions freely, discuss shared experiences, find help with common issues and problems, and connect with individuals that share similar difficult circumstances and experiences caring for adults living with disabilities. The D'Vine Path Kindred Hearts Support Group is intended to create a community and sense of belonging to the caregivers of adults living with disabilities.

#### Program Objectives - Goal #1

To provide a dedicated resource page that shares invaluable information on topics specific to adults living with disabilities and for the individuals that provide care for them.

To host group meetings/workshops led by a Special Needs Quality Life Coach and facilitators that have extensive experience with full-time care giving to those living with disabilities.

#### Program Outcomes/Measurables - Goal & Objectives #1

<span style="font-family:"Calibri",sans-serif; mso-ascii-theme-font:minor-latin;mso-hansi-theme-font:minor-latin;mso-bidi-theme-font: minor-latin">Outcomes for Objective #1</span>

To successfully establish a publicly accessible web page that will provide 25 resources directly related to the care and advocacy of adults living with developmental, intellectual and/or learning disabilities.

<cnan style="font-family:"Calibri" sans-sarif:</pre>

Create your own automated PDFs with Jotform PDF Editor- It's free



To provide 12 group support meetings/workshops within a 12-month period for caregivers of adults with disabilities. Meetings/workshops will include many topics that address the concern of caregiver burnout, such as: mental health awareness and prevention, financial guidance, nutrition and maintaining social health.

# **Anticipated Acknowledgment**

#### **Anticipated Acknowledgment**

Social Media Postings Signage at Service Sites Print Materials to Service Recipients

Website Display

#### **Anticipated Acknowledgment**

Fallbrook Health District's name and logo will be promoted on D'Vine Path's website and through D'Vine Path's social media pages on Facebook and Instagram.

#### **Terms and Conditions**

Accepted

#### **Authorized Signature**



#### **Randy Anderson**

Board President

Retired Vice President and Dean Of Student Services with a demonstrated history of working in higher education. Skilled in Nonprofit Organizations, Academic Advising, Curriculum Development, Public Speaking, and Distance Learning. Strong professional with a master's degree from the University of Utah and a Doctor of Education (Ed.D.) focused in Higher Education/Leadership from Argosy University. randy\_a33@ hotmail.com

#### **Tom Olmstead**

**Board Director** 

Tom secured his undergraduate degree in Arts from Augustana College, SD and his Ph.D. in Synthetic Organic Chemistry from The Pennsylvania State University. He currently teaches as an Organic Chemistry Professor at Grossmont College, San Diego. Tom lives in San Diego County and in his free time, when not traveling, manages his home estate vineyard. tom.olm stead@gcccd.edu

#### Naomi Monthei

Secretary and Human Resources

Fallbrook, CA native, San Diego State University Liberal Arts graduate, with deep roots in the agricultural community, Naom i Monthei is a mother of two teen-aged children; one of them, whose life is impacted by developmental delay. Naom i has been fortunate to work in both the High School and Elementary school Districts in Human Resources and Administrative capacities for over 15 years. Recently, she received her Level 2 Award Certificate from the Wine and Spirits Education Trust (W SET). Naom i's connection and background in Special Education, Human Resources Management, and wine study appreciation make her a perfect fit on the D'vine Path Advisory Board. naom im onthei@gmail.com

#### Brent Batali

Treasurer

Brent grew up on a large family farm in Yakima, Washington, where his family grew and processed spearm int for Wrigley's and concord grapes for Welch's. He graduated from Cal Poly, San Luis Obispo and became a produce broker. He currently owns a company that distributes conventional and organic produce throughout the United States. After being inspired by Lenila's vision for D'Vine Path, together Brent and Lenila planted a vineyard at Batali Ranch for the purpose of providing a place for special needs people to learn new skills and socialize with peers. He enjoys working with the students and getting back to the hands-on part of farming and wine making.

brent@bataliranch.com

#### Ben McCoy Board Member

Ben McCoy has a Bachelor of Arts in Political Science from UC Santa Barbara and focused his academic studies on land-use law, land planning, environmental law and environmental sciences. He has earned a reputation in the San Diego region for the wealth of experience, dedication, and market knowledge he brings to his clients as a Realtor and Agent Mentor at Pacific Sotheby's International Realty. A highlight was being part of the team facilitating the purchase of the new D'Vine Path farm and vineyard in 2021.

