

August 11, 2026

Rachel Mason, Chief Executive Officer
Fallbrook Regional Health District
138 S. Brandon Road
Fallbrook, CA 92028
RMason@FallbrookHealth.org
760.731.9187

**RE: Architectural, Structural, & MEP, Design Services:
Community Room & Existing Chapel Renovation, Building A.1
APN#: 105-092-22-00**

Dear Rachel & the Fallbrook Regional Health Team,

Thank you for the opportunity for **Encinitas Design Group** to present this proposal to provide our professional design services for the project referenced above and further outlined below. Our fees and the basis for this proposal are outlined below for your review.

Please do not hesitate to give me a call if you have any questions or need additional information.

PROJECT DESCRIPTION

The Fallbrook Regional Health District (FRHD) is a dynamic public agency serving nearly 60,000 residents of Fallbrook, De Luz, Rainbow and Bonsall. The Community Health and Wellness Center is being designed to offer programs and services within the area that address health concerns, management, nutrition education, and be a community focal point for all things health and wellness.

The work of this proposal includes the architectural and engineering design through construction services for the renovation of the Center's existing chapel/community room Building A.1, including the renovation and development of the buildings exterior, addition of doors and windows, create private outdoor spaces and refocusing the A.1 building entry to be combined with building A.2 the entry at the wellness center as outlined below.

- Replace wellness center entry with new window wall and entry doors at each end.
- Reclad elevations with wood-look cementous siding as per previous design concept.
- Add roof and trellis along the west side of the chapel with aluminum door accessing the outdoor space.
- Structural Engineering for the building expansion to mitigate seismic upgrade to the adjacent structure.
- Reconfiguring lobby and chapel area to become a single open community room.
- Mechanical, electrical, and plumbing drawings coordinated to the scope of work above.
- Existing mechanical system located at existing chapel mezzanine to remain.
- Address sound control, new roof, delete dias, bride and groom rooms while increasing light and airflow.

SCOPE OF SERVICES

1. **Schematic & Pre-Design Phase:** Encinitas Design Group shall provide the following services during this phase:
 - a. Meet with FRHD to establish project goals and timeline.
 - b. Scan and/or draw existing building to provide as built architectural drawings of entire building.
 - c. Develop conceptual schematic drawings to describe specific design intent.
 - *Schematic Design #1 – translate initial design concept to as-built drawings.*
 - *Concept/Schematic Design Review Meeting*

2. **Design Development Phase:** Encinitas Design Group shall provide the following services during this phase:
 - a. Develop site plan, building plans, ceiling plans, and building sections to describe specific design intent for Construction Documents.
 - b. Develop project plans to incorporate interior finishes, lighting, materials, and general layouts to describe specific design intent for Construction Documents.
 - c. Develop preliminary structural, mechanical, electrical, and plumbing, to describe specific design intent for Construction Documents.
 - d. Final Design Development package to be approved by client & client prior to proceeding to Construction Document Phase.

*Design Development Package #1 – incorporate feedback from Schematic Design Review Meeting
Design Development and Project Design Meeting
Design Development Package #2 – Final Project Design*
3. **Construction Documents:** Encinitas Design Group shall provide the following services during this phase:
 - a. Architectural and structural documentation and detailing as required to obtain building permit from approved Design Development plans.
 - b. Mechanical, Electrical, and Plumbing drawings, as required to obtain building permit.
 - c. Incorporate specifics of finishes, lighting, materials, and fixtures, as required for plan check approval.
4. **Governmental submittals and processing:** Encinitas Design Group shall provide permit submittal and expediting services in order to facilitate permit ready documents:
 - a. Building Plan Check processing.
 - b. Administration and completion of plan check corrections for drawings prepared by Encinitas Design Group and their consultants.
 - c. Plan Check corrections and resubmittals.
5. **Construction Administration:** Encinitas Design Group shall provide site visits and submittal reviews at an hourly rate as described in 'Additional Services' if requested by client.

