

BOYS & GIRLS CLUBS OF NORTH COUNTY

Organization Name

Legal Name

Boys & Girls Clubs of North County

DBA (if Applicable)

Boys & Girls Clubs of North County

Funding Amount Being Requested

75000

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

2500

Organization's Mission Statement

To inspire and enable all young people, especially those who need us most, to reach their full potential as productive, caring, and responsible citizens.

Organization's Vision Statement

To provide a world-class Club experience that assures success is within reach of every young person who enters our doors, with all members on track to graduate from high school with a plan for the future, demonstrating good character and citizenship, and living a healthy lifestyle.

Organization Collaborations

Boys & Girls Clubs of North County has a long history of strong collaborations within the Fallbrook and surrounding communities. We will continue to work closely with many other organizations and businesses to ensure the success of our program.

Fallbrook Union Elementary School District: This strong partnership has been in place for nearly 15 years. We currently partner at eight school sites. FUESD also assists with staff training opportunities.

Community Housing Works: In collaboration since 2019, we partner at the Turnagain Apartments Site. With this partnership, we have created an afterschool site right in the apartment complex to serve residents.

Fallbrook Public Library: provides educational activities and resources for our youth.

Cal State San Marcos: provides nursing students as volunteers in health-related activities and screenings.

Fallbrook Food Pantry: provides service projects for youth and food for families, as well as gardening and cooking facilities.

Palomar Family Health: provides behavioral health services to youth in our program.

Fallbrook Chamber of Commerce: collaborates on events, marketing and community needs.

The Foundation for Senior Care: provides service projects for youth.

North County Fire District and Sherriff's Department: Special event volunteers and tours/guest speakers.

Local Sports Teams: provides tickets and sports clinics for our youth and families.

Local organizations and businesses that volunteer and sponsor our programs: Rotary Clubs, Angel Society, Rally for Children, Masonic Lodge, National Charity League, Fallbrook High School, Bonsall Women's Club,

Fallbrook Women's Club, Major Market, Del Rey Avocado, Yogurt Palace, Chase Bank, Mountain Mike's Pizza, The UPS Store, Panda Express and Banc of California.

In what language(s) does your organization provide services?

- English
- Spanish

Date Founded/Services Offered in Fallbrook area

Date Founded

1962

Date services in Fallbrook area began

1962

Service Area

- Bonsall
- De Luz
- Fallbrook
- Rainbow

What demographic group does your organization program predominately serve?

- Youth - other setting

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	78	1975
Young Adults (13-17)	21	87
Adults (18-60)	1	1
Seniors (60+)		
We do not collect this data (indicate with 100%)*		

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	46
Male	54
Non-binary/Other	
Unknown*	

***Target Population: Gender**

N/A

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	66
Very Low (50%) Income Limits, ceiling of \$82,700	19
Low (80%) Income Limits, ceiling of \$132,400	15
Higher Than Listed Limits	
We do not collect this data (indicate with 100%)*	

***Target Population - Income Level**

N/A

How are other organizations addressing these needs in the community?

We are not aware of any other programs in our community that offer daily, low/no cost programs that provide youth with nutrition education, physical activities and positive social interactions/social emotional learning.

Anticipated Acknowledgment

Anticipated Acknowledgment

- Social Media Postings
- Print Materials to Service Recipients
- Website Display
- Other

Anticipated Acknowledgment

The Fallbrook Regional Health District’s generous support will be acknowledged in program printed materials. In addition, FRHD will be recognized in a post at least quarterly on our Facebook and Instagram pages. FRHD’s partnership with the Club will also be recognized in a press release, an emailed newsletter, and the annual report.

Provide your 501c3 tax designation identification number.

95-2241614

Contact Information: Submission

Contact Name

Maureen Sullivan

Title

VP of Development

Primary Contact Phone

760-728-5871

Email Address

maureens@bgcnorthcounty.org

Organization Mailing Address

205 W Alvarado Street
Fallbrook, CA, 92028

Is the Organization's mailing address the same as the service address?

NO

Organization Physical Address

445 E Ivy Street
Fallbrook, CA, 92028

Site Visits & Board of Directors Meetings

Hours of Operation

Monday-Friday 3:30pm-5:30pm

Dates/Times of Organization Board of Directors Meetings

The Board of Directors meets monthly on the 4th Thursday from 4-5pm, except for the month of July.

The Mission of the Boys & Girls Clubs of North County is to inspire and enable all young people, especially those who need us most, to reach their full potential as productive, caring, and responsible citizens. The Club serves nearly 2,500 youth members from Fallbrook and neighboring areas. Our mission is carried out daily at our Ingold Clubhouse and Teen Center, as well as at six school sites and one residential complex site. A total of 66% of our Club members are low-income, with 19% extremely low-income. There is a strong correlation between childhood poverty and a variety of health issues. According to the Southeastern Association of Community Action Agencies, low-income families are more likely to be food insecure, and many cannot afford fresh food (illustrating the Neighborhood & Built Environment social determinant of health). Those living in poverty often have limited access to healthy and affordable foods. They often experience “cycles of food deprivation and overeating; high levels of stress, anxiety, and depression; fewer opportunities for physical activity; greater exposure to marketing of obesity-promoting products; and limited access to health care.” Obesity is a high risk for our Club members.

In addition to leading to obesity, poverty also has a strong correlation with children experiencing mental health issues. Illustrating Social & Community Context, the CDC states that for children living in poverty, more than 1 in 5 (22%) had a mental, behavioral, or developmental disorder. Often, children diagnosed with one disorder experience multiple disorders.

52% of our kids are Hispanic, and many of our members are dealing with a language barrier, illustrating both Healthcare Access & Quality and Education Access & Quality Social Determinants of Health. According to the Fallbrook Union Elementary School District, 39% of their students are English learners. This leads to challenges with communicating needs to healthcare professionals and lowers overall health literacy for these Club members.

Children in the Fallbrook community have constant access to water via swimming pools, lakes, streams, canals, the ocean, etc. It is critical for children to participate in swimming lessons and water safety instruction to minimize their risk of injury or death. The CDC reports drownings are the second leading cause of death for children aged 0 to 17 years. We have the lowest cost swim lessons with water safety in Fallbrook and are one of only two community pools. California

Department of Public Health (CDPH) clearly states “Drowning prevention classes.” In 2009 the American Academy of Pediatrics found children enrolled in formal swimming lessons had an 88% reduced risk of drowning. Participating in swim lessons and daily open swim activities will address the social determinants of health of Social and Community Context (social cohesion) and Healthcare Access and Quality (health literacy).

Education Access & Quality: We improve the language and literacy skills of our Club members by weaving language and literacy throughout our programs, utilizing a social setting to reinforce and teach these skills rather than the classroom. We also teach health and healthy habits.

Social & Community Context: One of the tenets of our youth development strategy is social cohesion. The Club is committed to creating safe, inclusive spaces where every kid can reach their full potential and feel a sense of belonging. We will address the Social & Community Context Social Determinant of Health by teaching teamwork and participating in community service, partnering with Palomar Family Counseling to provide services and support to Club members, and playing team sports and participating in recreational activities to teach our youth a sense of fairness, empathy, resiliency, and equity, as well as improves language and communication skills, and math skills are used when scoring and playing sports.

Healthcare Access & Quality: The Healthy Habits curriculum focuses on making choices that support a healthy eating pattern and physical wellness. We also partner with local health organizations and refer Club families to these resources, and we partner with the Cal State San Marcos student nurses who provide health services during the summer. We also address the Healthcare Access and Quality Social Determinant of Health by providing lifesaving water safety training to all children who use our pool. Also, by learning to swim, children are learning lifelong physical activity to help them prevent obesity and the awful side effects of obesity such as diabetes, hypertension, high cholesterol, and high blood pressure.

Neighborhood & Built Environment: We provide daily, well-rounded, nutritious meals and teach health and healthy habits. We provide a healthy daily meal at all of our sites with healthy food, such as fruit, protein, dairy, and whole grains. The goal is for children to experience and taste healthy food and adjust their taste palettes to liking healthy food.

Boys & Girls Clubs of America's Triple Play program is designed to help prevent diabetes, cardiovascular disease, and obesity, and support mental health through its three-pillar approach:

- **Mind (social-emotional health and decision-making):** Builds life skills, resilience, goal setting, self-regulation, and stress management. Teaches strategies for making healthy choices. This addresses the Healthcare Access & Quality Social Determinants of Health, the Education Access & Quality Social Determinants of Health, and the Social & Community Context Social Determinants of Health.
- **Body (physical activity and nutrition):** Increases daily physical activity through structured games, sports, and fitness activities. Offers nutrition education and healthy meal/ snack options. This addresses the Healthcare Access & Quality Social Determinants of Health, the Education Access & Quality Social Determinants of Health, and the Social & Community Context Social Determinants of Health.
- **Family (family engagement and support).** Involves families in education and health activities to reinforce healthy habits at home. Provides resources and guidance to help families create supportive environments for physical activity and nutrition. This addresses the Neighborhood & Built Environment Social Determinants of Health and the Healthcare Access and Quality Social Determinants of Health.

We have partnered with the Boys & Girls Clubs of America and the National Youth Outcomes Initiative (NYOI). NYOI uses surveys given to our Club members to collect data on indicators that are typically difficult to capture through other methods. The data we receive from NYOI allows us to track the success of our programs. Nearly 60% of the survey respondents indicated in 2025 that they had some form of physical activity 5+ days a week, and 71% reported that healthy eating was important to them. Additionally, 71% reported that they take care of their feelings and emotions.

We are happy to see the progress of our members, but we still have more work to be done to ensure that ALL kids in our program are receiving the programs and services they need to ensure healthy outcomes.

Funding Partners

2024-2025

Grants	Name	Awarded Amount	Date
	FRHD Water Safety	\$21,710	7/15/24
	FRHD Triple Play	\$40,490	7/12/24
	Rest Haven	\$10,000	12/20/24
	Henry L. Guenther Foundation	\$30,000	3/14/25
	Sprouts	\$5,000	10/01/24
	Panda Cares	\$10,000	12/23/24
	Rite Aid Foundation	\$10,000	10/21/24
	FRHD Sports Grant	\$5,000	11/15/24
	Rally for Children	\$1,500	11/27/24
	Leslie's Pools - 2024 Aquatic Safety Plan Contest	\$1,000	1/07/25
	Albertson's Foundation	\$10,000	4/4/25
	CECO Community Grant	\$1,814	4/18/25
	Hunter Industries	\$12,500	3/24/25
	Zable Foundation	\$30,000	6/21/24
	Community Housing Works	\$20,355	6/30/25
	Legoland BGCA	\$3,936	11/15/24
	CA Alliance of BGC	\$3,752	7/12/24
	BGCA Passthrough	\$3,936	11/15/24
	BGC Foundation	\$10,000	12/20/24
	LA84	\$20,000	4/28/25
	BGC Fallbrook	\$38,551	6/25/25
	BGC Foundation	\$5,000	7/19/24
Gov't Grants	BGCA Pass Thru	\$15,109	1/31/25
	Bonsall Union	\$27,825	6/30/25
	CA Snack Reimbursement	\$100,349	6/20/25
	FUESD	\$1,716,899	6/30/25
	Vallecitos School District	\$242,800	6/30/25
Events		\$224,646	
General Donations		\$151,108	

2023-2024

Funding Partners

Grants	Name	Awarded Amount	Date
	FRHD Water Safety	\$17,225	7/21/23
	FRHD Triple Play	\$40,033	7/21/23
	French Fund Foundation	\$5,000	8/25/23
	SUNDT Foundation	\$6,300	11/17/23
	Boys & Girls Club of Fallbrook Foundation	\$22,813	1/26/24
	The Better World Trust	\$15,000	3/22/24
	Copley Foundation	\$6,000	4/19/24
	Zable Foundation	\$30,000	7/7/23
	SDG&E Foundation	\$5,000	6/21/24
	Rite Aid Foundation	\$10,000	11/6/23
	Nordson Foundation	\$10,000	7/7/23
	Community Housing Works	\$21,562	6/30/24
	FRHD Sports Grant	\$5,000	10/13/23
	Hunter Industries	\$5,000	9/1/23
	Albertson's Foundation	\$10,000	11/22/23
	BGCA Social Recreation Grant	\$21,514	11/30/23
	Coastal Community Foundation (Betty Scalice Foundation)	\$3,000	1/12/24
	Animal Wild Game Feed	\$5,000	7/18/23
	BGC Fallbrook Foundation	\$22,814	1/26/24
	BGCA Pass-through	\$500	11/17/23
	Zable	\$30,000	6/21/24
	BGCA Pass Thru	\$31,514	3/14/24
	CA Alliance BGC	\$21,514	9/12/23
	Hunter Industries	\$10,000	6/21/24
Gov't Grants	BGCA Pass Thru	\$82,480	6/30/24
	Bonsall School District	\$69,800	6/30/24
	CA Snack Reimbursement	\$107,598	6/20/24
	FUESD	\$1,664,587	6/30/24
	Vallecitos School District	\$313,800	6/30/24
Events		\$275,648	
General Donations		\$96,593	

Summary Budget
2025-26

Income	
Contributions	\$ 11,000
Fundraising Events	\$ 367,000
Grants, Corporate	\$ 132,496
Grants, Foundations	\$ 202,236
Grants, Government	\$ 2,344,500
Interest Income	\$ 20,000
Membership Dues	\$ 26,000
Program Fees	\$ 267,750
TOTAL	\$ 3,370,982
Expenses	
Salaries	\$ 2,269,897
Payroll Taxes and Fees	\$ 180,000
Employee Benefits	\$ 90,000
Conferences and Meetings	\$ 15,500
Dues	\$ 30,000
Equipment Repair and Maint	\$ 17,000
Fundraising Expenses	\$ 84,000
Government Snack Program	\$ 55,000
Insurance	\$ 72,899
Marketing and Advertising	\$ 10,000
Occupancy	\$ 150,000
Personnel	\$ 40,000
Professional Fees	\$ 100,000
Supplies	\$ 171,000
Telephone	\$ 13,000
Vehicles	\$ 20,000
TOTAL	\$ 3,318,296

Boys & Girls Clubs of North County
Statement of Activity by Month
July 2024 - June 2025

	Jul 2024	Aug 2024	Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Total
4010 Contributions	-	150	2,930	1,200	1,100	1,450	2,550	714	328	-	900	800	12,122
4015 Fundraising	30,438	3,291	2,728	46,772	10,700	44,704	11,447	34,231	52,590	115,096	1,189	47,889	401,075
4510 Government Grants	-	68,280	241,856	47,622	44,668	589,793	36,425	44,246	523,639	69,170	38,177	390,913	2,102,789
4520 Foundation Grant	16,826	1,826	1,826	16,826	3,326	11,926	2,880	1,880	31,880	23,694	1,880	40,432	155,200
4530 Corporate Grant	35,584	-	-	-	27,059	2,000	-	10,122	12,500	10,000	10,122	-	107,387
4700 Interest Income	2,694	2,367	2,143	1,832	1,284	1,039	1,039	1,257	2,069	1,673	1,276	2,244	20,837
4700 Credit Card Rewards	-	-	-	-	-	-	-	-	-	1,434	(2,752)	3,933	2,615
4800 Membership Dues	11,040	2,070	2,730	2,670	3,090	630	930	1,050	1,260	480	-	-	25,950
4950 Program Fees	85,163	14,380	8,875	13,485	14,820	7,100	14,362	17,160	12,608	20,110	24,686	51,270	283,819
Total Revenue	181,744	90,363	263,088	130,407	105,847	668,642	69,633	110,660	636,894	241,667	76,478	537,481	3,111,896
6000 1a Salaries	155,157	163,463	187,406	197,516	176,382	161,805	145,191	172,405	181,257	179,741	175,436	184,590	2,080,349
6010 1b Payroll Tax & Fees	12,591	13,232	15,091	15,846	14,999	12,977	13,865	13,887	14,418	14,550	14,229	14,984	170,487
6020 1c Employee Ben	8,906	4,523	6,757	4,008	3,100	3,790	9,879	4,372	5,439	11,809	4,870	4,567	72,120
6080 Cont/Mtgs	1,200	4,234	3,312	-	88	90	45	-	5,383	354	1,623	120	16,448
6110 Depreciation	11,190	11,190	11,190	11,190	11,190	11,190	11,190	11,190	11,190	11,768	11,334	11,668	135,479
6120 Dues and Subscriptions	777	768	1,952	2,727	2,522	6,150	659	349	11,308	2,064	-	182	29,457
6150 Equipment R & M	2,423	1,367	1,445	1,451	1,387	1,160	955	1,089	1,272	1,408	1,080	846	15,882
6170 Insurance	4,422	4,422	4,422	8,398	5,806	4,422	6,790	15,060	5,808	5,808	8,850	8,089	79,682
6230 Marketing/Advertising	185	653	134	2,173	650	181	1,161	308	164	770	826	619	7,834
6250 Occupancy	10,531	15,039	14,325	9,533	6,250	15,017	14,325	7,392	12,279	8,003	10,602	13,624	136,919
6260 Personnel Expenses	2,727	3,486	3,399	2,853	2,861	3,577	1,607	849	1,582	813	378	1,500	25,633
6270 Telephone	947	1,230	1,053	1,054	1,054	1,055	1,059	1,149	1,155	1,076	1,072	1,068	12,972
6300 Prof Fees	8,901	8,265	7,818	12,456	6,124	5,576	16,139	11,103	9,658	9,666	9,297	7,896	112,698
6180 Gov. Snack Program	-	4,468	6,742	4,870	3,768	3,131	5,059	4,096	5,605	5,883	4,611	-	48,232
6360 Vehicles	2,804	741	1,360	1,735	1,339	1,087	2,478	3,378	830	1,869	760	2,379	20,761
6430 Supplies	8,092	12,492	12,070	12,137	11,626	17,867	10,507	9,001	8,671	15,396	17,720	14,217	149,796
7000 Fundraising Expense	300	-	909	13,521	-	6,301	(401)	799	9,578	43,695	1,554	27,333	103,589
Total Expenditures	231,161	249,670	279,182	301,468	248,946	266,376	240,428	266,428	285,393	314,471	264,242	291,682	3,218,347
Less Depreciation	(11,190)	(11,190)	(11,190)	(11,190)	(11,190)	(11,190)	(11,190)	(11,190)	(11,190)	(11,768)	(11,334)	(11,668)	(135,479)
TOTAL EXPENSES	219,971	238,381	267,992	290,278	237,756	244,186	229,238	245,238	274,203	302,703	252,908	280,014	3,082,868
Net Income - Operating	(38,226)	(148,017)	(4,904)	(159,872)	(131,909)	424,456	(159,605)	(134,578)	362,691	(61,046)	(177,430)	257,467	29,027
4330 Capital Campaign	-	30,000	-	-	-	20,000	-	-	(30,000)	-	-	-	20,000
Net Income -Total	(38,226)	(118,017)	(4,904)	(159,872)	(131,909)	444,456	(159,605)	(134,578)	332,691	(61,046)	(177,430)	257,467	49,027



Board of Directors 2025-2026

Position	Name	Affiliation
President	Steve Grimm	Accountant, retired
1 st Vice President	Steven Schindler	TV Writer/Producer, retired
2 nd Vice President	Terry Decker	School Superintendent, retired
Treasurer	Jim Short	Software Developer, retired
Secretary	Louise Small	Community volunteer
Immediate Past President	Dale Mitchell	High School Superintendent, retired
Governing Board	Paul Norberg	Tax Accountant, retired
Governing Board	Donna Reisbeck-Stoewer	Education Administrator, retired
Governing Board	Heather Schulte	Educator, retired
Governing Board	Mike Schulte	Director of Operations, Core-Mac, retired
Governing Board	Siegrid Stillman	FUESD School Board member/Educator, retired
Governing Board	Dale Tattersall	SDG&E
Governing Board	Mike Edelstein	Restaurateur, retired
Governing Board	Chet Bierbrauer	3M, retired
Executive Committee	Deborah Zoller	Attorney at Law

All board members maybe reached at
info@bgcnorthcounty.org

CHILDREN'S MUSEUM OF DISCOVERY

Organization Name

Legal Name

Children's Museum of Discovery (CMoD)

DBA (if Applicable)

formerly San Diego Children's Discovery Museum

Funding Amount Being Requested

22000

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

700

Organization's Mission Statement

The Museum sparks a love of learning so ALL children can discover their wildest dreams.

Organization's Vision Statement

Our vision for the future is to be the leaders in inventive early childhood learning. We aim to support children the most impacted by early childhood educational disparities during the earliest years when it matters most.

Our Values

- We believe in learning through hands-on play.
- We believe in nurturing kind hearts and curious minds.
- We believe in educational opportunities that are inclusive and open to all.

Organization Collaborations

CMoD places a strong emphasis on collaborative partnerships to ensure that our Mobile Children's Museum programming reaches children who face the greatest barriers to educational enrichment. A well-established partnership exists with the Fallbrook Union Elementary School District (FUESD), which has been an active and growing collaboration for the past few years. Beginning in the 2022–2023 school year, CMoD partnered with FUESD to bring Mobile STEM Workshops directly into classrooms across the district. Since then, thanks to funding from the Fallbrook Regional Health District, the partnership has continued to expand, allowing the Museum to provide hands-on, standards-aligned learning experiences to preschool and elementary students throughout Fallbrook. The program has proven highly impactful: thanks to your recent grant support, CMoD successfully reached every Preschool, TK, and Kindergarten classroom in the district. This partnership has created a sustainable model for integrating high-quality enrichment into classrooms while ensuring equitable access for students who may not otherwise experience museum-based learning opportunities.

CMoD also collaborates with a broad network of educational and community organizations across North San Diego County. Current district partners include Escondido Union School District, Carlsbad Unified School District, Julian Union School District, Warner Springs School District, and Oceanside Unified School District, with plans to expand services to Vista Unified School District to reach even more underserved early learners and an annual goal of serving 12,000 children. CMoD

s partnerships extend beyond school districts to include early childhood providers, community organizations, and local libraries.

To ensure programming remains high-quality and evidence-based, CMoD also draws on research and professional guidance from organizations such as the Association of Children's Museums, the California Department of Education, the National Association for the Education of Young

Children, and the LEGO Foundation. In addition, collaboration with the California State University, San Marcos supports program evaluation and continuous improvement.

In what language(s) does your organization provide services?

English

Date Founded/Services Offered in Fallbrook area

Date Founded

2000

Date services in Fallbrook area began

2022

Service Area

Fallbrook

What demographic group does your organization program predominately serve?

Youth - school based

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	96	675
Young Adults (13-17)		
Adults (18-60)	4	25
Seniors (60+)		
We do not collect this data (indicate with 100%)*		

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	
Male	
Non-binary/Other	
Unknown*	100

***Target Population: Gender**

We do not directly collect gender or other demographic data on program participants, but information can be obtained from Ed Data and School District records.

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	
Very Low (50%) Income Limits, ceiling of \$82,700	
Low (80%) Income Limits, ceiling of \$132,400	
Higher Than Listed Limits	
We do not collect this data (indicate with 100%)*	100

***Target Population - Income Level**

We do not directly collect gender or other demographic data on program participants, but information can be obtained from Ed Data and School District records.

How are other organizations addressing these needs in the community?

To our knowledge, several other San Diego County nonprofit organizations also provide STEM education for children. Examples include the Birch Aquarium at Scripps Institution of Oceanography, the Fleet Science Center, and the San Diego Air & Space Museum. The Children’s Museum of Discovery stands out as a leader due to our unique Mobile Children’s Museum program. CMoD is one of only three children’s museums nationwide, with a Mobile Children’s Museum and the only educator-led Mobile Children’s Museum in San Diego County. While other non-profits in San Diego focused on STEM education, CMoD distinguishes itself with our innovative Mobile Children’s Museum program and a robust network of partnerships. We are proud to be one of the only San Diego institutions committed to fostering STEM engagement as well as social-emotional learning from the early stages of education. We are likely the only group of our kind serving students in the Fallbrook community.

Anticipated Acknowledgment

Anticipated Acknowledgment

- Social Media Postings
- Website Display
- Other

Anticipated Acknowledgment

By partnering with CMoD, Fallbrook Regional Health District can align itself with a respected organization, extend its reach to a broad audience, and receive meaningful recognition while advancing CMoD's educational programs and mission. We will work closely with your group to ensure that your logo is used in line with your specific recognition preferences, maintaining the integrity of your branding while showcasing your support for our initiatives.

We can feature your name or logo on our website, in our newsletter, and through various social media channels. As requested, we can display your high-resolution PNG logo in our promotional materials, further increasing your brand's visibility. Our communications and outreach efforts are estimated to reach approximately 30,000 people. This means that your association with the Children's Museum of Discovery will be communicated to a substantial audience, enhancing your group's visibility.

On Facebook, with 24,000+ followers, CMoD shares a mix of informative content, event updates, and behind-the-scenes glimpses into its programs. The platform serves as a hub for fostering community engagement and keeping followers informed about the latest developments. CMoD's Instagram account has a following of 13,500+, focusing on visually appealing content that resonates with its audience. With 2,000 LinkedIn connections, CMoD strategically uses the professional networking platform to connect with individuals and organizations across the education, museum, and nonprofit sectors. YouTube provides a video-centric platform where we share educational content, virtual tours, and highlights from our programs.

Provide your 501c3 tax designation identification number.

33-0912735

Contact Information: Submission

Contact Name

Heather Disher

Title

Director of Advancement

Primary Contact Phone

17604203149

Email Address

heatherd@visitcmod.org

Is the Organization's mailing address the same as the service address?

YES

Organization Physical Address

320 N Broadway
Escondido, CA, 92025

Site Visits & Board of Directors Meetings

Hours of Operation

Please contact CMoD staff to arrange a visit to a Fallbrook school during a Mobile Children's Museum visit or during onsite educational programming that mirrors our Mobile Children's Museum STEM Workshop offerings. The best days to view these educational programs are typically Tuesday- Friday from 10-12am.

Dates/Times of Organization Board of Directors Meetings

The Board of Directors meets bi-monthly on the 4th Tuesday of the Month from 12:00-1:30. Board Committee meetings take place bi-monthly.

Statement of Need

The mission of the Children's Museum of Discovery (CMoD) is to spark a love of learning so all children can discover their wildest dreams. Through programs such as our Mobile Children's Museum, CMoD addresses significant disparities in early childhood education and health outcomes among young children and families in the Fallbrook Regional Health District (FRHD) service area. These disparities directly impact long-term health, educational attainment, and overall well-being.

Early childhood is a critical developmental period that shapes lifelong health and learning outcomes. Research consistently shows that children who engage in high-quality early educational enrichment experiences are more likely to demonstrate stronger cognitive development, improved social-emotional skills, and better long-term academic success. However, many children in underserved communities, including low-income families, children with disabilities, and those facing systemic barriers, lack access to these opportunities. These inequities contribute to educational gaps that can ultimately influence health outcomes, as higher educational attainment is closely linked to improved health status and longer life expectancy.

CMoD's Mobile Children's Museum directly addresses the Social Determinant of Health (SDOH) of Education Access and Quality by bringing high-quality, play-based STEM learning experiences to underserved and geographically under-resourced communities. STEM education is frequently underrepresented in early childhood settings because many early education teachers lack STEM training or resources. The National Association for the Education of Young Children (NAEYC) identifies community-based educational programs as an effective strategy for expanding STEM access and strengthening early learning environments.

Our Mobile Children's Museum STEM Workshops are integrated into the school day, complementing classroom instruction with standards-aligned, hands-on STEM learning. Outcomes include increased student engagement, strengthened problem-solving and collaboration skills, and expanded access to high-quality STEM enrichment for children who might otherwise receive it. Participating teachers report high satisfaction and frequently incorporate our modeled strategies into their ongoing lesson plans, which extends program impact well beyond each visit.

Research from the California Department of Education underscores the profound impact of play-based learning experiences like those offered by our Mobile Children's Museum. These experiences significantly enhance cognitive, physical, and social-emotional development in children. The report, *The Powerful Role of Play in Early Education*, affirms that hands-on learning cultivates critical thinking, collaboration, and emotional resilience. Likewise, the LEGO Foundation confirms that learning through play equips children to navigate future challenges and nurtures healthy development and curiosity.

CMoD's Mobile Children's Museum supports disease prevention and healthy lifestyle behaviors by addressing several Social Determinants of Health, including access to and quality of education, economic stability, and community context. By delivering programming directly to schools, community centers, and underserved neighborhoods, the program

removes barriers such as transportation, cost, and limited access to enrichment opportunities. Access for All scholarships further reduce financial barriers, enabling families facing economic hardship to participate.

These activities align with FRHD's strategic priorities in several ways. First, our play-based programming aims to strengthen social-emotional development, which is directly connected to improved mental health outcomes. Collaborative learning, curiosity-driven exploration, and creative problem-solving help children build resilience, emotional regulation, and confidence. Secondly, STEM programs often incorporate physical exploration and problem-solving activities that encourage children to develop healthy habits early in life.

By expanding equitable access to early childhood STEM education, CMoD's Mobile Children's Museum helps reduce educational disparities while promoting healthier developmental outcomes. These efforts support the long-term well-being of children and families in Fallbrook by strengthening early learning foundations that contribute to healthier communities overall.

Outcomes & Impact

CMoD measures the impact of our Mobile Children's Museum programming through a combination of quantitative metrics and qualitative feedback, ensuring that activities meaningfully support children's development and community health outcomes. Evaluations are conducted quarterly, allowing staff to analyze program performance, identify trends, and implement improvements that strengthen educational and health-related outcomes.

Quantitative measures include the number and ages of children and adults served, the geographic reach of programming, and participation rates among underserved communities. The program will track progress toward key SMART goals, including delivering STEM workshops to at least 700 students within the Fallbrook Union Elementary School District during the 2026–2027 academic year and ensuring that 100% of Fallbrook participants benefit from subsidized or fully funded workshops through Access for All scholarships. These financial accessibility goals directly address economic barriers that often prevent children from participating in educational enrichment opportunities.

The Mobile Children's Museum has demonstrated measurable impact both locally and regionally. In the past year alone, the program delivered 629 Mobile STEM workshop sessions, reaching 12,553 children across San Diego County. Within Fallbrook specifically, recent funding over the past two years from the Fallbrook Regional Health District (FRHD) has allowed CMoD to serve 1,645 children and adults through STEM Workshops and hands-on exhibits designed to strengthen children's understanding of science, health, and the environment. Additionally, a study conducted by California State University San Marcos found that the Mobile Children's Museum generated a \$3.8 million economic impact, equating to a \$1.94 return for every dollar invested, demonstrating strong community-wide value.

Qualitative data is collected through post-program teacher surveys and staff observations. Nearly 90% of teachers report that CMoD workshops enhance their classroom curriculum, and many indicate they plan to incorporate the hands-on learning strategies demonstrated during the program. Teachers consistently report increased student enthusiasm, stronger knowledge retention, and greater confidence in STEM subjects. One teacher shared, "My students absolutely loved the different activities. It was wonderful to see them communicating, problem-solving, and practicing fine and gross motor skills while having fun."

From a Social Determinants of Health perspective, CMoD programming primarily addresses Education Access and Quality, which is strongly associated with long-term health outcomes. By providing STEM learning experiences in geographically under-resourced communities, the program reduces opportunity gaps and supports academic engagement that contributes to improved health trajectories later in life.

CMoD's activities also support several of FRHD's strategic health priorities. Curricula such as our Creature Features STEM Workshop, emphasize biodiversity, environmental health, and the relationship between healthy ecosystems and human well-being. Hands-on exhibits encourage physical activity, curiosity, and collaborative play, promoting mental health, social-emotional development, and healthy lifestyle behaviors that can help prevent chronic conditions such as obesity, diabetes, and cardiovascular disease. By combining rigorous evaluation methods with evidence-based educational programming, CMoD ensures our Mobile Children's Museum produces both immediate learning benefits and long-term community health impacts for children in Fallbrook.



Current FY26 supporters of the County-wide Mobile Children’s Museum program include:

- Janecek Family Foundation \$3,500 (12/31/26)
- Fallbrook Community Health Grant \$18,000 (04/11/25)
- PNC Foundation \$50,000 (11/04/25)
- Nordson Corporation \$20,000 (10/23/25)
- General Atomics \$10,000 (06/05/25)
- ResMed Foundation - \$5,000 (8/18/25)
- The Thursday Club- ~\$10,000 (12/03/25)
- Hans and Margaret Doe Trust \$2,550 (11/17/25)
- SDG&E \$10,000 (11/04/25)
- Anonymous \$5,000 (9/25)

Total: \$134,050

FY25 supporters of the County-wide Mobile Children’s Museum program include:

- Genentech- \$25,650 (7/31/25)
- ResMed Foundation - \$5,000 (10/31/24)
- CNRA - \$33,920 (02/12/25)
- PNC Foundation- \$45,000 (11/05/24)
- Fallbrook Community Health Grant- \$20,000 (4/15/24)
- General Atomics- \$10,000 (04/26/24)
- SDG&E- \$30,000 (06/26/24)
- Cox Charities- \$10,000 (07/29/24)

Total: \$179,570

Funding Support for General Donations, Events, and Other Programs:

FY26 Year to Date (7/1/25-1/31/26): \$918,802

FY25 (7/1/24-6/30/25): \$1,132,504

BOARD OF DIRECTORS

Amanda Flisher
Board Chair
Certified Leadership Coach

Marcelle Rossman
Board Vice Chair
Former Deputy CEO, San Diego City Employees’ Retirement System

Steve Hermes
Board Treasurer
CPA-Retired

Valerie Attisha
Board Secretary
VP of Client & Community Relations, PNC

Brian Adkins
Attorney, Clark Hill PLC

Stefan Jensen
Partner & CEO, Motionstrand

Kush Kapila
Founder & CEO, STERLINGS Mobile

Nan Katona
Retired from Sony Corporation & San Diego Zoo Board of Trustees

Robin Keith
CEO, EcoLeaders

Bre Klebanoff
Licensed Marital and Family Therapist, Owner of Next Epoch Wellness

Mae Madge Howard
LCSW, RPT- Mae Therapy

Debra Roy
Senior Engineering Architect, General Atomics

Dr. Kimberly E. Vanderbilt
Professor of Psychology, California State University San Marcos

OUR MISSION:

We spark a love of learning so all children can discover their wildest dreams.