Outside of work, Ben enjoys watching and supporting his two daughters while they thrive in school, dance, musical theater, and horseback riding. He's proud to support numerous non-profit organizations such as Agents of Change by donating a portion from each home sale to help build homes for families in Mexico. The highlight was travelling to Rosarito, B.C. to help construct a complete home in one day and having the honor to present the keys to the new owners. Ben's also active with the parent teacher organizations at each of his daughter's schools, contributing time and financial support to help fund extra programs like STEAM and art. Ben also enjoys his creative outlet of landscape photography, drone and video creation.

ben.mccoy@sothebysrealty.com

#### D'Vine Path, Inc. Balance Sheet As of December 31, 2021

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
Bank Accounts	
Legacy Endowment Community Foun	19,936.22
US Bank Checking 1012	95,632.84
US Bank Checking 6910	38,437.31
US Bank Savings 6196	271,943.12
Total Bank Accounts	425,949.49
Total Checking/Savings	425,949.49
Accounts Receivable	
Accounts Receivable	3,847.52
Total Accounts Receivable	3,847.52
Total Current Assets	429,797.01
TOTAL ASSETS	429,797.01
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-75.11
Total Accounts Payable	-75.11
Credit Cards	4 000 00
US Bank Credit Card JO 6955	1,222.22
US Bank Credit Card SB 4928	749.00
Total Credit Cards	1,971.22
Other Current Liabilities	
Payroll Liabilities	6,924.50
Total Other Current Liabilities	6,924.50
Total Current Liabilities	8,820.61
Total Liabilities	8,820.61
Equity	
Opening Balance Equity	37.88
Unrestricted Net Assets	110,366.35
Net Income	310,572.17
Total Equity	420,976.40
TOTAL LIABILITIES & EQUITY	429,797.01

#### **Balance Sheet**

#### As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Bank Accounts	
Capital 6910 / US Bank Checking	268,610.67
Checking (1012)	112,291.12
Legacy Endowment Community Foun	19,936.22
US Bank Savings 6196	4,457.98
Total Bank Accounts	405,295.99
PAYPAL Clearing Account Account	0.00
VENMO Clearing Account	0.00
WIX POS Clearing Account	0.00
Total Bank Accounts	\$405,295.99
Accounts Receivable	
Accounts Receivable	98,334.81
Total Accounts Receivable	\$98,334.81
Other Current Assets	
Uncategorized Asset	-1,705.86
Undeposited Funds	2,431.76
Total Other Current Assets	\$725.90
Total Current Assets	\$504,356.70
Fixed Assets	
Building Improvements	63,672.79
Equipment (Fixed Asset)	41,813.78
Furnitures and Fixtures	11,486.11
Total Fixed Assets	\$116,972.68
TOTAL ASSETS	\$621,329.38

#### **Balance Sheet**

#### As of December 31, 2022

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	3,130.00
Total Accounts Payable	\$3,130.00
Credit Cards	
1004 B of A Credit Card 0420	0.00
US Bank CC 0271	1,211.47
US Bank CC 3286	1,920.96
US Bank CC 7265	2,483.86
US Bank CC JO 6955	665.80
US Bank CC LB 5848	2,523.19
US Bank CC SB 4928	0.00
Total Credit Cards	\$8,805.28
Other Current Liabilities	
Payroll Liabilities	4,633.26
Total Other Current Liabilities	\$4,633.26
Total Current Liabilities	\$16,568.54
Total Liabilities	\$16,568.54
Equity	
Opening Balance Equity	-2,643.12
Owner Due To/From	-5,655.64
Unrestricted Net Assets	420,378.60
Net Income	192,681.00
Total Equity	\$604,760.84
TOTAL LIABILITIES AND EQUITY	\$621,329.38