FEE PROPOSAL

1. **Schematic & Pre-Design Phase** shall be provided at a fixed fee for the deliverables listed below:
(If phase requires additional design, Client will authorize Encinitas Design Group to continue work for an additional fee)

Pre-Design/Schematic:	\$ 2,000.00
<i>Scan and Create As-built Drawings</i>	
<i>Translate initial design concept</i>	
<i>Concept/Schematic Design Review Meeting</i>	
2. **Design Development Phase** shall be provided at a fixed fee for the deliverables listed below:
(If phase requires additional design, Client will authorize Encinitas Design Group to continue work for an additional fee)

Development of project design:	\$ 6,000.00
<i>Schematic Design Review Meeting updates</i>	
<i>Design Development Review Meeting #1</i>	
<i>Design Development Package #2 – Final Project Design</i>	
3. **Construction Document Phase**, this fixed fee is based on the estimated scope of work and budget. This fee is subject to change if it is determined that there are any changes to the scope of work:

Architectural Services:	\$ 12,000.00
Structural Services: (consultant)	\$ 10,500.00
Title 24	\$ 750.00
MEP Services: (consultant)	\$ 9,000.00

Construction Document Total \$ 32,250.00

4. **Governmental Submittals and Processing:** shall be provided at an hourly rate as described in 'Additional Services' as requested by client, with an estimated fee provided at this time:
- \$ 5,000.00
5. **Construction Administration:** shall be provided at an hourly rate as described in 'Additional Services' as requested by client, with an estimated fee provided at this time:
- \$ 5,000.00
6. **Fee Summary**
- | | |
|---------------------------------|---------------------|
| Architectural Total: | \$ 30,750.00 |
| Engineering Consultants Total: | \$ 19,500.00 |
| Estimated Project Total: | \$ 50,250.00 |

PAYMENT TERMS (Phase numbers per scope of services numbers above)

- Phase 1 fee: payment to initiate work: \$2,000.00
- Phase 2 fee: payment to initiate work: \$6,000.00
- Phase 3 fee: 50% advance of fee estimate – includes required consultant deposits;
balance billed monthly/upon plan check submittal
- Phase 4 fee: balance billed monthly/upon permit issuance
- Payment by check is preferred payment method. ACH electronic payment and Credit Card payments also accepted for an additional fee.

SERVICES NOT INCLUDED

The following items are **not included** in the normal services by Encinitas Design Group.

1. Dry utility design (if required).
2. Topographical Survey (to be added for site plan)
3. Soils Report (to be added if required)
4. Civil Engineering (to be added if required)
2. Landscape design and documentation (to be added if required)
3. Fire Sprinkler Engineering (if required).
4. Interior design, finishes, casework, except as provided by client and/or required to obtain building permit as included above.
5. Lighting consultant and photometric design/documentation.
6. LEED Consulting and Certification.
7. Discretionary permit processing for government and local approvals including but not limited to Design Review, Site Development permits Historical Review; or other similar processing except as noted to be included above (if required).
8. Submittal fees, Governmental fees, Permit fees, Utility fees, or other fees required by governing agencies.

ADDITIONAL SERVICES

Services required beyond the scope of work described above will be provided for on an hourly basis in accordance with the schedule below:

Principal:	\$ 175.00/hr
Project Architect:	\$ 150.00/hr
Architect:	\$ 125.00/hr
Architectural Drafting:	\$ 100.00/hr
Clerical:	\$ 75.00/hr

ENCINITAS DESIGN GROUP

Todd Kuhlman
California License C-33109



ACCEPTED BY:

Signature: _____ Date: _____

Name: _____ Title: _____

EXPIRATION OF PROPOSAL, COMMENCEMENT AND COMPLETION OF THE WORK.

This proposal will become null and void 30 days following delivery to the client if not signed, unless agreed to in the interim or through ongoing discussions with the client. Work is scheduled following acceptance of this proposal and may not be available for immediate commencement. Once work does commence it is to continue through to completion, as limited by such items as discretionary or additional reviews imparted on the project by entities having jurisdiction in the matter. Work that stops for 60 days may be subject to termination with any outstanding balance due immediately.

Once work is terminated, a reassessment of the project's schedule, terms, conditions and costs will be adjusted in the form of a new proposal and scheduled following acceptance of such.