CHILDREN'S MUSEUM OF DISCOVERY
Annual Budget
fiscal year ending june 30, 2026

Total Income	\$ 2,956,126
Contributed Revenue	\$ 1,471,123
<i>Individuals</i>	\$ 67,998
<i>Foundations</i>	\$ 1,178,125
<i>Government</i>	\$ 69,000
<i>Corporate</i>	\$ 144,000
<i>Long Term Pledges</i>	\$ 12,000
Earned Revenue	\$ 1,321,503
<i>Admissions</i>	\$ 456,200
<i>Memberships</i>	\$ 265,964
<i>Camps</i>	\$ 136,500
<i>Mobile Museum</i>	\$ 75,475
<i>School Enrichment</i>	\$ 250,000
<i>Other Program Revenue</i>	\$ 39,374
<i>Private Event Rental</i>	\$ 74,470
<i>Gift Shop - Net</i>	\$ 23,520
Interest Income	\$ 6,000
Special Event	\$ 75,000
In-Kind Contributions	\$ 82,500
Total Operating Expenses	\$ 2,797,345
<i>Personnel (Salaries, Wages, and Benefits)</i>	\$ 1,972,298
<i>Education Programming</i>	\$ 95,459
<i>Mobile and Museum Operations</i>	\$ 216,150
<i>General Administration</i>	\$ 222,838
<i>Marketing</i>	\$ 120,500
<i>Development and Special Event</i>	\$ 87,600
<i>In-Kind Expenses</i>	\$ 82,500
Capital Expenditures	\$ 135,000
Net Income (Less Capital Expenditures)	\$ 23,781



Statement of Activity

Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
Income	
4100 CONTRIBUTIONS	
4105 Individuals	56,722.03
4110 Board Members	15,475.00
4115 Corporate	139,627.45
4120 Foundations	932,325.00
4130 Government	
4131 City and County	45,000.00
4134 Agency (Government)	88,026.77
Total for 4130 Government	\$133,026.77
4150 Long Term Pledges Amortization	8,077.72
Total for 4100 CONTRIBUTIONS	\$1,285,253.97
4200 PROGRAM SERVICE	
4210 Admissions	
4211 Gross	596,683.65
4213 Family Events	19,287.45
4214 Group Play	11,411.00
4215 Access For All Scholarships	-219,387.00
Total for 4210 Admissions	\$407,995.10
4220 Memberships	
4221 Gross	195,431.60
Total for 4220 Memberships	\$195,431.60
4230 Discovery Camps	
4240 Group Visits	46,103.50
4241 Field Trips	19,303.90
Total for 4240 Group Visits	\$19,303.90
4250 School Enrichment	198,960.00
4260 Mobile Museum	

Statement of Activity
Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
4261 Mobile Workshops	16,700.00
4262 Mobile Exhibits	151,275.00
4265 Mobile Scholarships	-123,193.75
Total for 4260 Mobile Museum	\$44,781.25
4270 Community Events	24,661.00
Total for 4200 PROGRAM SERVICE	\$937,236.35

Statement of Activity

Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
<hr/>	
4300 RENTAL INCOME	
4305 Birthday Parties	35,050.00
4310 Private Event Rental Income	23,437.50
Total for 4300 RENTAL INCOME	\$58,487.50
4400 GIFT SHOP	
4405 Food Sales	9,083.52
4410 Merchandise	20,580.98
4415 Locker Rental	66.00
Total for 4400 GIFT SHOP	\$29,730.50
4800 INVESTMENT INCOME	
4805 Interest and Dividends	9,702.04
Total for 4800 INVESTMENT INCOME	\$9,702.04
4900 SPECIAL (FUNDRAISING) EVENTS	\$0.00
4905 Sponsors	21,500.00
4910 Ticket Sales\Registration	11,661.83
4915 Donations	12,288.90
4950 Auction	12,662.03
Total for 4900 SPECIAL (FUNDRAISING) EVENTS	\$58,112.76
Total for Income	\$2,378,523.12
Gross Profit	\$2,378,523.12
<hr/>	
Expenses	
5100 PERSONNEL	
5110 Salaries and Wages	\$14,420.00
5112 Education	536,140.67
5114 Museum Experience	400,810.85
5116 Marketing	175,062.94
5118 Development	187,006.78
5120 Management and Administrative	167,849.64

Statement of Activity
Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
5122 Vacation Adjustment	13,523.85
Total for 5110 Salaries and Wages	\$1,494,814.73

Statement of Activity

Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
5150 Other Employee Related	
5152 Employer Taxes	123,162.70
5154 Employee Benefits - Insurance	93,245.71
5156 Employee Benefits - 401(k) Match	12,532.09
5158 Workers Comp Insurance	12,611.76
5160 Staff Development	4,292.42
5162 Recruitment and Retention	3,554.03
5164 Payroll and Benefits Fees	15,776.15
Total for 5150 Other Employee Related	\$265,174.86
Total for 5100 PERSONNEL	\$1,759,989.59
5200 EDUCATION	
5210 Daily Programs Supplies	7,442.15
5220 Workshop Supplies	2,956.08
5230 Camp Supplies	3,254.32
5240 Community Programs	
5241 Supplies	11,455.88
5242 Entertainment	11,200.00
Total for 5240 Community Programs	\$22,655.88
5250 Mobile Museum	
5251 Workshop Supplies	8,126.28
5252 Vehicle Expenses	5,738.00
5253 Mobile Exhibits Program Supplies	1,367.24
5254 Mobile Exhibits	847.80
Total for 5250 Mobile Museum	\$16,079.32
5260 School Enrichment Supplies	2,596.90
5270 STEMKit Supplies	5,894.71
5280 Museum Experience - Exhibits	
5281 Operations Supplies	1,986.33

Statement of Activity
Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
5282 Exhibit Maintenance	2,137.16
5283 On-Site Exhibits	4,335.70
Total for 5280 Museum Experience - Exhibits	\$8,459.19
Total for 5200 EDUCATION	\$69,338.55
5300 MARKETING	
5301 Advertising (All Media)	17,796.00
5302 Outreach	1,310.00
5304 Photography & Videography	450.00
5305 Printing & Copying	4,739.39
5306 Public Relations	9,100.00

Statement of Activity

Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
5307 Social Media	7,369.36
5308 Software	5,122.04
5309 Special Program Events	3,103.50
5380 Website	15,608.04
5390 Rebranding	14,254.05
Total for 5300 MARKETING	\$78,852.38
5400 OPERATIONS	
5410 Facilities	
5411 Utilities	24,787.24
5412 Equipment Purchases	2,722.84
5413 Equipment Rental	421.66
5414 Facility Maintenance & Repair	64,552.47
5418 Property Taxes	222.94
5419 Depreciation	148,815.01
Total for 5410 Facilities	\$241,522.16
5420 Business Storage	8,769.00
5430 Birthday Party Supplies	1,202.82
5435 Private Event Rental Supplies	150.00
5440 Cost of Inventory Sold	
5441 Food Purchases	3,905.14
5442 Gift Shop Purchases	9,417.36
Total for 5440 Cost of Inventory Sold	\$13,322.50
Total for 5400 OPERATIONS	\$264,966.48
5500 ADMINISTRATION	
5510 Office Expenses	
5511 Office Supplies	6,635.52
5512 Software and Subscriptions	24,092.05
5513 Postage & Shipping	141.28

Statement of Activity
Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
5514 Telephone and Internet	2,937.86
Total for 5510 Office Expenses	\$33,806.71
5520 Business Expenses	
5521 Bank Service Charge	781.49
5522 Merchant Service Fees	34,905.94
5523 Insurance	19,759.98
5524 License Renewals & Filing Fees	151.27
5525 Membership Dues	1,900.00
5528 Interest Expense	6,433.84
Total for 5520 Business Expenses	\$63,932.52

Statement of Activity

Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
<hr/>	
5530 Contract Services	
5531 Accounting	72,125.00
5533 Consulting Fees	3,875.00
5534 Information Technology Support	6,965.27
Total for 5530 Contract Services	\$82,965.27
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5540 Meetings and Local Travel	
5541 Meetings & Meals	1,798.61
5542 Mileage, Fuel, & Local Travel	1,884.95
Total for 5540 Meetings and Local Travel	\$3,683.56
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5550 Conferences and Non-Local Travel	
5551 Registrations	8,679.56
5552 Travel	8,844.76
Total for 5550 Conferences and Non-Local Travel	\$17,524.32
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Total for 5500 ADMINISTRATION	\$201,912.38
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5600 DEVELOPMENT	
5605 Grant Writer	33,974.50
5610 Donor Development & Stewardship	3,895.58
5615 Board Expenses	1,392.24
5620 Partner Stewardship	217.43
5625 Partner Development	231.74
Total for 5600 DEVELOPMENT	\$39,711.49
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5900 Special (Fundraising) Event Expenses	\$0.00
5915 Food & Beverages	14,770.58
5920 Entertainment	4,049.30
5990 Other Direct Expenses	12,470.64
Total for 5900 Special (Fundraising) Event Expenses	\$31,290.52
<hr/>	
Total for Expenses	\$2,446,061.39
Net Operating Income	-\$67,538.27

Statement of Activity

Children's Museum of Discovery
July, 2024-June, 2025

Distribution account	Total
Other Income	
6100 In-Kind Contributions	
6105 Advertising	79,368.32
6110 Interest	1,673.54
6115 Goods	42,291.05
6120 Services	3,200.00
Total for 6100 In-Kind Contributions	\$126,532.91
9996 Other Income	1,161.00
Total for Other Income	\$127,693.91

Statement of Activity

Children's Museum of Discovery
July, 2024-June, 2025

	Total
Distribution account	
Other Expenses	
6200 In-Kind Expenses	
6205 Advertising	79,368.32
6210 Interest	1,673.54
6215 Goods	42,291.05
6220 Services	3,200.00
Total for 6200 In-Kind Expenses	\$126,532.91
Total for Other Expenses	\$126,532.91
Net Other Income	\$1,161.00
Net Income	-\$66,377.27

Statement of Financial Position

Children's Museum of Discovery

As of June 30, 2025

Distribution account	Total
Assets	
Current Assets	
Bank Accounts	
1100 Cash	\$0.00
1110 Banner Bank - Checking 8944	91,315.19
1120 Banner Bank - Payroll 8931	2,878.54
1135 PNC	10,379.48
1140 Petty Cash	134.46
1150 Cash in Drawer	250.00
1160 Paypal	0.00
1190 Union Bank - Operating -1271	0.00
Total for 1100 Cash	\$104,957.67
1170 Investments	
1172 Banner Bank/LPL Financial CD's And Money Market	158,905.42
1173 Fidelity	0.14
Total for 1170 Investments	\$158,905.56
Total for Bank Accounts	\$263,863.23
Accounts Receivable	
1210 Accounts Receivable	83,925.00
1230 Other Receivables	0.00
Total for Accounts Receivable	\$83,925.00
Other Current Assets	
1310 Prepaid Expenses	45,022.93
1320 Deposits	0.00
1350 Inventory Asset	3,054.98
1380 Accrued Interest	1,072.05
1385 Scholarship Clearing	0.00
1390 Funds in Transit	160.00

Statement of Financial Position

Children's Museum of Discovery
As of June 30, 2025

	Total
Distribution account	
1395 Undeposited Funds	27,581.80
Total for Other Current Assets	\$76,891.76
Total for Current Assets	\$424,679.99

Statement of Financial Position

Children's Museum of Discovery

As of June 30, 2025

Distribution account	Total
Fixed Assets	
1600 Property and Equipment	
1610 Building and Improvements	1,421,533.35
1615 Solar Energy System	103,983.48
1620 Technology	25,224.84
1625 Website	21,547.00
1630 Furniture and Equipment	37,610.27
1640 Exhibits	479,853.54
1650 Vehicles	222,979.46
1660 Land	749,240.00
1670 Construction in Progress	0.00
Total for 1600 Property and Equipment	\$3,061,971.94
1700 Accumulated Depreciation	
1710 AD Building and Improvements	-381,524.59
1715 AD Solar	-8,665.30
1720 AD Technology	-17,966.02
1725 AD Website	-6,337.29
1730 AD Furniture and Fixtures	-27,264.23
1740 AD Exhibits	-248,366.08
1750 AD Vehicles	-108,500.71
Total for 1700 Accumulated Depreciation	-\$798,624.22
1800 ROU Intangible Asset	70,159.49
1805 Accumulated Amortization	-19,750.48
Total for Fixed Assets	\$2,313,756.73
Other Assets	
1510 Long-Term Pledges Receivable	105,000.00
1515 Discount on Long-Term Pledges	-11,444.58
1520 Allowance for Doubtful Receipts	0.00

Statement of Financial Position

Children's Museum of Discovery
As of June 30, 2025

Distribution account	Total
Total for Other Assets	\$93,555.42
Total for Assets	\$2,831,992.14

Statement of Financial Position

Children's Museum of Discovery
As of June 30, 2025

Distribution account	Total
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
2100 Accounts Payable	12,441.16
Total for Accounts Payable	\$12,441.16
Credit Cards	
2210 Banner Bank Credit Cards	
2211 CORP - 7518	22,758.05
2213 5773 (KS)	0.00
2217 6760 (WR)	0.00
2219 5612 (CP)	0.00
2220 7525 (HD)	0.00
2221 1623 (AL)	0.00
Total for 2210 Banner Bank Credit Cards	\$22,758.05
Total for Credit Cards	\$22,758.05
Other Current Liabilities	
2300 Accrued Expenses	
2310 Accrued Expenses - General	0.00
2320 Sales Tax Payable	459.00
Total for 2300 Accrued Expenses	\$459.00
2400 Accrued Expenses (Employee Related)	
2410 Accrued Payroll	42,202.00
2420 Accrued Vacation Pay	46,209.26
2450 Payroll Clearing	11,384.41
Total for 2400 Accrued Expenses (Employee Related)	\$99,795.67
2500 Deferred Revenue	
2510 Unearned\Deferred Revenue	\$0.00

Statement of Financial Position

Children's Museum of Discovery
As of June 30, 2025

Distribution account	Total
2511 Birthday/Private Events	3,877.50
2512 Camp Deposits	45,327.50
2515 Ignite Their Spark	30,971.00
2516 Mobile-Schools	2,575.00
2517 Sponsorships	5,000.00
Total for 2510 Unearned\Deferred Revenue	\$87,751.00
2520 Customer Deposits	0.00
2530 Deferred Membership Revenue	88,051.33
2540 Gift Certificates Outstanding	469.50

Statement of Financial Position

Children's Museum of Discovery

As of June 30, 2025

Distribution account	Total
Total for 2500 Deferred Revenue	\$176,271.83
2605 Line of Credit Payable - Banner	0.00
2650 Operating Lease Liability	51,571.24
POS Tax Agency Payable	0.00
Sales Tax Agency Payable	0.00
State Board of Equalization Payable	0.00
Total for Other Current Liabilities	\$328,097.74
Total for Current Liabilities	\$363,296.95
Long-term Liabilities	
2710 LRDF Note Payable	0.00
2720 CollectiveSun Note Payable	100,974.89
Total for Long-term Liabilities	\$100,974.89
Total for Liabilities	\$464,271.84
Equity	
3200 Net Assets With Donor Restrictions	
3210 Temp Restricted	147,040.59
Total for 3200 Net Assets With Donor Restrictions	\$147,040.59
3100 Net Assets Without Donor Restrictions	2,287,056.98
Net Income	-66,377.27
Total for Equity	\$2,367,720.30
Total for Liabilities and Equity	\$2,831,992.14



Name	Affiliation	Email	Phone Number	Date Board Term Began
EXECUTIVE COMMITTEE				
Amanda Flisher	Board Chair Certified Leadership Coach			7/2021
Marcelle Voorhies Rossman	Vice Chair CPA, Retired			7/2024
Steve Hermes	Treasurer CPA, Retired			2/2020
Valerie Attisha	Secretary VP, Client & Community Relations, PNC			7/2021
Robin Keith	CEO, EcoLeaders			7/2021
Brian Adkins	Attorney, Clark Hill PLC			5/2022
BOARD MEMBERS				
Mae Howard	LCSW RPT - Mae Therapy			2/2025
Stefan Jensen	Partner & CEO, MotionStrand			1/2022
Kush Kapila	Founder & CEO, STERLINGS Mobile			5/2022
Nan Katona	Retired from Sony Corp and San Diego Zoo Board of Trustees			2/2025
Bre Klebanoff	Licensed Marital and Family Therapist, Owner of Next Epoch Wellness			2/2025
Debra Roy	Staff Engineer, General Atomics			7/2021
Kimberly Vanderbilt	Professor of Psychology, California State University San Marcos			2/2025

CHS (FALLBROOK FAMILY HEALTH CENTER)

Organization Name

Legal Name

Community Health Systems, Inc.

DBA (if Applicable)

N/A

Funding Amount Being Requested

40800

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

1800

Organization's Mission Statement

Community Health Systems, Inc. improves and strengthens the health of our diverse communities by providing compassionate and comprehensive health services.

Organization's Vision Statement

Community Health Systems, Inc. will be the provider of choice and trusted community partner in improving the health of the people we serve.

Organization Collaborations

CHSI has Memorandums of Understanding signed and established to provide the oral health and vision screenings to students during the 2026 – 2027 school year. Services for Bonsall Unified School District students will be provided at Bonsall West Elementary, Vivian Banks Elementary, and Bonsall Elementary. Services for Fallbrook Union Elementary School District students will be provided at Fallbrook STEM Academy, James E. Potter Intermediate, La Paloma Elementary, Live Oak Elementary, Maie Ellis Elementary, Santa Margarita Academy, and William H. Frazier Elementary.

These collaborations ensure we are fulfilling our role as a safety-net provider to populations that often face gaps in care and lack access to early intervention services. Partnering with Bonsall Unified School District and Fallbrook Union Elementary School District allows us to deliver critical oral health and vision screenings in trusted and accessible environments. Our collaboration with the school districts reduces common barriers such as transportation challenges, limited family resources, and lack of health literacy for preventive health measures, and allow students to receive screenings regardless of their insurance status or ability to pay. The schools will support our work by coordinating scheduling, providing space for our teams to do the screenings, and facilitating communication with families, which increases participation and efficiency.

In what language(s) does your organization provide services?

- English
- Spanish

Date Founded/Services Offered in Fallbrook area

Date Founded

September 1984

Date services in Fallbrook area began

11/08/2010

Service Area

- Bonsall
- De Luz
- Fallbrook
- Rainbow

What demographic group does your organization program predominately serve?

Youth - school based

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	89	1600
Young Adults (13-17)	11	200
Adults (18-60)		
Seniors (60+)		
We do not collect this data (indicate with 100%)*		

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	50
Male	50
Non-binary/Other	
Unknown*	

***Target Population: Gender**

N/A

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	70
Very Low (50%) Income Limits, ceiling of \$82,700	15

	Percent of program participants
Low (80%) Income Limits, ceiling of \$132,400	15
Higher Than Listed Limits	
We do not collect this data (indicate with 100%)*	

***Target Population - Income Level**

N/A

How are other organizations addressing these needs in the community?

Other organizations in the community, including private dental and vision clinics and nonprofit providers, address oral health and vision needs primarily through clinic-based services. While these organizations provide important care, access can be limited due to transportation barriers and cost. CHSI is the only FQHC in the area offering direct oral health and vision services to our partnered schools in these districts. This positions us in a unique position in the community to provide early prevention and intervention for emerging vision impairments in children as well as oral health issues such as tooth decay, gum disease, and cavities. By delivering screenings and follow-up mobile services directly on school grounds, we fill a critical gap in preventive care. Our services complement existing provider services, as any further need for specialized treatment is referred to local specialists in the area as appropriate.

Anticipated Acknowledgment

Anticipated Acknowledgment

- Social Media Postings
- Signage at Service Sites
- Print Materials to Service Recipients
- Website Display

Anticipated Acknowledgment

CHSI will include the Fallbrook Regional Health District’s name and/or logo on all collateral materials associated with the Bright Smiles and Clear Eyes Project. All collateral materials will be provided and shared in English and Spanish. This includes social media postings (including Facebook, Instagram, and Constant Contact), signage at the service site, printed materials related to the project that are given to students and their families, and display of the program on CHSI’s website.

Provide your 501c3 tax designation identification number.

33-0056551

Contact Information: Submission

Contact Name

Naureen

Title

Khan

Primary Contact Phone

951-571-2312

Email Address

n.khan@chsica.org

Organization Mailing Address

7880 Mission Grove Pkwy S
Riverside, CA, 92508

Is the Organization's mailing address the same as the service address?

NO

Organization Physical Address

1328 S. Mission Road
Fallbrook, CA, 92028

Site Visits & Board of Directors Meetings

Hours of Operation

CHSI's Corporate Office and Fallbrook Family Health Center are open Monday to Friday from 8am to 5pm (Closed for Lunch: 12:00pm – 1:00pm). Hours of Operation for the screening events will be determined with each partner during the 2026 - 2027 school year.

Dates/Times of Organization Board of Directors Meetings

Every fourth Tuesday of each month from 6:00 PM - 7:00 PM via Zoom

CHSI proposes providing oral health and vision preventive care, along with health education, to elementary schools in the Fallbrook and Bonsall communities of San Diego County, CA. These unincorporated areas are often underserved and lack consistent access to healthcare. Oral health and vision care are typically not prioritized until issues arise, as they fall outside the scope of primary care.

Regional data reflects the significant need to expand access to dental and vision screenings as well as early intervention for children in the unincorporated communities of San Diego County. For example, the Hospital Association of San Diego and Imperial Counties' 2025 Community Health Needs Assessment noted children as one of the top populations where dental care was noted to be of particular concern. The assessment further noted partnerships between schools and community clinics that focus on providing primary and specialty care programs and services such as dental care is praised among community members and they welcome expansion of these type of programs. The County's Community Oral Health Improvement Plan (2018–2022) identified financial barriers and a lack of outreach and education as key challenges in addressing unmet oral health needs. Additionally, the 2022 California Health Interview Survey (CHIS) reported 372,000 children missed at least one day of school due to dental issues. Vision care is similarly under-addressed, with an estimated 54,000 children in San Diego County attending school daily without the glasses they need to learn effectively. According to the California School Dashboard, 74% and 50% of students in Fallbrook Union Elementary and Bonsall Unified School Districts are socioeconomically disadvantaged, respectively. Pediatric providers also cited limited insurance coverage, low parental engagement, provider shortages, and poor care coordination as obstacles to establishing oral health referrals.

To address the healthcare access and quality social determinant of health, CHSI has established Memorandums of Understanding (MOUs) with the Fallbrook Union Elementary School District and Bonsall Unified School District. We recognize that consistent, informative preventive care services, health education, and specialty referrals lead to positive health outcomes for underserved populations. Therefore, through these partnerships, we will deliver preventive and early intervention oral health and vision services at nine elementary schools within the two districts. Each school will coordinate

with our Project Managers to host one screening event on school grounds during the 2026 – 2027 school year.

During the screening events, our Community Relations Coordinators and Health Educator will provide health education aimed at increasing students and their families' health literacy. Additionally, oral health screenings will assess for gum disease, cavities, varnishes, and cleanings. Vision screenings performed by our Opticians will include assessments for vision impairments such as nearsightedness, farsightedness, and astigmatism, and inform any needs for follow-up eye exams and corrective glasses. Follow-up preventive and intervention services such as diagnostic eye exams and preventive/early intervention dental treatments with our mobile unit will be coordinated and scheduled at a subsequent event for each school. We anticipate reaching approximately 1,800 children and their families.

Our efforts reflect our mission in providing compassionate and comprehensive health services by bringing oral health and vision care directly to children in their schools, removing barriers that too often prevent families from accessing preventive care. These early screenings and health education efforts help reduce development of conditions that can affect long-term health, including those related to diabetes and cardiovascular disease, while also supporting children's confidence, learning, and overall mental well-being. Through this approach, CHSI advances FRHD's priorities by addressing access and basic healthcare needs with care, dignity, and a strong focus on prevention of health issues for individuals who reside in the district.

Grant funds will support the delivery of school-based oral and vision health services by covering essential operational, outreach, & staffing costs. Resources will support staff travel to local schools, educational & promotional materials to engage families, and oral health kits and medical supplies required for on-site screenings. Funds also support community outreach activities led by Community Relations Coordinators & Health Educators building awareness, trust, and participation in health events. Personnel costs include program managers for project planning, event coordination, communication, and overall oversight to ensure effective implementation of grant activities, and clinical and outreach staff, including opticians, dental professionals, and health educators.

The impact of these activities will be measured quantitatively by tracking the number of students served through on-site dental and vision screenings, preventive treatments delivered via the mobile dental unit, referrals made for follow-up care through CHSI's Fallbrook Family Health Center or other local specialty providers. Qualitative measures include observed reductions in pain and discomfort, improved student engagement at school, and feedback from families indicating greater understanding of the importance of preventive care and routine health maintenance.

In the short term, our activities directly address barriers to healthcare access by ensuring no child is turned away due to cost, insurance status, or lack of an established dental or vision home. Students who might otherwise face delays in care receive timely screenings & treatment, leading to early detection of cavities, gum disease, and vision impairments, thus reducing need for emergency interventions and providing immediate relief from dental pain or vision-related challenges that can interfere with learning and daily functioning. These activities align with FRHD strategic priorities related to healthcare access, basic needs, and mental health, as untreated pain and sensory impairments are closely associated with stress, anxiety, and difficulty concentrating.

Over the long term, our work contributes to improved health outcomes and reduced disparities by helping children establish positive health behaviors from an early age. Routine engagement increases the likelihood children will continue seeking timely care into adulthood, which is a foundational contributor to chronic disease prevention for chronic conditions such as diabetes, obesity, and cardiovascular disease later in life. Improved oral health and vision are linked to reduced school absenteeism, allowing students to better focus, participate in class, and achieve academically, which supports long-term economic stability for parents and their children's overall well-being.

2025			
Title/Program	Funder	Amount Awarded	Award Date
Holiday Smiles Event	City of Riverside Sponsorship	\$ 1,000.00	6/23/2024
Back to School Event	City of Riverside Sponsorship	\$ 1,000.00	6/23/2024
Healthy Futures	California School-Based Health Alliance	\$ 30,000.00	4/9/2025
Teen Wellness Program	Yuhaaviatam of San Manuel Nation	\$ 45,000.00	9/9/2025
Access to Care	Delta Dental Community Foundation	\$ 30,000.00	6/30/2025
Community Benefit Grant	Kaiser San Bernardino	\$ 24,000.00	9/23/2025
Eyes of Hope	VSP Vision Care	540 glasses/frames	8/22/2025
2026 NCC 330	HRSA	\$ 4,775,294.00	7/16/2025
Teen Lift Project	AE Foundation	\$ 7,500.00	10/1/2025
Increasing Access to Trusted Care Through Telehealth	Center for Care Innovations	\$ 20,000.00	11/21/2025
Capital Improvements	HRSA	\$ 570,641.00	3/26/2021
Pathe Cited Round 1	DHCS	\$ 471,277.37	2/14/2023
	First Five San Diego	\$ 48,817.00	6/27/2024
	Community Health Association Inland Southern Region	\$ 6,122.04	5/16/2024
	Health Quality Partners of Southern California	\$ 10,000.00	3/31/2025
	California Primary Care Association	\$ 104,255.00	5/16/2025
SOHP	Health Quality Partners of Southern California	\$ 90,930.00	12/21/2023
	Molina Healthcare	\$ 146,540.00	12/31/2025
	Center for Care Innovations	\$ 4,000.00	11/21/2025
	Donations	\$ 151,854.84	N/A
2024			
Title/Program	Funder	Amount Awarded	Award Date
Holiday Smiles Event (MAG)	City of Riverside	\$ 1,000.00	6/1/2023
Back to School Event (UNI)	City of Riverside	\$ 1,000.00	6/2/2023
Path CITED Round 3	Department of Health Care Services	\$ 883,596.58	6/28/2024
Navigator Grant (Collaboration w/ CHAIRS)	Covered California	\$ 5,200.00	12/19/2023
Community Health Grant	Kaiser Permanente	\$ 24,500.00	8/2/2024
Community Health Grant	Kaiser Permanente	\$ 20,000.00	8/3/2024
Spark Good Local Grant (MV)	Walmart	\$ 1,000.00	8/24/2024

330 Federal Award	Health Resources and Services Administration	\$ 4,410,258.00	11/9/2023
HIV Year 4	HRSA	\$ 444,643.00	8/18/2023
Bridge Access	HRSA	\$ 55,077.00	9/1/2023
Path CITED Round 1	DHCS	\$ 4,023,370.00	2/14/2023
	UCLA	\$ 2,500.00	4/27/2022
	First Five San Diego	\$ 68,674.00	1/29/2024
	Community Health Association Inland Southern Region	\$ 10,000.00	5/9/2024
	Fallbrook Regional Healthcare District	\$ 30,000.00	4/10/2023
	California Primary Care Association	\$ 53,272.00	5/16/2024
	Donations	\$ 278,803.15	N/A

Community Health Systems, Inc.

Budget - YTD

Reporting Book:

ACCRUAL

As of Date:

12/31/2026

Year To Date

12/31/2026

Budget 2026

Net Income

Income

Grant Revenue

Federal Grant Revenue

Federal 330 Grant Revenue 4,367,651.00

Total Federal Grant Revenue 4,367,651.00

Foundation & Private Grant Revenue

First Five OHI 34,771.00

SOHP Grant 70,000.00

CA School-Based Health Alliance 10,000.00

Total Foundation & Private Grant Revenue 114,771.00

Total Grant Revenue 4,482,422.00

Other Types of Income

Interest Income 391,802.00

Other Income 126,000.00

Rent Income 357,730.00

Medical records 5,946.23

Incentive 1,267,000.80

Philanthropy 250,000.00

Total Other Types of Income 2,398,479.03

Patient Revenue

Medicare 3,774,586.31

Private 2,078,532.45

Medical Fee For Service 10,763,744.09

Medical Managed Care 49,286,857.94

Pact 323,974.48

Presumptive Eligibility 300,752.44

Sliding Fee Schedule 1,596,709.30

Total Patient Revenue 68,125,157.01

Other Program Revenue

ECM Program 1,007,999.95

340B Program 2,450,000.00

CCM Program 5,129,999.92

Pharmacy 3,194,444.00

Total Other Program Revenue 11,782,443.87

Total Income 86,788,501.91

Expense

Rent

Facility Rent 2,694,954.12

Storage 177,715.80

Equip Rental 254,708.04

Total Rent 3,127,377.96

Community Outreach

Community Outreach	84,055.57
Total Community Outreach	<u>84,055.57</u>
Business Expenses	
Banking Service Fees	64,009.61
Total Business Expenses	<u>64,009.61</u>
Contract Services	
Accounting Fees	50,000.00
340B Service Fees	365,353.44
Legal & Professional Fees	65,139.96
Outside Services	923,168.88
Security	550,920.24
Infectious Waste	43,815.60
Janitorial	693,440.28
Lab Fees	634,422.78
Pest Control	23,014.20
Recycling Services	37,528.08
Uniform & Lab Coats Services	29,267.04
Equipment Maintenance	79,429.74
Total Contract Services	<u>3,495,500.24</u>
Facilities & Equipment	
Medical Equipment Purchase	150,752.76
Building Repairs & Improvements	158,708.07
Office Equipment Purchase	138,064.92
Auto Repair and Maintenance	6,923.40
Equipment Repair	28,117.92
Total Facilities & Equipment	<u>482,567.07</u>
Computer Expense	
Computer Software	547,364.88
Computer Hardware	228,407.88
Computer Maintenance	458,787.96
Total Computer Expense	<u>1,234,560.72</u>
Operations	
Books, Subscriptions, Reference	19,340.04
Postage, Mailing Service	37,651.11
Printing & Copying	29,037.78
Utilities	551,359.20
Telephone, Telecommunications	730,087.74
Total Operations	<u>1,367,475.87</u>
Other Types of Expenses	
Depreciation Expense	1,241,011.32
Interest Expense	477,393.12
Dues, License, Renewals	253,007.64
Bad Debt	2,233.20
Staff Recruitment	129,601.44
Continuing Education	194,109.72
Staff Training	41,931.12
Contributions/Donations	692.52
County & Other Taxes	124,797.36
Total Other Types of Expenses	<u>2,464,777.44</u>
Insurance	
General Liability Insurance	142,616.52
Directors & Officers Insurance	127,504.44

Auto Insurance	25,543.68
Property Insurance	<u>100,921.32</u>
Total Insurance	396,585.96
Payroll Expense	
Professional Services	648,600.00
Salaries (Clinic)	41,144,968.82
Administrative Salaries	13,440,344.29
Employer Payroll Taxes	4,512,495.57
Fringe Benefits	4,752,339.81
Payroll Service Fees	98,043.19
Retirement Benefits	<u>1,771,564.06</u>
Total Payroll Expense	66,368,355.74
Supplies	
Medical / Dental Supplies	943,607.28
Vaccine / Injectable Supplies	514,586.97
Pharmacy Supplies	1,579,622.11
Office Supplies	176,126.83
Janitorial Supplies	<u>59,825.41</u>
Total Supplies	3,273,768.60
Travel	
Conference, Convention, Meeting	39,669.60
Travel	22,523.64
Transportation	25,899.96
Mileage	125,399.04
Lodging / Hotel	67,930.32
Meals	<u>47,397.96</u>
Total Travel	328,820.52
Meetings & Corporate Events	
Corporate Meetings	14,267.88
Corporate Events	116,896.92
Employee Appreciation	<u>20,212.08</u>
Total Meetings & Corporate Events	<u>151,376.88</u>
Total Expense	<u>82,839,232.18</u>
Total Net Income	<u><u>3,949,269.73</u></u>

Community Health Systems, Inc.