## D'Vine Path, Inc. **Profit & Loss** January through December 2021

	Jan - Dec 21	
Ordinary Income/Expense		
Income		
Income		
Donations and Grants Donations	49,530.73	
Government Grants	19,710.00	
Non-Government Grants	13,324.00	
Special Events Fundraising	241,157.27	
Total Donations and Grants	323.722.00	
	020,122.00	
Program Income Cordon Program Tuition	132,940.50	
Farmer's Market Donations	1,462.61	
LEAFF Program Tuition	196,799.50	
Social Group Program Tuition	1,500.00	
Student Art Clearing Account	30.00	
Program Income - Other	6,859.20	
Total Program Income	339,591.81	
Sales Income	18.00	
Total Income	663,331.81	
Total Income	663,331.81	
Cost of Goods Sold		
General Cost of Goods		
Misc Program Costs	9,051.07	
Nutrition and Fitness	772.11	
Programs, Facilities & Equip.	2,825.38	
Student Appreciation	181.67	
Transportation	4,034.48	
Total General Cost of Goods	16,864.71	
Program and Event Costs		
Animal Husbandry	619.80	
Farm and Gardening	4,031.98	
Farmers Market	2,169.46	
Guest Speaker	1,625.56	
Social Group Program Costs	1,794.63	
Special Events Costs	20,254.26	
Program and Event Costs - Other	142.30	
Total Program and Event Costs	30,637.99	
Total COGS	47,502.70	
Gross Profit	615,829.11	
Expense		
Advertising and Marketing	8,937.03	
Clearing Account	0.00	
Computer and Software	901.65	
Dues and Subscriptions	668.89	
Gifts Expense	107.10	
Insurance	2,246.22	
Meals Expense	514.54	
Merchant Service Fees	461.31	
Office Expenses	8,632.47	
Desmall Estrates		
Payroll Expenses		
Admin Wages and Salaries	0.00	
Admin Wages and Salaries Payroll Taxes	6,276.79	
Admin Wages and Salaries Payroll Taxes Program Wages and Salaries	6,276.79 181,867.60	
Admin Wages and Salaries Payroll Taxes	6,276.79	

## D'Vine Path, Inc. **Profit & Loss** January through December 2021

	Jan - Dec 21
Total Payroll Expenses	238,424.77
Postage and Delivery	244.52
Professional Fees	914.50
Program Operational Supplies	10,029.79
Program Supplies - General	914.79
Rent Expense	16,500.00
Repairs & Maintenance	3,619.67
Staff Appreciation	271.88
Staff Development	6,132.90
Staff Uniforms	4,160.79
Team Appreciation	873.36
Telephone Expense	384.78
Travel	137.96
Wine Making	1,646.20
Total Expense	306,725.12
Net Ordinary Income	309,103.99
Other Income/Expense	
Other Income	
Interest Income	7.87
Total Other Income	7.87
Other Expense	
Wine Graper Growers Group	186.61
Total Other Expense	186.61
Net Other Income	-178.74
Net Income	308,925.25

# Profit and Loss

January - December 2022

	TOTAL
Income	
Income	
Donations and Grants	
Donations	168,516.17
Government Grants	10,950.00
Non-Government Grants	40,549.00
Special Events Fundraising	20,791.50
Total Donations and Grants	240,806.67
Program Income	
Art Studios Program Tuition	103,753.73
Cordon Program Tuition	175,175.58
Culinary Arts Program Tuition	88,572.20
Farmer's Market Donations	0.00
LEAFF Program Tuition	479,367.06
Life Skills Group Program Tuition	1,660.00
Student Transportation	25,248.74
Trellis Program Tuition	48,549.50
Total Program Income	922,326.81
Total Income	1,163,133.48
Sales	0.00
Total Income	\$1,163,133.48
Cost of Goods Sold	
Event Cost	
Fundraising	18,057.06
Student Events Costs	15,883.62
Total Event Cost	33,940.68
Program Costs	
Agricultural Program	4,625.32
Art Program Expense	11,524.72
Culinary Program Cost	4,482.10
Farmers Market	1,323.20
Field Trips Costs	458.80
General Program Costs	7,199.25
	3,429.64
Guest Speaker	
Life Skills Group Program Costs	805.40
Life Skills Group Program Costs Nutrition and Fitness	200.00
Life Skills Group Program Costs	