LIMITATIONS OF LIABILITY

Todd W. Kuhlman, EDG and those associated with them regarding the project described above shall be limited in liability for errors, omissions, and project damages to the extent of fees paid for services provided by Encinitas Design Group (EDG) or \$15,000 whichever is greater.

CORPORATE PROTECTION

It is intended by the parties to this agreement that the EDG services in connection with the project shall not subject EDG individual employees, officers or directors to any personal legal exposure for the risks associated with this project. Therefore, notwithstanding anything to the contrary contained herein, the client agrees that the client's sole and exclusive remedy, any claim, demand or suit shall be directed and/or asserted only against EDG, a California corporation, and not against any of the consultants' individual employees, officers or directors.

DELAYS

The Client agrees that EDG is not responsible for damages arising or indirectly from the delays for causes beyond the firm's control. For the purposes of this agreement, such causes include but are not limited to weather disruptions or other natural disasters, fires, or other acts of God, failure of any governmental agency to act in a timely manner, or discovery of any hazardous substances or differing site conditions.

DISPUTE RESOLUTION

Any claims or disputes made during design, construction or post-construction between the client and EDG shall be submitted to non-binding mediation. Client and firm agree that mediation will serve as the primary method for dispute resolution.

INFORMATION PROVIDED BY OTHERS

The client shall furnish all information, requirements, reports, data, survey and instructions required by this agreement. EDG may use such information, requirements, reports, data surveys and instructions in performing its services and is entitled to rely upon the accuracy and completeness thereof.

OWNERSHIP OF DOCUMENTS

All documents produced by EDG under this agreement remain the property of EDG and may not be used by the client for any other endeavor without the written consent of EDG.

REPLACEMENT OF THE ARCHITECT

If EDG for any reason is not allowed to complete all the services called for by this Agreement, EDG shall not be held responsible for the accuracy, completeness or constructability of the construction documents prepared by EDG if used, reused, changed or completed by the Client or by another party. Accordingly, the Client agrees, to the fullest extent permitted by law, to indemnify and hold harmless EDG, its officers, directors, employees and subconsultants (collectively, EDG) from any damages, liabilities or costs, including reasonable attorneys' fees and defense costs, arising or allegedly arising from such use, change or completion by any other party of any construction documents prepared by EDG.

STANDARD OF CARE

In providing services under this Agreement, EDG will endeavor to perform in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession currently practicing under similar circumstances.

SURVIVABILITY

The provisions of this agreement shall survive the completion of services and the scope of services.

THIRD-PARTY BENEFICIARIES

Nothing contained in this Agreement shall create a contractual relationship with or a cause of action in favor of a third party against either the Client or EDG. Services under this Agreement are being performed solely for the Client's benefit, and no other party or entity shall have any claim against EDG because of this Agreement or the performance or nonperformance of services hereunder. The Client and EDG agree to require a similar provision in all contracts with contractors, subcontractors, subconsultants, vendors and other entities involved in this Project to carry out the intent of this provision.

RESPONSIBLE PARTIES

Client and client entities such as LLC are both considered responsible for any fees not paid. Upon dissolution of any client related business or entity related to this proposal, the client shall remain personally responsible for payment.

SCOPE OF WORK

This proposal is limited to the work designated in the contract and the tenant space and/or area of work. Additional work required by government agencies such as the documentation and/or modification to the existing buildings or site plans, grading, parking, accessibility will be considered additional work, and costs will be billed on an hourly basis.

SCHEDULE

Upon approval and prior to commencement of the work a project schedule is to be established by the project manager (ICCS) for review and acceptance by the architect (EDG). This schedule is to contain appropriate times and durations to complete the project including drawings production, MEP engineering and plan check submission. The schedule is also to contain appropriate times and durations to complete the project plan check comments and resubmittals as determined by the architect and MEP based on the extent of the plan check review. The scope of plan check review is limited to the scope of the project within the lease lines as proving of the existing building is out of our scope or purview and will require additional means to review and assess and document the extent of the work.

TERMINATION FOR NON-PAYMENT

If for any reason outstanding invoices and/or balances remain unpaid 60 days of the due date the project will be subject to termination. Further, we reserve the right to take legal action and/or begin collections to recover amounts owed. All legal or collection fees will be assessed and charged to the client as outlined in responsible parties within this proposal.