P&L - Consolidated YTD

Reporting Book:

ACCRUAL

As of Date:

02/28/2026

Year To Date

02/28/2026

Actual

Net Income

Income

Grant Revenue

Federal Grant Revenue

Federal 330 Grant Revenue 727,940.00

HRSA - HIV Grant 67,940.00

Total Federal Grant Revenue 795,880.00

Foundation & Private Grant Revenue

First Five OHI 7,047.00

CHAISR-Community Health Assoc. 5,390.00

Kaiser Permanente 4,000.00

SOHP Grant 20,878.00

Delta Dental Access to Care Grant 5,000.00

San Manuel Grant 7,318.00

Center for Care Innovations (CCI) 8,000.00

AE Foundation Community 7,500.00

Total Foundation & Private Grant Revenue 65,133.00

Total Grant Revenue 861,013.00

Other Types of Income

Interest Income 73,507.92

Other Income 47,596.46

Rent Income 58,596.28

Medical records 261.20

Incentive 306,188.98

Philanthropy 15,303.77

Total Other Types of Income 501,454.61

Patient Revenue

Medicare 1,018,809.37

Private 403,463.41

Medical Fee For Service 1,322,648.89

Medical Managed Care 5,433,148.75

Pact 16,223.36

Presumptive Eligibility 15,528.90

Sliding Fee Schedule 70,901.61

Total Patient Revenue 8,280,724.29

Other Program Revenue

ECM Program 844,984.27

340B Program 382,536.76

CCM Program 24,783.60

Pharmacy 440,432.36

Total Other Program Revenue 1,692,736.99

PY Reconciliation Adj

PY Medi-Cal Recon Adj 113,932.66

Total PY Reconciliation Adj	<u>113,932.66</u>
Total Income	<u>11,449,861.55</u>
Expense	
Rent	
Facility Rent	385,396.37
Storage	32,364.14
Equip Rental	<u>32,653.88</u>
Total Rent	450,414.39
Community Outreach	
Community Outreach	<u>2,027.10</u>
Total Community Outreach	2,027.10
Business Expenses	
Banking Service Fees	<u>11,825.87</u>
Total Business Expenses	11,825.87
Contract Services	
Accounting Fees	5,300.00
340B Service Fees	53,648.48
Outside Services	126,184.90
Security	65,235.69
Infectious Waste	7,280.64
Janitorial	90,288.00
Lab Fees	29,624.04
Pest Control	3,607.50
Recycling Services	8,083.71
Uniform & Lab Coats Services	3,163.91
Equipment Maintenance	<u>39,052.25</u>
Total Contract Services	431,469.12
Facilities & Equipment	
Medical Equipment Purchase	44,001.17
Building Repairs & Improvements	10,637.85
Office Equipment Purchase	34,799.69
Auto Repair and Maintenance	894.97
Equipment Repair	<u>3,028.44</u>
Total Facilities & Equipment	93,362.12
Computer Expense	
Computer Software	89,676.90
Computer Hardware	1,915.48
Computer Maintenance	<u>108,685.98</u>
Total Computer Expense	200,278.36
Operations	
Books, Subscriptions, Reference	3,632.10
Postage, Mailing Service	8,803.76
Printing & Copying	2,538.09
Utilities	73,939.71
Telephone, Telecommunications	<u>121,663.29</u>
Total Operations	210,576.95
Other Types of Expenses	
Depreciation Expense	223,233.54
Interest Expense	76,695.11
Dues, License, Renewals	68,133.71
Staff Recruitment	17,654.77
Continuing Education	3,539.26

Staff Training	607.02
County & Other Taxes	<u>5,317.18</u>
Total Other Types of Expenses	395,180.59
Insurance	
General Liability Insurance	15,100.16
Directors & Officers Insurance	14,845.62
Workers Comp	103,282.45
Auto Insurance	4,294.92
Property Insurance	<u>15,712.34</u>
Total Insurance	153,235.49
Payroll Expense	
Professional Services	85,396.25
Salaries (Clinic)	5,064,020.53
Administrative Salaries	1,793,161.49
Employer Payroll Taxes	569,574.04
Fringe Benefits	653,572.19
Payroll Service Fees	19,623.63
Bonus	1,550.00
Retirement Benefits	<u>313,860.00</u>
Total Payroll Expense	8,500,758.13
Supplies	
Medical / Dental Supplies	174,605.65
Vaccine / Injectable Supplies	117,112.14
Pharmacy Supplies	338,925.70
Office Supplies	33,508.73
Janitorial Supplies	<u>7,699.95</u>
Total Supplies	671,852.17
Travel	
Conference, Convention, Meeting	7,943.22
Travel	(48.17)
Transportation	6,344.50
Mileage	34,778.06
Lodging / Hotel	15,288.64
Meals	<u>6,599.53</u>
Total Travel	70,905.78
Meetings & Corporate Events	
Corporate Meetings	100.00
Corporate Events	3,814.60
Employee Appreciation	<u>872.10</u>
Total Meetings & Corporate Events	4,786.70
Total Expense	<u>11,196,672.77</u>
Total Net Income	<u><u>253,188.78</u></u>



2026 Board of Directors Roster

Name of Board Member	Elective Position	Name of Employer	Occupation	Patient?
Amir Sadeghian	Chairperson	Unemployed	N/A	No
Oscar Ulric Jones	Treasurer	Retired	Retired (Background in Finance)	No
Jennifer Dobrowolsky	Vice Chairperson	U.S. Air Force	Military	Yes
Kimberly Ramos	Member	SJUSD	Teacher	Yes
Allison Monterrosa	Member	California State University, San Marcos	Professor	No
Draymond Crawford	Member	Retired	Retired (Background in Finance)	No
Veronica Kennedy	Member	IEHP	Outreach Specialist	No
Denyse Baham	Secretary	Retired	Retired (Background in Finance)	Yes
Mark LaRochelle	Member	ARMC	Application Specialist	No

Our Community is our Mission.

Bloomington Community Health Center
Bloomington, CA 92316

Bloomington Family Wellness Center
Bloomington, CA 92316

Bloomington Wellness Pharmacy
Bloomington, CA 92316

Fallbrook Family Health Center
Fallbrook, CA 92028

Magnolia Community Health Center
Riverside, CA 92503

Moreno Valley Family Health Center
Moreno Valley, CA 92553

Potter Jr. High School Based Behavioral Health Center
Fallbrook, CA 92028

University Community Health Center
Riverside, CA 92507

D'VINE PATH

Organization Name

Legal Name

Dvine Path Inc

DBA (if Applicable)

Dvine Path Inc

Funding Amount Being Requested

75000

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

30

Organization's Mission Statement

D'Vine Path's mission is to transform neurodivergent people's lives by providing dynamic vocational and life-skills training in agriculture, hospitality, and the arts.

Organization's Vision Statement

To empower people of all abilities by giving their lives meaning, purpose, and joy.

Organization Collaborations

D'Vine Path maintains an active collaboration with the Center for Senior Wellbeing in support of providing meals to local seniors. This partnership creates a meaningful service-based opportunity for D'Vine Path participants to engage in real-world vocational experiences while contributing to the well-being of older adults in the community. Through this collaboration, participants assist with meal-related activities that strengthen practical skills in hospitality, food preparation, teamwork, communication, responsibility, and community engagement.

This collaboration benefits both organizations. For the Center for Senior Wellbeing, the partnership expands community support for senior meal services and helps address food access needs among local older adults. For D'Vine Path, it provides participants with hands-on learning in a structured, community-centered environment where they can apply vocational and life skills in a purposeful way. The experience reinforces independence, confidence, social development, and a sense of contribution, all of which are central to D'Vine Path's mission.

This partnership also supports D'Vine Path's broader health and wellness goals by connecting participants to meaningful activity, social inclusion, and service to others. It offers a practical setting where neurodivergent adults can build work-readiness skills while participating in an activity that directly benefits vulnerable community members. The collaboration strengthens D'Vine Path's programming by expanding opportunities for applied learning, deepening community integration, and demonstrating the value of inclusive partnerships that serve multiple populations within the Fallbrook community.

Because this collaboration is tied directly to service delivery and participant engagement, it reflects the kind of active partnership that enhances program quality and community impact.

In what language(s) does your organization provide services?

English

Date Founded/Services Offered in Fallbrook area

Date Founded

2019

Date services in Fallbrook area began

2019

Service Area

- Bonsall
- De Luz
- Fallbrook
- Rainbow

What demographic group does your organization program predominately serve?

- Special Populations

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	0	0
Young Adults (13-17)	0	0
Adults (18-60)	97.56	40
Seniors (60+)	2.44	1
We do not collect this data (indicate with 100%)*	0	0

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	0
Male	0
Non-binary/Other	0
Unknown*	100

***Target Population: Gender**

D'Vine Path does not current collect gender data because our services are designed to be inclusive and accessible to all eligible participants regardless of gender identity. At this time, gender is not a factor in eligibility, service delivery, or outcome measurement, and we prioritize collecting data that is most directly relevant to participant support needs, program access, and measurable impact. We remain committed to providing equitable services to all participants and may review our data collection

practices in the future as reporting needs evolve.

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	100
Very Low (50%) Income Limits, ceiling of \$82,700	0
Low (80%) Income Limits, ceiling of \$132,400	0
Higher Than Listed Limits	0
We do not collect this data (indicate with 100%)*	0

***Target Population - Income Level**

N/A

How are other organizations addressing these needs in the community?

Other organizations in North County and San Diego County also address disability-related needs through employment, adult day, and support services. The Arc of San Diego, TERI Campus of Life, and Autism Society San Diego provide programs that support adults with developmental disabilities through employment training, enrichment, family support, and transition resources.

D’Vine Path complements these providers by offering a localized, Fallbrook-based model that integrates vocational and life-skills training in agriculture, hospitality, and the arts. Its approach combines employability, independence, social development, and healthy lifestyle habits in one community-centered setting. Because services are provided close to home, D’Vine Path helps reduce barriers related to transportation, access, and community inclusion. Rather than duplicating larger regional providers, D’Vine Path fills an important local gap by offering relationship-based, hands-on programming tailored to neurodivergent adults in the FRHD service area.

Anticipated Acknowledgment

Anticipated Acknowledgment

- Social Media Postings
- Signage at Service Sites
- Print Materials to Service Recipients
- Website Display

Anticipated Acknowledgment

D’Vine Path will promote the Fallbrook Regional Health District's name and logo as a funding partner across our public communications and community outreach materials, consistent with the District's branding guidelines. Recognition may include placement on our website, digital newsletters, event materials, printed flyers, program announcements, signage, sponsorship displays, and other relevant collateral connected to District-supported activities. We will also acknowledge FRHD support in public-facing communications, including press releases, community presentations, and select participant or program highlights when appropriate.

On social media, D’Vine Path utilizes Instagram, Facebook, LinkedIn, and YouTube and would include recognition of the District in applicable posts and campaign materials related to District-supported work. FRHD's support may also be acknowledged in event promotions, community partnership messaging, and impact updates shared with the public. This approach helps increase awareness of the District's

investment in the health and well-being of neurodivergent adults in the Fallbrook community while ensuring consistent and visible recognition across multiple communication channels.

Provide your 501c3 tax designation identification number.

830790460

Contact Information: Submission

Contact Name

Michele Cox

Title

Grant Writer

Primary Contact Phone

17609900238

Email Address

michele@dvinepath.org

Organization Mailing Address

1374 S. Mission Rd 415
Fallbrook, California, 92028

Is the Organization's mailing address the same as the service address?

NO

Organization Physical Address

4735 Olive Hill Road
FALLBROOK, CA, 92028

Site Visits & Board of Directors Meetings

Hours of Operation

M-Th 9am - 3pm

Dates/Times of Organization Board of Directors Meetings

2nd Saturday of every month from (9am - 10am) at D'Vine Path - 4735 Olive Hill Road, Fallbrook, CA 92028

FRHD Grant Application FY 2026.27
D’Vine Path – Statement of Need

D’Vine Path’s mission is to transform neurodivergent people’s lives by providing dynamic vocational and life-skills training in agriculture, hospitality, and the arts. This mission addresses a clear need within the Fallbrook Regional Health District service area, including Fallbrook, Bonsall, Rainbow, and De Luz. D’Vine Path serves adults with intellectual, developmental, and learning disabilities, including autism spectrum disorder, who often face barriers affecting mental health, independence, employability, and overall well-being.

Neurodivergent adults frequently age out of school-based services without clear pathways to employment, independent living, or continued skill development. Many then face unemployment or underemployment, social isolation, dependence on family or caregivers, and limited opportunities for community participation. National labor data continue to show that people with disabilities experience far lower employment rates than people without disabilities, making economic stability and self-sufficiency more difficult to achieve.

This need is closely connected to the Social Determinants of Health. D’Vine Path supports Economic Stability by providing vocational training and real-world skill building. It supports Education Access and Quality through adaptive, hands-on instruction for adults who often have limited post-school opportunities. It supports Social and Community Context by helping participants build communication, confidence, self-advocacy, and meaningful relationships. It also supports Healthcare Access and Quality by promoting healthier routines, nutrition awareness, practical self-care, and health literacy.

Mental health is one of the strongest areas of need and one of D’Vine Path’s clearest points of alignment with FRHD’s priorities. Neurodivergent adults often experience higher rates of anxiety, depression, and social isolation, particularly when they lack supportive environments that foster belonging and purpose. D’Vine Path helps address this need by creating a structured, inclusive

FRHD Grant Application FY 2026.27
D’Vine Path – Statement of Need

community where participants can gain confidence, practice social skills, and build greater independence.

D’Vine Path’s activities also promote disease prevention and healthier lifestyles. Adults with disabilities experience higher rates of obesity, heart disease, and diabetes than adults without disabilities. Although D’Vine Path is not a clinical provider, it addresses upstream contributors to chronic disease risk through nutrition education, food preparation, access to fresh food, movement-based activities, routine, and wellness-focused skill building. In this way, the organization aligns with FRHD’s priorities in mental health, obesity prevention, diabetes prevention, cardiovascular health, and basic needs and healthcare access.

D’Vine Path’s organization-wide model has already shown meaningful results. In 2025–26, D’Vine Path served 61 participants across its programs, including 41 in its Day Program, 5 in Farm & Friends, and 15 in its After Hours Social Connections program. The organization has also demonstrated strong outcomes, with 71% of participants obtaining part-time or full-time employment. These results show that when neurodivergent adults have access to adaptive instruction, practical experience, and supportive community engagement, they can make measurable gains in independence, employability, and quality of life.

The need within the District is for a sustained, inclusive, community-based organization that helps neurodivergent adults become healthier, more independent, and more connected. D’Vine Path meets that need by integrating vocational development, life-skills training, social participation, and health-supportive learning in a way that reflects both its mission and FRHD’s strategic priorities.

FRHD Grant Application FY 2026.27
D’Vine Path – Statement of Need

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2026.

FRHD Grant Application FY 2026-27

D’Vine Path Outcomes & Impact

D’Vine Path measures impact through participant enrollment, attendance, individualized goals, pre- and post-assessments, participant and caregiver feedback, staff observation, and employment outcomes. Because D’Vine Path serves neurodivergent adults through an organization-wide model, success is measured not only by participation, but by meaningful changes in confidence, social connection, healthy daily habits, and readiness for greater independence.

In 2025–26, D’Vine Path served 61 participants across its programs, including 41 in the Day Program, 5 in Farm & Friends, and 15 in After Hours Social Connections. D’Vine Path also reported that 71% of participants engaged in work-based learning or paid employment. These outcomes reflect progress in the social determinants of health, especially Economic Stability, Education Access and Quality, and Social and Community Context.

D’Vine Path also tracks health-related outcomes that align with FRHD’s strategic priorities. Recent participant data showed a 30% increase in nutrition knowledge, 65% reporting improved eating habits, an 18% reduction in anxiety and depression levels, 100% participation in safety or wellness workshops, and a 15% increase in self-reported confidence. These outcomes demonstrate measurable improvements in mental health and healthy daily habits through prevention-oriented, community-based support.

Short-term impact includes improved communication, stronger social skills, healthier routines, greater nutrition awareness, increased confidence, and increased readiness for work and independent living. Long-term impact includes greater independence, reduced social isolation, stronger community connection, improved employability, and healthier lifestyle patterns that support long-term well-being.

These outcomes align most strongly with FRHD’s mental health priority, while also supporting obesity prevention, diabetes prevention, cardiovascular health, and basic needs and healthcare access. Although D’Vine Path is not a clinical provider, its work addresses upstream health factors by promoting healthy eating, wellness education, routine, self-care, social connection, and self-advocacy.

D’Vine Path
Additional Funding Support

Prepared from D’Vine Path’s 2024 Grants & Donations Report and FY 2025 Fundraising and Donations report. Where exact award dates were not provided in the source files, the award year/fiscal year is listed.

Year	Funding Entity / Category	Amount Awarded	Date Awarded
2025	Fallbrook Regional Health District FY 2025–26	\$58,500.00	FY 2025–26
2025	Angel Society	\$3,500.00	03.03.2025
2025	Rancho Santa Fe Garden Club	\$10,000.00	05.21.2025
2025	Rancho Santa Fe Rotary Club	\$5,000.00	03.28.2025
2025	Albertson’s Disabilities 2025 Grant	\$10,000.00	FY 2025
2025	SDGE 2025 Solutions Partnership	\$3,000.00	05.2025
2025	Watkins Wellness	\$5,000.00	05.23.2025
2025	Foundation for Developmental Disabilities	\$15,100.00	FY 2025
2025	Events & General Donations Total	\$314,507.94	FY 2025
2024	Fallbrook Regional Health District (Life I Can Grant)	\$51,000.00	FY 2024-25
2024	Legacy Endowment Community Foundation	\$8,125.00	05.17.2024
2024	Rancho Santa Fe Garden Club	\$10,000.00	05.16.2024
2024	Albertsons Companies Foundation – Trellis	\$5,000.00	06.12.2024
2024	Albertsons Companies Foundation – D’Vine Path & Senior Center Nourishing the Hungry	\$5,000.00	11.01.2024
2024	Watkins Manufacturing Corp	\$7,320.00	05.29.2024
2024	Heller Foundation	\$40,000.00	11.01.2024
2024	National Christian Foundation	\$1,000.00	09.13.2024
2024	SDG&E	\$2,500.00	05.22.2024
2024	Richard Burns Endowment Fund	\$1,000.00	FY 2024
2024	National Christian Giving Foundation	\$10,000.00	FY 2024
2024	RS Growers Supply	\$1,512.46	FY 2024
2024	Events & General Donations Total	\$146,061.10	FY 2024

D'Vine Path Organization Budget

A		INDIRECT EXPENSES	ANNUAL COST
A1		<i>Administrative Support</i>	\$185,000.00
A2		<i>General Insurance (not program specific)</i>	\$49,308.00
A3		<i>Accounting & audit expenses</i>	\$36,000.00
A4		<i>Consultant/Contractor Fees</i>	\$52,800.00
A5		<i>Physical Assets (Rent, Facility Costs)</i>	\$257,921.38
A6		<i>Utilities</i>	\$36,912.71
A7		<i>IT & Internet</i>	\$15,931.51
A8		<i>Marketing & Communications</i>	\$9,817.64
A9		<i>Office Supplies</i>	\$15,635.02
A10		<i>Training & Education</i>	\$36,126.73
A11		<i>Other: specify</i>	
TOTAL INDIRECT EXPENSES			\$695,452.99
B		PERSONNEL EXPENSES	ANNUAL COST
B1		<i>Program Director</i>	\$68,640.00
B2		<i>Curriculum Directors x 7</i>	\$283,920.00
B3		<i>Facilitator x 11</i>	\$358,528.00
B4		<i>Uniforms</i>	\$6,209.05
B5		<i>Payroll Expenses (WC, taxes)</i>	\$85,203.88
B6		<i>Benefits</i>	\$10,964.32
B7		<i>Other: specify</i>	
TOTAL PERSONNEL EXPENSES			\$813,465.25
C		DIRECT PROGRAM EXPENSES	ANNUAL COST
C1		<i>Equipment</i>	\$40,000.00
C2		<i>Program/Project Supplies</i>	\$62,000.00
C3		<i>Printing/Duplicating</i>	\$4,500.00
C4		<i>Travel/Mileage</i>	\$30,000.00
C5		<i>Program Specific Insurance</i>	
C6		<i>Guest Speakers</i>	\$5,000.00
C7		<i>Student Events</i>	\$30,000.00
TOTAL DIRECT PROGRAM EXPENSES			\$171,500.00

D	TOTAL ANNUAL EXPENSES	ANNUAL COST
		\$1,680,418.24

FRHD Grant Application FY 2026-27
D’Vine Path’s Budget Narrative

D’Vine Path’s organizational budget reflects the full cost of providing community-based services for neurodivergent adults in the Fallbrook Regional Health District service area. The budget supports organization-wide operations that advance independence, employability, social connection, and healthy lifestyle habits for adults with intellectual, developmental, and learning disabilities, including autism spectrum disorder.

The largest portion of the budget supports personnel, which is essential to delivering safe, adaptive, relationship-based services. Additional expenses include program supplies, food and hospitality materials, agriculture and arts materials, facility and utility costs, transportation, insurance, technology, and administrative infrastructure needed to sustain all core activities.

Because this request is for general organizational support rather than a single program, the budget reflects shared operating costs across D’Vine Path’s services. Grant funding helps strengthen activities that are not fully covered through reimbursed funding streams and supports consistent staffing, participant materials, community-based learning opportunities, and health-supportive activities. This budget structure allows D’Vine Path to maintain high-quality, inclusive services that directly benefit neurodivergent adults and align with FRHD priorities in mental health, healthy lifestyles, and basic needs and healthcare access.

**D'VINE PATH, INC.
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2024**

ASSETS

CURRENT ASSETS

Cash and cash equivalents	\$ 506,944
Accounts receivable	163,916
Prepaid expense	6,198

Total Current Assets	677,058
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PROPERTY, PLANT AND EQUIPMENT, Net

212,976

OTHER ASSETS

Operating lease right-of-use asset	493,526
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Total Other Assets	493,526
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TOTAL ASSETS	\$ 1,383,560
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LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable and accrued expenses	\$ 9,732
Credit card payable	20,900
Payroll liabilities	25,138
Operating lease liability - current portion	142,493

Total Current Liabilities	198,263
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LONG-TERM LIABILITIES

Operating lease liability - noncurrent portion	351,033
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TOTAL LIABILITIES	549,296
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NET ASSETS

Without donor restrictions	834,264
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Total Net Assets	834,264
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TOTAL LIABILITIES AND NET ASSETS	\$ 1,383,560
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SEE INDEPENDENT ACCOUNTANTS' REVIEW REPORT AND NOTES

**D'VINE PATH, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED
DECEMBER 31, 2024**

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenues			
Program service fees	\$ 1,450,290	\$ -	\$ 1,450,290
Grants	54,420	-	54,420
Special events	95,230	-	95,230
Individual and business contributions	162,587	-	162,587
Investment loss	(273)	-	(273)
Unrealized gain on investments	5,777	-	5,777
Total Support and Revenues	1,768,031	-	1,768,031
Expenses			
Program services	1,222,176	-	1,222,176
Support services			
Management and general	289,662	-	289,662
Fundraising	126,821	-	126,821
Total Expenses	1,638,659	-	1,638,659
Increase in Net Assets	129,372	-	129,372
Net Assets, Beginning of the Year	704,892	-	704,892
Net Assets, End of the Year	\$ 834,264	\$ -	\$ 834,264

SEE INDEPENDENT ACCOUNTANTS' REVIEW REPORT AND NOTES

D'VINE PATH, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2024

	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
Program expenses				
Program costs	\$ 142,011	\$ -	\$ -	\$ 142,011
Special events	-	-	78,413	78,413
Other Expenses				
Advertising	5,588	-	5,588	11,176
Admin wages and salaries	-	200,787	-	200,787
Bank charges	-	690	1,787	2,477
Depreciation expense	36,337	-	-	36,337
Dues and Subscription	15,254	-	-	15,254
Insurance	13,252	2,650	1,767	17,669
Office expenses	23,505	4,607	3,048	31,160
Payroll taxes	49,055	17,236	-	66,291
Program wages and salaries	581,001	-	-	581,001
Professional/outside services	51,270	10,254	6,836	68,360
Rent	117,000	23,400	15,600	156,000
Repairs and maintenance	83,818	16,136	10,758	110,712
Staff development	36,127	-	-	36,127
Staff uniforms	6,209	-	-	6,209
Team appreciation	21,771	-	-	21,771
Telephone	3,305	3,304	-	6,609
Travel	-	1,145	-	1,145
Utilities	22,677	4,536	3,024	30,237
Workers compensation insurance	13,996	4,917	-	18,913
Total expenses	<u>\$ 1,222,176</u>	<u>\$ 289,662</u>	<u>\$ 126,821</u>	<u>\$ 1,638,659</u>

SEE INDEPENDENT ACCOUNTANTS' REVIEW REPORT AND NOTES

D'VINE PATH, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2024

CASH FLOWS FROM OPERATING ACTIVITIES

Increase in net assets	\$ 129,372
Adjustments to reconcile increase in net assets to net cash provided by operating activities:	
Depreciation	36,337
Decrease (Increase) in:	
Accounts receivable	(20,410)
Prepaid expense	15,465
Operating lease right-of-use asset	137,942
Increase (Decrease) in:	
Accounts payable and accrued expenses	3,577
Credit card payable	(5,506)
Payroll liabilities	12,801
Operating lease liability	(137,942)
	<u>171,636</u>

Net Cash Provided By Operating Activities

CASH FLOWS FROM INVESTING ACTIVITIES

Purchase of fixed assets	(119,782)
	<u>(119,782)</u>

Net Cash Used In Investing Activities

Net Increase In Cash and Cash Equivalents

51,854

**CASH AND CASH EQUIVALENTS AT
BEGINNING OF YEAR**

455,090

**CASH AND CASH EQUIVALENTS AT
END OF YEAR**

\$ 506,944

SUPPLEMENTAL DISCLOSURE OF CASH FLOWS INFORMATION

CASH PAID DURING THE YEAR FOR:

Interest	\$ 89
	<u>89</u>

SEE INDEPENDENT ACCOUNTANTS' REVIEW REPORT AND NOTES

D'VINE PATH, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of D'Vine Path, Inc. (the "Organization") is presented to assist in understanding the Organization's financial statements. The financial statements and notes thereto are representations of the Organization's management who is responsible for their integrity and objectivity.

Nature of Activities

The Organization is a California nonprofit corporation designed to help adults with the intellectual disabilities (ID), developmental and/or learning disabilities, and autism spectrum disorder (ASD), bridge the social and cultural barriers that can have a negative impact on their physical health, mental health, and employability. The Organization's mission is to provide a dynamic and comprehensive program for neurodiverse adults that offers life skills and vocational training in the agriculture, hospitality, and arts industries.

The Organization offers programs that are designed to help individuals identify, develop, and achieve their goals while seeking opportunities to advance their education, employment, life skills, health, and well-being. D'Vine Path, Inc. prioritizes social skills, independence, autonomy, and life skills in all of its programs and encourages kinesthetic learning, which combines visual learning, and auditory learning with hands-on learning. Each program offers expert guests speakers, specialized workshops, and academic curriculum in their perspective topic. Programs are adjusted to serve each individual's level of ability.

Basis of Accounting

The Organization utilizes the accrual method of accounting in accordance with generally accepted accounting principles whereby revenue is recognized when earned and expenses are recognized when incurred.

Basis of Presentation

The Organization financial statement presentation follows the recommendations of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, Not-for-Profit Entities. Under ASC 958, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, which represents the expendable resources that are available for operations at management's discretion and net assets with donor restrictions, which represents resources restricted by donors as to purpose or by the passage of time. The Organization presently has no donor restricted net assets.

D'VINE PATH, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash equivalents consist of short-term, highly liquid investments which are readily convertible into cash within ninety days of purchase.

Accounts Receivable

Accounts receivable are stated as unpaid balances. The Organization estimates credit losses using the allowance method. The allowance is based on experience and other circumstances, which may affect the ability of clients to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is the Organization's policy to charge off uncollectible accounts receivable when management determines the receivables will not be collected.

Concentrations of Credit and Market Risk

Financial instruments that potentially expose the Organization to concentrations of credit and market risk consist primarily of cash and cash equivalents. At December 31, 2024, the Organization maintained funds at one financial institution whereby the cumulative balances on these accounts exceeded the Federal Deposit Insurance Corporation (FDIC) guaranteed limit up to \$250,000. At December 31, 2024, \$178,375 was exposed to this risk. The Organization has not experienced any losses on its cash or cash equivalents.

Advertising Costs

It is the Organization policy to charge advertising costs to operations when incurred.

D'VINE PATH, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Fixed Assets

Depreciable assets are recorded at cost or, if donated, at the estimated fair market value at the date of donation. Depreciation is provided over the estimated useful lives of the assets using the straight-line method. The estimated useful lives are as follows:

Improvements	15 years
Auto	5 years
Equipment, furniture and fixtures	5 - 7 years

Repairs and maintenance charges and depreciable assets acquired at a cost of less than \$2,500 are expensed as incurred. The cost and related accumulated depreciation applicable to retired assets are removed from the accounts and the gain or loss on disposition is recognized in income in the year of the disposition.

Long-Lived Assets

The Organization assesses the impairment of its long-lived assets, including property and equipment, whenever economic events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable. Long-lived assets are considered to be impaired when the sum of the expected future operating cash flows, undiscounted and without interest charges, is less than the carrying amounts of the related assets. During the year 2024, the Organization determined that no impairment loss needed to be recognized for any applicable assets.

Contributions and Promises to Give

The Organization recognizes contributions as revenue when cash, securities or other assets, an unconditional promise to give, or a modification of a beneficial interest is received. Contributions received are recorded as net assets with donor restrictions or net assets without donor restrictions depending on the existence or nature of any donor restrictions. All donor-restricted contributions are reported as an increase in restricted net assets depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Other contributions may have revocable features to the promises to give. Such conditional promises to give are recognized when the conditions are substantially met.

Expense Allocation

The costs for providing programs and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

D'VINE PATH, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue Recognition

Revenue is recognized when earned. Program service fees and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed, or expenditures are incurred, respectively. Contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Contributions are considered to be net assets without donor restrictions unless specifically restricted by the donor. Contributions that are restricted by the donor are reported as increases in net assets with donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenues are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Donated Assets and Services

Donations of noncash assets are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use are reported as contributions with donor restrictions.

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. There were no donated assets or services at the end of the year.

Income Taxes

The Organization is a not-for-profit organization and is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the charter qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2). The Organization is also exempt from state income taxes under Section 23701(d) of the California Revenue and Taxation Code. The 2022 through 2024 tax years remain subject to examination by the Internal Revenue Service. In addition, the 2021 through 2024 tax years remain subject to examination by the State of California.

D'VINE PATH, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Right-of-Use Assets and Lease Liabilities

The Organization adopted FASB ASU 842. As a lessee, the Organization records a right-of-use (ROU) asset and a lease liability on the balance sheet for all leases with terms of longer than 12 months. Leases are classified as either finance or operating. Operating leases consist of a rental property with a five-year term. The Organization does not have any financing leases with terms in excess of twelve months.

Operating leases are included in operating lease ROU assets. Operating lease liabilities are included in current and long-term maturities of long-term debt. For operating lease, lease expense is recognized on a straight-line basis over the term of the lease. Interest is calculated using a risk-free discount rate for a period comparable with the lease term. Certain lease contracts include obligations to pay for other services, such as operations and maintenance. These services are accounted for separately and are expensed as incurred.

NOTE 2: LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for general expenditure within one year of December 31, 2024 are as follows:

Cash and cash equivalents available for general expenditures	\$ 506,944
Accounts receivable	163,916
Prepaid expenses	6,198
Total financial assets	<u>677,058</u>
Financial assets available to meet general expenditures over the next twelve months	<u><u>\$ 677,058</u></u>

NOTE 3: CASH AND CASH EQUIVALENTS

Cash and cash equivalents consisted of the following as of December 31, 2024:

Checking and savings accounts:	
US Bank Checking - 6910	\$ 192,121
US Bank Operating - 1012	208,500
Chase Savings - 3271	40,221
Chase Checking - 3618	36,035
Legacy Endowment Community	27,464
Petty Cash	2,603
Total cash and cash equivalents	<u><u>\$ 506,944</u></u>

D'VINE PATH, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024

NOTE 4: FIXED ASSETS

At December 31, 2024, fixed asset consisted of the following:

	Cost	Accumulated Depreciation	Net Book Value
Leasehold improvements	\$ 145,240	\$ 15,207	\$ 130,033
Auto	81,413	36,683	44,730
Equipment	48,150	14,036	34,114
Furniture and fixtures	12,778	8,679	4,099
	\$ 287,581	\$ 74,605	\$ 212,976

Depreciation expense for the year ended December 31, 2024 was \$36,337.