#### Profit and Loss

#### January - December 2022

	TOTAL
Transportation Expenses	8,365.30
Total Program Costs	58,648.56
Total Cost of Goods Sold	\$92,589.24
GROSS PROFIT	\$1,070,544.24
Expenses	
Advertising and Marketing	6,651.26
Bank Service Fees	107.06
Dues and Subscriptions	4,418.77
Floral Dept.	2,273.92
Gifts Expense	83.54
Insurance	2,980.43
Interest Expense	51.1
Meals Expense	1,120.68
Merchant Service Fees	244.8
Office Expenses	8,529.0
Computer and Software	2,399.2
Staff Appreciation	4,484.5
Staff Development	8,906.7
Staff Uniforms	3,811.0
Total Office Expenses	28,130.5
Olive Hill Rent	120,714.0
Payroll Expenses	207,375.8
Admin Wages and Salaries	72,000.6
Art Program Wages and Salaries	15,433.3
Cordon Program Wages and Salaries	66,804.6
Culinary Program Wages and Salaries	14,536.9
Employee Benefits	3,088.5
LEAFF Program Wages and Salaries	38,880.4
Payroll Taxes	29,130.8
Viniculture Program Wages and Salaries	2,880.0
Workers Compensation Insurance	12,351.5
Total Payroll Expenses	462,482.8
Professional Fees	14,854.9
Program Operational Supplies	60,152.5
Repairs & Maintenance	143,679.1
Team Appreciation	100.0
Travel	1,623.12
Utilities Expense	12,311.5
Telephone Expense	552.84
Total Utilities Expense	12,864.4 <sup>-</sup>
Vineyard Maintenance	12,346.77

#### Profit and Loss

#### January - December 2022

	TOTAL
Wine Making	3,136.22
Total Expenses	\$878,016.38
NET OPERATING INCOME	\$192,527.86
Other Income	
Interest Income	153.14
Total Other Income	\$153.14
Other Expenses	
Reconciliation Discrepancies	0.00
Total Other Expenses	\$0.00
NET OTHER INCOME	\$153.14
NET INCOME	\$192,681.00

		990-EZ	Short Form Return of Organization Exempt From Income Tax		OMB No. 1545-0047	
F (	Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)				2020	
De Int	partme ernal F	ent of the Treasury Revenue Service	<ul> <li>Do not enter social security numbers on this form, as it may be made put</li> <li>Go to www.irs.gov/Form990EZ for instructions and the latest information</li> </ul>		Open to Public Inspection	
A	Foi	the 2020 calenda	ar year, or tax year beginning , 2020, and ending			
В	Che	ck if applicable: C		D Empl	oyer identification number	
Ļ	╡	ess change	ine Path Inc.		0700460	
F	╡		4 S Mission Road #415		83-0790460 Felephone number	
F	╡	return/terminated Fal.	lbrook, CA 92028	(7)	(760) 468-3712	
Ē	=	nded return				
		ication pending		Num	p Exemption ber ►	
G		ounting Method:		ck ► 🗌 if	the organization is not	
				ired to att	ach Schedule B	
	10000	exempt status (check or		m 990, 99	0-EZ, or 990-PF).	
к		n of organization:	X Corporation Trust Association Other			
L	Add	l lines 5b, 6c, and	7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or	if total		
D	art I		in (B)) are \$500,000 or more, file Form 990 instead of Form 990-EZ.			
Γ	arti		xpenses, and Changes in Net Assets or Fund Balances (see the in ganization used Schedule O to respond to any question in this Part I	structior	ns for Part I)	
	1		jifts, grants, and similar amounts received		1 120,348.	
	2		e revenue including government fees and contracts.		2	
	3		es and assessments.		3	
	4	Investment inco	me		2,530.	
			rom sale of assets other than inventory 5a			
	4		her basis and sales expenses 5b			
	6	Gaming and fun			5c	
Revenue			om gaming (attach Schedule G if greater than \$15,000) <b>6 a</b>			
ver	'		om fundraising events (not including \$ of contributions			
Re		of such gross in	g events reported on line 1) (attach Schedule G if the sum come and contributions exceeds \$15,000)	1.25		
			enses from gaming and fundraising events			
	1	Net income or (I	loss) from gaming and fundraising events (add lines 6a and			
	-	6b and subtract	line 6c).	6	d	
			nventory, less returns and allowances			
			ods sold			
	8		describe in Schedule O).		c	
	9	Total revenue. A	Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8.			
	10	Grants and simil	ar amounts paid (list in Schedule O).	10	122,010.	
	11	Benefits paid to	or for members	11		
es	12		ompensation, and employee benefits		49,071.	
Expenses	13		s and other payments to independent contractors.			
Exp	14	Occupancy, rent,	, utilities, and maintenance			
w	15	Printing, publicat	tions, postage, and shipping	15		
	16 17	Total expenses	(describe in Schedule 0)	16	55,501.	
	18		Add lines 10 through 16 t) for the year (subtract line 17 from line 9)		00/210.	
șts					39,632.	
Net Assets	19	figure reported or	nd balances at beginning of year (from line 27, column (A)) (must agree with end-of n prior year's return)	f-year 19	10 000	
et A	20		n net assets or fund balances (explain in Schedule O)		48,662.	
Ź	21	Net assets or fun	d balances at end of year. Combine lines 18 through 20.	► 21	88,294.	
-	-				00,294.	