TERMINATION OF THIS CONTRACT

Encinitas Design Group or the client may terminate this contract at any time with a written notice of termination. Encinitas Design Group shall be compensated for all work performed to the date of termination as described above in "Billing Procedures."

August 11, 2026

Rachel Mason, Chief Executive Officer
Fallbrook Regional Health District
138 S. Brandon Road
Fallbrook, CA 92028
RMason@FallbrookHealth.org
760.731.9187

**RE: Architectural, Structural, & MEP, Design Services:
Facility Resource Room & Existing Residence Renovation, Building C
APN#: 105-092-22-00**

Dear Rachel & the Fallbrook Regional Health Team,

Thank you for the opportunity for **Encinitas Design Group** to present this proposal to provide our professional design services for the project referenced above and further outlined below. Our fees and the basis for this proposal are outlined below for your review.

Please do not hesitate to give me a call if you have any questions or need additional information.

PROJECT DESCRIPTION

The Fallbrook Regional Health District (FRHD) is a dynamic public agency serving nearly 60,000 residents of Fallbrook, De Luz, Rainbow and Bonsall. The Community Health and Wellness Center is being designed to offer programs and services within the area that address health concerns, management, nutrition education, and be a community focal point for all things health and wellness.

The work of this proposal includes the architectural and engineering design through construction services for the renovation and repurposed use of the Center's - Building C, an existing single-family home, to an additional facility resource office the wellness center as outlined below.

- Structural Engineering for the building remodel – to be determined.
- Reconfiguring entry, bathrooms, interior offices and existing kitchen area.
- Mechanical, electrical, and plumbing drawings coordinated to the scope of work above, including new mechanical system for expansion, plus electrical lighting, and power code upgrades.
- Level rear yard and remove and replace existing trellis and add pollinator garden redesign; landscape consultant to be determined.
- ADA site accessibility upgrades as required to meet the current path of travel to the area of improvement.

SCOPE OF SERVICES

1. **Schematic & Pre-Design Phase:** Encinitas Design Group shall provide the following services during this phase:
 - a. Meet with FRHD to establish project goals and timeline.
 - b. Scan and/or draw existing building to provide as built architectural drawings of entire building.
 - c. Develop conceptual schematic drawings to describe specific design intent.
 - *Schematic Design #1 – translate initial design concept to as-built drawings.*
 - *Concept/Schematic Design Review Meeting*
 - d. Owner to provide consultant site survey and geotechnical report if required for plan check approval – estimated costs provided, if required.

2. **Design Development Phase:** Encinitas Design Group shall provide the following services during this phase:
 - a. Develop site plan, building plans, ceiling plans, and building sections to describe specific design intent for Construction Documents.
 - b. Develop project plans to incorporate interior finishes, lighting, materials, and general kitchen and bathroom layouts to describe specific design intent for Construction Documents.
 - c. Develop preliminary structural, mechanical, electrical, and plumbing, to describe specific design intent for Construction Documents.
 - d. Final Design Development package to be approved by client & client prior to proceeding to Construction Document Phase.
*Design Development Package #1 – incorporate feedback from Schematic Design Review Meeting
 Design Development and Project Design Meeting
 Design Development Package #2 – Final Project Design*
3. **Construction Documents:** Encinitas Design Group shall provide the following services during this phase:
 - a. Architectural documentation and detailing as required to obtain building permit from approved Design Development plans.
 - b. Structural, Mechanical, Electrical, Plumbing, and Civil drawings (to be added if req'd), as required to obtain building permit.
 - c. Incorporate specifics of finishes, lighting, materials, appliances, and fixtures, as determined by kitchen equipment designer based on estimate provided if required for plan check approval.
 - d. Topographical survey required (by owner) for development of project site plan.
4. **Governmental submittals and processing:** Encinitas Design Group shall provide permit submittal and expediting services in order to facilitate permit ready documents:
 - a. Building Plan Check processing.
 - b. Administration and completion of plan check corrections for drawings prepared by Encinitas Design Group and their consultants.
 - c. Plan Check corrections and resubmittals.
5. **Construction Administration:** Encinitas Design Group shall provide site visits and submittal reviews at an hourly rate as described in 'Additional Services' if requested by client.