NOTE 5: LEASES

The components of the lease expense for the year ended December 31, 2024:

Lease expense

Operating lease expense	\$ 156,000
Total	\$ 156,000

Other Information

Cash paid for amounts included in the measurement of lease liabilities	
Operating cash flows from operating leases	\$ 1,109,095
Weighted-average remaining lease term in years for operating leases	3.33
Weighted-average discount rate for operating leases	3.25%

Maturity Analysis

	Operating
Year ending December 31,	
2025	\$ 156,000
2026	156,000
2027	156,000
2028	52,000
Total undiscounted cash flows	520,000
Less: present value discount	(26,474)
Total lease liabilities	\$ 493,526

D'VINE PATH, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024

NOTE 6: RELATED PARTY TRANSACTIONS

The Organization leases its facility from its executive director under a non-cancelable operating lease agreement, which expires on April 30, 2028. Total rent expense under the lease amounted to \$156,000 for the year (see Note 5).

NOTE 7: SUBSEQUENT EVENTS

Management has evaluated subsequent events through May 30, 2025, the date on which the financial statements were available to be issued and concluded there are no subsequent events to report.

Board of Directors Bios – one line

Dr. Thomas Olmstead, Board President – Retired Organic Chemistry Professor, vineyard owner, and community leader.

Ben McCoy, Board Vice-President – Realtor and mentor who secured D’Vine Path’s vineyard property in 2021.

Naomi Delgado, Secretary – Special education and HR professional with a passion for wine studies.

Karen O’Donnell, Treasurer – Educator, finance manager, and parent advocate within the disability community.

Brent Batali, Board Member – Owner of Batali Ranch with expertise in agriculture and vineyard operations.

Howard Salmon, Board Member – Healthcare executive with 40+ years of leadership and consulting experience.

FALLBROOK FOOD PANTRY

Organization Name

Legal Name

FALLBROOK FOOD PANTRY

DBA (if Applicable)

FALLBROOK FOOD PANTRY

Funding Amount Being Requested

100000.00

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

6500

Organization's Mission Statement

The Fallbrook Food Pantry - FFP provides access to healthy and nutritious food for all. Through food distribution, education, and health monitoring, we work to address food insecurity and the social determinants of health by reducing inequities. Our programs empower our clients to become self-sufficient, independent, and productive community members by offering a well-balanced selection of food, nutrition, wellness, and vocational education.

Organization's Vision Statement

We envision a community where the pain and suffering caused by hunger do not exist. We envision a community where those in-need have access to an adequate and nutritious supply of food.

Organization Collaborations

Fallbrook Food Pantry's programs are strengthened through active collaborations that directly support service delivery. The Fallbrook Regional Health District (FRHD) has been a key partner for over 20 years, providing funding, collaboration, and 2,500 square feet of land and a demonstration kitchen for the Organic Roots garden, where FFP conducts hands-on gardening and cooking classes.

Local agricultural partners expand food access and learning opportunities. **Kendall Farms** has supported FFP for over eight years through in-kind contributions and leadership. Produce grown through these partnerships is also shared weekly with **Michelle's Place** to support medically vulnerable populations, while inedible food waste is donated to Dirty Birds Ranch.

FFP collaborates with **Boys & Girls Club, Willow Tree Enrichment Center, Legacy and Light House** to deliver nutrition, cooking, gardening, and entrepreneurship education to students at Title 1 schools. Healthcare partnerships further strengthen programming: **Hope Clinic** provides pre- and postnatal nutrition services, Hello Health supplies trained health educators, and nursing students from **CSU San Marcos** conduct health screenings and referrals.

Additionally, **Grocery Outlet, Albertson's, Major Market, Trader Joe's, Walmart, Amazon, Sprouts, San Diego Food Bank and Feeding San Diego** are essential partners supplying food for distribution and programs. Together, these collaborations expand access to land, food, education, and health services, enabling FFP to deliver a comprehensive, community-centered approach that improves food security, supports healthy behaviors, and enhances access to care.

In what language(s) does your organization provide services?

- English
- Spanish

Date Founded/Services Offered in Fallbrook area

Date Founded

1991

Date services in Fallbrook area began

1991

Service Area

- Bonsall
- De Luz
- Fallbrook
- Rainbow

What demographic group does your organization program predominately serve?

- Youth - school based
- Older Adults
- Youth - other setting
- Special Populations
- Community - Health & Fitness

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	29	1885
Young Adults (13-17)	11	715
Adults (18-60)	38	2470
Seniors (60+)	22	1430
We do not collect this data (indicate with 100%)*		

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	80
Male	20
Non-binary/Other	
Unknown*	

***Target Population: Gender**

N/A

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	85
Very Low (50%) Income Limits, ceiling of \$82,700	15
Low (80%) Income Limits, ceiling of \$132,400	
Higher Than Listed Limits	
We do not collect this data (indicate with 100%)*	

*Target Population - Income Level

N/A

How are other organizations addressing these needs in the community?

Fallbrook Food Pantry is the **only full-service, consistent provider of direct food access within Greater Fallbrook**, serving about 10% of the population. Unlike regional distributors, FFP delivers food locally, addressing rural barriers such as transportation and limited grocery access.

FFP’s approach is also unique in integrating food distribution with nutrition education, gardening, cooking, workforce development, and health screenings through Rooted in Wellness. This holistic model addresses multiple social determinants of health simultaneously.

FFP complements other providers by supplying fresh produce to medically vulnerable populations and partnering with regional food banks to bring resources into the community. Its localized, comprehensive approach makes it a critical hub for food security and health promotion in Fallbrook.

Anticipated Acknowledgment

Anticipated Acknowledgment

- Social Media Postings
- Signage at Service Sites
- Print Materials to Service Recipients
- Website Display

Anticipated Acknowledgment

FRHD will be acknowledged in digital communications. FFP actively utilizes social media platforms including **Facebook, Instagram, and LinkedIn** to share program updates, community impact stories, and educational content. FRHD will be recognized through tagged posts, sponsor highlights, and impact storytelling that reflects the outcomes made possible through their support.

Additionally, FRHD will be included in FFP’s **website, newsletters, and annual report**, ensuring visibility to donors, partners, and the broader community. When appropriate, FFP will also acknowledge FRHD at community events, workshops, and public presentations.

These efforts ensure that FRHD is consistently recognized as a valued partner in advancing health, food security, and wellness in the Fallbrook community.

Provide your 501c3 tax designation identification number.

33-0491216

Contact Information: Submission

Contact Name

Shae Gawlak

Title

CEO

Primary Contact Phone

9492353539

Email Address

director@fallbrookfoodpantry.org

Is the Organization's mailing address the same as the service address?

YES

Organization Physical Address

140 N. Brandon Road
Fallbrook, CA, 92028

Site Visits & Board of Directors Meetings

Hours of Operation

MONDAY - FRIDAY (9:30AM-12:30PM)

Dates/Times of Organization Board of Directors Meetings

LAST THURSDAY, EVERY OTHER MONTH (January, March, May, July, September, November) FROM 4-6PM AT THE PANTRY

FALLBROOK FOOD PANTRY

STATEMENT OF NEED

2026-2027

Fallbrook Food Pantry's work is needed in the Fallbrook Regional Health District because food insecurity in Greater Fallbrook is also a chronic-disease prevention and health-equity issue. FFP's mission is to provide access to healthy and nutritious food through food distribution, garden-based nutrition and wellness education, occupational development, and health monitoring so that low-income residents can become more self-sufficient and healthier. That mission is closely aligned with FRHD's mission to help residents lead healthy lives with greater independence. FRHD's service area spans 110.57 square miles and includes Fallbrook, Bonsall, De Luz, and Rainbow; within those same communities, FFP reports that it is the only full-service food source for low-income residents and reaches roughly 10% of the Greater Fallbrook population.

The need is best understood by the people being served. FFP's client population is largely made up of households already facing multiple social determinants of poor health: 80% are women, 65% are Hispanic/Latino, 22% are fixed-income seniors, 16% are military families, and 7% are unhoused. The organization describes Fallbrook as a rural, semi-isolated community where many residents must choose between food, housing, and transportation, and where culturally relevant, trusted local services matter because larger urban systems are farther away. Healthy People 2030 identify economic stability, education access and quality, health care access and quality, neighborhood and built environment, and social and community context as core determinants of health; county data reinforce how relevant those factors are locally, with 36.8% of San Diego County adults below the federal poverty level experiencing food insecurity in 2023.

Demand is rising. FFP reports a 25% increase in need for food distribution over the past year, suggesting that more District residents are struggling to maintain a stable supply of healthy food. That trend fits the broader North Inland context, which includes Fallbrook and other rural communities: in 2023, 6.3% of residents were uninsured all or part of the year, and 378 people were unsheltered in 2025. These pressures magnify food insecurity by reducing the money available for food, making transportation harder, and delaying preventive care until conditions become more serious.

District-level chronic disease data is limited, but the larger North Inland region that includes Fallbrook shows why FRHD's priorities are so relevant. Heart disease was the leading cause of hospitalization in North Inland in 2023. The region recorded 1,637 hospitalizations and 1,575 emergency department discharges related to hypertensive diseases, along with 766 diabetes hospitalizations and 795 diabetes-related emergency department discharges. When a rural population is already burdened by food insecurity and inconsistent access to affordable, nutritious foods, these conditions become harder to prevent and harder to manage.

Research supports the link between food access and these health outcomes. Healthy People 2030 notes that people without access to grocery stores with healthy foods are less likely to have good nutrition. USDA research further shows that, among the five most common chronic diseases studied, adults in very low food-secure households had predicted illness prevalences 4.3 to 11.2 percentage points higher than adults in high food-secure households. Nationally, obesity affects 40.3% of adults and more than one in five school-age children and adolescents, underscoring why nutritional access and practical food education are essential parts of disease prevention rather than optional add-ons.

FFP's activities address these needs upstream, not just at the point of crisis. Through Rooted in Wellness, families receive healthy food plus hands-on instruction in cooking, gardening, food budgeting, food processing, and healthier daily routines. Rapid uptake of these classes—growing from one course serving fewer than 100 clients to more than seven courses serving over 1,000 clients annually, with more than 6,500 classroom hours in the first year—suggests that accessible, culturally relevant wellness education is an unmet need in the district. Nursing students also conduct health screenings and refer clients to providers when risks are identified. Using the Social Determinants of Health framework, these activities address economic stability, education access and quality, health care access and quality, neighborhood and built environment, and social and community context. San Diego County specifically notes that community gardens can reduce food insecurity, improve dietary intake, and strengthen family relationships, which closely reflects FFP's garden-based model.

These services also support disease prevention and healthy lifestyle behaviors in practical, measurable ways. Nutritious produce distribution and cooking education make it easier for households to prepare meals consistent with heart-healthy and diabetes-preventive eating patterns. Gardening and school-based farm activities increase familiarity with fruits and vegetables, build food skills early, and normalize healthier choices. Health screenings create earlier opportunities to identify elevated risk and connect residents to care. This approach is consistent with federal guidance: the CDC states that healthy lifestyle habits help keep blood pressure, cholesterol, and blood sugar at healthier levels and lower the risk of heart disease, while the NIH's DASH eating plan lowers blood pressure and supports heart health. For diabetes prevention, NIH/CDC evidence shows that lifestyle-change programs built on healthier eating, modest weight loss, and increased physical activity can cut the incidence of type 2 diabetes by 58% for people at high risk.

FFP therefore aligns strongly with FRHD's strategic priorities. It supports diabetes prevention and management by increasing access to nutritious food and teaching everyday behavior changes around diet, stress, and physical activity. It supports cardiovascular disease management, including hypertension, by emphasizing fresh produce, lower-cost healthy meal preparation, and screening/referral pathways. It addresses obesity through sustained nutrition education for adults and youth and by creating repeated opportunities for healthy food choices and active participation in gardening. It supports mental health through dignity-centered service, social connection, reduced stress associated with food insecurity, and community engagement. Finally, it advances basic needs and health care access by meeting the most fundamental health need—food—while also linking residents to screenings, providers, and other supports. That alignment mirrors FRHD's stated grant priorities and the district's emphasis on diabetes prevention, mental well-being, and health programs that promote healthy behaviors and disease prevention.

In short, the need within our FRHD is not merely for emergency food. It is for an integrated response to nutrition insecurity, chronic disease risk, rural access barriers, and the underlying social determinants that shape whether residents can live healthy, independent lives. FFP's model is needed because it meets immediate basic needs while also building the knowledge, habits, support networks, and access pathways that help District residents prevent disease and sustain healthier lives over time.

FALLBROOK FOOD PANTRY
Impact Measurement and Outcomes
2026-2027

Fallbrook Food Pantry measures impact by capturing both how services are delivered and what changes occur for participants over time. FFP tracks whether programming is high-quality and equitable by collecting data on income and key demographics, including ethnicity, gender, family dynamics, language, and medical history. This allows the organization to understand who is being served, identify disparities, and tailor services to the unique situations and needs of clients across the Fallbrook Regional Health District.

FFP uses multiple tools to evaluate impact. Annual client surveys are conducted in person during food distribution hours and at education sites, with volunteers helping administer surveys in multiple languages to improve participation and inclusion. Pre- and post-course skill assessments and surveys measure changes in participants' knowledge, attitudes, and confidence related to harvesting and processing food, healthy eating, nutrition awareness, and their ability to make healthy food choices. In the Rooted in Wellness program, class participants also complete beginning- and end-of-course health assessments with nursing students from the University of United Nursing. These assessments include blood pressure, resting heart rate, weight, BMI, blood sugar levels, and other indicators that help evaluate health improvement and identify when physician referrals are needed. For youth programming, student garden journals document observations, experiences, learning, and personal growth. FFP also conducts annual community feedback sessions, both in person and virtually, to gather client experiences, recommendations, and areas for improvement. In addition, the Pantry tracks how much semi-waste and full waste is diverted from landfills, documenting the environmental and food recovery impact of its operations. Storytelling through photos and video further captures client experiences and qualitative outcomes that are not fully reflected in numbers alone.

This variety of metrics allows FFP to measure both outputs and outcomes. Output measures include the amount of food distributed, participation in classes, screenings completed, referrals made, and food waste diverted. Outcome measures include increased confidence in healthy food preparation, improved nutrition knowledge, greater willingness to harvest and process food, healthier food choices, and measurable changes in health indicators such as blood pressure, BMI, and blood sugar levels. Data is collected continuously, recorded on client membership cards and in Excel spreadsheets, and overseen by the Director of Operations & Programs to ensure accuracy and progress toward goals. The Executive Director meets monthly with Rooted in Wellness staff to review progress toward intended outcomes, updates the Board of Directors regularly, and publishes program outcomes in the annual report.

Within the Social Determinants of Health framework, this measurement approach helps FFP show both short- and long-term impact. In the short term, FFP improves basic needs access by ensuring households receive healthy food and related services. It strengthens healthcare access and quality by conducting screenings and making referrals when participants show signs of elevated health risk. It improves education access and quality by helping participants build practical knowledge and skills in nutrition, food preparation, gardening, and food preservation. It also supports social and community context by inviting residents to share feedback, participate in community-based classes, and engage in programs that are culturally responsive and offered in multiple languages.

In the long term, FFP's activities are designed to improve health behaviors and reduce chronic disease risk. By measuring changes in blood pressure, weight, BMI, resting heart rate, and blood sugar, the organization can track progress related to diabetes prevention and management and cardiovascular disease prevention, including hypertension. By increasing participants' confidence in making healthy food choices and teaching skills that make nutritious food more affordable and accessible, FFP addresses long-term drivers of obesity and diet-related illness. The program's emphasis on dignity, inclusion, confidence, and personal growth also supports mental health, especially for families experiencing stress related to food insecurity, poverty, or isolation. Annual surveys, feedback sessions, and storytelling provide important qualitative evidence of this impact by documenting reduced stress, stronger self-confidence, increased community connection, and greater hopefulness among participants.

FFP's impact measurement system aligns closely with FRHD's strategic priorities. Health assessments and nutritional education support diabetes prevention and management by identifying risk factors early and promoting healthier eating habits. Tracking blood pressure and other biometric indicators supports cardiovascular disease management, particularly related to hypertension. Measuring changes in weight, BMI, food knowledge, and confidence in healthy meal preparation supports obesity prevention. Community feedback, multilingual engagement, and storytelling help capture progress related to mental health and emotional well-being. Finally, continuous tracking of food distribution, participant demographics, screenings, and referrals demonstrates strong impact in basic needs and healthcare access.

Overall, FFP's evaluation methods show that the organization is not only counting how many people it serves but also assessing whether its activities are producing meaningful changes in health, knowledge, confidence, and access. This combination of quantitative and qualitative measurement positions FFP to demonstrate strong, equitable, and prevention-focused impact within the Fallbrook Regional Health District.

FALLBROOK FOOD PANTRY
FRDH CHC GRANT CYCLE 2026-2027

Funding Partners – Last Two Years

2024

- San Diego Foundation — \$75,000
- Better World Trust — \$20,000
- Zable Foundation — \$15,000
- Albertson’s Foundation - \$25,000
- Fallbrook Regional Health District - \$85,000
- Events - \$165,580
- General Individual Donations - \$268,144
 - TOTAL = \$653,724

2025

- San Diego Foundation — \$75,000
- Better World Trust — \$20,000
- Albertson’s Foundation - \$30,000
- Fallbrook Regional Health District - \$100,000 + \$120,000
- Events - \$135,000
- General Individual Donations - \$339,540
 - TOTAL = \$819,540

FALLBROOK FOOD PANTRY
PROFIT AND LOSS STATEMENT - ACTUAL VS BUDGET
FOR TELVE MONTHS ENDING DECEMBER 31, 2025

		JAN 1, 2025 THRU DEC 31, 2025				
		Actual	Approved Budget	Over (under) budget	%	APPROVED 2025 BUDGET
INCOME						
4100	INTEREST	\$233	\$0	\$233	0%	\$0
4210	GRANTS	\$299,960	\$175,000	\$124,960	71%	\$175,000
4240	RECURRING DONATIONS (Monthly)	\$76,709	\$72,000	\$4,709	7%	\$72,000
4250	DONATIONS	\$339,540	\$200,000	\$139,540	70%	\$200,000
4270	FUNDRAISING EVENTS	\$134,993	\$150,000	(\$15,007)	-10%	\$150,000
4280	RENTAL INCOME FROM RIW	\$0	\$24,000	(\$24,000)	-100%	\$24,000
	TOTAL INCOME	\$851,435	\$621,000	\$230,435	37%	\$621,000
EXPENSES						
PERSONNEL						
5100	Payroll, PR Taxes, Workers Comp & SEP	\$222,852	\$243,582	(\$20,730)	-9%	\$243,582
PROFESSIONAL OUTSIDE SERVICES						
5210	Accountant	\$6,700	\$6,000	\$700	12%	\$6,000
5220	Bookkeeper	\$4,962	\$4,000	\$962	24%	\$4,000
5230	IT Consultant	\$2,000	\$2,400	(\$400)	-17%	\$2,400
5240	Legal Expenses	\$0	\$1,000	(\$1,000)	-100%	\$1,000
5250	Grant Expenses	\$11,820	\$12,900	(\$1,080)	-8%	\$12,900
5260	Auditor and Tax Prep	\$12,000	\$17,000	(\$5,000)	-29%	\$17,000
5270	Other services	\$38,805	\$31,200	\$7,605	24%	\$31,200
	SUB-TOTAL	\$76,287	\$74,500	\$1,787	2%	\$74,500
PROGRAMS EXPENSES						
5310	Food Purchases (SDFB, FSD, Grocery Outlet)	\$15,279	\$40,000	(\$24,721)	-62%	\$40,000
5320	Supplies (bags, cleaning, carts, shelves)	\$7,776	\$10,000	(\$2,224)	-22%	\$10,000
5330	Refrigeration Maintenance and Repairs	\$989	\$5,000	(\$4,011)	-80%	\$5,000
5340	Equipment Maintenance and Repairs	\$1,907	\$1,500	\$407	27%	\$1,500
5350	Volunteers (appreciation, training, meals)	\$3,348	\$2,500	\$848	34%	\$2,500
	SUB-TOTAL	\$29,299	\$59,000	(\$29,701)	-50%	\$59,000
OPERATION EXPENSE						
5410	Office Supplies	\$1,838	\$6,996	(\$5,158)	-74%	\$7,000
5420	Subscriptions (software, books)	\$8,046	\$14,004	(\$5,958)	-43%	\$14,000
5430	Postage and Mailing Services (stamps, USPS, UPS)	\$1,736	\$2,004	(\$268)	-13%	\$2,000
5440	Utilities	\$53,054	\$57,744	(\$4,690)	-8%	\$57,740
5450	Vehicles	\$10,656	\$10,200	\$456	4%	\$10,200
5460	Memberships	\$301	\$500	(\$199)	-40%	\$500
5470	Advertisement & Marketing & Social Media	\$767	\$2,496	(\$1,729)	-69%	\$2,500
5480	Off-site Storage	\$1,475	\$2,040	(\$565)	-28%	\$2,040
5490/5491	Merchant/Bank Fees	\$7,157	\$5,496	\$1,661	30%	\$5,500
5495	Staff Development	\$141	\$0	\$141	0%	\$0
	SUB-TOTAL	\$85,171	\$101,480	(\$16,309)	-16%	\$101,480
EQUIPMENT & FACILITIES						
5500	Equipment & Facilities - Other	\$592	\$0	\$592	0%	\$0
5510	Equipment Purchased	\$3,890	\$5,000	(\$1,110)	-22%	\$5,000
5520	Printer Rental	\$2,261	\$2,400	(\$139)	-6%	\$2,400
5530	Building Functions & Repairs	\$7,068	\$5,500	\$1,568	29%	\$5,500
5550	Insurance Expense - Property and D&O	\$12,537	\$11,500	\$1,037	9%	\$11,500
5560	Interest Expense - PPBI Mortgage Loan	\$20,067	\$17,000	\$3,067	18%	\$17,000
5570	PPBI Mortgage Loan Fees Amortization expense	\$1,726	\$1,726	\$0	0%	\$1,726
5580	Timeshare Maintenance Fees	\$2,118	\$1,600	\$518	32%	\$1,600
5590	Tax & Licences	\$145	\$0	\$145	0%	\$0
	SUB-TOTAL	\$50,404	\$44,726	\$5,678	13%	\$44,726
FUNDRAISING & EVENT EXPENSES						
5610	Annual Gala	\$26,860	\$30,000	(\$3,140)	-10%	\$30,000
5620	Other Fundraisers (quarterly, community, program)	\$5,675	\$7,500	(\$1,825)	-24%	\$10,000
5630	Campaigns (Classy, Online, Programs, etc)	\$0	\$4,587	(\$4,587)	-100%	\$5,000
	SUB-TOTAL	\$32,535	\$42,087	(\$9,552)	-23%	\$45,000
	TOTAL EXPENSE	\$496,548	\$565,375	-\$68,827	-12%	\$568,288
OPERATING INCOME		\$354,887	\$55,625	\$299,262		\$52,712
	UNREALIZED GAIN(LOSS) ON INVESTMENTS	\$8,541	0			
	DEPRECIATION EXPENSE	(\$46,698)	0			
	IN-KIND FOOD - Income	\$3,150,274	0			
	IN-KIND FOOD - Expenses	(\$3,200,559)	0			
NET INCOME - FFP		\$266,445	\$55,625			

	CURRENT MONTH 2026 JAN	CURRENT YTD 2026 JAN
5240 Legal Expenses	-	-
5250 Grant Expenses	2,425.00	2,425.00
5260 Auditor and Tax Prep	-	-
5270 Other services	4,680.00	4,680.00
Total 5200 · PROFESSIONAL OUTSIDE SERVICES	8,155.00	8,155.00

5300 · PROGRAMS EXPENSES

5310 Food Purchases (SDFB, FSD, Grocery Outlet)	92.61	92.61
5320 Supplies (bags, cleaning, carts, shelves)	-	-
5330 Refrigeration Maintenance and Repairs	-	-
5340 Equipment Maintenance and Repairs	-	-
5350 Volunteers (appreciation, training, meals)	-	-
Total 5300 · PROGRAMS EXPENSES	92.61	92.61

5400 · OPERATIONS

5410 Office Supplies	250.19	250.19
5420 Subscriptions (software, books)	799.29	799.29
5430 Postage and Mailing Services (stamps, USPS, UPS)	-	-
Sub-Total	1,049.48	1,049.48
5440 FFP Utilities	2,380.36	2,380.36
5441 Telephone and Internet	1,092.34	1,092.34
5442 Trash and Waste Management	-	-
5443 Water	-	-
5444 Electricity and Gas	-	-
5445 Security	72.43	72.43
Sub-Total: Utilities	3,545.13	3,545.13
5451 Gas	354.04	354.04
5452 Maintenance	-	-
5453 Registration	-	-
5454 Other	-	-
Sub-Total: Vehicles	354.04	354.04
5460 Memberships	-	-
5470 Advertisement & Marketing & Social Media	-	-
5480 Off-site Storage	225.00	225.00
5490 Merchant Fees	395.23	395.23
5491 Bank Fees	7.00	7.00
5495 Staff Development	-	-
Total 5400 · OPERATIONS	5,575.88	5,575.88

5500 - EQUIPMENT & FACILITIES

5500 Equipment & Facilities - Other	-	-
5510 Equipment Purchased	1,580.77	1,580.77

	CURRENT MONTH 2026 JAN	CURRENT YTD 2026 JAN
5520 Printer Rental	161.63	161.63
5530 Building Functions & Repairs	390.54	390.54
5550 Insurance Expense - Property and D&O	1,044.36	1,044.36
5560 Interest Expense - PPBI Mortgage Loan	1,665.96	1,665.96
5570 PPBI Mortgage Loan Fees Amortization expense	143.85	143.85
5580 Timeshare Maintenance Fees	141.68	141.68
5590 Tax & Licenses	-	-
Total 5500 · EQUIPMENT & FACILITIES	5,128.79	5,128.79
5600 · FUNDRAISING & EVENT EXPENSES		
5610 Annual Gala	-	-
5620 Other Fundraisers (quarterly, community, programs)	-	-
5630 Campaigns (Classy, Online, Programs, etc)	-	-
Total 5700 · FUNDRAISING & EVENT EXPENSES	-	-
TOTAL EXPENSE	30,931.28	30,931.28
OPERATING INCOME	42,993.08	42,993.08
NON-OPERATING ITEMS:		
UNREALIZED GAIN /LOSS		
4140 Unrealized Gain(Loss) - Ameriprise	2,133.24	2,133.24
5540 · DEPRECIATION EXPENSE	(3,661.00)	(3,661.00)
NET INCOME	41,465.32	41,465.32

**FALLBROOK FOOD PANTRY
 ALLEVIATING HUNGER IN GREATER FALLBROOK
 FRHD CHC GRANT CYCLE 2026-2027
 27-Mar-26**

	INCOME			FUNDS
4200		TOTAL ANNUAL INCOME	\$ 668,000	REQUESTED
	· 4210	Grants	\$ 200,000	
	· 4240	Recurring Donations (monthly)	\$ 75,000	
	· 4250	Donations (personal, churches, business, NPO)	\$ 225,000	
	· 4270	Fundraising & Events	\$ 150,000	
	· 4280	Rental Income from RIW	\$ 18,000	
5000	EXPENSES	TOTAL ANNUAL EXPENSES	\$ 667,326	
5100		Personnel	\$ 267,300	
	· 5110	Payroll	\$ 220,000	
	· 5120	Payroll taxes	\$ 38,000	
	· 5130	Health and Welfare Benefits	\$ -	
	· 5140	PTO and Vacation	\$ -	
	· 5150	Sick	\$ -	
	· 5160	Workers' compensation	\$ 3,800	
	· 5170	SEP Retirement employer contributions	\$ 5,500	
5200		Professional Outside Services	\$ 114,900	
	· 5210	Accountant	\$ 10,000	
	· 5220	Bookkeeper	\$ 10,000	
	· 5230	IT Consultant	\$ 2,400	
	· 5240	Legal Council	\$ 2,500	
	· 2250	Grant Writing	\$ 18,000	
	· 5260	Auditor and Tax Prep	\$ 12,000	
	· 5270	Other services	\$ 60,000	
5300		Programs Expenses	\$ 84,500	
	· 5310	Food Purchases (SDFB, FSD, Grocery Outlet)	\$ 50,000	\$ 50,000
	· 5320	Supplies (bags, cleaning, carts, shelves)	\$ 12,500	
	· 5330	Refrigeration Maintenance and Repairs	\$ 8,500	
	· 5340	Equipment Maintenance and Repairs	\$ 3,500	
	· 5350	Volunteers (appreciation, training, meals)	\$ 5,000	
	· 5360	Staff Development	\$ 5,000	
5400		Operations	\$ 106,000	
	· 5410	Office Supplies	\$ 7,000	
	· 5420	Subscriptions (software, books)	\$ 10,000	
	· 5430	Postage and Mailing Services (stamps, USPS, UPS)	\$ 2,500	

	SALARIES	RETIREMENT
Shae Gawlak, CEO	\$ 55,000	\$ 5,500.00
Gabriela Jimenez, PM	\$ 60,000	
Elijah Bell, WM	\$ 50,000	
Tanja Bickel, DED	\$ 55,000	
	\$ 220,000	

		Hours	Rate
Ellen Fusco	\$ 60,000	40	30

·	5440	Utilities	\$	56,000	\$	50,000
	Ø 5441	Telephone and Internet				
	Ø 5442	Trash and Waste Management				
	Ø 5443	Water				
	Ø 5444	Electricity and Gas				
	Ø 5445	Security				
·	5450	Vehicles	\$	15,000		
	Ø 5451	Gas				
	Ø 5452	Maintenance				
	Ø 5453	Registration				
	Ø 5454	Other - Unexpected				
·	5460	Memberships	\$	500		
·	5470	Advertisement & Marketing & Social Media	\$	5,000		
·	5480	Off-site Storage	\$	2,500		
·	5490	Merchant Fees	\$	7,500		
5500		Equipment & Facilities	\$	49,626		
·	5510	Equipment Purchased	\$	5,000		
·	5520	Printer Rental	\$	2,400		
·	5530	Building Functions & Repairs	\$	5,500		
·	5540	Depreciation expense	\$	-		
·	5550	Insurance Expense - Property and D&O	\$	12,500		
·	5560	Interest Expense - PPBI Mortgage Loan	\$	20,000		
·	5570	PPBI Mortgage Loan Fees Amortization expense	\$	1,726		
·	5580	Timeshare Maintenance Fees	\$	2,500		
5600		Fundraising & Events	\$	45,000		
·	5610	Annual Gala	\$	35,000		
·	5620	Other Fundraisers (quarterly, community, programs)	\$	10,000		
·	5630	Campaigns (Classy, Online, Programs, etc)	\$	5,000		
		TOTAL FUNDS REQUESTED	\$	100,000		
		% OF TOTAL BUDGET				15%

Budget Narrative – \$100,000 Request

Fallbrook Food Pantry respectfully requests \$100,000 through the FRHD Alleviating Hunger Grant to support essential operational costs that ensure consistent access to nutritious food for food-insecure residents in Greater Fallbrook.

Food Purchases – \$50,000:

\$50,000 will directly support the purchase of food throughout the year. While FFP receives donated food from regional partners, purchased food is critical to ensure a consistent supply of fresh, nutrient-dense items such as fruits, vegetables, dairy, and protein. These funds allow FFP to fill gaps in donations, respond to increased demand, and provide culturally appropriate, healthy food options that support disease prevention and overall wellness.

Utilities (Refrigeration) – \$50,000:

The remaining \$50,000 will support utility costs, specifically electricity required to operate refrigeration systems 24/7, 365 days per year. Reliable refrigeration

is essential to safely store perishable foods, including fresh produce, dairy, and proteins. Continuous operation prevents food spoilage, reduces waste, and ensures that clients consistently receive high-quality, safe, and nutritious food.

Together, these investments directly support FFP's ability to meet basic needs, reduce food insecurity, and promote healthy eating within the FRHD service area. By ensuring both a stable food supply and the infrastructure to safely store it, this funding is critical to sustaining uninterrupted service delivery for vulnerable populations.



BOARD MEMBERS

DR. TIM WILLARD, MEMBER, CO-PRESIDENT

Dr. Tim Willard earned the Ph.D. in educational administration, from the University of Colorado. He is also a graduate of the Institute for Educational Management (IEM) at Harvard University. Dr. Willard has written, lectured, and consulted in the fields of institutional advancement, American philanthropy, non-profit management, and board development. From 1974 to 2011 Dr. Willard has been personally involved in managing, directing, and assisting in the raising of more than \$120 million in annual, capital and planned gifts. He has served as vice-president for development in three colleges and universities. He currently teaches courses in non-profit management at UCSD. Tim joined our board in 2021.

2023 BOARD/VOLUNTEER HOURS WORKED: 120 ANNUAL HOURS

CATHERINE SOUSA, CO-PRESIDENT

Catherine retired from Bank of America after devoting 32 years. Her last stint with them was as the National Finance Manager in San Francisco. Currently she has been responsible for fundraising and grant applications for the pantry since 2012.