BAA For Paperwork Reduction Act Notice, see the separate instructions.

Form 990-EZ (2020)

	rm 990-EZ (2020) D'Vine Path In			83	8-07	90460 Page 2
	art II Balance Sheets (see the in Check if the organization used Sc	chedule O to respond to any o	uestion in this Part II.			X
				(A) Beginning of ye	ar	(B) End of year
1000	2 Cash, savings, and investments			47,757		90,692.
	<ul><li>3 Land and buildings</li><li>4 Other assets (describe in Schedule O)</li></ul>	Coo Cobodul			23	
_				905	. 24	962.
2		See Cabedul		48,662	. 25	91,654.
2				0	-	3,360.
	7 Net assets or fund balances (line 27 of			48,662	. 27	88,294.
P	art III Statement of Program Service A Check if the organization used S	Accomplishments (see the ins	tructions for Part III)			Expenses
Wh	at is the organization's primary exempt purpose? Se	Schedule O to respond to any	question in this Part I	11		uired for section 501 ) and 501(c)(4)
De	scribe the organization's program service	accomplishments for each of	its three largest progr	am services as		nizations; optional
me	scribe the organization's program service easured by expenses. In a clear and conc nefited, and other relevant information for	ise manner, describe the serv	ices provided, the nun	nber of persons	for of	thers.)
2						
-	duties.					
	(Grants \$ 12,840.) If	this amount includes foreign g	rants, check here		28 a	57,677.
29						01,011.
		this amount includes foreign g	rants, check here	····· •	29 a	
30						
	(Grants \$) If t					
31		this amount includes foreign g			30 a	
5		his amount includes foreign g			27	
32	Total program service expenses (add	lines 28a through 31a)			31 a 32	F7 (77
	art IV List of Officers, Directors,					57,677.
	Check if the organization used S	chedule O to respond to any of	question in this Part IV	/	ee trie II	
		(b) Average hours per		( B 11 11 1 C)	5. I	
	(a) Name and title	week devoted to	(c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-)	contributions to emplo benefit plans, and defe	erred	<ul> <li>(e) Estimated amount of other compensation</li> </ul>
-		position	(in not paid, enter -0-)	compensation		
	<u>nila_Batali</u> esident	-				-
	ndi Anderson	40	0	•	0.	0.
	cretary	5	0			0
	ent Batali	5	0	•	0.	0.
-	easurer	- <sub>5</sub>	0		0.	0
				•	<u>.</u>	
		1				
		4				
					$\rightarrow$	
		4				
		1 1				
		1				
_						······································
						11 Ford da 11

		790460		P	age 3
Pa	Art V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part Part Part Part Part Part Part Part	See art V	e Sc	ch (	° 🗌
33	B Did the organization engage in any significant activity not previously reported to the IRS? If 'Yes,' provide a detailed description of each activity in Schedule O		Y	'es	No
34	If 'Yes,' provide a detailed description of each activity in Schedule O.	33	3		Х
34	Were any significant changes made to the organizing or governing documents? If 'Yes,' attach a conformed copy of the amended documents if th a change to the organization's name. Otherwise, explain the change on Schedule O. See instructions.	ey reflect			
35	a binding to the organization have unrelated business gross income of \$1,000 or more during the year from business activities		•		X
	(such as those reported on lines 2, 6a, and 7a, among others)?		ia		Х
	b If 'Yes' to line 35a, has the organization filed a Form 990-T for the year? If 'No,' provide an explanation in Sched				
	c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If 'Yes,' complete Schedule C, Part III	35	-		Х
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If 'Yes,' complete applicable parts of Schedule N	36			X
37	a Enter amount of political expenditures, direct or indirect, as described in the instructions. > 37a	0.	10	20	
	b Did the organization file Form 1120-POL for this year?	37	b		Х
	a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee; or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	38	a		X
	b If 'Yes,' complete Schedule L, Part II, and enter the total amount involved.		-	_	
39	amount involved	0.	2		
	a Initiation fees and capital contributions included on line 9				
	b Gross receipts, included on line 9, for public use of club facilities	0.			
	a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under:				
-10	section 4911 ►0, ; section 4912 ►0, ; section 4955 ►				
1	b Section 501(c)(3) 501(c)(4) and 501(c)(29) organizations. Did the organization engage in any section 4959 excess	0.			
	benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not b	een			
	reported on any of its prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	40	b		X
	c Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ►				
	d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed	0.			
	by the organization	0.			
	e All organizations. At any time during the tax year, was the organization a party to a prohibited tax		10 100		10025
41	shelter transaction? If 'Yes,' complete Form 8886-T List the states with which a copy of this return is filed <b>CA</b>	40	e		X
41	List the states with which a copy of this return is filed <b>CA</b>				
42 =	a The organization's				
12.0	books are in care of ► Lenila_Batali Telephone no. ► (	949) 23	3-6	515	5
	Located at ► 1374 S Mission Road #415 Fallbrook CA ZIP + 4 ► 9	2028	- <u>-</u>		
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a		Ye	s	No
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	421	2		Х
	If 'Yes,' enter the name of the foreign country ►	100			200
			200	10	