FEE PROPOSAL

1. **Schematic & Pre-Design Phase** shall be provided at a fixed fee for the deliverables listed below:
 (If phase requires additional design, Client will authorize Encinitas Design Group to continue work for an additional fee)

Pre-Design/Schematic:	\$ 4,500.00
<i>Scan and Create As-built Drawings</i>	
<i>Translate initial design concept</i>	
<i>Concept/Schematic Design Review Meeting</i>	
2. **Design Development Phase** shall be provided at a fixed fee for the deliverables listed below:
 (If phase requires additional design, Client will authorize Encinitas Design Group to continue work for an additional fee)

Development of project design:	\$ 3,500.00
<i>Schematic Design Review Meeting updates</i>	
<i>Design Development Review Meeting #1</i>	
<i>Design Development Package #2 – Final Project Design</i>	

3. **Construction Document Phase**, this fixed fee is based on the estimated scope of work and budget. This fee is subject to change if it is determined that there are any changes to the scope of work:

Architectural Services:	\$ 10,000.00
Structural Services: (consultant)	\$ 7,500.00
MEP Services: (consultant)	\$ 7,500.00

Construction Document Total \$ 25,750.00

4. **Governmental Submittals and Processing:** shall be provided at an hourly rate as described in 'Additional Services' as requested by client, with an estimated fee provided at this time:

\$ 4,000.00

5. **Construction Administration:** shall be provided at an hourly rate as described in 'Additional Services' as requested by client, with an estimated fee provided at this time:

\$ 2,000.00

6. **Fee Summary**

Architectural Total:	\$ 24,750.00
Engineering Consultants Total:	\$ 15,000.00
Estimated Project Total:	\$ 39,750.00

Additional Consultants by owner (if required)"

Civil Site Survey: (estimate)	\$ 6,000.00
Soil/Geotechnical Report: (estimate)	\$ 6,000.00

PAYMENT TERMS (Phase numbers per scope of services numbers above)

Phase 1 fee: payment to initiate work: \$4,500.00

Phase 2 fee: payment to initiate work: \$3,500.00

Phase 3 fee: 50% advance of fee estimate – includes required consultant deposits.

balance billed monthly/upon plan check submittal

Phase 4 fee: balance billed monthly/upon permit issuance.

Payment by check is preferred payment method. ACH electronic payment and Credit Card payments also accepted for an additional fee.

SERVICES NOT INCLUDED

The following items are **not included** in the normal services by Encinitas Design Group.

1. Dry utility design (if required).
2. Topographical Survey (to be added for site plan)
3. Soils Report (to be added if required)
4. Civil Engineering (to be added if required)
2. Landscape design and documentation (to be added if required)
3. Fire Sprinkler Engineering (if required).
4. Interior design, finishes, casework, except as provided by client and/or required to obtain building permit as included above.
5. Lighting consultant and photometric design/documentation.
6. LEED Consulting and Certification.
7. Discretionary permit processing for government and local approvals including but not limited to Design Review, Site Development permits Historical Review; or other similar processing except as noted to be included above (if required).
8. Submittal fees, Governmental fees, Permit fees, Utility fees, or other fees required by governing agencies.

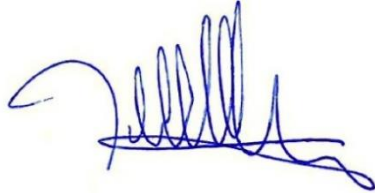
ADDITIONAL SERVICES

Services required beyond the scope of work described above will be provided for on an hourly basis in accordance with the schedule below:

Principal:	\$ 175.00/hr
Project Architect:	\$ 150.00/hr

Architect: \$ 125.00/hr
Architectural Drafting: \$ 100.00/hr
Clerical: \$ 75.00/hr

ENCINITAS DESIGN GROUP



Todd Kuhlman
California License C-33109



ACCEPTED BY:

Signature: _____ Date: _____

Name: _____ Title: _____

EXPIRATION OF PROPOSAL, COMMENCEMENT AND COMPLETION OF THE WORK.