2023 BOARD/VOLUNTEER HOURS WORKED: 200 ANNUAL HOURS

CYNTIA DIAZ, TREASURER

Cindy spent much of her childhood growing up in Fallbrook, graduating from Fallbrook High School in 2006, she left the state to go to college and returned to Fallbrook in 2010. Cindy's first job was working for the Fallbrook Regional Health District in administration for several years in the early-mid 2000's. For the past seven years, Cindy has worked for Ameriprise Financial Services, in Fallbrook. Cindy joined our board in 2023.

2023 BOARD/VOLUNTEER HOURS WORKED: 50 ANNUAL HOURS

PETE FREDERICKSEN, MEMBER

Pete was a Marine who served our country in Vietnam with several tours and retired after 20 years of service. He also is a retired Special Needs School Teacher with 21 years of educational instruction. Pete has been an active member of the pantry since 2013.

2023 BOARD/VOLUNTEER HOURS WORKED: 100 ANNUAL HOURS

JOSHUA TILLER, NEW MEMBER

Owner of Mountain Mike's Pizzeria
Fallbrook

ED MAYNARD, NEW MEMBER

Owner of E-Bike A-Go-Go

Fallbrook

DAWNYL "PINKY" MAYNARD, NEW MEMBER

Owner of West Kauai Sun

Fallbrook

STEVE COOK, NEW MEMBER

Corporate Attorney

Fallbrook

JOE STRASSER, NEW MEMBER

Retired, Toxicology Professional

Fallbrook

20+ years of volunteering: Boy Scouts, Arch Diocese, Senior Gleaners

INTERFAITH COMMUNITY SERVICES

Organization Name

Legal Name

Interfaith Community Services, Inc.

DBA (if Applicable)

NA

Funding Amount Being Requested

38600

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

650

Organization's Mission Statement

Interfaith Community Services empowers people in need to stabilize and improve their lives through comprehensive programs, in partnership with diverse faith communities and people of compassion.

Organization's Vision Statement

Interfaith was founded on the idea that together we can do more than any one individual or organization can do on their own. We invite all caring people of compassion to bring their talents and wisdom to be a part of our work. We believe in the power and resilience of people and communities. Together we offer dignity and support for people in their time of crisis, and together we can create long-term systemic changes to improve entire communities.

Organization Collaborations

Interfaith has agreements in place with the FRHD, San Diego County Library (Fallbrook Branch), and Christ the King Lutheran Church to provide mental health education and community awareness presentations in their spaces for the proposed program, if funded. The Library has shared that they have a Community Room available that can be used specifically for the program's educational presentations.

Interfaith has partnerships with other faith communities in the FRHD territory who actively support the organization and will be reaching out to these other faith communities to secure additional presentation and community gathering spaces during the grant cycle. Staff will also seek opportunities with schools, community centers, and the local library to host tables at community events to educate community members about programs and resources.

In what language(s) does your organization provide services?

- English
- Spanish

Date Founded/Services Offered in Fallbrook area

Date Founded

1979

Date services in Fallbrook area began

1979

Service Area

- Bonsall
- De Luz
- Fallbrook
- Rainbow

What demographic group does your organization program predominately serve?

Special Populations

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	15	98
Young Adults (13-17)	8	52
Adults (18-60)	56	364
Seniors (60+)	21	136
We do not collect this data (indicate with 100%)*		

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	53
Male	44.5
Non-binary/Other	.50
Unknown*	2.0

***Target Population: Gender**

N/A

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	70
Very Low (50%) Income Limits, ceiling of \$82,700	6
Low (80%) Income Limits, ceiling of \$132,400	4
Higher Than Listed Limits	20
We do not collect this data (indicate with 100%)*	

***Target Population - Income Level**

N/A

How are other organizations addressing these needs in the community?

Other organizations in Fallbrook address mental health needs through complementary services. The Fallbrook Regional Health District (FRHD) operates the Community Health & Wellness Center, offering walk-in counseling, a diabetes prevention program, Mental Health First Aid trainings, and mindfulness workshops. The community also benefits from support groups (e.g., dementia, bereavement, caregivers, Parkinson’s) and a monthly Health & Wellness Collaborative for local professionals.

Interfaith’s program expands these efforts by providing fully bilingual (English/Spanish), culturally responsive mental health education, reducing barriers for underserved communities. Unlike clinically focused programs, our [trainings are](#) accessible to community members, families, educators, and faith leaders, building practical skills to recognize concerns and connect individuals to care.

We integrate education with stigma reduction and resource navigation, including a *Mental Health Resource Guide*. Offered in-person and virtually, our flexible, community-driven program addresses topics such as trauma, substance use, depression, anxiety, and suicide prevention—strengthening community-wide capacity for compassionate, informed response.

Anticipated Acknowledgment

Anticipated Acknowledgment

- Social Media Postings
- Signage at Service Sites
- Print Materials to Service Recipients
- Website Display

Anticipated Acknowledgment

The organization will implement a targeted social media strategy to promote community mental health education across Facebook and Instagram. Content will be tailored to each platform to increase awareness and engagement. Interfaith will work with a Meta Ads Manager to purchase advertisements for Community Education Presentations on Facebook and Instagram that geographically target the communities of Fallbrook, Bonsall, De Luz and Rainbow including all the zip codes for people residing in the FRHD’s territory. In addition, Interfaith is active in two Facebook groups with the same name, “Fallbrook Latino.” One of the groups is a public one with 11,900 members and the other is a private group with over 20,000 members. Interfaith recently joined the Pauma Valley Friends Facebook group, which has 4,400 members. The Facebook groups will provide an effective way to promote the proposed programs to the local community. The FRHD logo will be displayed on all social media messages as well as Interfaith’s website and on hard copy materials like the *Mental Health Resource Guide*. Messaging will be culturally responsive and accessible, with an emphasis on reducing stigma and encouraging help-seeking.

Provide your 501c3 tax designation identification number.

95-3837714

Contact Information: Submission

Contact Name

Jana Mackie

Title

Director of Grants and Contracts

Primary Contact Phone

(619) 408-6873

Email Address

jmackie@interfaithservices.org

Is the Organization's mailing address the same as the service address?

YES

Organization Physical Address

550 W. Washington Ave.
Escondido, CA, 92025

Site Visits & Board of Directors Meetings

Hours of Operation

Site Visit Locations: Inland Service Center, 550 West Washington Avenue, Escondido, CA 92025. The Service Center is open Monday–Friday, 8:00 a.m.–5:00 p.m. Development Department, 2215 Auto Parkway, Escondido, CA 92029. The Development Department is open Monday-Friday, 8:00 a.m. – 5:00 p.m.

Dates/Times of Organization Board of Directors Meetings

Interfaith’s Board of Directors meets the last Wednesday of every month from 3:30 – 5:00 pm with exceptions for holidays and the agency’s Annual Meeting. The meetings remaining during 2026 will take place on April 29, May 27, June 24, August 26 (virtual), September 30 and December 2 (early date due to holidays). The Annual Meeting will take place in October at a date and location to be determined. There will be no Board meeting in November. In-person Board meetings will take place at 900 Canterbury Place, Suite 300, Escondido, CA 92025.

Proposed Services and Activities: Interfaith Community Services (Interfaith) proposes to deliver community mental health education throughout the Fallbrook Regional Health District (FRHD) to reduce stigma and strengthen community capacity to support diverse populations. Through culturally responsive education, participants will learn to recognize symptoms of mental illness, respond effectively to individuals in distress, and access treatment and resources. Each participant will receive a *Mental Health Resource Guide* with information on local and regional services to support individuals, families, and community leaders in connecting people to care.

Presentations will be offered in English and Spanish, both in person and virtually. Presentations will address a broad range of topics, including stigma reduction, substance use and co-occurring disorders, crisis intervention, trauma-informed care, depression and anxiety, bipolar disorder, suicide prevention, supporting family members, cultural considerations (including Latino, African American, and LGBTQ+ communities), domestic violence, resilience and coping, and wellness. Additional topics will be developed based on emerging community needs.

Moreover, Interfaith will connect FRHD residents to its supportive services. This includes basic needs (e.g. food and hygiene), benefits assistance, short-term financial assistance for households at-risk of homelessness, free tax preparation, and substance use disorder treatment.

Alignment to Mission and Purpose: Interfaith was established in 1979 in response to rising hunger and homelessness in North San Diego County. Today, Interfaith provides both immediate safety net services and long-term, wraparound programs that help individuals in crisis stabilize and rebuild their lives—impacting over 20,000 community members annually.

Across the lifespan, residents of low-income communities are at increased risk for mental illness, chronic disease, higher mortality, and lower life expectancy. Understanding these links, Interfaith works to break the cycle of poverty and homelessness. This includes providing support and stabilization for homeless men and women, Veterans, families with children, seniors, and persons with severe mental illness, substance abuse, and a range of chronic health issues.

Our continuum of care includes homeless outreach, food and hygiene services, emergency shelter, transitional and permanent housing, substance use disorder treatment, and economic stability support. Interfaith addresses clients' complex healthcare needs by connecting them to coverage and care, partnering with providers for on-site care, and ensuring follow-through—an approach supported by evidence showing that integrating healthcare and human services improves outcomes. Behavioral health services are integrated across Interfaith's continuum of care through

clinical services, workforce development, healthcare partnerships, homeless services, and community education. Innovative programs like the Recuperative Care Program stabilize vulnerable individuals, advance health equity, and support housing success.

Alignment with FRHD Priorities and the Social Determinants of Health model: Interfaith services align with FRHD’s priorities of mental health, healthcare access, and basic needs:

- Improving the **social & community context** through educational programs and advocacy to reduce stigma surrounding mental health, promote a more compassionate and informed community response, and strengthen social cohesion.
- Supporting **basic needs** through housing and homelessness programs, and services such as emergency food distribution, daily meals, showers, laundry, hygiene items, and mail service, and connections to resources such as Cal Fresh.
- Improving **economic stability** through employment development, benefits assistance, legal assistance, financial literacy/credit repair, and tax preparation services.
- Expanding **access to health services** through application assistance, partnerships with FQHCs, substance use disorder treatment, and recuperative care programs.

Supporting Data: The 2020 Fallbrook Community Health Needs Assessment highlights the need for enhanced mental health support:

- Depression: 9.3% of residents report depression (vs. 7.0% countywide), yet only 6.1% received treatment in the past year.
 - Anxiety: 6.4% report anxiety or panic disorder, with nearly 3% untreated.
 - Social isolation: 20.6% report above-average isolation, and 15% feel “very alone.”

These findings underscore the importance of programs that increase mental health literacy and promote open dialogue, demonstrating how Interfaith’s integrated approach addresses mental health, promotes healthy behaviors, and strengthens community well-being.

Further, many Fallbrook residents face economic hardship and housing cost pressures that create a need for basic needs support. Approximately 12–15% of residents live below the federal poverty level, with over 22% of children in poverty, and housing costs remain high relative to local incomes. These conditions contribute to food insecurity, unstable housing, and limited access to healthcare, highlighting the importance of programs that provide meals, emergency financial assistance, and connections to essential services.

Interfaith has over 40 years of experience delivering and evaluating human services. Programs are rigorously monitored to meet funding requirements, identify emerging needs, and guide continuous improvement, supported by a robust Quality Assurance and Compliance department. The agency uses Efforts-To-Outcomes (ETO) as its internal data system to track client demographics, income, and program participation. When applicable, the San Diego Countywide HMIS and an Electronic Health Record system are also used. Program impact is further measured through client surveys, feedback, and personal stories.

Interfaith was the first organization in San Diego to set a goal of, and publicly commit to, housing a specific and significant number of people. We have set and achieved multiple goals of placing a precise number of individuals into housing or assisting them in remaining housed. We continue to track these, as well as Social Determinants of Health (SDOH) metrics including:

Metric	FY24-25
Unique individuals served	23,281
Individuals prevented from entering homelessness	1,671
Individuals placed into long-term housing	1,401
Individuals provided basic needs (e.g. shelter, food, hygiene, mail service, transportation) (<i>Priority/SDOH—Basic Needs</i>)	9,133
Visits to on-site medical center (Neighborhood Healthcare) (<i>Priority/SDOH—Healthcare Access</i>)	5,533
Individuals provided behavioral health services (outreach/clinical/SUD) (<i>Priority/SDOH—Healthcare Access</i>)	2,691

Further, Interfaith has a strong track record of designing and implementing impactful community education presentations (*Priority: mental health*). Since 2019, the agency has delivered 159 community education presentations, reaching 3,908 attendees, and has conducted 459 outreach activities. In the current fiscal year, 570 individuals have attended presentations.

We have an established presence in the FRHD. Across agency programs, enrollment increased from 299 unduplicated individuals (92 families) in FY2023–2024 to 398 individuals (123 families) in FY2024–2025, and 414 individuals (137 families) enrolled since July 1, 2025.

Specific to this Community Grant Program, program goals are to increase mental health literacy, reduce mental health stigma, and expand access to mental health and basic needs services. Measurable impacts will include: 15+ community presentations reaching 200-250 participants within FRHD; 90% of participants report that the presentations were “Extremely Helpful” or “Very helpful,” 40 community and faith organizations engaged; and assist 450 FRHD residents with basic needs and other services.

Funding Partners – Past Two Years

Project-Specific Funding:

Specific to this request, Interfaith’s Mental Health Academy has been funded for the past two years through a County of San Diego contract (\$201,390 in FY25, \$241,520 in FY26); this contract will end on June 30, 2026. We are one of at least 21 contracts countywide affected by changes under Proposition 1, which reduces local funding for prevention and early intervention.

Sources of Revenue (Agencywide):

	<u>FY2025</u>	<u>FY2024</u>
Grant and Contract Revenue	\$20,313,353	\$17,932,761
Contributions	\$5,611,150	\$12,316,763
In-Kind Donations	\$546,557	\$ 491,533
Rental Income	\$787,202	\$772,936
Other Income	\$33,346	\$12,320
Total Revenue & Support	\$27,291,608	\$31,526,313

Foundation Grants (Agencywide):

<u>Name</u>	<u>FY2025</u>	<u>FY2024</u>
Bezos Day 1 Families Foundation	\$0	\$5,000,000
SDGE Community Fund (via San Diego Foundation)	\$0	\$1,000,000
Price Philanthropies	\$700,000	\$600,000
David C. Copley Foundation	\$250,000	\$250,000
The Conrad Prebys Foundation	\$210,000	\$100,000
Kaiser Permanente	\$149,000	\$0
May and Stanley Smith Charitable Trust	\$125,000	\$125,000
San Diego Foundation – Behavioral Health Workforce	\$125,000	\$0
Gary & Mary West Foundation	\$100,000	\$100,000
Linden Root Dickinson Foundation	\$50,000	\$150,000
San Diego Foundation - Safe & Stable Seniors	\$39,600	\$0
Cushman Foundation	\$ 26,000	\$26,000
USS Midway Foundation	\$25,000	\$40,000
Alliance Healthcare Foundation	\$25,000	\$64,000
Coastal Community Foundation	\$20,000	\$0
San Diego County Bar Foundation	\$2,500	\$0
San Diego County Employees Charitable Organization	\$1,500	\$0
Rancho Santa Fe Women's Fund	\$0	\$75,000
Issa Family Foundation	\$0	\$70,000
San Diego Foundation - Healthy Children & Families	\$0	\$35,000
Rancho Santa Fe Foundation - Patriot's Connection	\$0	\$25,000
Nordson Corporation Foundation	\$0	\$20,000
The Bravo Foundation	\$0	\$15,000
Charles & Ruth Billingsley Foundation	\$0	\$10,000
Total	\$1,848,600	\$7,705,000

Government Grants & Contracts (Agencywide)

<u>Entity</u>	<u>FY2025</u>	<u>FY2024</u>
US Dept of Housing and Urban Development		
Direct Grants: Continuum of Care Programs	\$1,321,905	\$1,203,890
Pass-through: Community Housing Works	\$102,119	\$75,339
Pass-Through: County ESG	\$400,442	\$305,359
Pass-Through: County Shelter + Care	\$205,226	\$215,935
Pass-Through: City of Escondido CDBG / Cares	\$43,889	\$18,277
Pass-Through: City of Carlsbad CDBG	\$62,611	\$58,823
Pass-Through: City of San Marcos CDBG	-	\$60,773
Pass-Through: County of San Diego CDBG	\$99,120	\$101,275
Pass-Through: City of Encinitas CDBG (for ARS)	\$20,000	\$20,000
Pass through: City of Poway (for ARS)	\$20,000	\$20,000
Pass-Through: City of Oceanside TBRA	\$415,042	\$320,476
Subtotal	<u>2,690,354</u>	<u>\$2,400,147</u>
U.S. Department of Labor		
Pass-Through: State of California EDD	\$356,452	\$237,301
U.S. Department of Health and Human Services		
SAMHSA	\$376,249	\$145,871
Pass-through: Sierra Health Foundation - HEAR US	\$204,854	-
Pass-through: Communities in Action	\$240,410	\$252,779
Pass-through: Minor Home Repair	\$49,875	\$75,585
Subtotal	<u>\$1,247,840</u>	<u>\$711,536</u>
Department of Homeland Security		
EFSP-FEMA	\$90,596	\$198,919
U.S. Department of Treasury		
Volunteer Income Tax Assistance (VITA)	\$118,474	\$111,042
U.S. Department of Veteran Affairs		
VA Grant Per Diem – Bridge Housing	\$1,010,173	\$999,675
VA Recuperative Care	\$1,057,074	\$966,786
VA Case Management (subcontract with PATH)	\$29,742	\$9,336
Subtotal	<u>\$2,096,989</u>	<u>\$1,975,797</u>
State of California		
Department of Corrections Re-Entry Program	\$202,905	\$206,662
County of San Diego		
Aging & Independent Services – Project CARE	\$66,228	\$66,228
Aging & Independence Services – Home Safe	\$909,510	\$909,510
Recovery and Wellness Services (CA DMC-ODS)	\$5,725,321	\$5,152,402
Faith Based Mental Health Academy	\$201,390	\$233,916
Behavioral Health Workforce Initiative	\$200,000	\$200,000
City of Oceanside		
Homeless Outreach	\$260,000	\$260,000
City of Carlsbad		
Hiring Hall, Homeless Outreach	\$519,217	\$519,217

Interfaith Community Services Operating Budget FY26

**Confidential, Unaudited
In USD**

FY26 Budget July 1, 2025 - June 30, 2026

Revenue

Grants & Contracts	\$	24,119,000
Contributions - Individuals and Faith Centers	\$	3,495,000
Contributions - Program Foundations	\$	1,863,000
Rental Income	\$	804,000
Other Income	\$	106,000
Total Revenue	\$	30,387,000

Expenses

Personnel and Related	\$	22,478,000
Program services	\$	3,560,000
Occupancy expense	\$	2,081,000
Other Expenses	\$	2,863,000
Total Expenses	\$	30,982,000

Income/(Loss) from Operations

\$	(595,000)
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Operating Margin

	-2%
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Project Funding – Budget Narrative

Interfaith Community Services requests \$38,600 to provide community outreach, mental health education, and supportive services to residents of the Fallbrook Regional Health District.

Funding would be allocated as follows:

Salaries and Benefits (Program Manager, Education Coordinator)	\$30,000.00
Occupancy (office/facility)	\$1,350.00
Telecommunications & Utilities	\$450.00
Staff Mileage	\$600.00
Stipends for Community Presenters	\$2,000.00
Professional fees (Corp Tech)	\$120.00
Office supplies, printing	\$300.00
Promotions, social media campaign	\$300.00
Indirect/Admin	<u>\$3,480.00</u>
Total:	<u>\$38,600.00</u>

The budget reflects the scope of the proposed programs for FRHD. Interfaith will leverage other grants and in-kind resources to support residents referred for basic needs and other supportive services.

Interfaith Community Services
Statement of Financial Position
As of June 30, 2025

Confidential, Unaudited
In USD

June 30, 2025

Assets

Cash & Equivalents	\$	2,542,000
Grants Receivable	\$	4,603,000
Other Current Assets	\$	519,000
Pledges Receivable	\$	-
Investments	\$	12,663,000
Property & Equipment (net)	\$	32,192,000
Total Assets	\$	52,519,000

Liabilities

Accounts Payable	\$	248,000
Deferred Revenue	\$	1,131,000
Accrued Interest	\$	720,000
Other Accrued Expenses	\$	1,103,000
Long Term Debt	\$	5,427,000
Total Liabilities	\$	8,630,000

Net Assets

Unrestricted:

Undesignated	\$	33,730,000
Board Designated Long-term	\$	4,246,000
Total Unrestricted	\$	37,976,000

Restricted:

Total Temporarily Restricted	\$	421,000
Total Permanently Restricted (Endowmen	\$	5,491,000
Total Net Assets	\$	43,889,000
Total Liabilities & Net Assets	\$	52,519,000

Interfaith Community Services
Statement of Activities
For the Fiscal Year Ended June 30, 2025

Confidential, Unaudited
In USD

12 Months Ended June 30, 2025

Revenue

Grants & Contracts	\$ 20,560,000
Contributions	\$ 5,504,000
Rental Income	\$ 787,000
Other Income	\$ 30,000
Total Revenue	\$ 26,881,000

Expenses

Personnel and Related	\$ 21,570,000
Program services	\$ 3,628,000
Occupancy expense	\$ 2,385,000
Other Expenses	\$ 3,100,000
Total Expenses	\$ 30,683,000

Income / (Loss) from Operations

\$ (3,802,000)

Operating Margin

-14%

Non-operating Income / Expense

Interest Expense	\$ (217,000)
Depreciation	\$ (1,210,000)
Investment Income	\$ 495,000
Market Gain/(Loss) on Investments	\$ 1,259,000
Other Non-operating Income	\$ (29,000)
Total Non-operating Income / Expense	\$ 299,000

Total Gain / (Loss)

\$ (3,503,000)

Interfaith Community Services Board of Directors

Updated March 2026

Name: Justin Apper

Position(s): Board Chair, Executive Committee Chair, and Governance Committee Chair

Industry: Chief Operations Officer & Executive Vice President, Downtown San Diego Partnership

Affiliation(s): Baldwin-Wallace College, Lesley University, Community HousingWorks, The Aja Project, Columbia Community Foundation

Name: Trevin Epps

Position(s): Board Vice Chair and Investment Committee Chair

Industry: Wealth Advisor (Certified Wealth Strategist), Perigon Wealth Management, LLC

Affiliation(s): Kansas State University, Webster University, Children's Dental Health Association San Diego

Name: Dr. Kadri Webb

Position(s): Immediate Past Board Chair and Personnel Committee Chair

Industry: Pastor, St. John Missionary Baptist Church

Affiliation(s): University of Maryland, Virginia Union University Samuel DeWitt Proctor School of Theology

Name: Colonel Carlos Jackson

Position(s): Secretary

Industry: Active Duty, United States Marine Corps

Affiliation(s): Tuskegee University, The Basic School, Amphibious Warfare School, Expeditionary Warfare School, Joint Forces Staff College, and the National War College in Washington D.C.

Name: Javier Lara

Position(s): Treasurer and Finance Committee Chair

Industry: Global Operations & Supply Chain Executive, ViaSat

Affiliation(s): University of Phoenix

Name: Rev. Margaret Decker

Position(s): Audit Committee Chair

Industry: Retired Pastor, Trinity Episcopal Church, Escondido

Affiliation(s): Escondido Faith Leaders' Council, University of Nevada

Name: Carol Brooks

Position(s): Programs Committee Chair

Industry: Associate Minister, Rising Star Missionary Baptist Church

Affiliation(s): Kent State University, San Jose State University, Community Healthcare Alliance Committee, North County African-American Women's Association, Women's Community Club, Vista Community Clinic, KOCT Community Television

Name: Mitchell Dubick J.D., LL.M.

Position(s): Development Committee Chair

Interfaith Community Services

Board of Directors

Industry: Partner/Attorney, Higgs Fletcher & Mack San Diego

Affiliation(s): Yale University, Case Western Reserve University, Georgetown University, Seacrest Village of San Diego Senior Community Centers, Second Chance, Anti-Defamation League, San Diego Museum of Man

Name: Meileena Bautista

Position(s): Board Volunteer Coordinator

Industry: Business Owner, Daydream Here

Affiliation(s): Humanitote, Foothill College

Name: Carol Lazier

Position(s): Board Member

Industry: Philanthropist

Affiliation(s): Rancho Bernardo Community Presbyterian Church, San Diego Opera, Explore Solutions, Palomar Health Foundation, UCSD Rady School, UCSD Jacobs Hospital

Name: Silas Harrington J.D., LL.M.

Position(s): Board Member

Industry: Attorney, Law Offices of Silas Harrington

Affiliation(s): Community Lutheran Church in Escondido, University of Washington School of Law

Name: Yusef Miller

Position(s): Board Member

Industry: Retired Navy, Community Health Worker (CHW) for The Multicultural Health Foundation

Affiliation(s): Mosques Against Trafficking, The North County Equity & Justice Coalition, Racial Justice Coalition of San Diego, East County Justice Coalition, Activist San Diego, Islamic Society of North County (Escondido Musullah), County Covid19 Awareness Rep for the African-American Community

Name: Erick Carbajal

Position(s): Board Member

Industry: Senior Vice President, Cultura

Affiliation(s): CREW San Diego (2022–2024), Mentor with Promises2Kids for LGBTQ Youth

REINS

Organization Name

Legal Name

Riding Emphasizing Individual Needs and Strengths

DBA (if Applicable)

REINS Therapeutic Horsemanship Program

Funding Amount Being Requested

30000

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

1400

Organization's Mission Statement

REINS envisions a future where equine assisted services and programs transform and enhance the lives of our participants, their families, volunteers, and staff. REINS programs promote a more engaging, resilient and fulfilling life, thus fostering a community where horse and human interactions enrich lives.

Organization's Vision Statement

REINS will be a leading center for equine assisted services in the United States, known for excellence, safety and innovation and improving the physical, emotional and mental health for all who cross over our bridge.

Organization Collaborations

REINS maintains active, service-driven collaborations that enhance program quality, expand clinical capacity, and increase access to care for vulnerable populations within the Fallbrook community.

Through a formal partnership with Southern California University of Health Sciences, REINS hosts a Doctor of Occupational Therapy fieldwork student onsite five days per week. The student works closely alongside instructors, observes sessions, provides clinical guidance, and implements occupation-based interventions targeting balance, coordination, sensory integration, and functional independence. This partnership strengthens clinical oversight, supports measurable outcomes, and expands rehabilitative capacity in a rural district with limited specialty providers, while providing hands-on training for emerging healthcare professionals.

With the Center for Senior Wellbeing, REINS delivers occupational therapy-based caregiver support groups that provide opportunities to learn, connect with other caregivers, and develop strategies to manage stress. These sessions broaden the Center's reach by offering therapeutic programming in an outdoor, inclusive setting, while REINS benefits from coordinated outreach to seniors and caregivers.

REINS and Mustard Seed provide equine-facilitated psychotherapy and trauma-informed programming for at-risk youth. Mental health professionals deliver services at the ranch integrating clinical expertise with the therapeutic ranch environment. This expands access to trauma-informed care for youth with adverse childhood experiences and strengthens REINS' mental health programming through interdisciplinary coordination.

Additionally, REINS collaborates with ROOTS, an occupational therapy program serving children of active-duty service members at increased risk for adverse childhood experiences. Using the ranch setting for nature-based occupational therapy, ROOTS providers reduce stigma associated with clinic-based care and increase engagement among high-risk populations.

Collectively, these collaborations enhance clinical rigor, broaden service reach, and strengthen healthcare access across the Fallbrook Regional Health District. By integrating adaptive physical activity, trauma-

informed mental health services, and inclusive community engagement with partner expertise, REINS leverages shared resources and complementary strengths to improve functional outcomes, mental wellness, and social support for the district’s most vulnerable residents.

In what language(s) does your organization provide services?

English

Date Founded/Services Offered in Fallbrook area

Date Founded

March 23 1984

Date services in Fallbrook area began

April 1, 1992

Service Area

Bonsall De Luz Fallbrook Rainbow

What demographic group does your organization program predominately serve?

Special Populations

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	8	5
Young Adults (13-17)	15	20
Adults (18-60)	42	45
Seniors (60+)	35	30
We do not collect this data (indicate with 100%)*		

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	40
Male	60
Non-binary/Other	
Unknown*	

***Target Population: Gender**

N/A

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	
Very Low (50%) Income Limits, ceiling of \$82,700	
Low (80%) Income Limits, ceiling of \$132,400	
Higher Than Listed Limits	
We do not collect this data (indicate with 100%)*	100

***Target Population - Income Level**

Our program is designed to give low-barrier access to all participants. We intentionally do not ask for this information.

How are other organizations addressing these needs in the community?

There are other organizations that support individuals with disabilities, mental health challenges, and youth, however, REINS is the only therapeutic riding program in the Fallbrook area that combines equine-assisted services with mental health programming.

REINS is unique in its commitment to accessibility. We are the only program in the Fallbrook area that consistently provides scholarships and discounted rates for participants, ensuring that financial hardship does not prevent individuals from receiving services. This is made possible through fundraising, grants, and donor support. As a result, REINS is able to serve many families who would otherwise be unable to access our programs.

Rather than duplicating existing services, REINS complements the work of other providers by filling a critical gap in the community: affordable, therapeutic riding combined with mental-health-focused programming. This specialized combination allows us to reach individuals who are not fully served by traditional therapy programs or recreational services alone.

Anticipated Acknowledgment

Anticipated Acknowledgment

- Social Media Postings
- Signage at Service Sites
- Print Materials to Service Recipients
- Website Display

Anticipated Acknowledgment

Acknowledgement of funding will be prominently shared across multiple platforms to ensure maximum visibility and recognition. On-site, a banner will display FRHD support at our property, ensuring every visitor is aware of

the partnership. Online, the funding will be highlighted on our website, featured in our newsletter, and showcased multiple times throughout the year across all our social media channels, including Facebook, Instagram, and LinkedIn. This consistent recognition ensures FRHD's commitment is seen by a wide and engaged audience, reinforcing your invaluable contribution to our mission and amplifying your impact throughout the community.

Provide your 501c3 tax designation identification number.

33-0035455

Contact Information: Submission

Contact Name

Jody Leaf

Title

Chief Development Officer

Primary Contact Phone

7607319168

Email Address

jody@reinsprogram.org

Organization Mailing Address

PO Box 1283
Bonsall, California, 92003-1283

Is the Organization's mailing address the same as the service address?

NO

Organization Physical Address

4461 S Mission Rd
Fallbrook, CA, 92028

Site Visits & Board of Directors Meetings

Hours of Operation

Mon-Fri 8:30-5:00 & Saturday 8:30-4:00

Dates/Times of Organization Board of Directors Meetings

2nd Wed every other month at 6 pm

10. Statement of Need

Residents of the Fallbrook Regional Health District (FRHD) face increasing rates of obesity, Type 2 diabetes, heart disease, hypertension, and mental health conditions—trends that are especially challenging in a rural community. In Fallbrook, limited public transportation, shortages of specialty and behavioral health providers, and a lack of inclusive recreational opportunities make it difficult for many people to access care and maintain healthy lifestyles. These barriers disproportionately affect individuals already at higher risk, including people with physical and developmental disabilities, seniors, veterans, active-duty military families, first responders, and youth exposed to trauma. For many of these populations, opportunities for consistent physical activity, mental health support, and meaningful social connection are extremely limited.

Within this landscape of limited access and growing health needs, Riding Emphasizing Individual Needs and Strengths (REINS) Therapeutic Horsemanship Program provides an essential, community-based solution. Each week, 200 children, adults, and seniors—ages 4 to 85 and representing more than two dozen distinct disabilities—arrive at REINS for something many cannot find elsewhere: a safe, inclusive place to move, connect, and build strength.

For many participants, this is their only consistent opportunity for structured physical activity. Individuals with disabilities face significantly higher rates of sedentary behavior, obesity, and chronic disease, not because of a lack of motivation, but because accessible options are so limited. Conditions such as autism, cerebral palsy, Down syndrome, and traumatic brain injury can make traditional exercise programs inaccessible, leaving families with few realistic choices.

At REINS, that barrier begins to shift. Through adaptive horseback riding, participants engage in movement that is not only physically beneficial, but also meaningful and motivating. What looks like a simple ride is, in reality, a full-body activity that builds strength, balance, and coordination while supporting cardiovascular health. Research supports what participants and families experience firsthand: therapeutic riding can burn between 200 and 600 calories per hour, and even short-term participation has been linked to reductions in body fat, increases in muscle mass, and a greater willingness to stay active over time, which are key factors in preventing diabetes, obesity, and related chronic conditions. For individuals who have long been excluded from traditional fitness and recreation, this kind of access is not just beneficial—it is transformative.

The need for mental health support in the Fallbrook community is just as urgent, though often less visible. Over the course of a year, more than 1,200 individuals access mental health services through our programs, many at little or no cost. Veterans, military families, first responders, and youth exposed to trauma face high rates of anxiety, depression, and chronic stress. These conditions also increase the risk of hypertension, cardiovascular disease, and other serious health issues. In a rural area with limited access to care, many go without consistent support.

At REINS, mental health services take place in an outdoor, non-clinical setting that feels approachable and safe, reducing stigma and increasing access. Through equine-assisted activities, participants build trust, improve emotional regulation, and gain confidence. Time outdoors further supports stress reduction and overall well-being, while interaction with horses creates a powerful pathway for connection and healing.

Social isolation is another serious concern in Fallbrook, particularly among older adults, caregivers, and individuals with disabilities. Isolation is linked to depression, cognitive decline, and poorer physical health outcomes. At REINS, participants find more than services—they find

community. Friendships form, caregivers gain support, and individuals experience a sense of belonging that strengthens both mental and physical health.