See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).
c At any time during the calendar year, did the organization maintain an office outside the United States?
If 'Yes,' enter the name of the foreign country ►

43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here			N/A
	and enter the amount of tax-exempt interest received or accrued during the tax year 43			N/A
			Yes	No
44	a Did the organization maintain any donor advised funds during the year? If 'Yes,' Form 990 must be completed instead of Form 990-EZ.	44 a		х
	b Did the organization operate one or more hospital facilities during the year? If 'Yes,' Form 990 must be completed instead of Form 990-EZ.	44 b	45.3	x
	c Did the organization receive any payments for indoor tanning services during the year?	44 c		X
45	d If 'Yes' to line 44c, has the organization filed a Form 720 to report these payments? If 'No,' <i>provide an explanation in Schedule O</i> and the organization have a controlled entity within the meaning of section 512(b)(13)?	44 d		
	<ul> <li>bid the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)?</li> <li>b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' Form 990 and Schedule R may need to be completed instead of Form 990-EZ. See instructions.</li> </ul>			x
BAA		orm 990	-F7 (	2020)

Х

42 c

٠

Form 99	0-EZ (2020) D	Vine Path Inc.			83-07	90460	Page
							Yes No
46 Dic car	d the organizati ndidates for pu	on engage, directly or indi blic office? If 'Yes,' comple	rectly, in political camp ete Schedule C, Part L.	aign activities on behalf	of or in opposition to	46	x
Part V		501(c)(3) Organizatio					1 1 1
	All section	on 501(c)(3) organizat 50 and 51.	tions must answer	questions 47-49b an	d 52, and complete	e the table	es
	Check if	the organization used	Schedule O to res	spond to any questic	n in this Part VI		
<b>47</b> Did	I the organization	n engage in lobbying activitie	es or have a section 501(	h) election in effect during	the tax year? If 'Yes,'		Yes No
con	nplete Schedul	e C, Part II	soction 170/b)(1)(A)(i)	2  {  V = 1 = ==============================	·····	47	X
		on make any transfers to a					X
		elated organization a secti					X
		for the organization's five hi					
emp	ployees) who ea	ch received more than \$100	,000 of compensation from	m the organization. If there	is none, enter 'None.'	Ney	
		tle of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimate other com	
None							
					1		
			· -				
							1.1.1
							12
			-				
51 Com	nplete this table opensation from	her employees paid over \$ for the organization's five high the organization. If there iness address of each independent	ghest compensated indep is none, enter 'None.'				
None	(a) Hame and bus			(b) Type c		(c) Comp	ensation
						11	
d Tota	I number of oth	ner independent contractor n complete Schedule A? <b>N</b>	s each receiving over \$	3100,000	·······		
com	pleted Schedul	e A	Iote: All section 501(c)(	3) organizations must at	ach a	► X Yes	No
Jnder penalti	ies of perjury, I decla	are that I have examined this return aration of preparer (other than office	, including accompanying scher	dules and statements, and to the	best of my knowledge and belie	ef, it is	
rue, correct, a	and complete. Decla	aration of preparer (other than office	er) is based on all information of	f which preparer has any knowle	dge.		
Sign	Signature of	officer		/	Date		
Here	Lenila	Batali	COP	I	President		
	21 1	name and title	Dal				
	Print/Type prepar	er's name	Preparer's signature	Date	Check if	N	
Paid		Greene, CPA	Roxanne L Greene	CPA VIS 2001		1494077	
Preparer	Firm's name ►	R. Greene & Associa					
Jse Only	Firm's address ►	CLOU D HIDDION NA D	uite 205			0-0947537	
Any the ID	diamer II.	Bonsall, CA 92003				726-4316	
	o uiscuss this	return with the preparer st	iown above? See instru	ICTIONS	••••••	► X Yes	No
BAA						Form 990-	EZ (2020)