This proposal will become null and void 30 days following delivery to the client if not signed, unless agreed to in the interim or through ongoing discussions with the client. Work is scheduled following acceptance of this proposal and may not be available for immediate commencement. Once work does commence it is to continue through to completion, as limited by such items as discretionary or additional reviews imparted on the project by entities having jurisdiction in the matter. Work that stops for 60 days may be subject to termination with any outstanding balance due immediately.

Once work is terminated, a reassessment of the project's schedule, terms, conditions and costs will be adjusted in the form of a new proposal and scheduled following acceptance of such.

LIMITATIONS OF LIABILITY

Todd W. Kuhlman, EDG and those associated with them regarding the project described above shall be limited in liability for errors, omissions, and project damages to the extent of fees paid for services provided by Encinitas Design Group (EDG) or \$15,000 whichever is greater.

CORPORATE PROTECTION

It is intended by the parties to this agreement that the EDG services in connection with the project shall not subject EDG individual employees, officers or directors to any personal legal exposure for the risks associated with this project. Therefore, notwithstanding anything to the contrary contained herein, the client agrees that the client's sole and exclusive remedy, any claim, demand or suit shall be directed and/or asserted only against EDG, a California corporation, and not against any of the consultants' individual employees, officers or directors.

DELAYS

The Client agrees that EDG is not responsible for damages arising or indirectly from the delays for causes beyond the firm's control. For the purposes of this agreement, such causes include but are not limited to weather disruptions or other natural disasters, fires, or other acts of God, failure of any governmental agency to act in a timely manner, or discovery of any hazardous substances or differing site conditions.

DISPUTE RESOLUTION

Any claims or disputes made during design, construction or post-construction between the client and EDG shall be submitted to non-binding mediation. Client and firm agree that mediation will serve as the primary method for dispute resolution.

INFORMATION PROVIDED BY OTHERS

The client shall furnish all information, requirements, reports, data, survey and instructions required by this agreement. EDG may use such information, requirements, reports, data surveys and instructions in performing its services and is entitled to rely upon the accuracy and completeness thereof.

OWNERSHIP OF DOCUMENTS

All documents produced by EDG under this agreement remain the property of EDG and may not be used by the client for any other endeavor without the written consent of EDG.

REPLACEMENT OF THE ARCHITECT

If EDG for any reason is not allowed to complete all the services called for by this Agreement, EDG shall not be held responsible for the accuracy, completeness or constructability of the construction documents prepared by EDG if used, reused, changed or completed by the Client or by another party. Accordingly, the Client agrees, to the fullest extent permitted by law, to indemnify and hold harmless EDG, its officers, directors, employees and subconsultants (collectively, EDG) from any damages, liabilities or costs, including reasonable attorneys' fees and defense costs, arising or allegedly arising from such use, change or completion by any other party of any construction documents prepared by EDG.

STANDARD OF CARE

In providing services under this Agreement, EDG will endeavor to perform in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession currently practicing under similar circumstances.

SURVIVABILITY

The provisions of this agreement shall survive the completion of services and the scope of services.

THIRD-PARTY BENEFICIARIES

Nothing contained in this Agreement shall create a contractual relationship with or a cause of action in favor of a third party against either the Client or EDG. Services under this Agreement are being performed solely for the Client's benefit, and no other party or entity shall have any claim against EDG because of this Agreement or the performance or nonperformance of services hereunder. The Client and EDG agree to require a similar provision in all contracts with contractors, subcontractors, subconsultants, vendors and other entities involved in this Project to carry out the intent of this provision.

RESPONSIBLE PARTIES

Client and client entities such as LLC are both considered responsible for any fees not paid. Upon dissolution of any client related to business or entity related to this proposal, the client shall remain personally responsible for payment.

SCOPE OF WORK

This proposal is limited to the work designated in the contract and the tenant space and/or area of work. Additional work required by government agencies such as the documentation and/or modification to the existing buildings or site plans, grading, parking, accessibility will be considered additional work, and costs will be billed on an hourly basis.