REINS addresses key social determinants of health, including access to care, the built environment, social connection, and economic stability. By offering services at low or no cost to all participants, the program reduces financial barriers and expands access to both physical activity and mental health support. REINS also provides one of the few inclusive, adaptive recreational spaces in rural Fallbrook while strengthening community connections that reduce isolation and stress.

An essential part of REINS' impact is its volunteer program, which engages approximately 120 community members each week, ranging in age from 12 to 85. Volunteers commit to weekly four-hour shifts, often walking up to five miles while supporting riders—gaining the benefits of physical activity while participating in a culture of inclusion, purpose, and joy. Beyond the physical contribution, the program fosters meaningful relationships: friendships form among volunteers, and powerful bonds develop between volunteers and participants. These connections bring together individuals who might otherwise never interact, strengthening social cohesion and building a more connected, compassionate community.

These efforts directly support FRHD priorities, including diabetes prevention and management, cardiovascular health and hypertension reduction, obesity prevention, mental health, and access to care. By combining physical activity with stress reduction and accessible services, REINS helps individuals improve health today while reducing long-term risk.

In a community with limited resources, REINS provides a critical pathway to healthier, more connected, and more resilient lives.

11. Outcomes & Impact -

REINS Therapeutic Horsemanship Program measures impact through attendance tracking, functional goal assessments, caregiver instruments, participant surveys, and qualitative feedback—capturing not only data, but meaningful changes in physical health, emotional regulation, caregiver resilience, and equitable access across the Health District.

Operating 41 weeks per year, REINS serves about 200 adaptive riders weekly, with absences under three percent, and maintains a four-year waitlist—clear evidence of urgent and growing community need. Beyond riding, approximately 1,200 participants engage annually in mental wellness programming, most from low-income households receiving free or low-cost services, ensuring that financial barriers do not prevent access to care.

Functional outcomes, tracked monthly by Certified Therapeutic Riding instructors with occupational and physical therapy support, focus on balance, coordination, core strength, and adaptive independence. Participants gain endurance, trunk stability, mobility, and increased tolerance for physical activity. At the same time, therapeutic riding builds self-regulation, confidence, and social connection—outcomes that directly support FRHD priorities in diabetes prevention, obesity reduction, cardiovascular health, and fall prevention.

A partnership with Southern California University of Health Sciences places a Doctor of Occupational Therapy student onsite five days per week, expanding access to rehabilitative care in a rural community. Mental health outcomes, measured through surveys, standardized instruments, caregiver reports, and interviews, show reduced anxiety, increased relaxation, and greater resilience. One active-duty participant described experiencing “calmness, tranquility, respect for nature, and retrospection,” while a youth participant, reflecting on a difficult moment, shared that her horse “had just made a few mistakes”—a powerful shift in perspective that reflects growing emotional regulation and self-compassion.

Caregivers report greater confidence, reduced stress, and stronger coping, supported by peer connection and reduced isolation. Veterans describe increased trust and a renewed sense of calm. Across participants, milestones—first independent steps, first words, and successful riding tasks—represent more than progress; they are moments of transformation, restoring confidence, resilience, and connection.

Within the Social Determinants of Health framework, REINS strengthens physical activity, mental wellness, social connection, and equitable access. High participation and low-cost services expand care in a rural district with limited providers. By tracking functional progress, psychological outcomes, and caregiver resilience, REINS demonstrates both immediate and lasting impact—reducing chronic disease risk, supporting mental wellness, and building a healthier, more connected community throughout FRHD.

REINS 2024 & 2025 Additional Funding Support

2025 Grants		
Name	Date	Amount
Air Warrior Courage Foundation	05/13/2025	\$5,400.00
Air Warrior Courage Foundation	11/24/2025	\$3,600.00
Blackbaud Giving Fund, The	10/21/2025	\$30.00
Blackbaud Giving Fund, The Cardinal Health	10/21/2025	\$30.00
Blackbaud Giving Fund, The: Cardinal Health via Blackbaud	08/12/2025	\$20.00
Blackbaud Giving Fund, The: Grant, Steven via Blackbaud	08/12/2025	\$20.00
Blackbaud Giving Fund, The: Sempra Energy Foundation via Blackbaud	02/10/2025	\$75.00
Blackbaud Giving Fund, The: Sempra Energy Foundation via Blackbaud	02/10/2025	\$50.00
Blackbaud Giving Fund, The: Viasat, Inc. via Blackbaud	02/10/2025	\$1,440.00
Cushman Foundation	05/20/2025	\$5,000.00
Cushman Foundation	06/27/2025	\$48,000.00
Daniel Ferguson Memorial Foundation	08/12/2025	\$1,000.00
Fallbrook Regional Health District	07/01/2025	\$6,750.00
Fallbrook Regional Health District	10/01/2025	\$6,750.00
Fallbrook Regional Health District:24-25 FRHD Grant	01/01/2025	\$6,250.00
Fallbrook Regional Health District:24-25 FRHD Grant	04/01/2025	\$6,250.00
Fidelity Charitable:Dr. Ramon & Christine Hernandez	06/24/2025	\$5,000.00
Fidelity Charitable:JoAnne M. Berg Family Philanthropy Fund	06/24/2025	\$1,000.00
God's Gift Charitable Foundation	12/22/2025	\$10,000.00
Michelson Multi-Generational Fund of the Jewish Community Foundation	01/28/2025	\$150.00
Bloom Family (Larry Bloom Discretionary) Fund of the Jewish Community Foundation	12/02/2025	\$1,000.00
Judith Campbell Educational & Community Foundation	12/22/2025	\$25,000.00
Lake County Community Foundation	03/25/2025	\$3,500.00
Lakeside Foundation	08/12/2025	\$5,000.00
LB Charitable Foundation	10/28/2025	\$20,000.00
Lingzi Foundation Inc.	03/25/2025	\$1,000.00
LL Foundation for Youth	11/24/2025	\$25,000.00
Matthew O. Jones Family Foundation	10/07/2025	\$15,000.00
Military Spouse Association	06/03/2025	\$1,000.00
Mirandon Foundation for Hope, Inc, The	12/31/2025	\$7,000.00
Names Family Foundation	08/22/2025	\$15,000.00
Olson Family Fund	11/04/2025	\$10,000.00
Orange County Community Foundation	12/11/2025	\$1,600.00
Supporting our Heroes Fund at the Rancho Santa Fe Foundation	12/22/2025	\$5,000.00
Harry & Judith Collins Foundation Fund at the Rancho Santa Fe Foundation	12/22/2025	\$15,000.00
Harry & Judith Collins Foundation Fund No. 7 at the Rancho Santa Fe Foundation	12/22/2025	\$10,000.00
Renaissance Charitable Foundation:Fredericksen, Gerald	12/11/2025	\$3,500.00
Schwab Charitable	02/10/2025	\$5,000.00
The Lawrence A Appley Foundation	05/13/2025	\$10,600.00
Thrivent Financial	04/09/2025	\$170.00
Trump, SC	10/21/2025	\$700.00

Vanguard Charitable Endowment	12/03/2025	\$3,500.00
Wal Mart	06/09/2025	\$600.00
Melisa Reasner McGuire Advisory Committee	04/01/2025	\$100,000.00
2025 Grants total		\$390,985.00
2025 General Contributions & Fundraising Income total		\$743,548.06
2024 Grants		
Name	Date	Amount
Air Warrior Courage Foundation	02/13/2024	\$10,400.00
Air Warrior Courage Foundation	08/13/2024	\$4,200.00
Alexander James Liles Fund, The	10/17/2024	\$25,000.00
Baker Foundation	12/18/2024	\$2,000.00
Fallbrook Regional Health District	01/15/2024	\$6,250.00
Fallbrook Regional Health District	04/15/2024	\$6,250.00
Fallbrook Regional Health District:24-25 FRHD Grant	08/12/2024	\$6,250.00
Fallbrook Regional Health District:24-25 FRHD Grant	10/01/2024	\$6,250.00
George P Lauren Foundation	07/30/2024	\$5,000.00
Harry & Judith Collins Foundation	12/18/2024	\$25,000.00
Hernandez, Ramon & Christine	10/15/2024	\$5,000.00
H&H Lee Charitable Foundation	02/06/2024	\$50,000.00
Michaelson Multi-Generational Fund of the Jewish Community Foundation	01/23/2024	\$200.00
Bloom Family Fund of the Jewish Community Foundation	01/23/2024	\$1,000.00
Jones Family Foundation	11/05/2024	\$15,000.00
Judith Campbell Educational & Comm. Fdtn	09/04/2024	\$25,000.00
Legacy Endowment Community Foundation - Elizabeth Wilson Endowment Fund	11/19/2024	\$3,125.00
Legacy Endowment Community Foundation - Jon Frandell DAF Grant	11/19/2024	\$1,000.00
LL Foundation for Youth	11/19/2024	\$25,000.00
Marjorie Mosher Schmidt Foundation	02/13/2024	\$20,000.00
Myers Family Fund	12/18/2024	\$1,000.00
Prescott Family Fund	06/04/2024	\$5,000.00
Rancho Santa Fe Foundation - Melisa Reasner McGuire Advised Endowment Fund	11/19/2024	\$100,000.00
Vanguard Charitable Endowment	11/25/2024	\$3,500.00
Witman Family Foundation	04/23/2024	\$7,500.00
Zable Foundation	12/31/2024	\$10,000.00
2024 Grants total		\$368,925.00
2024 General Contributions & Fundraising Income total		\$811,859.79



2025 REINS Operating Budget

Income	
Contributions	\$750,000.00
Fundraising	\$495,000.00
Interest Income	\$15,000.00
Program Fees	\$300,000.00
Property Income	\$12,000.00
Total Income	\$1,572,000.00

Expense	
Accounting Services	\$15,000.00
Advertising	\$4,000.00
Bank/Credit Card Fees	\$18,000.00
Consulting Fees - OT/PT/SLP/EAP	\$25,000.00
Employee Education	\$7,000.00
Employee Salaries	\$962,500.00
Liability Insurance	\$10,000.00
Work Comp, Payroll Process and Taxes	\$170,000.00
Facility Improvements	\$75,000.00
Facility Maintenance	\$25,000.00
Horse Care	\$95,000.00
Misc. Program Expense	\$10,000.00
PATH Int'l Membership & Non-Profit Dues	\$3,000.00
Office Supplies	\$12,000.00
Printing & Postage	\$10,000.00
Program Supplies	\$15,000.00
Scholarships	\$40,000.00
Property Taxes	\$1,000.00
Utilities	\$30,000.00
Truck/Transportation	\$10,000.00
Total Expense	\$1,537,500.00

Statement of Activity

Riding Emphasizing Individual Needs & Strengths (REINS)
January-December, 2025

	Total
Income	
4000 Contributions	\$767,595.45
4100 Fundraising	\$366,937.61
4400 Interest Income	10,861.38
4404 Banc of California Accounts	131.59
Total for 4400 Interest Income	\$10,992.97
PROGRAMS	\$288,322.40
Services	2,120.00
Shipping Revenue (deleted)	0.00
Total for Income	\$1,435,968.43
Gross Profit	\$1,435,968.43
Expenses	
6010 Accounting Services	11,650.00
6020 Advertising	3,537.14
60300 Bad Debts	3,909.00
6030 Bank/Credit Card Fees	7,896.50
6050 Insurance	6,277.00
6070 Non-Profit Dues/Memberships	719.48
6080 Office and Administration	12,803.87
6081 Printing & Postage	5,783.89
6100 Fundraising Expense	\$131,793.01
6400 Horse Care	\$106,300.05
6500 Employee Education/Events	6,602.96
6510 Employee Payroll/Taxes/WC	\$988,327.87
66000 Payroll Expenses	250.00
6600 Facility Improvements	11,431.83
6601 Facility Maintenance	36,734.52
6602 Property Taxes	222.86
6603 Program Supplies	19,546.29
6620 Tractor/Truck/Transportation	7,756.52
6650 Utilities	\$33,215.01
6700 Professional Consults	
6720 Consulting Fees - PT	722.50
6770 Grant Writing	9,645.00
6780 Event Planning	15,130.69
Total for 6700 Professional Consults	\$25,498.19

Statement of Activity

Riding Emphasizing Individual Needs & Strengths (REINS)
January-December, 2025

	Total
6740 Scholarships	\$37,920.00
6999 Miscellaneous Program Expense	2,571.27
Square Fees	1,417.74
Uncategorized Expenditure	585.23
Total for Expenses	\$1,462,750.23
Net Operating Income	-\$26,781.80
Other Income	
8100 In-kind contributions	119,835.38
8200 Unrealized gains & losses	32,453.96
8300 Dividend Income	21,542.39
Total for Other Income	\$173,831.73
Other Expenses	
9100 In-Kind Expenses	65,982.64
Investment Mgmt Fees	4,299.99
Total for Other Expenses	\$70,282.63
Net Other Income	\$103,549.10
Net Income	\$76,767.30

REINS Board of Directors – 2026

Position	Name	Business / Affiliation	Years of Service	Email
President	Lou Riddle	Owner, Lou Riddle Construction	3	
Vice President	Brent McFarland	Owner, McFarland Construction	3	
Secretary	Kimberly Carlson	Realtor	6	
Member	Dr. Tad Bender	DVM, Ocean Hill Equine	3	
Member	Christopher Kim	Product Manager	15	
Member	Terre Duensing	REINS Volunteer	<1	
Member	Marc Frandsen	Consultant	<1	
Member	Lawna Hunter	Engineer	<1	

THE CENTER FOR SENIOR WELLBEING

Organization Name

Legal Name

Fallbrook Healthcare Foundation Inc

DBA (if Applicable)

The Center for Senior Wellbeing

Funding Amount Being Requested

100000

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

2563

Organization's Mission Statement

To enrich the lives of older adults by providing trusted services that promote health, foster connection, improve wellbeing, and support independence at every stage of the aging experience.

Organization's Vision Statement

To be recognized as a visionary and trusted leader in older adult services – setting the standard for excellence through diverse programs, meaningful connections, and generational wisdom – and as a true community cornerstone where older adults know they can find help, stay active and thrive.

Organization Collaborations

The Center for Senior Wellbeing collaborates with local partners to provide coordinated, wraparound support for older adults in Fallbrook and surrounding rural communities. These partnerships are designed to address key social determinants of health, including access to care, nutrition, housing stability, and social connection.

We work closely with Interfaith Community Services to support shared clients through coordinated case management. Seniors needing housing or financial assistance are referred to Interfaith, while their team connects older adults to our meals, social engagement, and ongoing support. Additional partnerships with local organizations further strengthen this safety net by providing rent assistance and food pantry access, helping stabilize seniors at risk of food insecurity or housing disruption.

Our partnership with the North County Transit District complements our transportation services. While NCTD provides fixed-route options, our door-to-door transportation fills critical gaps for seniors who cannot safely access public transit, improving access to medical care and essential services.

We also partner with the North County Fire Protection District, which refers older adults following emergency responses such as falls or frequent hospital transports. These referrals allow us to intervene during vulnerable transitions, working with hospital discharge planners to ensure safe returns home and reduce repeat emergency visits.

Through partnerships with Gary and Mary West PACE, CSUSM Nursing, and local healthcare providers, we expand access to adult day services, basic health screenings, and preventative care. Additional collaborations create opportunities for social connection and innovative support programs.

Together, these partnerships expand capacity, reduce service gaps, and create a seamless, community-

based system of care that helps older adults remain healthy, connected, and independent.

In what language(s) does your organization provide services?

- English
- Spanish

Date Founded/Services Offered in Fallbrook area

Date Founded

1979

Date services in Fallbrook area began

1979

Service Area

- Bonsall
- De Luz
- Fallbrook
- Rainbow

What demographic group does your organization program predominately serve?

- Older Adults

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	0	0
Young Adults (13-17)	0	0
Adults (18-60)	8	141
Seniors (60+)	92	1651
We do not collect this data (indicate with 100%)*	0	0

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	60
Male	40
Non-binary/Other	
Unknown*	

***Target Population: Gender**

N/A

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	43
Very Low (50%) Income Limits, ceiling of \$82,700	50
Low (80%) Income Limits, ceiling of \$132,400	5
Higher Than Listed Limits	
We do not collect this data (indicate with 100%)*	

***Target Population - Income Level**

N/A

How are other organizations addressing these needs in the community?

Several organizations in Fallbrook and North San Diego County support older adults, including Interfaith Community Services, NCTD, FACT, and local healthcare providers. Each plays an important role in addressing housing, food access, transportation, and care.

The Center for Senior Wellbeing strengthens this network by serving as a centralized, community-based access point where services are coordinated and personalized. Our Senior Nutrition Program provides sit-down, restaurant-style meals that promote dignity, routine, and social connection while supporting chronic disease management. Our door-to-door transportation removes barriers common with fixed-route options, especially in a rural community.

We offer hands-on advocacy, providing one-on-one support to help seniors navigate healthcare and essential resources. Our Adult Day Care program delivers structured, individualized care while reducing caregiver burden.

Rather than duplicating services, we integrate nutrition, transportation, advocacy, and care into a cohesive system, improving outcomes, reducing isolation, and helping older adults remain independent.

Anticipated Acknowledgment

Anticipated Acknowledgment

Social Media Postings

Signage at Service Sites

Print Materials to Service Recipients

Website Display

Anticipated Acknowledgment

The Fallbrook Regional Health District will be recognized as a funding partner through several communication channels used by the Center for Senior Wellbeing. The District's name and logo will be included on program materials, printed communications, and signage related to the supported services. Recognition will also be included in our newsletters and other outreach materials distributed to participants, volunteers, and community members.

The Center will acknowledge the District's support through our website and social media platforms, including Facebook and Instagram, where we regularly share program updates, community activities, and partner recognition. When appropriate, posts highlighting program impact and community benefits will include acknowledgement of the District's support.

Additionally, the District will be recognized during community events, presentations, and program activities where funding support is referenced. These efforts ensure that participants and community members understand the role the Fallbrook Regional Health District plays in supporting programs that benefit older adults in Fallbrook, Bonsall, Rainbow, and De Luz.

Provide your 501c3 tax designation identification number.

95-3389263

Contact Information: Submission

Contact Name

Matt Tompkins

Title

Grant Writer

Primary Contact Phone

760-723-7570

Email Address

mtompkins@cswellbeing.org

Organization Mailing Address

P.O. Box 2155
Fallbrook, CA, 92088

Is the Organization's mailing address the same as the service address?

NO

Organization Physical Address

399 Heald Lane
Fallbrook, CA, 92028

Site Visits & Board of Directors Meetings

Hours of Operation

399 Heald - 8am-4pm. 135 S. Mission - 8am-5pm.

Dates/Times of Organization Board of Directors Meetings

Second Monday of the Month at 2pm.

THE CENTER FOR SENIOR WELLBEING STATEMENT OF NEED

Older adults living in the Fallbrook Regional Health District (FRHD) service area—including Fallbrook, Bonsall, Rainbow, and De Luz—face several challenges that can affect their health, independence, and overall quality of life. As individuals age, maintaining access to nutritious food, transportation, social connection, and healthcare resources becomes increasingly important. These factors are recognized as key Social Determinants of Health, and they play a critical role in disease prevention, chronic disease management, and healthy aging.

San Diego County's population of older adults continues to grow rapidly. More than 636,000 residents are age 60 or older, and this population is projected to increase significantly in the coming years. Many older adults live on fixed incomes while facing rising costs for housing, healthcare, and food. Studies indicate that nearly 30% of older adults in San Diego County do not have enough income to meet their basic needs, even if they are above the federal poverty level. For seniors living in rural communities such as Fallbrook and surrounding areas, limited transportation options and geographic distance from services can further increase barriers to healthcare, nutrition, and social engagement.

Access to nutritious food is one of the most important determinants of health for older adults. Proper nutrition supports the prevention and management of chronic diseases such as diabetes, hypertension, and cardiovascular disease, which are common among aging populations. However, food insecurity remains a concern for many seniors. Countywide estimates indicate that tens of thousands of older adults experience food insecurity, meaning they do not always have reliable access to nutritious meals necessary for maintaining health.

Equally important is social connection and mental wellbeing. Social isolation among older adults is increasingly recognized as a significant public health concern. Research shows that isolation can increase the risk of depression, cognitive decline, and worsening chronic conditions. Seniors who lack regular social interaction are also less likely to maintain healthy lifestyle behaviors such as regular meals, physical activity, and adherence to medical care.

Transportation barriers also impact access to healthcare and essential services. In the rural communities served by the FRHD, public transit options are more limited, and many seniors

eventually lose the ability to drive. Without reliable transportation, older adults may miss medical appointments, have difficulty obtaining healthy food, or become increasingly isolated.

The Center for Senior Wellbeing addresses these needs through programs designed to support the health and wellbeing of older adults living within the FRHD service area. By focusing on key social determinants of health—including nutrition, transportation access, social connection, and access to services—the organization helps seniors maintain healthy lifestyles and remain independent in their homes and communities.

The organization's Senior Nutrition Program provides weekday congregate meals that support both nutrition and social engagement. Balanced meals help older adults maintain proper nutrition and support the management of chronic conditions such as diabetes and hypertension. The program also provides a consistent opportunity for seniors to gather socially, which supports mental wellbeing and reduces isolation. In 2025, the program served 539 unique seniors and more than 10,900 meals, demonstrating strong community demand for these services.

Transportation assistance further supports access to healthcare and essential services. By providing rides to medical appointments, grocery stores, and community programs, the transportation program helps seniors maintain continuity of care and obtain the resources necessary for healthy living. Reliable transportation is often the key factor that enables older adults to continue receiving medical care and remain engaged in community life. In 2025, the program delivered over 5,500 rides, enabling seniors to reach medical appointments, obtain groceries, and access services essential to maintaining their health and independence.

The Center's advocacy program is supported by full-time advocates who work daily with seniors, helping them navigate healthcare systems, access benefits, connect with community resources, and resolve issues that may threaten their health, housing stability, or ability to live independently.

In addition, the Center operates an Adult Day Care program that provides structured daytime activities, supervision, and social engagement for seniors who require additional support. These services help promote cognitive stimulation, physical activity, and social interaction while also providing essential respite for family caregivers.

Together, these programs promote healthy lifestyle behaviors and support disease prevention among older adults. Access to nutritious meals helps seniors manage diabetes and cardiovascular conditions. Social engagement and structured activities support mental health and cognitive wellbeing. Transportation and advocacy services ensure seniors can access healthcare providers and essential services that support ongoing health management.

These services align closely with the Fallbrook Regional Health District's strategic priorities, including diabetes prevention and management, cardiovascular health, mental health support, and improving access to basic needs and healthcare. By addressing the social determinants of health that influence these conditions, the Center for Senior Wellbeing helps older adults maintain stability, improve health outcomes, and remain active members of the community.

As the population of older adults in the Fallbrook region continues to grow, the need for accessible, community-based programs that support nutrition, mobility, social connection, and access to care will continue to increase. Programs that address these determinants of health play a vital role in helping seniors maintain independence and healthy lifestyles within the communities they call home.

OUTCOMES & IMPACT

The Center for Senior Wellbeing measures impact through a combination of quantitative program data and real-time, observational feedback gathered through daily interactions with participants. Because our programs are delivered in highly relational, in-person environment, staff maintain consistent, direct contact with participants, allowing for continuous assessments of health, wellbeing, and emerging needs. This approach reflects the realities of serving older adults in the rural community, where trust, consistency, and relationship-based care are essential to understanding impact.

Quantitatively, we track key performance indicators across all core services. In 2025, our Senior Nutrition Program provided approximately 10,900 meals to 539 unduplicated seniors, averaging over 40 participants daily. These meals support chronic disease prevention and management, particularly diabetes, hypertension, and obesity, by providing consistent access to balanced, nutritious food. Our transportation program delivered more than 5,500 rides, improving healthcare access by ensuring seniors can attend medical appointments and obtain essential services. Our Advocacy program served as a critical access point for seniors navigating complex systems, connecting individuals to healthcare, housing resources, benefits, and supportive services that directly impact their ability to remain stable and independent. Additionally, our Adult Day Care provided nearly 2,900 days of care, supporting individuals with cognitive and physical health needs while reducing caregiver burden

We also monitor engagement in wellness services offered on-site. Nurses and visiting specialists provide blood pressure checks, diabetes education, and general health screenings during meal hours. While participation is informal and not individually tracked, steady utilization and repeat participation indicate ongoing demand and sustained engagement in health-related activities. Participation in social, recreational, and structured daily activities is also consistently observed, reinforcing the role of routine, engagement, and peer connection in supporting cognitive and emotional wellbeing.

Qualitative impact is observed through ongoing conversations, participant comments, and staff observations. Seniors frequently share that the program provides their primary source of social interaction, helping reduce feelings of isolation and supporting mental wellbeing. Staff regularly observe improvements in mood, routine, and overall stability among participants who attend consistently. Caregivers in the Adult Day Care program often express relief and reduced stress, noting that their loved ones are more engaged and supported.

From a social determinants of health perspective, our programs directly address food security, social connection, healthcare access, and economic stability. Access to nutritious meals supports the prevention and management of chronic diseases such as diabetes and cardiovascular conditions. Transportation removes critical barriers to healthcare and essential services. Advocacy services ensure seniors can navigate complex systems and access benefits that support stability. Social engagement and structured programming reduce isolation, a known risk factor for depression, cognitive decline, and worsening health outcomes. Together, these services form an integrated, community-based support system that enabled older adults to maintain independence and improve overall wellbeing.

Short-term impacts include improved access to food and care, increased social engagement, and greater consistency in managing health needs. Long-term impacts include better chronic disease management, improved mental health outcomes, and reduced reliance on emergency healthcare services.

These outcomes align closely with the Fallbrook Regional Health District's strategic priorities. Our programs support diabetes prevention and cardiovascular health through access to consistent nutrition and preventative health services; promote mental health through daily social engagement, structured activities, and reduced isolation; and improve access to care through transportation and advocacy services. By addressing the underlying social determinants of health, including food access, mobility, social connection, and system navigation, the Center for Senior Wellbeing advances the District's goals of improving health outcomes, reducing disparities, and supporting healthy aging for older adults in the FRHD service area.

THE CENTER FOR SENIOR WELLBEING

Column1	DATE	AMOUNT
2026		
Angel Society	Jan	\$10,000
The Stanley Ekstrom Foundation	Jan	\$10,000
Albertsons	Jan	\$5,000
Better World Trust	Feb	\$20,800
Parker Foundation	Feb	\$25,000
Bonsall Womens Club	Jan	\$1,000
	TOTAL	\$71,800

THE FALLBROOK SENIOR CENTER

2025	DATE	AMOUNT
Fallbrook Vintage Car Club	11/24/2024	\$2,000
The Angel Society	1/10/2025	\$10,000
Stanley Ekstrom Foundation	1/25/2025	\$10,000
The Legacy Endowment	2/21/2025	\$1,300
Albertsons	2/24/2025	\$5,000
FRHD	2/25/2025	\$45,000
The Charitable Foundation	3/6/2025	\$2,000
Walmart	3/13/2025	\$1,000
Facebook Marketplace	3/28/2025	\$200
Rhynard Family Foundation	8/8/2025	\$10,000
Legacy Foundation	6/11/2025	\$15,000
Smart and Final	5/12/2025	\$500
Lb Charitable Foundation	5/22/2025	\$10,000
San Diego Senior Community Founda	6/23/2025	\$3,500
Fallbrook Rotary	6/6/2025	\$1,573
Facebook	8/11/2025	\$3,250
Better World Trust	9/3/2025	\$300
Bobs Furniture	9/19/2025	\$1,000
SDSCF Holiday Grant	9/23/2025	\$5,000
BMW	10/6/2025	\$7,000
Hormel Foods	10/27/2025	\$3,000
	TOTAL	\$136,623

2024	DATE	AMOUNT
Shamrock Foods	2/28/2024	\$500
Walmart Oceanside Marron Road	4/9/2024	\$500
Walmart San Marcos	4/9/2024	\$1,000
Costco Warehouse for Gala	4/11/2024	\$75
SAHM Family Foundation / SCAN	4/24/2024	\$2,500
Grocery Outlet	5/6/2024	\$200
Sensata	5/9/2024	\$6,500
Albertsons	5/10/2024	\$500
Fallbrook Rotary Club	6/13/2024	\$1,856
Legacy Endowment	7/23/2024	\$15,000
Better World Trust	8/22/2024	\$10,000
Toyota Camry	5/1/2024	\$10,000
Summer 2024 Mailer	8/1/2024	\$4,357
SDSCF	10/9/2024	\$14,350
SDSCF	10/16/2024	\$4,260
	TOTAL	\$71,598

FOUNDATION FOR SENIOR CARE

2025	DATE	AMOUNT
SDSCF	4/17/2025	\$40,000
SDGE	6/6/2025	\$3,000
FRHD	7/2/2025	\$85,500
SDSCF	8/14/2025	\$10,000
Legacy Endowment	10/1/2025	\$8,000
Legacy Endowment	10/1/2025	\$8,000
Smart & Final	10/14/2025	\$500
Legacy Endowment	10/31/2025	\$18,269
	TOTAL	\$155,000

2024	DATE	AMOUNT
Fallbrook Regional Health	2024	\$99,450
Legacy Endowment	2024	\$16,000
Legacy Endowment – C. Mitchell Grant	2024	\$17,635
SDGE ESP Grant	2024	\$3,500
Angel Society	2024	\$8,000
SDSCF	2024	\$15,000
	TOTAL	\$159,585

Balance Sheet

Fallbrook Healthcare Foundation Inc

As of December 31, 2025

DISTRIBUTION ACCOUNT	TOTAL
Assets	
Current Assets	
Bank Accounts	
Bloomerang Holding Account	0.00
Charles Schwab - Cash Flow1791	42,378.53
Charles Schwab-Investments7176	510,900.07
Legacy Endowment	200,789.10
Pacific Western Bank - 1122483	47,907.17
PayPal	9.31
QGiv Holding Account	0.00
Square Holding Account	0.00
Stripe Holding Account	0.00
Total for Bank Accounts	\$801,984.18
Accounts Receivable	
Accounts Receivable	0.00
Total for Accounts Receivable	\$0.00
Other Current Assets	
Deposits	0.00
Grants Receivable	42,750.00
Other Receivables	0.00
Undeposited Funds	103,481.37
Total for Other Current Assets	\$146,231.37
Total for Current Assets	\$948,215.55
Fixed Assets	
10 Year Improvements	38,381.00
Accumulated Depreciation	-465,157.29
Auto/Transport Equipment	264,036.43
Building	115,293.00
Building & Improvements	0.00
Furniture	9,000.00
Furniture and Equipment	0.00
Improvements	193,860.00
Land	200,579.00
Machinery and Equipment	16,841.00
Office Equipment	0.00
Parking Lot Improvements	0.00
Sheds	0.00
Solar Installation	0.00
Start Up Costs	0.00

Balance Sheet

Fallbrook Healthcare Foundation Inc

As of December 31, 2025

DISTRIBUTION ACCOUNT	TOTAL
Vans	0.00
Total for Fixed Assets	\$372,833.14
Other Assets	
Other Assets	0.00
Prepaid Expenses	0.00
Total for Other Assets	\$0.00
Total for Assets	\$1,321,048.69
<hr/>	
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	970.96
Total for Accounts Payable	\$970.96
Other Current Liabilities	
Accrued Expenses	8,970.84
Accrued Payroll	0.00
Accrued Vacation	0.00
Aflac Payable	0.00
Colonial Life Payable	0.00
Grants Payable	0.00
Payroll Liabilities	502.27
Returned Checks	0.00
Total for Other Current Liabilities	\$9,473.11
Total for Current Liabilities	\$10,444.07
Long-term Liabilities	
Loan Payable - Optima	0.00
Loan Payable - Pearl	0.00
Loan Payable - Van Dyke	0.00
Total for Long-term Liabilities	\$0.00
Total for Liabilities	\$10,444.07
Equity	
Unrealized Gain (Loss) on Asset	0.00
Unrestricted Net Assets	862,641.74
Retained Earnings	355,980.05
Net Income	91,982.83
Total for Equity	\$1,310,604.62
Total for Liabilities and Equity	\$1,321,048.69

Center for Senior Wellbeing – 2026 Budget

The Center for Senior Wellbeing’s 2026 operating budget reflects the scope and scale of services provided to older adults and their families throughout our community. Projected income of \$1,237,641 is supported by a diversified funding mix that includes government contracts, foundation grants, fundraising efforts, program fees, donations, and thrift shop revenue. Total projected expenses of \$1,484,904 primarily support program delivery and staffing, ensuring consistent, high-quality services including meals, Adult Day Care, transportation, advocacy, and social connection programs. The projected operating gap of \$247,263 reflects one-time transition costs and short-term financial impacts associated with merging two legacy organizations into the Center for Senior Wellbeing, including system alignment and operational integration. Philanthropic support during this transition period will ensure continuity of services while positioning the organization for long-term financial stability and efficiency.

