

AGENDA BOARD OF DIRECTORS MEETING

Wednesday, July 12, 2023, 6:00 pm

Community Health & Wellness Center 1636 E. Mission Road., Fallbrook CA 92028

In accordance with California Government Code Section 54953 teleconferencing will be used for this meeting. Board members, staff and members of the public will be able to participate by webinar by using the following link: https://us02web.zoom.us/j/85092529608?pwd=Y21JN1IvVUc2T3pnditjS3pQNHkxZz09

Meeting ID: 850 9252 9608. Passcode: 336866 Participants will need to download the Zoom app on their mobile device. Members of the public will also be able to participate by telephone using the following number: +1-669-900-6833 Meeting ID: 850 9252 9608. Passcode: 336866 Please contact the Board clerk for translation services 48 hours before the meeting.

A. CALL MEETING TO ORDER / ROLL CALL / ESTABLISH A QUORUM / PLEDGE OF ALLEGIANCE

B. APPROVAL OF THE AGENDA

C. PUBLIC COMMENTS - ANNOUNCEMENT

Members of the public may address the Board regarding any item listed on the Agenda at the time the item is being considered. Members of the public may also speak on any item not listed on the Agenda which falls within the subject matter jurisdiction of the District immediately prior to Board Comments & Items for Subsequent Meetings section below. Members of the public attending in-person need to fill-out a "Request to Speak" card and those attending by webinar need to raise their hand at this time and identify the Agenda item they would like to speak on. The Board has a policy limiting any speaker to not more than five minutes.

D. CONSENT ITEMS -

- D1. Minutes of June 7, 2023, Finance Meeting
- D2. Minutes of June 14, 2023, Board of Directors Meeting
- D3. Minutes of June 21, 2023, Facilities Committee
- D4. Minutes of June 28, 2023, Governmental & Public Engagement

E. PRESENTATION- SITELOGIQ- Josh Steeber and Jonathon Brown

F. PRESENTATION of FISCAL YEAR 23-24 COMMUNITY HEALTH CONTRACT GRANT AWARDS

G. REPORTS/POSSIBLE ACTION -

- G1. Finance Committee Directors Brown and Jeffries
- G2. Facilities Committee Directors Jeffries and Mroz
- G3. Strategic Planning Committee Directors Leach and Mroz
- G4. Governmental & Public Engagement Directors Stanicek and Leach Community Health & Wellness Center Theresa Geracitano
- G5. Chief Executive Officer Rachel Mason
- G6. General Counsel Jeffrey Scott

H. DISCUSSION/POSSIBLE ACTION ITEMS -

- H1. Updated Community Health Contract & Youth Fitness Grant policy
- H2. Youth Fitness Grant Application
- H3. SitelogIQ Letter of Agreement
- H4. Recommendation from the Finance Committee- UMPQUA Bank Credit Limit Increase

I. BOARD MEMBER COMMENTS & ITEMS FOR SUBSEQUENT MEETINGS -

Other Director/Staff discussion item. Item(s) for future board agendas Announcements of upcoming events:

See the District website event calendar at https://www.fallbrookhealth.org/community-health-wellness-center

Facilities Committee - 3rd Wednesday, July 19, 2023, at 10:00 am.

Strategic Planning Committee - 3rd Wednesday, July 19, 2023, at 5:30 pm.

Governmental and Public Engagement Committee – 4th Wednesday, July 26, 2023, at 5:30 pm.

Finance Committee – 1st Wednesday, August 2, 2023, at 4:30 pm.

Next Board of Directors Meeting – 2nd Wednesday, August 9, 2023, at 6:00 pm.

J. ADJOURNMENT-

NOTE: I certify that on Friday, July 7, 2023 I posted a copy of the foregoing agenda near the regular meeting place of the Board of Directors of Fallbrook Regional Health District, said time being at least 72 hours in advance of the meeting. The American with Disabilities Act provides that no qualified individual with a disability shall be excluded from participation in, or denied the benefits of District business. If you need assistance to participate in this meeting, please contact the District office 24 hours prior to the meeting at 760-731-9187.

Executive Assistant / Board Clerk



MINUTES FINANCE COMMITTEE

Wednesday, June 7, 2023, at 4:30 P.M.

Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public can participate in the webinar.

Call to Order/Roll Call

Committee Members: Chair Jennifer Jeffries & Member Barbara Mroz

CEO Rachel Mason, Community Health & Wellness Center Administrator Theresa Geracitano,

Executive Assistant Raquel Williams, Administrative Officer Judith Oswald

Property Manager: Roy Moosa

Public Comments – Announcement

None

Review of Financial Statements for April 2023

Report 1 – Balance Sheet Comparison of April 2023

Report 2 – Income Statement for the Month Ended April 2023 & Fiscal Year to Date

Report 3 - Profit & Loss Actual vs YTD Budget - April 2023

Report 4 – Approved Annual Budget July 2022 – June 2023

Report 5 – Local Agency Investment Fund (LAIF) Statement - April 2023

Report 6 – CalTrust Statement – April 2023

FRHD Compliance Report

Report 7 – Property Tax Revenue – July 2022 – April 2023

Report 8 – Check Detail Report as of **April 2023**

Report 9 – VISA Credit Card Statement – April 2023

Report 10 – Community Investment Fund Report as of April 2023

Discussion Items-

- a) CEO Mason shared with the Committee that we need to deposit amount a minimum of \$218,000.00 into the Pacific Western Bank account to cover the first distribution of 23-24 grant checks. By depositing \$500,000.00 into the Pacific Western Account, we could cover both the grants checks and fund the new Five Star Bank account with \$250,000. These transactions are pending the LAIF withdrawal. The deposits will cover the summer months in anticipation of the fall.
- b) Transfer Amount to California Class- CEO Mason shared with the committee that California Class investment rate is 5.16%. Funding it heavily would be ideal at this time to take advantage of the higher rate. Director Jeffries suggested that all the funds in LAIF be transferred to California Class. Director Brown weighed the pros and cons and believes that the district is not in the business of earning interest and he would like to bring the discussion to the full board.
- c) Updated Investment Policy- CEO Mason presented the red-line version of the policy that is updated annually. Legal counsel Jeff Scott will receive the final draft for approval.

