

REQUEST FOR PROPOSAL URGENT CARE SERVICES

Fallbrook Regional Health District is requesting proposals from medical providers within and adjacent to the communities it serves, regarding the provision of extended hours Urgent Care services the greater Fallbrook Community.

Therefore, the Board is interested in receiving proposals from both current and prospective providers of Urgent Care services. The proposal shall contemplate providing Urgent Care services from 8am to 10 pm weekdays and 8 hours on weekends and holidays.

CONTENT

The Proposal should address all of the following elements:

- A. Introductory materials identifying the entity, its tenure and experience within the community, the range of services which it currently offers, including any affiliations with similar medical facilities outside of Fallbrook, Bonsall, Rainbow, and southern DeLuz;
- B. A brief narrative discussing the proposing entity's assessment of the community's need (and the proponent's vision) for the providing of Urgent Care services on an extended hours basis;
- C. The lead time that proposing entity would need to bring such services on line, if a new service or facility, and detailed costs associated with start up as well as the ongoing provision of extended hours coverage;
- D. For proposing entities with existing medical practices in the community, a discussion of how urgent care services would be integrated into the existing service, with a view toward compliance with ethical rules and statutes governing conflicts and referrals.
- E. What extended hours can you provide Urgent Services without financial support from the District?
- F. What total hours can you provide Urgent Services without financial help from the District for extended hours beyond this up to 8:00am to 10:00pm weekdays, weekends and holidays.
- G. Discussion of care to be provided for Medi-Cal patients, including a definitive statement of the proposing entity's intentions regarding acceptance of Medi-Cal patients.
- H. An overview of your anticipated marketing efforts to notify local residents of the extension of operating hours.
- I. Any specific additional information the entity wished to present to demonstrate commitment and quality service to the community;

SELECTION CRITERIA

All proposals received will be evaluated based upon:

1. The submitting entity's demonstrated record of success and experience providing medical/urgent care services to the community;
2. The qualifications and experience of the key personnel for submitting entity;
3. The submitting entity's willingness to commit to providing services on an indefinite basis beyond the defined period of temporary support;
4. The District Board may wish to conduct interviews with submitting entities as part of its review process.

ABOUT THE DISTRICT

Fallbrook Regional Health District was formed in 1950 as a hospital district, and was charged with the construction and operation of Fallbrook Hospital. The District provides services to an area of approximately 110 Square miles consisting of the unincorporated communities of Fallbrook, Bonsall, Rainbow, and the southern portion of DeLuz, a community of nearly 57,000 residents.

In November, 1998, the District Board, with voter approval, signed a 30-year lease agreement with Community Health Systems, Inc., to operate Fallbrook Hospital. Shortly thereafter, the District reorganized as a "Healthcare District" to reflect the changing reality of its mission and essential functions. Following several years of declining performance and increased competition from more modern facilities, the long term lease came to a premature end in July, 2015, and the Hospital was closed at that time.

Despite the closure of the Hospital, the District is and has remained committed to promoting the health of the people of the District and enhancing access to sustainable, quality healthcare services.

DUE DATE

All Proposals should be submitted to the District no later than 5pm on Friday, November 30, 2017.

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Proposals may also be submitted by e-mail or digital media to: lbannerman@fallbrookhealth.org and pknox@fallbrookhealth.org