<i>Category</i>	<i>Amount (\$)</i>
<i>Government Contracts (AIS)</i>	290,122
<i>Adult Day Center Fees</i>	86,798
<i>Grants</i>	300,000
<i>Fundraising</i>	202,205
<i>Donations & Service Donations</i>	136,142
<i>Meals, Memberships & Monthly Giving</i>	122,944
<i>Sponsorships (Care Van)</i>	7,700
<i>Thrift Shop Sales</i>	140,001
<i>Miscellaneous Income</i>	1,500
<i>Total Income</i>	1,237,641
<i>Payroll & Related Expenses</i>	1,059,088
<i>Program Costs</i>	99,574
<i>Fundraising Expenses</i>	60,662
<i>Transportation & Auto Expenses</i>	59,020
<i>Rent & Utilities</i>	33,274
<i>Insurance, Licenses & Permits</i>	22,585
<i>Maintenance & Repairs</i>	25,900
<i>Office & Administrative Expenses</i>	65,113
<i>Professional Fees & Consulting</i>	42,000
<i>Total Expenses</i>	1,484,904
<i>Net Operating Gap</i>	(247,263)

Income	2026 Annual Budget	Administration	Fundraising	Adult Day Center	Advocates	Transportation	Nutrition	Thrift Store	Activities
	Total: 29 Emp. (21 FTE)	2.55	2.85	4.54	3.39	2.09	2.64	2.22	0.22
Income		12%	14%	22%	16%	10%	13%	10%	3%
ADC Fees	\$290,122	-	-	\$290,122.00	-	-	-	-	-
Donations	\$86,798			\$14,466.33	\$14,466.33	\$14,466.33	\$14,466.33	\$14,466.33	\$14,466.33
Grants	\$300,000			\$30,000.00	\$90,000.00	\$90,000.00	\$90,000.00		
Fundraising	\$202,205			\$33,700.83	\$33,700.83	\$33,700.83	\$33,700.83	\$33,700.83	\$33,700.83
Meals	\$60,500						\$60,500.00		
Memberships	\$18,000								\$18,000.00
Monthly Giving	\$44,444			\$7,407.33	\$7,407.33	\$7,407.33	\$7,407.33	\$7,407.33	\$7,407.33
Miscellaneous Income	\$1,500								\$1,500.00
Service Donations	\$50,344					\$50,344.00			
Service Fees	\$36,028				\$24,028.00	\$12,000.00			
Sponsorships-Care Van	\$7,700					\$7,700.00			
Thrift Shop Sales	\$140,000							\$140,000.00	
Total Income	\$1,237,641			\$375,696.50	\$169,602.50	\$215,618.50	\$206,074.50	\$195,574.50	\$75,074.50

Expenses	2026 Annual Budget	Administration	Fundraising	Adult Day Center	Advocates	Transportation	Nutrition	Thrift Store	Activities
Advertising and Promotion	\$8,700	-	-	\$1,450.00	\$1,450.00	\$1,450.00	\$1,450.00	\$1,450.00	\$1,450.00
Auto Expenses	\$59,020	-	-	\$8,853.00	\$2,951.00	\$41,314.00	-	\$5,902.00	-
Bank and Merchant Fees	\$7,545	-	\$3,018.00	\$377.25	-	-	-	\$4,149.75	-
Computer Hardware	\$1,600	-	\$1,600.00	-	-	-	-	-	-
Computer Software	\$7,560	\$907.20	\$1,058.40	\$1,663.20	\$1,209.60	\$756.00	\$982.80	\$756.00	\$226.80
Dues and Subscriptions	\$2,393	\$2,393.00	-	-	-	-	-	-	-
Fundraising Expenses	\$60,662	-	\$60,662.00	-	-	-	-	-	-
Insurance	\$20,100	\$2,412.00	\$2,814.00	\$4,422.00	\$3,216.00	\$2,010.00	\$2,613.00	\$2,010.00	\$603.00
Maintenance and Repairs	\$25,900	\$2,590.00	-	\$7,770.00	\$2,590.00	\$2,590.00	\$2,590.00	\$5,180.00	\$2,590.00
Meals and Entertainment	\$3,300	\$3,300.00	-	-	-	-	-	-	-
Office Supplies & Expenses	\$21,700	\$2,604.00	\$3,038.00	\$4,774.00	\$3,472.00	\$2,170.00	\$2,821.00	\$2,170.00	\$651.00
Outside Services and Consulting	\$6,450	\$774.00	\$903.00	\$1,419.00	\$1,032.00	\$645.00	\$838.50	\$645.00	\$193.50
Payroll Expenses	\$1,059,088	\$163,191.50	\$182,000.00	\$145,125.00	\$126,356.00	\$89,551.00	\$106,518.00	\$90,931.00	\$155,415.50
Postage and Delivery	\$2,468	\$1,480.80	-	\$246.80	\$246.80	\$246.80	\$246.80	-	-
Printing and Reproduction	\$12,800	\$1,536.00	\$1,792.00	\$2,816.00	\$2,048.00	\$1,280.00	\$1,664.00	\$1,280.00	\$384.00
Professional Fees	\$42,000	\$5,040.00	\$5,880.00	\$9,240.00	\$6,720.00	\$4,200.00	\$5,460.00	\$4,200.00	\$1,260.00
Program Costs	\$99,574	-	-	\$6,000.00	\$624.00	-	\$92,950.00	-	-
Rent	\$10,200	-	-	-	-	-	\$10,200.00	-	-
Taxes, Licenses, and Permits	\$2,485	-	-	\$248.50	-	\$1,491.00	-	\$745.50	-
Telephone Expense	\$6,091	\$730.92	\$852.74	\$1,340.02	\$974.56	\$609.10	\$791.83	\$609.10	\$182.73
Training and Development	\$1,564	-	-	\$469.20	\$469.20	\$469.20	\$156.40	-	-
Utilities	\$23,704	\$2,844.48	\$3,318.56	\$5,214.88	\$3,792.64	\$2,370.40	\$3,081.52	\$2,370.40	\$711.12
Total Expenses	\$1,484,904	\$189,803.90	\$266,936.70	\$201,428.85	\$157,151.80	\$151,152.50	\$232,363.85	\$122,398.75	\$163,667.65
Net P/L	-\$247,263	-\$189,803.90	-\$266,936.70	\$174,267.65	\$12,450.70	\$64,466.00	-\$26,289.35	\$73,175.75	-\$88,593.15

Profit and Loss

Fallbrook Healthcare Foundation Inc

January-December, 2025

DISTRIBUTION ACCOUNT	TOTAL
Income	
01 - Adult Day Care Income	288,115.50
02 - Donations (Unrestricted)	106,629.40
04 - Grant Income	182,518.89
05 - Grocery Income	3,372.60
08 - Other Income	196,362.56
09 - Program Donations	44,526.31
10 - Service Fees	25,760.50
11 - Special Events	157,033.59
Monthly Giving	15.00
Total for Income	\$1,004,334.35
Gross Profit	
\$1,004,334.35	
Expenses	
13 - Payroll Expenses	
15 - Medical Insurance	22,735.32
16 - Mileage Reimbursement	3,227.10
17 - Onboarding	1,017.00
18 - Salaries	616,536.61
19 - Taxes	58,794.84
20 - Training and Development	858.53
21 - Workers Compensation	12,138.00
Total for 13 - Payroll Expenses	\$715,307.40
22 - Auto Expenses	
23 - Gas and Fuel	14,242.71
24 - Insurance	28,516.80
25 - Licenses and Fees	1,566.00
26 - Repairs and Maintenance	5,204.91
Total for 22 - Auto Expenses	\$49,530.42
27 - Administrative Expenses	
28 - Accounting	33,700.00
29 - Advertising and Promotion	8,370.00
30 - Bank and Credit Card Fees	2,971.59
31 - Dues and Subscriptions	15,668.36
32 - Insurance Expense	21,673.32
33 - Legal	3,250.64
34 - Meals and Entertainment	5,179.39
35 - Office Supplies	8,507.54
36 - Postage and Delivery	1,291.60
37 - Printing and Reproduction	11,971.89
38 - Professional Fees	2,944.73
40 - Repairs and Maintenance	7,098.40

Profit and Loss

Fallbrook Healthcare Foundation Inc

January-December, 2025

DISTRIBUTION ACCOUNT	TOTAL
42 - Taxes, Licenses, and Permits	6,810.92
43 - Utilities	
44 - Electricity and Gas	4,096.41
45 - Internet	1,844.91
46 - Security	3,240.00
47 - Telephone Expense	4,386.51
48 - Waste Collection	636.36
49 - Water	4,979.94
Total for 43 - Utilities	\$19,184.13
Total for 27 - Administrative Expenses	\$148,622.51
50 - Program Specific Expenses	
51 - Client Events and Activities	3,217.36
52 - Event Expenses	48,841.49
56 - Grocery Deliveries	-5,323.54
Total for 50 - Program Specific Expenses	\$46,735.31
Total for Expenses	\$960,195.64
Net Operating Income	\$44,138.71
Other Income	
58 - Investment Income & (Expense)	
59 - Interest and Dividends	18,190.06
60 - Investment Fee Expense	-9,388.91
61 - Unrealized Gain or Loss on Investments	60,282.79
Total for 58 - Investment Income & (Expense)	\$69,083.94
Total for Other Income	\$69,083.94
Other Expenses	
62 - Depreciation and Amortization	21,225.39
Total for Other Expenses	\$21,225.39
Net Other Income	\$47,858.55
Net Income	\$91,997.26

Center for Senior Wellbeing – Board of Directors

First Name	Last Name	Board Position	Professional Affiliation / Industry	
Nickie	Williams	<i>President</i>	Retired – Healthcare / Nonprofit Leadership	
Candy	Schoenheit	<i>Vice President</i>	Retired – Registered Nurse (Healthcare)	
Howard	Salmon	<i>Treasurer</i>	Retired – Healthcare Administration / Executive Leadership	
Jenni	Strutz	<i>Secretary</i>	Retired – Senior Advocacy / Community Volunteer	
Liz	Cerruti	<i>Board Member</i>	Retired – Travel Industry Operations	
Gail	Jones	<i>Board Member</i>	Veterinary Practice Management / Business Owner	
Jack	Schirner	<i>Board Member</i>	Retired – Auditing / Regulatory Compliance	
Mark	Weaver	<i>Board Member</i>	Psychologist / Organizational Development	
Janice	Ohno	<i>Board Member</i>	Community Volunteer / Senior Services	

VISTA COMMUNITY CLINIC

Organization Name

Legal Name

Vista Community Clinic

DBA (if Applicable)

NA

Funding Amount Being Requested

38780

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

430

Organization's Mission Statement

The mission of Vista Community Clinic (VCC) is to provide high-quality, comprehensive, compassionate, and community-engaged health and wellness services to all those in need.

Organization's Vision Statement

It is VCC's vision to create Valuable Connected Care that meets the health and wellness needs of the local community. Valuable care means VCC provides high-quality integral services in the community for those who need it most. Connected care means building a robust and supportive culture that allows the VCC to collaborate as it connects with each patient to meet their unique needs. In addition to healthcare services, VCC enhances care and strengthens its community through various programs and services aimed at addressing the social determinants of health in an effort to improve quality of life and mitigate health disparities for community members.

Organization Collaborations

VCC will leverage several existing collaborations during the course of the proposed initiative. The venue for VCC's Fall Migrant Health Fair will be the West Coast Tomato Growers (WCTG) agricultural work site located at 30041 North River Road in Bonsall. At the event, VCC staff from its Migrant Health, Outreach, and Mobile Medical teams will provide outreach, education on topics such as HIV prevention and emergency preparedness as well as preventative health services such as flu vaccinations for farmworkers and migrant workers, blood pressure screenings, and blood glucose screenings. VCC's collaboration with WCTG is vital to reach hard-to-serve agricultural and migrant workers as it removes transportation access barriers, prohibitive costs, and fear of immigration enforcement if out in the community away from the job site. Bringing screenings and vaccines to the work site ensures care is delivered in a trusted, familiar environment, reaching individuals who might otherwise delay or forgo preventive care.

In addition, VCC will host onsite outreach and education activities through its existing relationships with Fallbrook Library and Community Housing Works Fallbrook View apartments. Being onsite at these locations enables VCC to meet residents where they already gather and feel safe. These settings reduce logistical and psychological barriers, including transportation challenges, childcare needs, and mistrust of clinical health environments. Regular onsite engagement fosters relationships, improves health literacy, and creates consistent touchpoints for early intervention, navigation, and linkage to care.

Through this proposed initiative, VCC will also continue to partner with the FRHD Community Health and Wellness Center. Through the collaboration, FRHD will provide meeting space while VCC will build upon the center's resources by offering health education activities and screenings in an effort to reach additional community members and bring them to the center.

In what language(s) does your organization provide services?

- English
- Spanish

Date Founded/Services Offered in Fallbrook area

Date Founded

1972

Date services in Fallbrook area began

1990

Service Area

- Bonsall
- Fallbrook

What demographic group does your organization program predominately serve?

- Community - Health & Fitness

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	0	0
Young Adults (13-17)	0	0
Adults (18-60)	70	300
Seniors (60+)	30	130
We do not collect this data (indicate with 100%)*		

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	40
Male	60
Non-binary/Other	0
Unknown*	0

***Target Population: Gender**

N/A

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	80
Very Low (50%) Income Limits, ceiling of \$82,700	10
Low (80%) Income Limits, ceiling of \$132,400	10
Higher Than Listed Limits	0
We do not collect this data (indicate with 100%)*	0

***Target Population - Income Level**

N/A

How are other organizations addressing these needs in the community?

The proposed activities by VCC will complement existing health and social service efforts in the Fallbrook area. For example, VCC will build upon primary and preventative health services provided by Fallbrook Family Health Center by bringing activities directly into the community and focusing on an underserved population, agricultural and migrant workers. FRHD's Community Health & Wellness Center offers robust health education programming and hosts a Community Resource Navigator program that connects residents to services. VCC will build upon these efforts by offering direct clinical screenings and vaccinations during both large-scale community events at accessible locations, coupled with transportation services to ensure continued successful linkage to care. In addition, while Fallbrook Community Resource Center plays a critical role in benefits enrollment and access to public assistance programs such as Medi-Cal and CalFresh, its scope does not include health screenings and community-based health outreach, which VCC will provide.

Anticipated Acknowledgment

Anticipated Acknowledgment

- Social Media Postings
- Print Materials to Service Recipients

Anticipated Acknowledgment

VCC intends to promote the Fallbrook Regional Health District's name and logo on printed health educational materials as well as printed flyers distributed to Fallbrook and Bonsall community members that promote educational activities and the health fairs. VCC staff also intend to utilize social media content containing the Fallbrook Regional Health District's logo to promote events and information on VCC's Facebook and Instagram social media platforms.

Provide your 501c3 tax designation identification number.

95-2815615

Contact Information: Submission

Contact Name

Fernando Sañudo

Title

Chief Executive Officer

Primary Contact Phone

(760) 631-5000

Email Address

CEO@vcc.org

Organization Mailing Address

1000 Vale Terrace Drive
Vista, CA, 92084-5218

Is the Organization's mailing address the same as the service address?

NO

Organization Physical Address

321 East Alvarado Street
Fallbrook, CA, 92028

Site Visits & Board of Directors Meetings

Hours of Operation

Monday through Friday, 8:00 a.m. to 5:00 p.m.

Dates/Times of Organization Board of Directors Meetings

Last Thursday of every month, meeting begins at 7:30 a.m.

Statement of Need:

Vista Community Clinic (VCC) proposes to implement a community-based health initiative in the Fallbrook area that expands access to preventive healthcare, improves health literacy, and reduces barriers to care among low-income and underserved populations, particularly agricultural workers, migrant families, and uninsured residents. Through coordinated efforts that include two large-scale community health events, transportation assistance to medical appointments, and targeted outreach and enrollment services at community sites, the program is designed to deliver essential screenings, vaccinations, and primary care health services directly within the community. VCC intends to serve 430 Fallbrook-area community members.

With low- to very low-income residents and its rural location, there are healthcare disparities and an unmet need for these services in Fallbrook, which is home to over 32,000 residents (U.S. Census American Community Survey (ACS), 2024). While median household income in Fallbrook appears relatively stable, deeper analysis reveals significant economic disparities. The per capita income in Fallbrook is roughly \$36,500, which is substantially lower than both the San Diego metropolitan area average of ~\$51,900 and the California average of ~\$49,500, indicating a large proportion of residents living with limited financial resources. Poverty data further highlights this disparity. Between 11.9% and 14.8% of Fallbrook residents live below the federal poverty line, equating to approximately 3,800 to over 4,700 individuals experiencing poverty (ACS, 2024). Of particular concern, approximately 5.3% of residents live in extreme poverty (incomes below 50% of the federal poverty level), reflecting a significant population of very low-income individuals with limited ability to access healthcare services. These figures are higher than statewide poverty levels, demonstrating that Fallbrook contains concentrated pockets of economic vulnerability despite being located within relatively affluent San Diego County.

In addition to income disparities, the Fallbrook area's rural geography and workforce composition contribute to healthcare access challenges. Fallbrook and Bonsall include a high proportion of agricultural and migrant workers, many of whom experience unstable employment, lack of employer-sponsored insurance, and linguistic or cultural barriers to care. Transportation limitations further exacerbate healthcare access issues for agricultural workers, as they often lack their own transportation or driver's licenses and must travel out of the local area to reach healthcare providers, with limited public transit options available. Immigration fears also result in agricultural and migrant workers not leaving their job site. These challenges contribute to delayed care, reduced utilization of preventive services, and increased reliance on emergency departments for conditions that could otherwise be managed through primary care.

The primary social determinant of health (SDOH) addressed by VCC's proposed initiative is Healthcare Access and Quality, including access to primary care services, preventive screenings, transportation to care, and health literacy. Fallbrook and Bonsall residents living below or near the poverty line are significantly less likely to have a regular source of care and more likely to delay or forgo needed medical services due to cost and access barriers. Residents frequently report challenges related to affordability, lack of insurance, transportation barriers, and limited availability of culturally competent care. These factors collectively contribute to health disparities, particularly in chronic disease prevalence and management. VCC directly addresses these barriers and supports disease prevention and the promotion of healthy lifestyle behaviors

through education, with activities delivered by bilingual and bicultural staff. By providing on-site blood pressure and glucose screenings at community events, the program facilitates early detection of hypertension and diabetes, two of the most prevalent and preventable chronic conditions affecting low-income populations in the Fallbrook area (County of San Diego, North Inland Region Community Health Assessment, 2025; Fallbrook Regional Health District Community Health Assessment, 2020). Early identification allows individuals to seek timely treatment and adopt lifestyle modifications that reduce the risk of complications such as heart disease, stroke, and kidney failure. The administration of flu vaccines to agricultural workers reduces the spread of infectious disease in a high-risk population, protecting both individual and community health. Health education efforts improve health literacy by equipping community members with knowledge about public benefit programs, disease prevention, nutrition, and emergency preparedness, thereby empowering individuals to make informed health decisions. VCC's mobile medical unit expands access to primary care by bringing services directly into underserved neighborhoods, eliminating geographic barriers and increasing continuity of care. Additionally, transportation assistance ensures that patients can attend follow-up appointments and maintain treatment plans, which is essential for effective chronic disease management.

VCC's proposed initiative aligns closely with Fallbrook Regional Health District's strategic priorities related to diabetes prevention and management, cardiovascular disease management as well as basic needs and healthcare access. The initiative's glucose screenings, education, and referral services directly support early detection and management of diabetes, helping to prevent disease progression and costly complications. Cardiovascular health is addressed through blood pressure screenings, heart health education, and clinical services delivered at the planned Love Your Heart event, targeting one of the leading causes of death in underserved populations. VCC's transportation services, outreach efforts, and mobile care delivery model directly address fundamental barriers to healthcare access, ensuring low-income residents can obtain screenings and connections to appropriate care. By integrating these strategies, the initiative not only improves immediate access to services but also builds a foundation for long-term health equity and improved population health outcomes in the Fallbrook area.

Outcomes & Impact:

VCC intends to serve 430 Fallbrook and Bonsall community members. Through its mobile medical unit, VCC will administer the flu vaccine to 200 agricultural workers at its Fall Migrant Health Fair. At the Love Your Heart event, VCC will 1) provide blood pressure screenings to 20 community members 2) provide glucose screenings to 20 community members and 3) provide primary care services to at least 10 patients. In addition, VCC will facilitate transportation services for 30 residents to attend in-clinic medical appointments. Through outreach and tabling events, VCC will provide health education and enrollment services to 150 Fallbrook residents.

The impact of the proposed initiative will be measured through a combination of quantitative service data and community engagement tracking. VCC will track the number of community members served across all program components, including vaccines administered, health screenings completed, patients who successfully attend primary care appointments, transportation services provided, and individuals reached through outreach and health education efforts. Clinical services, including vaccines, blood pressure screenings, blood glucose screenings, and patient appointments, will be documented in NextGen, VCC's electronic health record system, which allows for the generation of detailed reports on vaccines administered and patient visits. Outreach and education activities will be tracked through sign-in logs collected at community events, health fairs, and educational sessions, providing a reliable measure of community reach and engagement. Transportation assistance will be tracked through appointment scheduling records showing the number of patients transported and driver logs. Data collected and tracked will allow VCC to quantify the initiative's impact, ensuring VCC meets established deliverables and identifies opportunities to expand impact.

Within the SDOH focused on Healthcare Access and Quality, VCC activities are expected to generate both immediate and long-term impacts for vulnerable populations in the Fallbrook area. In the short term, the initiative increases access to essential preventive services by bringing care directly into the community and reducing logistical barriers such as transportation and cost (all screenings and vaccinations will be provided free of charge to community members during both large-scale events). Measurable short-term outcomes include increased rates of flu vaccination among agricultural workers, early identification of elevated blood pressure and glucose levels, and successful linkage of patients to primary care services. These immediate outcomes are critical because they represent the first point of intervention for individuals who may otherwise go without care. Additionally, transportation services directly address a key structural barrier, resulting in improved appointment adherence and greater continuity of care, while outreach and education efforts enhance health literacy and awareness of available resources.

Over the long term, VCC activities contribute to improved health outcomes by reducing the incidence and severity of chronic diseases and decreasing reliance on emergency or episodic care. Early detection of conditions such as hypertension and diabetes allows for timely management, which can reduce the risk of heart disease, stroke, and kidney failure. Increased engagement with primary care services fosters ongoing patient-provider relationships, which allows for better disease management, medication adherence, and preventive care utilization. VCC's initiative also advances FRHD's strategic priorities. In terms of diabetes and cardiovascular disease prevention/management, screenings, health education, and follow-up care enable early identification and mitigate disease progression. In addition, VCC's emphasis on transportation assistance, mobile healthcare delivery, and outreach aligns strongly with the priority of addressing basic needs and improving healthcare access. By removing barriers and connecting vulnerable community members to care, a sustainable pathway is created towards better health outcomes and a more equitable healthcare system.

Additional Funding Support:

VCC has had no funding partners during the last two years to support the proposed activities. To complement FRHD funding, VCC will contribute \$34,376 from its general operating funds to support personnel and direct program expenses related to the initiative.

**VISTA COMMUNITY CLINIC
TOTAL ORGANIZATIONAL BUDGET FOR 2025-2026**

**Total Budget
FY26**

REVENUE:

Patient Fees	\$97,642,549
Grants and Contracts	\$14,358,880
Other Revenue	\$2,132,000

Total Revenue	<u>\$114,133,429</u>
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EXPENSES:

Salaries	\$74,622,274
Fringe Benefits	\$15,670,678
Patient Contract Services	\$2,151,195
Non-Patient Contract Services	\$1,610,959
Supplies	\$5,716,660
Communications	\$903,174
Travel	\$435,659
Equipment	\$2,633,213
Facilities	\$4,072,592
Insurance	\$586,216
Financing	\$185,560
Recruitment & Advertising	\$400,000
Depreciation	\$2,040,562
Amortization	\$142,800
Other Expenses	\$1,337,572
Outreach	\$225,950
Indirect	\$0

Total Expenses	<u>\$112,735,063</u>
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NET	<u><u>\$1,398,366</u></u>
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**VISTA COMMUNITY CLINIC
REVENUE AND EXPENSE REPORT
AS OF 6/30/2025**

UNAUDITED

REVENUE:

Patient Fees	92,377,675
Contracts	17,712,325
Other Revenue	13,758,983
Total Revenue	<u>123,848,983</u>

EXPENSES:

Salaries	69,673,929
Fringe Benefits	14,057,522
Patient Contract Services	2,572,519
Non-Patient Contr Svcs	1,707,162
Supplies	5,703,184
Communications	913,712
Travel	468,411
Equipment	2,498,785
Facilities	3,296,464
Insurance	565,061
Financing	178,229
Recruitment	380,755
Depreciation	1,938,254
Amortization	88,933
Other	2,758,469
Outreach	425,757
Total Expenses	<u>107,227,145</u>

NET:

16,621,838

Vista Community Clinic
Balance Sheet as of June 30, 2025
UNAUDITED

*******Assets*******

Cash

Cash	\$ 21,686,980
Short-term Investments	\$ 92,925
Total Cash & Cash Equivalents	\$ 21,779,905

Other Assets

Accounts Receivable	\$ 8,316,201
OB Panel Receivable	\$ 12,632
Grants Receivable	\$ 2,138,641
Estimated Third Party Settlements	\$ 13,390,728
Inventories	\$ 15,049
Prepaid Expenses and Deposits	\$ 2,251,665
Total Other Assets	\$ 26,124,917

Fixed Assets

Land-Vale Terrace	\$ 894,006
Land-995 Vale Terrace	\$ 625,000
Land-Grapevine	\$ 825,000
Land-Pier View	\$ 214,402
Land-La Tortuga	\$ 1,362,622
Land-Lake Elsinore	\$ 862,613
Land-La Habra	\$ 78,847
Construction in Progress	\$ 2,630,698
Building-Vale Terrace	\$ 3,146,858
Building-Women's Center	\$ 5,723,529
VTB Parking Garage	\$ 7,960,505
Building-Grapevine	\$ 2,971,697
Building-Pier View	\$ 633,973
Building-Horne	\$ 413,861
Building-La Tortuga	\$ 3,978,186
Building-Lake Elsinore	\$ 7,932,487
Building-La Habra	\$ 8,077
Leaseholds	\$ 75,392
Vans	\$ 1,301,916
Equipment	\$ 1,383,024
Total Fixed Assets	\$ 43,022,694

Other Assets

Practice Acquisition	\$ 501,067
Right of Use - Operating Leases	\$ 2,527,885
Board Designated Investments	\$ 15,532,453
Total Other Assets	\$ 18,561,404

Total Assets

\$ 109,488,920

*******Liabilities*******

Accounts Payable	\$ 3,794,545
Accrued Payroll	\$ 3,023,780
Accrued Vacation	\$ 3,599,696
Accrued CHAP	\$ 250,000
Deferred Revenue	\$ 1,189,273
Leases	\$ 2,566,128
CNB Loan	\$ 61,341
CHFFA Loan	\$ 81,135
BQuest Loan	\$ 518,100
CNB LE Construction Loan	\$ 2,176,415
Total Liabilities	\$ 17,260,413

*******Fund Balance*******

Beginning Fund Balance & Reserve	\$ 75,606,669
Current Excess/Deficit	\$ 16,621,838
Total Fund Balance	\$ 92,228,507

Total Liabilities and Fund Balance

\$ 109,488,920



Vista Community Clinic 2025-2026 Board of Directors

<p>Fernando Sanudo Chief Executive Officer Fernando@vcc.org (760) 631-5000 x 7164</p>	<p>Karen Lopez Administrative Assistant Karen.A.Lopez@vcc.org (760) 631-5000 x 1131</p>	<p>Admin Fax: (760) 295-3850</p>
<p>Mark Phillipi President State Farm Insurance 1351 S. Beach Blvd, Suite G-3 La Habra, CA 90631</p>	<p>Monica Nava Member San Diego Co. Office of Education 1388 Las Flores Dr. Carlsbad, CA 92008 (c)</p>	<p>Jose Aponte Member County of San Diego 3364 Ironwood Pl. Oceanside CA, 92056</p>
<p>Joseph Troya Vice President Consolidated Contracting 181 Ave. La Pata #200 San Clemente, CA 92673</p>	<p>Kwan Lee Member MartPlan Insurance Agency, Inc. 1001 W. Whittier Blvd. La Habra, CA 90631 (w)</p>	<p>Star Rivera- Lacey Member Palomar Community College District 357 Ventasso Way Fallbrook, CA 92028 (c)</p>
<p>Alicia Espinoza Secretary County of San Diego – HHSA 819 Cherry Ct. San Marcos, CA 92069 (c)</p>	<p>James Hagar Member Hagar & Cotten Law 630 Alta Vista Dr. Ste. 102 Vista, CA 92084 (w)</p>	<p>Gerard Washington Member Vista Fire Dept. 775 Breeze Hill Rd. Apt. 1139 Vista, CA 92081 (w)</p>
<p>Elisa Ayala Treasurer San Diego Co. Office of Education 1236 Stockton Place Escondido, CA 92026 (w)</p>	<p>Angela Perez, R.N. Member Tri-City Medical Center 2030 Rainbow Ct. Vista, CA 92083</p>	<p>Scott Garrett Member Oceanside Police Dept. 3855 Mission Ave. Oceanside, CA 92058 (w)</p>
<p>Antonio Mora Member San Diego Co. Office of Education 5616 Old Ranch Road Oceanside, CA 92057</p>	<p>Quintilia Ávila Member 11886 Arch Hill Drive Corona. CA 92883 (c)</p>	

VOICES FOR CHILDREN

Organization Name

Legal Name

Voices for Children

DBA (if Applicable)

NA

Funding Amount Being Requested

15000

Projected number of residents that directly benefit (participant/client) from your organization's services and programs in FY26.27 - July to June.

25

Organization's Mission Statement

Voices for Children transforms the lives of abused, abandoned, or neglected children by providing them with trained, volunteer Court Appointed Special Advocates (CASAs).

Organization's Vision Statement

Voices for Children believes that every child deserves a safe and permanent home and, to that end, will provide a trained CASA volunteer to every abused, abandoned, or neglected child who needs one and will advocate to improve the lives of children in the foster care system.

Organization Collaborations

Voices for Children (VFC) and our primary partner, the San Diego County Juvenile Court, have maintained a collaborative relationship since VFC's inception. VFC's Chief Program Officer meets regularly with Presiding Judge España to optimize our partnership on behalf of children in foster care. VFC staff attend hearings in each of the Juvenile Court's courtrooms where judges, attorneys, and social workers refer children in need of advocacy to VFC.

VFC collaborates with the Health and Human Services Agency (HHS), which manages the foster care system in San Diego County, Children's Legal Services (CLS), which provides attorneys to youth in foster care, and Rady Children's Hospital. VFC communicates with HHS social workers daily to coordinate care for youth. VFC updates CLS attorneys about children's cases and alerts them whenever a child's safety or legal rights are threatened. VFC collaborates with various Rady Children's Hospital programs, including its Developmental Screening & Enhancement Program (DSEP). For each child in foster care ages 0-12, DSEP staff complete a developmental screening and create an individual care plan (ICP) that includes referrals for developmental services such as behavioral therapy or early childhood education. DSEP shares the ICP with VFC; CASAs help children's family members and caregivers access services.

VFC participates in various multi-agency collaborative efforts. VFC's Chief Program Officer sits on the San Diego County Child and Family Strengthening Advisory Board, which advises the Board of Supervisors on child welfare matters. A VFC staff member attends weekly meetings of the Child Protection Team, a multi-disciplinary, multi-agency team comprised of law enforcement, health professionals, and child welfare professionals that reviews cases of suspected abuse and neglect. This helps VFC identify priority cases before children enter foster care.

VFC also partners with dozens of other organizations that provide services to children in foster care throughout San Diego County.

In what language(s) does your organization provide services?

English

Spanish

Date Founded/Services Offered in Fallbrook area

Date Founded

1980

Date services in Fallbrook area began

1980

Service Area

- Bonsall
- De Luz
- Fallbrook
- Rainbow

What demographic group does your organization program predominately serve?

Youth - other setting

Target Population: Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	57	14
Young Adults (13-17)	27	7
Adults (18-60)	16	4
Seniors (60+)		
We do not collect this data (indicate with 100%)*		

Target Population not collected: Age

N/A

Target Population: Gender

	Percent of program participants
Female	51
Male	48
Non-binary/Other	1
Unknown*	

***Target Population: Gender**

N/A

Target Population: Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$49,600	100
Very Low (50%) Income Limits, ceiling of \$82,700	

	Percent of program participants
Low (80%) Income Limits, ceiling of \$132,400	
Higher Than Listed Limits	
We do not collect this data (indicate with 100%)*	

***Target Population - Income Level**

N/A

How are other organizations addressing these needs in the community?

VFC is the only organization designated by the San Diego Superior Court to provide CASA volunteers to children in foster care in San Diego County, including the communities within the Fallbrook Regional Health District.

Based on a keen understanding of each child, CASA volunteers help children and their families navigate dozens of mental and physical health, educational, extracurricular, and housing programs that offer services to children in foster care. CASA volunteers help children access the beneficial community services best suited to address each child’s specific needs and help resolve logistical barriers, such as transportation or insurance issues. CASA volunteers also connect youth with enrichment activities in their community, such as library programs, parks, and fairs and festivals, which enhance their emotional and mental health. CASA volunteers also provide their case children with positive childhood experiences, which are crucial to healthy development and overall well-being, to these vulnerable children.

Anticipated Acknowledgment

Anticipated Acknowledgment

Social Media Postings
 Other

Anticipated Acknowledgment

VFC will recognize the Fallbrook Healthcare District through blog posts, social media, and in future grant applications to demonstrate community support for our program. We engage with more than 23,000 individuals across various social media platforms, including 10,504 followers on Facebook, 6,250 followers on LinkedIn, 4,698 followers on Instagram, and 1,821 followers on X (formerly Twitter).

