Organization Name

Legal Name

Bonsall Fallbrook Little League

Tax Exempt Status

YES

What is your EIN/Tax Exempt 501(c)3 designation ID#?

330933730

Brief Program Description

Youth Baseball Program for ages 4-14

Program Information - Type

Ongoing

Funding Amount Being Requested

5000

Organization's Mission Statement

Bonsall Fallbrook Little League prides itself in providing a safe and supportive environment for the children of the community. Our volunteers are passionate and committed to helping any aspiring ball player regardless of their skill level or financial status.

What year was this Organization or program started?

2001

Will you be able to document that 100% of the grant program recipients live within the communities of Fallbrook, Rainbow, Bonsall or De Luz?

YES

Organization History & Accomplishments

Bonsall Fallbrook Little League has grown from a small 80-90 member club to a 200 plus member club in the past 5 years. We were also one of the few youth sports activities that opened it's doors to the children of our community during the pandemic and we did it by carefully planning, distancing teams and monitoring players and volunteers health. We set boundaries and stuck to them and were able to keep our fields running without any outbreaks within our teams.

Projected number of residents that will directly benefit (participant/client) from this program.

25

Target Population - Age

| | Percent of program participants | Estimated number of participants |
|--------------------------|---------------------------------|----------------------------------|
| Children (infants to 12) | 100 | 200 |
| Young Adults (13-17) | | |
| Adults (18-60) | | |
| | | |

Target Population - Gender

| | Percent of program participants |
|------------|---------------------------------|
| Female | 30 |
| Male | 70 |
| Non-binary | |
| Unknown* | |

Anticipated Acknowledgment

Anticipated Acknowledgment

Social Media Postings

Website Display

Anticipated Acknowledgment

We will post to our website, facebook and instagram accounts

Contact Information

Contact Name

Daniela Ramirez

Title

President

Primary Contact Phone

7604681560

Email Address

president@bfll.org

Organization Mailing Address

PO Box 2734 fallbrook, ca, 92088

Board of Directors



2023 - 2024 BFLL Board.xlsx

Financial Documents - P&L and Balance Sheet



Company Overview 22.07.20... .pdf

Financial Documents - 990



BONSALL FALLBROOK LITTL....pdf

Program Budget



23_24 FRHD Youth Fitness B....xlsx

Terms and Conditions

Accepted

President Daniela Ramirez <u>president@bfll.org</u>

Vice President Brian Cully <u>VP@bfll.org</u>

Secretary Angie Mesa secretary@bfll.org Treasurer Veronica Becknell <u>Treasurer@bfll.org</u> safetyofficer@bfll.org Safety Officer **Shaun Davis** Team Parent Coordinator Jody Bostok teamparent@bfll.org Marketing Brittnie Boyd marketing@bfll.org playeragent@bfll.org Player Agent AJ Garcia

Coaching Coorditnator Daniela Ramirez <u>Coachingcoordinator@bfll.org</u>

Purchasing Sara Davis <u>Snackshack@bfll.org</u>
Umpire in Chief Jorge Hernandez <u>Umpire@bfll.org</u>

Management Report

BFLL

For the period ended September 30, 2022



Prepared on

July 22, 2023

Table of Contents

| Statement of Activity | 3 |
|---------------------------------|---|
| | |
| Statement of Financial Position | 5 |

Statement of Activity

October 2021 - September 2022

| | Total |
|-------------------------------|-----------|
| REVENUE | |
| Padres Storm | 1,673.69 |
| Registration Fees | |
| Fall Registration | 16,471.92 |
| Spring Registration | 19,629.00 |
| Total Registration Fees | 36,100.92 |
| Sales of Product Revenue | 3,075.00 |
| Snack Shack | 8,809.45 |
| Sponsorships | 913.53 |
| Total Revenue | 50,572.59 |
| COST OF GOODS SOLD | |
| Concessions | 2,732.46 |
| Storm Padres | 2,815.00 |
| Total Cost of Goods Sold | 5,547.46 |
| GROSS PROFIT | 45,025.13 |
| EXPENDITURES | |
| Advertising & Marketing | 999.00 |
| Fun Committee | 758.85 |
| Christmas Parade | 290.22 |
| Opening Carnival | 1,278.10 |
| Total Fun Committee | 2,327.17 |
| Total Advertising & Marketing | 3,326.17 |
| Ask My Accountant | -0.01 |
| Bank Charges & Fees | 1,166.49 |
| League Expenses | 25.00 |
| Coaches | 300.00 |
| District Fees | 832.00 |
| Little League Charter | 1,907.13 |
| Photographer | 1,499.88 |
| Player Equipment | 7,447.26 |
| Safety | 137.91 |
| Uniforms | 9,570.81 |
| Fall Uniforms | 826.12 |
| Spring Uniforms | 6,349.71 |
| Total Uniforms | 16,746.64 |
| Total League Expenses | 28,895.82 |
| Legal & Professional Services | 500.00 |
| Meals & Entertainment | 188.50 |
| Office Supplies & Software | 226.17 |
| Other Business Expenses | 71.05 |
| PO BOX | 166.00 |
| Rent & Lease | 2,800.00 |
| Repairs & Maintenance | 7,810.60 |
| Taxes & Licenses | 25.00 |

BFLL 3/5

| | Total |
|---|--------------|
| Utilities | 441.00 |
| Portable Toilets | 7,412.90 |
| Total Utilities | 7,853.90 |
| Total Expenditures | 53,029.69 |
| NET OPERATING REVENUE | -8,004.56 |
| OTHER EXPENDITURES | |
| Live Scan Fees (Little League Required) | 104.00 |
| Website (Registration) Service Fees | 24.00 |
| Total Other Expenditures | 128.00 |
| NET OTHER REVENUE | -128.00 |
| NET REVENUE | \$ -8,132.56 |

BFLL 4/5

Statement of Financial Position

As of September 30, 2022

| As of September 30, 2022 | |
|------------------------------|-------------|
| | Total |
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Checking - 5241 - 2 | 12,601.60 |
| Total Bank Accounts | 12,601.60 |
| Total Current Assets | 12,601.60 |
| TOTAL ASSETS | \$12,601.60 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Total Liabilities | |
| Equity | |
| Opening Balance Equity | 55,458.13 |
| Retained Earnings | -34,723.97 |
| Net Revenue | -8,132.56 |
| Total Equity | 12,601.60 |
| TOTAL LIABILITIES AND EQUITY | \$12,601.60 |

BFLL 5/5



Organization Name

Bonsall Fallbrook Little League

INSTRUCTIONS:

In the boxes below please identify the categories in which the grant funds will be allocated. Provide a description of the costs and why the grant funding will be used to cover this expenses. Please be sure your budget is in compliance with the District's grant policies - see https://www.fallbrookhealth.org/youth-fitness-grants

What is the registration cost for this program per youth per season/cycle \$125-\$200

A. DIRECT SCHOLARSHIPS:

| Total amount of Scholarship funds to be | |
|--|------|
| allocated? | 100% |
| What percentage of the partcipation fee is covered by the scholarship? | 50% |
| What percentage of the partcipation | |
| equipment is covered by the | |
| scholarship? | 50% |

<u>B. Narrative</u> - If funding is to be used for anything other than participant registration or equipment cost scholarships, please explain below:

Umpire fees, field maintenance, insurance, landscaping, field lights and rentals for smaller fields are all averaged out and taken into account when we are setting our prices for the season.