

	PROPOSED ESTIMATED		ACTUAL ACTUAL		ACTUAL
	Jul '24 - Jun 25	Jul '23 - Jun 24	Jul '22 - Jun '23	Jul '21 - Jun 22	Jul '20 - Jun 21
Income		actuals until March			
District Income					
Property Tax Revenue	2,333,791.93	2,383,760.70	2,333,422.67	2,123,504.85	2,013,748.30
Interest / Dividends	136,480.45	266,188.72	182,428.20	40,654.38	53,861.33
Wellness Center Income/Rental	8,660.00	375.00	1324.5		42,800.00
Total Income	\$ 2,478,932.38	\$ 2,607,464.57	\$ 2,515,850.87	2,164,159.23	2,110,409.63
Expense					
Administrative Expenses					
Advertising & Promotions	2,550.00	5,979.22	19,509.70	19,263.77	26,678.51
Auto Expenses	1,482.21	1,852.13	2,157.74	296.89	981.50
Community Health Contracts					
Grants	520,000.00	539,780.00	541,106.40	791,974.67	1,227,824.10
NC Fire JPA (Ambulance)	200,000.00	0.00	147,091.68	82,973.50	0.00
NC Fire JPA (EMSO)	0.00	64,064.31	80,712.39	75,098.55	69,654.00
NC Fire JPA (Public Comms)	0.00	0.00	37,218.56	25,439.01	23,450.16
District Direct Care Services	0.00	0.00			
District Sponsored Events	4,000.00	332.91	534.04		
Health Services and Clinics	0.00	0.00	4,883.79	10,251.39	3,011.48
Dues & Subscriptions	27,677.46	22,619.17	27,708.40	29,134.35	25,380.05
Education & Conferences	16,741.49	26,673.48	29,556.22	7,716.27	1,020.00
Equipment Lease	9,600.00	9,709.94	10,332.54	10,435.30	9,955.69
General Election	35,000.00	0.00	46,250.00		
General Insurance	18,372.00	16,451.89	20,554.53	20,691.73	26,338.26
IT Services	4,200.00	3,600.00	5,843.76	4,750.00	3,800.00
Legal & Accounting Services					
Accounting	42,000.00	40,065.00	22,068.96	25,185.00	12,000.00
Independent Audit	15,500.00	15,500.00	22,068.96	15,084.27	10,000.00
Legal	24,000.00	29,555.00	22,030.00	32,445.00	48,594.30
Medical Records Expense	30,270.64	31,905.29	31,822.37	28,981.02	25,049.61
Meeting Expenses	1,714.17	1,848.51	1,439.74	2,877.06	691.38
Office Expenses					
General Office Expenses	12,170.60	2,960.34	19,264.36	15,455.82	10,992.37
Maintenance Services & Repairs	30,750.00	28,181.27	48,580.76	34,334.31	26,061.00



FY24.25 Budget W/Comparisons - DRAFT

	PROPOSED	ESTIMATED	ACTUAL	ACTUAL	ACTUAL
	Jul '24 - Jun 25	Jul '23 - Jun 24	Jul '22 - Jun '23	Jul '21 - Jun 22	Jul '20 - Jun 21
Office Equipment & Fixtures	15,000.00	0.00			
Office Supplies	3,975.00	5,255.97			
Postage & Shipping	400.00	161.41			
Software & website	12,875.00	12,725.73			
Payroll Expenses	0.00	0.00			
Board Stipends	45,000.00	24,475.50	23,499.00	18,270.00	22,470.00
Employee Benefits	85,800.00	44,788.28	36,121.95	44,501.97	49,759.71
Payroll Processing fees	1,829.00	2,236.47			
Payroll Taxes	37,194.07	35,771.96	36,471.52	40,899.64	33,686.09
Salaries	464,925.84	437,504.09	392,140.75	363,807.82	367,689.14
Simple IRA Expense	13,947.78	11,436.60	9,186.91	8,574.08	8,868.40
Vacation & Sick Leave	36,478.00	5,218.58	11,828.17	3,254.39	2,607.38
Workers Compensation	2,772.00	2,623.52	2,289.96	1,793.50	3,922.09
Property Management Fees	2,400.00	1,800.00	18,000.00	8,130.38	20,224.71
Utilities	0.00	0.00			
Cell Phones	2,400.00	2,400.00	9,186.53	8,842.20	10,049.96
General Utilies	13,641.13	13,820.74	13,428.96	13,000.17	14,314.63
Internet/Telephone	8016.975	8,016.98			
Office Equipment	0.00	0.00	3,186.91	6,608.45	0.00
Total Administrative Expenses	\$ 1,742,683.34	\$ 1,449,314.26	\$ 880,724.74	2,540,769.62	761,134.78
Comm. Health & Wellness Center					
Advertising & Promotions	10,000.00	8,904.81	10,651.86	9,805.73	1,789.10
Auto Expenses	780.00	926.52	,		
District Direct Care Services	0.00	0.00			
District Sponsored Events	12,500.00	3,155.07	534.04		
Health Services and Clinics	161,140.00	64,476.78	4,883.79	10,251.39	3,011.48
Dues & Subscriptions	675.00	479.00	10,651.86		
Education and Conferences	23,700.00	1,839.72			
Equipment Lease	9,564.00	9,555.24	3,331.86		0.00
Insurance - General	18,000.00	16,351.89	7,278.24	7,142.03	3,270.06
IT Services	4,200.00	4,000.00	640.00		380.00
Legal	12,500.00	3,000.00	0.00	857.50	227.50