VFC will also recognize the Fallbrook Regional Healthcare District in our annual Impact Report, which is printed and sent to more than 400 individuals and organizations each year. A link to the online version of the Impact Report, which is located on our website, is sent to our 11,000 supporters via email. We are also open to new ideas about effectively highlighting a grant from the Fallbrook Regional Health District.

Provide your 501c3 tax designation identification number.

95-3786047

Contact Information: Submission

Contact Name

Rebecca Rader

Title

Chief Philanthropy Officer

Primary Contact Phone

858-610-5665

Email Address

RebeccaR@speakupnow.org

Is the Organization's mailing address the same as the service address?

YES

Organization Physical Address

2851 Meadow Lark Drive
San Diego, CA, 92123

Site Visits & Board of Directors Meetings

Hours of Operation

Monday–Friday; 8 a.m.–5 p.m.

Dates/Times of Organization Board of Directors Meetings

VFC’s Board of Directors typically meets on the third Thursday of every other month (January, March, May, July, September, and November) at 11:30 a.m. Times and dates are subject to change depending on board member availability.



Statement of Need

Each year, an estimated 50 Fallbrook Regional Health District youth live in foster care due to abuse and neglect. This number typically climbs in times of economic uncertainty and tension. These youth disproportionately come from families that encounter multiple negative Social Determinants of Health, including poverty, inadequate housing, and lack of access to healthy food, education, and healthcare.

Every youth in foster care has experienced multiple traumatic experiences in the form of child abuse and neglect. Once in foster care, children face new stressors: being isolated from their families, living with strangers in unfamiliar surroundings, disruptive school and housing transitions, and frequently the lack of consistent adult figures in their lives. The overburdened foster care system simply cannot meet the individual needs of these youth. Its shortcomings—including daunting caseloads for social workers, attorneys, and judges and high turnover—result in additional childhood trauma with lifelong impacts.

Significantly, each youth in foster care has had multiple Adverse Childhood Experiences (ACEs), including abuse, neglect, exposure to domestic violence and substance misuse, incarceration of a parent, and more. Victims of multiple ACEs are more likely to experience ACE-Associated Health Conditions (AAHCs) as adults, including cardiovascular disease, obesity, asthma, arthritis, chronic obstructive pulmonary disorder (COPD), depression, smoking, and heavy drinking.

In a study of the mental and physical health of children in foster care, Turney and Wildeman found that that children who spend time in foster care score lower than their peers on most measures of well-being (2016). They are twice as likely as their peers to have a learning disability, asthma, and or speech problems, and three times as likely to have ADHD or hearing and vision problems. They are five times more likely than their peers to have anxiety, six times as likely to have behavioral challenges, and seven times as likely to have depression. Negative effects continue to follow these children into adulthood.

Research also shows that people experience poor educational outcomes, homelessness, and underemployment because of time spent in the foster care system. Only 54% of youth in foster care graduate high school within four years, compared to 83% of their peers, and only 4% of youth obtain a college degree by age 26, compared to 36% of the general population (Educational Results Partnership and California College Pathways, Pipeline to Success: Supporting California from High School to Community College, 2019). More recent research has seen that number climb to 10%, an improving but still dismal rate considering upward of 90 percent of youth in foster care aspire to graduate from college. According to John Burton Advocates for Youth, one in three youth who exit foster care in California experiences homelessness within two years.

There are simply not enough resources to give every child in foster care the individual care and attention they need. Voices for Children (VFC) provides these children with a chance and the hope of better lives through our Court Appointed Special Advocate (CASA) program.

In the CASA program, community members are trained and screened to serve as CASA volunteers. Each CASA volunteer is matched with an individual child in foster care and develops, through monthly visits and outings with the child and regular communications with the child's teachers, therapists, caregivers, and others, a keen understanding of the child's specific circumstances, needs, worries, and aspirations. The CASA then uses that knowledge to advocate for the child and provide the beneficial services they need for stability, safety, and the opportunity to thrive.

Short-Term Impacts: In the short term, CASA advocacy provides immediate stabilization and support for children in foster care. CASAs ensure timely access to medical, dental, and behavioral health services; support consistent school attendance; improve placement stability; identify early concerns before they escalate; and help youth feel safe, heard, and connected to a trusted adult during extreme uncertainty.

Long-Term Impacts: The effects of CASA advocacy also produce long-term benefits. By reducing exposure to toxic stress, providing positive childhood experiences to counter ACEs, securing consistent access to care, and supporting educational continuity, CASA involvement contributes to improved lifelong health outcomes and reduced risk of chronic disease and mental health challenges

A CASA's advocacy takes a whole-child approach and addresses each Social Determinant of Health:

Healthcare Access & Quality: CASA volunteers ensure children have ongoing access to essential healthcare services. They communicate with medical providers, monitor health needs, medications, and referrals, and help prevent gaps in care.

Education Access & Quality: Children in foster care with CASA volunteers do better in school, both academically and behaviorally, than those without CASAs. CASAs collaborate with teachers and school personnel, attend school meetings and IEP conferences, monitor academic progress and behavior, and help children access tutoring, special education supports, enrichment activities, and more.

Economic Stability: For older youth, CASAs help build essential life and career skills—developing résumés, identifying job opportunities, completing applications, practicing interviewing skills, and connecting youth with vocational programs and job-training resources. By enabling children to reach higher levels of education, they set them up for more rewarding and diverse career opportunities.

Social & Community Context: CASAs advocate for youth to maintain meaningful connections with siblings, parents, and extended family. They facilitate sibling visits, support participation in extracurricular activities, take children on community outings, and help youth build healthy social networks. They also help parents access the services they need, such as parenting classes, therapy, and substance treatment, to reunify with their children.

Neighborhood & Build Environment: CASAs monitor home placements to ensure they are safe and appropriate, advocate for stability, and provide consistency when children experience placement changes. They help caregivers receive support in caring for the children so that the placement endures. They help maintain parks and other community assets by using them.

Research shows that children and families served by CASA volunteers receive access to more beneficial services, thereby increasing their chances for success. CASAs do much more than address shortcomings. They provide these children with role models of stability and dependability and positive childhood experiences, which are crucial to healthy development and overall well-being. Significantly, children in foster care with CASAs report higher levels of hope than those without CASAs.

By advocating on behalf of District children in foster care, CASA volunteers diminish the risk of chronic health conditions like obesity and mental health challenges, including depression and anxiety, and help the children to live happier and healthier lives.



Outcomes and Impact

VFC measures the impact of our program in two primary ways. These measurements together demonstrate both the direct impact on youth and the sustainability of our program's long-term ability to meet the needs of children in foster care.

First, we track the number of children matched with CASA volunteers, as each youth benefits immediately from having a dedicated, consistent, and caring adult focused solely on their well-being. We also measure the number of CASA volunteers recruited, trained, and screened each year to ensure we maintain the capacity to serve the children who need advocacy. During FY 2026–27, VFC plans to provide CASA advocacy to 1,100 County of San Diego children in foster care, including six Fallbrook Regional Health District children funded by this grant and 25 District children altogether, as well as issue-specific staff advocacy to 300 more children. To maintain our capacity to meet this need, VFC will recruit, screen, and train 200 new CASA volunteers during the year to augment our San Diego County volunteer corps of approximately 900 community members.

Secondly, we assess our program's individual impact on children in foster care through the court report process, a six-month cycle of information gathering and case planning that concludes with the submission of a comprehensive, written report. The court report is a critical tool that helps Juvenile Court judges make informed decisions about each child's case and provides VFC with an internal means of monitoring and assessing each youth's progress toward safety, stability, and well-being. Utilizing a standardized court report template of specific questions for CASAs to address, VFC ensures that CASA volunteers examine every aspect of each child's life, including factors directly connected to the Social Determinants of Health. These questions include:

Healthcare Access & Quality: Is child current on exams and immunizations? Does child or caregiver have concerns about any prescribed medications? If a child is in therapy, how are they doing? Has child received recommended developmental services and/or age-appropriate sexual health education?

Education Access & Quality: What grade are they in? What school do they attend? Does child receive special education services? How are they doing academically? Are they on track to graduate?

Economic Stability (for youth 16+): Does child have California ID, a Social Security card, and a copy of their birth certificate? Does child have a job or want one? Does child have a bank account? Are they participating in independent living skills training? Are they interested in college or vocational training?

Social & Community Context: How often does child see siblings placed separately? Does the child miss anyone from their prior life? How is the parents' visitation? What are the family's strengths? What extracurricular activities does the child participate in? What are their interests?

Neighborhood & Build Environment: Where is child placed? How long have they been there? Who else lives in the home? How does child interact with caregivers and others in the home? Are caregivers willing to adopt or assume guardianship? What do the CASA and child do on their community outings?

While each youth benefits from CASA advocacy in a way specific to them, CASAs ultimately help youth to heal from past trauma, overcome obstacles, and pursue brighter futures. This is why we celebrate each youth who is provided with a CASA volunteer.



FY 2025–26
(year-to-date)

Foundation/Corporate Grants

Funding Entity Name	Amount Awarded	Date
Focusing Philanthropy	\$313,257	Various
Lily Lai Foundation	\$150,000	1/29/2026
Walter J. and Betty C. Zable Foundation	\$100,000	10/22/2025
S. Mark Taper Foundation	\$100,000	12/9/2025
MG Properties Group	\$26,195	Various
In-N-Out Burger Foundation	\$25,000	11/7/2025
The George P. Lauren Foundation	\$25,000	10/29/2025
Sahm Family Foundation	\$25,000	12/4/2025
Price Philanthropies Foundation	\$25,000	2/4/2026
Samuel H. French & Katherine Weaver French Fund	\$20,000	8/15/2025
Sempra Energy Foundation	\$20,000	2/24/2026
Kappa Alpha Theta Foundation	\$14,543	1/21/2026
San Diego Legal Administrators Foundation	\$14,000	11/17/2025
Cooley LLP	\$10,000	12/30/2025
Day for Change	\$10,000	12/16/2025
Teaumen & Grace Fuite Foundation	\$10,000	10/8/2025
Henry L. Guenther Foundation	\$10,000	8/4/2025
Nordson Corporation Foundation	\$10,000	10/23/2025
San Diego County Bar Foundation	\$10,000	12/31/2025
Wyndham Hotel Group	\$7,500	12/30/2025
Legacy Endowment Community Foundation	\$5,000	10/8/2025
The Rancho Bernardo Community Foundation	\$5,000	11/26/2025
Ramona Community Foundation	\$4,500	11/7/2025
Enterprise Holdings Foundation	\$4,366	7/29/2025
Boys and Girls Foundation	\$4,000	9/8/2025
Lawyers Club of San Diego	\$4,000	12/29/2025
ASML	\$3,200	Various
The Elwyn Heller Foundation of San Diego	\$2,500	11/24/2025
Rotary Club of Rancho Bernardo	\$2,500	11/21/2025
LPL Financial Services	\$2,000	12/29/2025
Zimmer Biomet	\$1,216	11/3/2025
St. James By-the-Sea	\$1,209	11/14/2025

Government Grants

Funding Entity Name	Amount Awarded	Date
California CASA	\$726,608	12/6/2024
California Governor's Office of Emergency Services	\$519,656	Various
City of San Diego CDBG	\$102,307	7/3/2025
County of San Diego CDBG	\$100,000	5/22/2025
City of San Diego CPPS	\$4,500	3/16/2026
City of Chula Vista CDBG	\$15,000	5/22/2025
City of Santee CDBG	\$5,810	10/22/2025
City of Vista CDBG	\$10,112	7/1/2025
County of San Diego NRP	\$5,000	3/17/2026
County of San Diego CEP	\$6,000	3/9/2026
Fallbrook Regional Health District	\$13,500	6/27/2025
Grossmont Healthcare District	\$10,000	8/21/2025
Judicial Council of California	\$57,500	7/18/2025
San Diego District Attorney Community Grant	\$50,000	7/11/2025

Individual Donors FY 2025–26 (Year-to-Date): \$1,150,718

Special Events: FY 2025–26 (Year-to-Date): \$1,676,251

FY 2024–25

Foundation/Corporate Grants

Funding Entity Name	Amount Awarded	Date
Focusing Philanthropy	\$325,000	Various
Walter J. and Betty C. Zable Foundation	\$100,000	10/2/2024
The JEM PROJECT	\$50,000	5/28/2025
Qualcomm Incorporated	\$50,000	4/29/2025
Sahm Family Foundation	\$45,000	12/4/2024
David C. Copley Foundation	\$40,000	3/5/2025
In-N-Out Burger Foundation	\$25,000	11/27/2024
The George P. Lauren Foundation	\$25,000	10/7/2024
Price Philanthropies Foundation	\$25,000	2/19/2025
Samuel H. French & Katherine Weaver French Fund	\$20,000	7/17/2024
St. Germaine Children’s Charity	\$15,000	6/18/2025
Wyndham Hotel Group	\$15,000	1/3/2025
Day for Change	\$12,500	2/19/2025
Day for Change	\$12,500	2/19/2025
Teaumen & Grace Fuite Foundation	\$10,000	10/21/2024
Compu-Care Management & Systems, Inc.	\$9,000	9/11/2024
San Diego County Bar Foundation	\$7,500	12/31/2024
Sempra Energy Foundation	\$5,000	1/27/2025
Amazon.com Services LLC	\$5,000	12/2/2024
Hunter Industries Incorporated	\$5,000	8/12/2024
Arthur and Jeanette Pratt Memorial Fund	\$5,000	4/7/2025
Ramona Community Foundation	\$4,500	9/11/2024
Enterprise Holdings Foundation	\$3,500	7/15/2024
Legacy Endowment Community Foundation	\$3,125	11/18/2024
The Elwyn Heller Foundation of San Diego	\$2,500	12/31/2024
The Rancho Bernardo Community Foundation	\$2,500	11/21/2024
MG Properties Group	\$2,180	2/5/2025
Consortium Holdings Inc.	\$2,000	2/26/2025
The Samuel I. & John Henry Fox Foundation	\$2,000	10/21/2024
Gap Inc.	\$2,000	Various
Pfizer Foundation	\$1,557	1/2/2025
San Marcos Community Foundation	\$1,250	6/18/2025
St. James By-the-Sea	\$1,180	11/4/2024
Caterpillar Foundation	\$1,000	3/20/2025
Josephson-Wedrowatz & Associates	\$1,000	12/18/2024
San Diego Foundation	\$1,000	1/29/2025
San Diego Magazine	\$1,000	8/12/2024

Government Grants

Funding Entity Name	Amount Awarded	Date
California CASA	\$611,432	12/15/2003
California Governor's Office of Emergency Services	\$519,656	Various
City of San Diego CDBG	\$106,300	8/8/2024
County of San Diego CDBG	\$100,000	6/26/2024
City of San Diego CPPS	\$9,000	3/10/2025
City of Chula Vista CDBG	\$15,000	5/22/2024
City of Escondido	\$10,000	1/29/2025
City of Santee CDBG	\$5,730	2/29/2024
City of Vista CDBG	\$10,000	7/1/2024
County of San Diego NRP	\$12,000	Various
County of San Diego CEP	\$8,000	11/26/2024
Fallbrook Regional Health District	\$15,000	7/10/2024
Grossmont Healthcare District	\$35,000	9/19/2024
Judicial Council of California	\$57,500	1/22/2025
San Diego District Attorney Community Grant	\$50,000	7/15/2024

Individual Donors FY 2024–25: \$1,510,176

Special Events: FY 2024–25: \$1,803,648

FY 25-26 Voices for Children Organizational Budget

REVENUE

Foundation Grants	\$1,410,000
Corporate	\$350,000
Government	\$1,675,000
CA CASA Grants	\$1,400,000
Individuals	\$1,955,000
Service Organizations	\$50,000
Special Events	\$1,760,000
Investment & Other Revenue	\$450,000
Total Revenue	\$9,050,000

EXPENSES

Personnel Expenses	
Staff Salaries	\$5,654,032
403b Contribution	\$168,867
Payroll Taxes	\$446,903
Employee Benefits	\$458,242
Worker's Compensation	\$21,556
Total Personnel Expenses	\$6,749,600

Operating Expenses

Special Events	\$623,000
Credit Card Fees	\$30,900
Dues, Fees & Subscriptions	\$150,500
Marketing/CASA Recruitment	\$275,000
Insurance	\$214,300
Mileage/Meals	\$171,100
Office Equip Repair/Maint.	\$52,900
Office Supplies	\$26,550
Phones	\$79,500
Postage/Ship/Courier	\$7,500
Printing	\$9,000
Professional Services	\$86,400
Other Expenses	\$57,750
Rent	\$440,000
Children's Assistance	\$76,000
Total Operating Expenses	\$2,300,400
TOTAL EXPENSES	\$9,050,000

Voices for Children
Statement of Financial Position
Including San Diego & Riverside

06/30/2025

ASSETS

Current Assets

Checking / Savings

01-1001-00	CA B&T - Children's Enrichment - Riverside	\$5,705.20
01-1002-00	Chase - Children's Enrichment Riverside	\$2,888.05
01-1050-00	Petty Cash - San Diego	\$921.10
01-1080-00	CA B&T - Riverside	\$717,327.20
01-1081-00	Chase - Riverside Checking	\$767,708.16
01-1100-00	CA B&T - San Diego	\$182,674.72
01-1105-00	Undeposited Funds	\$52,166.55
01-1150-00	CA B&T - IntraFi Sweep Account	\$443,691.20
01-1300-00	CA B&T - Children's Assistance Fund	\$38,128.99
01-1800-00	Schwab - Stock Clearing Account	\$2.99
Total Checking / Savings		<u>\$2,211,214.16</u>

Other Current Assets

01-1545-00	Pledge Receivable - Government Funds	\$187,216.31
01-1546-00	Pledge Receivable - Uplifting Voices	\$16,250.00
01-1547-00	Pledge Receivable - Other	\$7,075.13
01-1549-00	Pledge Receivable - Golf Tournament	\$15,500.00
01-1561-00	Pledge Receivable - Starry, Starry Night	\$302,450.00
01-1590-00	Prepaid Expense	\$126,621.36
01-1850-00	Schwab - San Diego Board Designated Endowment	\$166,913.94
02-1855-00	Schwab - San Diego Permanent Endowment	\$257,156.86
01-1860-00	Schwab - San Diego Dunn Funds	\$1,058.57
01-1865-00	Schwab - San Diego Reserve Funds	\$5,518,110.58
01-1870-00	Schwab - San Diego General funds	\$1,328,457.52
01-1875-00	Schwab - Riverside Dunn Funds	\$264.59
01-1880-00	Schwab - Riverside Reserve Funds	\$527,529.80
01-1885-00	Schwab - Riverside General Funds	\$2,633,919.08
Total Other Current Assets		<u>\$11,088,523.74</u>

Total Current Assets	<u>\$13,299,737.90</u>
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Fixed Assets

01-1600-00	Furniture & Equipment	\$293,101.66
01-1610-00	Computers	\$445,193.05
01-1620-00	Phone Systems	\$46,390.44
01-1650-00	Accumulated Depreciation - Fixed Assets	(\$454,628.63)
Total Fixed Assets		<u>\$330,056.52</u>

Other Assets

01-1660-00	Prepaid Expenses - SSN	\$129,590.83
01-1900-00	Rent Deposit	\$37,404.20
01-1950-00	Long Term Donor Pledge	\$673,077.00
01-1920-00	Right of Use Asset (Lease)	\$2,436,464.00

Voices for Children
Statement of Financial Position
Including San Diego & Riverside

	<u>06/30/2025</u>
01-1921-00 Right of Use Asset - Accum amort	<u>(\$883,957.00)</u>
Total Other Assets	<u>\$2,392,579.03</u>
TOTAL ASSETS	<u><u>\$16,022,373.45</u></u>

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Voices for Children

Statement of Financial Position

Including San Diego & Riverside

06/30/2025

LIABILITIES & EQUITY

Liabilities

Current Liabilities

01-2000-00	Accounts Payable	\$11,176.11
01-2005-00	Wages Payable	(\$0.01)
01-2010-00	Credit Card Liability	(\$11,237.77)
01-2102-00	Accrued Garnishments & Empl 403b Loans	\$5,977.44
01-2107-00	FSA	(\$764.07)
01-2110-00	403b Annuity Payable	(\$6,334.16)
01-2400-00	Accrued Vacation Payable	\$442,335.27
01-2850-00	Deferred Starry Night Income	\$364,012.00
01-2855-00	Deferred Revenue - Other	\$987,344.08
01-2921-00	Lease Liability - current portion	\$267,346.00

Total Current Liabilities	<u>\$2,059,854.89</u>
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Long Term Liabilities

01-2920-00	Lease Liability	\$1,301,880.00
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Total	<u>\$1,301,880.00</u>
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Total Liabilities	<u>\$3,361,734.89</u>
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Equity

01-3000-00	Without donor restrictions	\$12,403,481.70
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02-3110-00	With donor restrictions	\$257,156.86
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Total Equity	<u>\$12,660,638.56</u>
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TOTAL LIABILITIES & EQUITY	<u>\$16,022,373.45</u>
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Voices for Children
Year to Date Statement of Activities
San Diego Only

		<u>YTD Actual 06/30/2025</u>	<u>YTD Budget 06/30/2025</u>	<u>Variance</u>
Ordinary Income / Expense				
Income				
01-4020-00	Foundations	\$831,075	\$925,000	(\$93,925)
01-4030-00	Corporate Gifts	\$295,254	\$200,000	\$95,254
01-4040-00	Government Funds	\$1,511,368	\$1,550,000	(\$38,632)
01-4060-00	Individuals	\$1,570,328	\$1,500,000	\$70,328
01-4070-00	Children's Assistan	\$60,810	\$30,000	\$30,810
01-4100-00	Service Organizatic	\$56,698	\$40,000	\$16,698
01-4200-00	Golf Tournament	\$128,251	\$180,000	(\$51,749)
01-4581-00	Earned Income	\$4,530	\$5,000	(\$470)
01-4800-00	Starry, Starry Night	\$1,492,443	\$1,650,000	(\$157,557)
01-4750-00	Uplifting Voices	\$125,727	\$290,000	(\$164,273)
01-4900-00	Misc Special Events	\$29,086	\$50,000	(\$20,914)
01-4990-00	Investment Income	\$250,814	\$300,000	(\$49,186)
01-4992-00	Investment Gains/l	\$554,321	\$0	\$554,321
01-4998-00	In Kind Donations	\$20,670	\$0	\$20,670
Total Income		\$6,931,374	\$6,720,000	\$211,374
Expense				
01-5000-00	Children's Assistan	\$34,060	\$52,000	\$17,940
01-5060-00	Credit Card Fees	\$25,724	\$29,500	\$3,776
01-5200-00	Golf Tournament E	\$45,505	\$50,000	\$4,495
01-5583-00	Earned Income Exp	\$2,328	\$5,000	\$2,672
01-5800-00	Starry, Starry Night	\$402,357	\$400,000	(\$2,357)
01-5750-00	Uplifting Voices Ex	\$61,818	\$50,000	(\$11,818)
01-5900-00	Misc Special Events	\$13,911	\$20,000	\$6,089
01-5998-00	In Kind Donations	\$22,770	\$0	(\$22,770)
01-6000-00	Dues, Fees & Subsc	\$140,872	\$120,000	(\$20,872)
01-6010-00	Marketing	\$240,794	\$200,000	(\$40,794)
01-6050-00	Corporate Insuranc	\$115,753	\$95,000	(\$20,753)
01-6300-00	Other Expenses	\$16,936	\$49,200	\$32,264
01-6400-00	Meal/Mileage Expe	\$64,250	\$48,000	(\$16,250)
01-6500-00	Office Equip Repair	\$51,146	\$52,800	\$1,654
01-6550-00	Office Supplies	\$12,253	\$24,100	\$11,847
01-6580-00	Phones	\$58,431	\$58,500	\$69
01-6600-00	Postage	\$4,427	\$7,300	\$2,873
01-6700-00	Printing	\$4,000	\$7,500	\$3,500
01-6800-00	Professional Servic	\$57,611	\$55,500	(\$2,111)
01-6990-00	Rent	\$321,406	\$292,400	(\$29,006)
01-7000-00	Salaries	\$4,761,055	\$4,865,500	\$104,445
01-7005-00	RS to SD Salary All	(\$192,000)	(\$192,000)	\$0
01-7010-00	Benefits	\$528,535	\$525,500	(\$3,035)
01-7030-00	Worker's Compens	\$20,621	\$18,000	(\$2,621)
01-7040-00	Payroll Taxes	\$352,987	\$386,200	\$33,213

Voices for Children
Year to Date Statement of Activities

San Diego Only

	<u>YTD Actual 06/30/2025</u>	<u>YTD Budget 06/30/2025</u>	<u>Variance</u>
Total Expense	\$7,167,550	\$7,220,000	\$52,450
Net Ordinary Income / Expense	(\$236,176)	(\$500,000)	\$263,824
Other Income/Expense			
Other Expense			
Depreciation Expense			
01-9900-10	\$96,663	\$60,000	(\$36,663)
Total Other Expense	\$96,663	\$60,000	(\$36,663)
Net Other Income	\$96,663	\$60,000	(\$36,663)
NET SURPLUS/(DEFICIT)	(\$332,839)	(\$560,000)	\$227,161

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Voices for Children
Year to Date Statement of Activities
Riverside Only

Ordinary Income / Expense	YTD Actual 06/30/2025	YTD Budget 06/30/2025	Variance
Income			
01-4020-00 Foundations	\$733,015	\$300,000	\$433,015
01-4030-00 Corporate Gifts	\$184,015	\$95,000	\$89,015
01-4040-00 Government Funds	\$1,396,998	\$1,548,000	(\$151,002)
01-4060-00 Individuals	\$112,815	\$70,000	\$42,815
01-4070-00 Children's Assistance	\$890	\$0	\$890
01-4100-00 Service Organization	\$9,073	\$0	\$9,073
01-4900-00 Misc Special Events	\$24,720	\$0	\$24,720
01-4990-00 Investment Income	\$83,483	\$100,000	(\$16,517)
01-4992-00 Investment Gains/losses	\$54,374	\$0	\$54,374
01-4998-00 In Kind Donations	\$1,791	\$0	\$1,791
Total Income	\$2,601,174	\$2,113,000	\$488,174
Expense			
01-5000-00 Children's Assistance	\$28,471	\$20,000	(\$8,471)
01-5060-00 Credit Card Fees	\$1,939	\$1,000	(\$939)
01-5900-00 Misc Special Events Expense	\$23,207	\$0	(\$23,207)
01-5998-00 In Kind Donations	\$1,791	\$0	(\$1,791)
01-6000-00 Dues, Fees & Subscriptions	\$28,182	\$26,000	(\$2,182)
01-6010-00 Marketing	\$206,253	\$201,000	(\$5,253)
01-6050-00 Corporate Insurance	\$22,680	\$22,700	\$20
01-6300-00 Other Expenses	\$5,374	\$8,300	\$2,926
01-6400-00 Meal/Mileage Expense	\$102,238	\$78,000	(\$24,238)
01-6550-00 Office Supplies	\$8,812	\$17,050	\$8,238
01-6580-00 Phones	\$19,822	\$12,600	(\$7,222)
01-6600-00 Postage	\$3,736	\$3,600	(\$136)
01-6700-00 Printing	\$5,200	\$3,000	(\$2,200)
01-6800-00 Professional Services	\$28,125	\$0	(\$28,125)
01-6990-00 Rent	\$104,909	\$99,600	(\$5,309)
01-7000-00 Salaries	\$1,286,301	\$1,280,400	(\$5,901)
01-7005-00 RS to SD Salary Allocation	\$192,000	\$192,000	\$0
01-7010-00 Benefits	\$125,935	\$143,350	\$17,415
01-7030-00 Worker's Compensation Insurance	\$6,384	\$6,400	\$16
01-7040-00 Payroll Taxes	\$91,520	\$98,000	\$6,481
Total Expense	\$2,292,880	\$2,213,000	(\$79,880)
Net Ordinary Income / Expense	\$308,294	(\$100,000)	\$408,294
NET SURPLUS/(DEFICIT)	\$308,294	(\$100,000)	\$408,294

Voices for Children
Year to Date Statement of Activities
Including both San Diego & Riverside

Ordinary Income / Expense	YTD Actual 06/30/2025	YTD Budget 06/30/2025	Variance
Income			
01-4020-00 Foundations	\$1,564,090	\$1,225,000	\$339,090
01-4030-00 Corporate Gifts	\$479,269	\$295,000	\$184,269
01-4040-00 Government Funds	\$2,908,366	\$3,098,000	(\$189,634)
01-4060-00 Individuals	\$1,683,144	\$1,570,000	\$113,144
01-4070-00 Children's Assistance	\$61,700	\$30,000	\$31,700
01-4100-00 Service Organization	\$65,772	\$40,000	\$25,772
01-4200-00 Golf Tournament	\$128,251	\$180,000	(\$51,749)
01-4581-00 Earned Income	\$4,530	\$5,000	(\$470)
01-4800-00 Starry, Starry Night	\$1,492,443	\$1,650,000	(\$157,557)
01-4750-00 Uplifting Voices	\$125,727	\$290,000	(\$164,273)
01-4900-00 Misc Special Events	\$53,805	\$50,000	\$3,805
01-4990-00 Investment Income	\$334,297	\$400,000	(\$65,703)
01-4992-00 Investment Gains/losses	\$608,695	\$0	\$608,695
01-4998-00 In Kind Donations	\$22,462	\$0	\$22,462
Total Income	\$9,532,548	\$8,833,000	\$699,548
Expense			
01-5000-00 Children's Assistance	\$62,532	\$72,000	\$9,468
01-5060-00 Credit Card Fees	\$27,664	\$30,500	\$2,837
01-5200-00 Golf Tournament Expenses	\$45,505	\$50,000	\$4,495
01-5583-00 Earned Income Expenses	\$2,328	\$5,000	\$2,672
01-5800-00 Starry, Starry Night Expense	\$402,357	\$400,000	(\$2,357)
01-5750-00 Uplifting Voices Expenses	\$61,818	\$50,000	(\$11,818)
01-5900-00 Misc Special Events Expense	\$37,118	\$20,000	(\$17,118)
01-5998-00 In Kind Donations	\$24,562	\$0	(\$24,562)
01-6000-00 Dues, Fees & Subscriptions	\$169,054	\$146,000	(\$23,054)
01-6010-00 Marketing	\$447,047	\$401,000	(\$46,047)
01-6050-00 Corporate Insurance	\$138,433	\$117,700	(\$20,733)
01-6300-00 Other Expenses	\$22,310	\$57,500	\$35,190
01-6400-00 Meal/Mileage Expense	\$166,488	\$126,000	(\$40,488)
01-6500-00 Office Equip Repair & Maint	\$51,146	\$52,800	\$1,654
01-6550-00 Office Supplies	\$21,065	\$41,150	\$20,085
01-6580-00 Phones	\$78,253	\$71,100	(\$7,153)
01-6600-00 Postage	\$8,163	\$10,900	\$2,737
01-6700-00 Printing	\$9,200	\$10,500	\$1,300
01-6800-00 Professional Services	\$85,736	\$55,500	(\$30,236)
01-6990-00 Rent	\$426,316	\$392,000	(\$34,316)
01-7000-00 Salaries	\$6,047,356	\$6,145,900	\$98,544
01-7005-00 RS to SD Salary Allocation	\$0	\$0	\$0
01-7010-00 Benefits	\$654,471	\$668,850	\$14,379
01-7030-00 Worker's Compensation Insurance	\$27,005	\$24,400	(\$2,605)
01-7040-00 Payroll Taxes	\$444,507	\$484,200	\$39,693
Total Expense	\$9,460,430	\$9,433,000	(\$27,430)

Voices for Children

Year to Date Statement of Activities

Including both San Diego & Riverside

	<u>YTD Actual 06/30/2025</u>	<u>YTD Budget 06/30/2025</u>	<u>Variance</u>
Net Ordinary Income / Expense	\$72,118	(\$600,000)	\$672,118
Other Income/Expense			
Other Expense			
01-9900-10 Depreciation Expense	\$96,663	\$60,000	(\$36,663)
01-9999-99 Interfund Transfer	\$18,146	\$0	(\$18,146)
02-9999-99 Interfund Transfer	(\$18,146)	\$0	\$18,146
Total Other Expense	<u>\$96,663</u>	<u>\$60,000</u>	<u>(\$36,663)</u>
Net Other Income	<u>\$96,663</u>	<u>\$60,000</u>	<u>(\$36,663)</u>
NET SURPLUS/(DEFICIT)	<u>(\$24,545)</u>	<u>(\$660,000)</u>	<u>\$635,455</u>

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**Board of Directors
FY 2025–26**

Officers

Kristi E. Pfister, Esq., *Chair*, Attorney and Community Board Member, KaceyK@speakupnow.org

Edward Patrick “Pat” Swan, Jr., Esq., *Vice Chair*, Of Counsel, Jones Day, KaceyK@speakupnow.org

Katherine Nicoletti, *Treasurer*, Vice President, Investor Relations, Tandem Diabetes Care, KaceyK@speakupnow.org

Joshua E. Kim, Ph.D., Esq., *Secretary*, VP, Associate General Counsel, Becton Dickinson, KaceyK@speakupnow.org

Board Members

Rob Borthwick, Chief Risk Officer, Sempra, KaceyK@speakupnow.org

Holly Parrish Brown, MBA, Community Volunteer, Former Digital Media Executive, KaceyK@speakupnow.org

Patty Cohen, Residential Realtor, La Jolla Residential, KaceyK@speakupnow.org

Sergio del Prado, Executive Vice President Business Affairs, San Diego Padres, KaceyK@speakupnow.org

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