SCHEDULE

Upon approval and prior to commencement of the work a project schedule is to be established by the project manager (ICCS) for review and acceptance by the architect (EDG). This schedule is to contain appropriate times and durations to complete the project including drawings production, MEP engineering and plan check submission. The schedule is also to contain appropriate times and durations to complete the project plan check comments and resubmittals as determined by the architect and MEP based on the extent of the plan check review. The scope of plan check review is limited to the scope of the project within the lease lines as proving of the existing building is out of our scope or purview and will require additional means to review and assess and document the extent of the work.

TERMINATION FOR NON-PAYMENT

If for any reason outstanding invoices and/or balances remain unpaid 60 days of the due date the project will be subject to termination. Further, we reserve the right to take legal action and/or begin collections to recover amounts owed. All legal or collection fees will be assessed and charged to the client as outlined in responsible parties within this proposal.

TERMINATION OF THIS CONTRACT

Encinitas Design Group or the client may terminate this contract at any time with a written notice of termination. Encinitas Design Group shall be compensated for all work performed to the date of termination as described above in "Billing Procedures."



ESTIMATE	#2715
ESTIMATE DATE	Aug 26, 2026
EXPIRATION DATE	Sep 22, 2026

MPMC, Inc. dba: Classic Handyman Services

Fallbrook Regional Health District
Fallbrook Reginal Healthcare
1636 E Mission Rd
Fallbrook, CA 92028

CONTACT US
387 Magnolia Ave, STE 103 PMB 739
Corona, CA 92879

(760) 622-6480
tgeracitano@fallbrookhealth.org

(951) 870-6437
pete@mpmc-inc.com

ESTIMATE

Option #1 6' Dog eared Cedar fence.

Services	qty	unit price	amount
Job #2715-1 - Install a Cedar built wood fence with pressure treated 4x4 posts.	1.0	\$0.00	\$0.00
Option #1:			
Build a new 300 LF "Wood" 1- 6"- 6' Dog eared "Cedar" Fencing on the back side of Building "B"			
A. Includes: Purchase, pick-up, delivery of materials, build to spec's, clean up and haul away debris.			
Labor	240.0	\$97.91	\$23,498.40
Carpenter Hrs			

Services subtotal: \$23,498.40

Materials	qty	unit price	amount
Cedar fence material	1.0	\$4,375.00	\$4,375.00
O & P at 15%	1.0	\$4,181.01	\$4,181.01

Materials subtotal: \$8,556.01

Subtotal	\$32,054.41
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Total \$32,054.41

Option #2 6' high Redwood dog eared fence

Services	qty	unit price	amount
Job #2715-2, Install a new "Redwood" built wood fence with 4x4 pressure treated posts.	1.0	\$0.00	\$0.00
Option #2:			
Build a new 300 LF "wood" 1-6"-6' Dog eared "Redwood" Fencing in the back side of Building "B"			

A. Includes: Purchase, pick-up, delivery of materials, build to spec's, clean up and haul away debris.

Carpenter labor Hrs	240.0	\$97.91	\$23,498.40
Services subtotal: \$23,498.40			
Materials	qty	unit price	amount
Redwood Lumber Materials	1.0	\$5,100.00	\$5,100.00
O & P at 15%	1.0	\$4,289.76	\$4,289.76
Materials subtotal: \$9,389.76			
Subtotal			\$32,888.16
Total			\$32,888.16

Option #3 Chain link privacy fence

Services	qty	unit price	amount
Job #2715-3 - Install a new 6' tall Chain link fencing with Privacy Slats.	1.0	\$0.00	\$0.00
Option #3:			
A. Install a new 6' tall chain link fence with vinyl slats - privacy slats.			
B. Clients' choice of color. Purchase, pick-up, deliver of materials, build to spec's, clean up and haul away the debris.			
C. 7-10 days out on materials. Includes: All chain link fencing materials.			
Laborer hours	200.0	\$92.37	\$18,474.00
Services subtotal: \$18,474.00			
Materials	qty	unit price	amount
Chainlink materials	1.0	\$11,345.00	\$11,345.00
O & P at 15%	1.0	\$4,472.85	\$4,472.85
Materials subtotal: \$15,817.85			
Subtotal			\$34,291.85
Total			\$34,291.85

CA Lic # 1027514 DIR # 1000052016 Phone 951 453-8945 Pete 951 870-6437 Jim

Our motto is a happy customer will be a repeat customer.