FY24.25 Budget W/Comparisons - DRAFT

	PROPOSED JI '24 - Jun 25	J	ESTIMATED ul '23 - Jun 24		ACTUAL '22 - Jun '23	ACTUAL Jul '21 - Jun 22	Jul '20 - Jun 21
Meeting Expenses	600.00		675.27				
Office Expenses	0.00		316.80				
General Office Expenses	1,800.00		1,316.56		15,933.89	5,793.29	1,228.67
Maintenance Services & Repairs	66,000.00		61,362.98		80,120.30	46,809.24	16,476.54
Office Equipment & Fixtures	10,000.00		9,311.95		5,685.06	2,132.73	0.00
Office Supplies	6,000.00		9,734.31				
Postage & Shipping	200.00		57.90				
Postage & Shipping Software & website	5,900.00		5,808.00				
	0.00		0.00				
Payroll Expenses Employee Benefits Payroll Processing fees	71,472.00		54,586.51		40,938.48		
Payroll Processing fees	1,476.00		986.29				
Payroll Taxes Salaries Simple IRA Expense Vacation & Sick Leave	20,974.06		18,602.09		13,834.66	5,482.61	0.00
Salaries	262,175.71		245,640.23		186,073.40	70,021.19	0.00
Simple IRA Expense	8,034.00		6,128.13		3,657.65	1,125.00	0.00
Vacation & Sick Leave	7,750.85		975.84				
Workers Compensation	2,268.00		1,865.52				
Utilities							
Cell Phones	1,800.00		1,850.00		5,924.35	2,876.61	1,064.59
General Utilies	18,816.41		18,768.50		16,720.94	14,191.85	11,782.57
Internet/Telephone	6,177.90		6,177.90				
Independent Contract Services	0.00		0.00		0.00	2,949.69	3,425.25
Total Comm. Health & Wellness Center	\$ 744,503.93	\$	555,011.59	\$	399,432.65	179,438.86	39,644.28
Total Expense	2,487,187.27		2,004,325.85	2	2,091,704.26	1,858,171.92	2,124,718.80
Net Ordinary Income	\$ (8,254.89)	\$	603,138.72	\$	425,471.11	\$ (109,690.14)	\$ (14,309.17)

Fallbrook Regional Health District

FY24.25 DRAFT Budget

July 2024 through June 2025

<u>Line Item</u>	Assumption Note July 2024 through June 2025
Property Tax Revenue	5% increase over previous 4-year avg, until 2025, then increases to 6%
Interest / Dividends	.025 increase over previous 4-year avg, until Oct then stays at 4-year avg
Wellness Center Income/Rental	MRCD rent - some for CHWC after parking lot project is complete
Community Health Contracts - Grants	placeholder of \$500,000, with \$20,000 for Youth Fitness
NC Fire JPA (Ambulance)	\$200,000 - half at July and Jan.
Medical Records Expense	monthly decrease by 5% with review of records to be purged
Maintenance Services & Repairs	painting of front entry and finalize landscaping - SiteLogIQ will be CDD reimbursed
Office Equipment & Fixtures	addition of Zoom conference capabilities
Board Stipends	6 meeting at \$125 for 5 Board members
Employee Benefits	adjusted to account for 10% increase from marketplace
Payroll Taxes	set at 8%
Salaries	adjusted for possible staff increases at July and Jan
General Utilies	not adjustung this year due to unknown increases with MRCD & solar/EV
Comm. Health & Wellness Center	generally using 23-24 figures until enough history for future projections
District Sponsored Events	only 1 event due to parking lot project
Lealth Camilage and Clinics	Diabetes Prevention Program @ \$50,000; Michelle's Place @ \$42,500; Palomar Family Counseiling @ \$51,840; Chair
Health Services and Clinics	Yoga @\$10,800; plus small flex fund
Maintenance Services & Repairs	SiteLogIQ will be CDD reimbursed
Software & website	Casebook for the Community Resource Navigator & Event Temple for Programming
Salaries	adjusted for possible staff increases at July and Jan