Form 990-EZ (2020)



Agency			C GRANT BUD					
Name:		D'Vine Path Program		Kindred Hearts Su	•• •			
Not a	all lir	ie items will correspond with your program budg category possible. However,		es not fully align either leave it blank or group it in the be baram budget is fully itemized.				
1)	Α	INDIRECT EXPENSES:	PROGRAM COST	APPLYING	OTHER FUNDERS	REQUESTED FRO		
'' <u> </u>	A1	Administrative Support	150,000.00	ORGANIZATION 150,000.00		FRHD		
			-					
/	A2	General Insurance (not program specific )	20,000.00	,				
	A3	Accounting & audit expenses	4,000.00	,				
	A4	Consultant/Contractor Fees	40,000.00	,	10,000.00			
	A5	Physical Assets (Rent, Facility Costs)	135,000.00		10,000.00	4 500 4		
	A6	Utilities	25,000.00		3,500.00	1,500.0		
	A7	IT & Internet	4,000.00		1,200.00	2,000.0		
	A8	Marketing & Communications	2,500.00		1,500.00	1,000.0		
	A9	Office Supplies	25,000.00		7,000.00	3,000.0		
	410	Training & Education	8,000.00		2,500.00	5,500.0		
Α	411	Other: specify						
_		TOTAL INDIRECT EXPENSE	413,500.00	-	35,700.00	13,000.0		
	В	PERSONNEL EXPENSES - PROGRAM SPECIFIC	PROGRAM COST	APPLYING ORGANIZATION	OTHER FUNDERS	REQUESTED FRC FRHD		
E	B1	Salary (Administrator - Certified Coach)	80,000.00		4,000.00	9,000.0		
E	B2	Salary (Facilitator)	40,000.00	28,000.00	7,000.00	5,000.0		
E	B3	Salary (Facilitator)	25,000.00	15,000.00	5,000.00	5,000.0		
E	B4	Salary (Assistant Facilitator)	15,000.00	8,000.00	2,500.00	4,500.0		
E	B5	Salary (Assistant Facilitator)	15,000.00	8,000.00	2,500.00	4,500.0		
E	B6	Salary Website Administrator	22,000.00	15,000.00	5,000.00	2,000.0		
E	B7	Benefits	25,000.00	25,000.00				
E	B8	Payroll Expenses (WC, taxes)	16,000.00	16,000.00				
В	310	Specialty Consultants - Guest Speakers	15,000.00	-	7,000.00	8,000.0		
		TOTAL PERSONNEL EXPENSE	253,000.00	182,000.00	33,000.00	38,000.0		
	С	DIRECT PROGRAM EXPENSES	PROGRAM COST	APPLYING ORGANIZATION	OTHER FUNDERS	REQUESTED FRO FRHD		
(	C1	Equipment	4,500.00		1,500.00	3,000.0		
(	C2	Program/Project Supplies	3,000.00		1,000.00	2,000.0		
(	C3	Printing/Duplicating	1,000.00		-	1,000.0		
(	C4	Travel/Mileage	6,000.00		2,000.00	4,000.0		
(	C5	Food / Catering	7,000.00		1,500.00	5,500.0		
(	C6							
(	C7							
(	C8							
(	C9							
C	C10							
С	C11							
С	C12							
C	C13							
C	C14							
C	C15							
		TOTAL OTHER EXPENSES	21,500.00	-	6,000.00	15,500.0		
			W	Х	Y	Z		
	D	TOTAL ALL EXPENSES	PROGRAM COST	% REQUESTED FROM FRHD				
			\$ 688,000.00	10%				
			. ,		1			
	UND							
2) <u>Fl</u>	UND E	DING SOURCES FUNDS FOR PROGRAM	7					
2) <u>FL</u>			546,800.00	]				
2) <u>Fl</u>	Е	FUNDS FOR PROGRAM       APPLYING ORGANIZATION     X       OTHER FUNDERS     Y	546,800.00 74,700.00	]				
2) <u>FL</u>	<b>E</b> E1	FUNDS FOR PROGRAM       APPLYING ORGANIZATION     X						
2) <u>FL</u>	<b>E</b> E1 E2	FUNDS FOR PROGRAM       APPLYING ORGANIZATION     X       OTHER FUNDERS     Y	74,700.00 66,500.00		SHOULD BE FOUNT TO			
2) <u>FU</u>	<b>E</b> E1 E2 E3	FUNDS FOR PROGRAM         APPLYING ORGANIZATION       X         OTHER FUNDERS       Y         REQUESTED FROM FRHD       Z	74,700.00 66,500.00		SHOULD BE EQUAL TO	YOUR PROJECT CO		
2) <u>FU</u>	<b>E</b> E1 E2 E3	FUNDS FOR PROGRAM         APPLYING ORGANIZATION       X         OTHER FUNDERS       Y         REQUESTED FROM FRHD       Z         TOTAL FUNDING SOURCES       X	74,700.00 66,500.00	NOTE: THIS AMOUNT	SHOULD BE EQUAL TO	YOUR PROJECT CO		

\*\* Agency budget is your agency's entire budget for the year. Fill in the amount.

# Fallbrook Regional

 Agency Name:
 D'Vine Path Program

 Program Name:
 Kindred Hearts Support Group

#### **INSTRUCTIONS:**

List other grant funders that have been approached by your organization for this program in the past year, do not include FRHD. Include Name, Date, Amount Requested, Awarded, Declined or Pending.

Funder Name	Date Submitted	Amount Requested	Status

# Fallbrook Regional

Agency Name:	D'Vine Path Program					
Program Name:	Kindred Hearts Support Group					
Total Organization Budget (Current Fiscal Year)			1,236,533.48			
Total Project Budget (Current Fiscal Year)			688,000.00			

Leave cells blank if they are not applicable to your organization - do not mark with NA.

#### **Organization Sources of Revenue**

#### Sources of Funding

(Total Organization Budget)

(This Project Request)

			One-time				One-time
		Percent	funding?			Percent of	funding?
Source of funds	\$ Amount	of Total	(Yes/No)		\$ Amount	Total	(Yes/No)
Federal							
State	922326.81	75%	NO		546800	79%	
City/County*							
Other Govt.	10950	1%					
Proposed FRHD	66500	5.00%		Ī	66500	10%	
Fees for Service	6900	0%					
Grants (non-gov't)	40,549	3.00%		Ī			
General Donations	168516.17	14%		Ī	60000	9%	
Other Internal							
Organizational Fundraising	20791.5	2%			14700	2%	
Other (list):							
				Ī			
				Ī			
Total	\$1,236,533.48	100%			\$688,000.00	100%	

#### \* City/County

If the organization currently receives funding from any Cities or Counties, please list the jurisdiction and contract amount below.



#### Agency Name:

**Program Name:** 

## D'Vine Path Program

Kindred Hearts Support Group

#### INSTRUCTIONS:

1. List items from your PROJECT BUDGET FORM (Sections A and B) that you are seeking FRHD support, and that requires explanation.

2. Your narrative should explain why this expense is necessary to the project and why or how FRHD funding would make an impact.

# A. INDIRECT EXPENSES: Please indicate by the Line Number and Item Name

#	Name	Narrative:
A10	Training & Education	Training & Education for staff

#### **B. PERSONNEL EXPENSES - PROGRAM SPECIFIC**

#	Name	Narrative:
B1	Salary (Administrator - Certified Coach)	The Kindred Hearts Support Program will be led by a Certified Special Needs Quality Life Coach. This position is vital to the support group and FRHD's support makes a significant impact in helping kick off this program
B5	Salary (Assistant Facilitator)	Assistant Facilitators will be required to supervise any participant needing assitance with the family member / person they are providing care for
B6	Salary (Assistant Facilitator)	Assistant Facilitators will be required to supervise any participant needing assitance with the family member / person they are providing care for
B10	Specialty Consultants - Guest Speakers	To pay for certified / licensed consultants and experts to speak to our participants. Experts such as nutritionist, licensed therapists, etc. will be hired for speaking engagements.

#### C. DIRECT PROGRAM EXPENSES

#	Name	Narrative:
C5	Food / Catering	Food / Catering will be provided at each session