Board Member Comments and Future Agenda Items-

None

Adjournment-

There being no further business the meeting was adjourned at 5:20 pm.

Executive Assistant/Board Clerk



MINUTES BOARD OF DIRECTORS MEETING

Wednesday, June 14, 2023, 6:00 p.m. 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public can participate in the webinar.

A. CALL MEETING TO ORDER / ROLL CALL / ESTABLISH A QUORUM / PLEDGE OF ALLEGIANCE

Chair Bill Leach called the meeting to order at 6:00 p.m. and led the Pledge of Allegiance. In attendance: Directors Barbara Mroz, Jennifer Jeffries, and Mike Stanicek. CEO Rachel Mason, Accountant Susan Woodward, Legal Counsel Jeffrey Scott, and Property Manager Roy Moosa. Staff members: Executive Assistant Raquel Williams, Administrative Officer Judith Oswald, Community Health & Wellness Center Administrator Theresa Geracitano, Tomedes translator Paulette Director Terry Brown attended via teleconferencing pursuant to Government Code Section 54953 from Jordan Lake Recreation Area, 280 State Park Road, Suite F-9, 280 State Park Road, Apex, NC 27523

B. APPROVAL OF THE AGENDA

Action: It was moved by Director Jeffries seconded by Director Stanicek to approve the agenda as presented.

Motion carried (5-0)

Director Leach...Aye

Director Jeffries...Aye

Director Brown....Aye

Director Stanicek....Aye

Director Mroz...Aye

C. PUBLIC COMMENTS - ANNOUNCEMENT

Ross Pike from North County Fire Protection Service expressed his appreciation to the Board for their support in his last LAFCO campaign.

Bonsall Resident Joe Beyer wanted to thank the Board for their amazing work with the Community Health &Wellness Center, all the programs are amazing, and staff are just fantastic and the future of the District.

CONSENT ITEMS

- E1. Minutes of May 3, 2023, Finance Meeting
- E2. Minutes of May 10, 2023, Board of Directors Meeting
- E3. Minutes of May 17, 2023, Facilities Committee
- E4. Minutes of May 17, 2023, Strategic Planning Committee
- E5. Minutes of May 20, 2023, Special Strategic Planning Workshop

Action: It was moved by Director Jeffries seconded by Director Stanicek to approve the consent items as presented.

Motion carried (5-0)

Director Leach...Ave

Director Jeffries...Aye

Director Brown....Aye Director Stanicek....Aye Director Mroz...Aye

F. REPORTS/POSSIBLE ACTION -

F1.Finance Committee – Directors Brown and Jeffries

Finance Chair Report attached.

F2.Facilities Committee – Directors Jeffries and Mroz

Director Jeffries gave an update on the CH&WC facility renovations most of the cosmetic issues in education building have been taken care of. House of Wellness and ADA components will soon be reviewed for the bid process. Regarding the parking lot and solar, the committee will be meeting next week with SitelogIQ for further discussion.

F3.Strategic Planning Committee – Directors Leach and Mroz Chair Leach shared with the board that the topics from the Strategic Planning Workshop were on today's agenda.

F4.Governmental & Public Engagement – Directors Stanicek and Leach Chair Stanicek shared with the Board that the committee did not meet this month and that he is looking forward to working with Jasmine on the community outreach projects.

Community Health & Wellness Center – Theresa Geracitano- Report attached to minutes.

F5. Chief Executive Officer – Rachel Mason- Report attached to minutes.

F6.General Counsel – Jeffrey Scott wanted to reiterate what CEO Mason and Chair Leach shared about continuing education through CSDA and ACHD.

G. DISCUSSION/POSSIBLE ACTION ITEMS -

- G1. Recommendations from the Finance Committee
- i. Fund the Five Star Bank account with \$250,000 from LAIF
- ii. Fund Pacific Western Bank with \$500,000 from LAIF
- iii. Discuss amount to fund CA CLASS investment account

Action: It was moved by Director Leach seconded by Director Jeffries to approve the transfer of one million dollars from LAIF to the CA CLASS account.

Motion carried (5-0)

Director Leach...Aye

Director Jeffries...Aye

Director Brown....Aye

Director Stanicek....Aye

Director Mroz...Aye

to

G2. Urgent Care Information

Administrative Officer, Judith Oswald gave a brief presentation on the possibility of national Urgent Care chains coming to Fallbrook. Unfortunately, it is not feasible currently. Discussion ensued. Report attached minutes.

G3. Mission Vision Values Statement Revision

Director Stanicek has taken on the task of reworking the Mission | Vision | Values statement, it will be moved to the Government & Public Engagement committee. To be presented at the July Board meeting. G4. Palomar Family Counseling Service Proposal- CEO Mason shared the proposal with the Board. The Board unanimously approved this proposal.

Action: It was moved by Director Leach seconded by Director Jeffries to approve the proposal from Palomar Family Counseling Service.

Motion carried (5-0)

Director Leach...Aye

Director Jeffries...Aye

Director Brown....Aye

Director Stanicek....Aye

Director Mroz...Aye

G5. LAFCO Ballot Extension San Diego County Consolidated Redevelopment Oversight Board

Action: It was moved by Director Jeffries seconded by Director Leach to approve the vote for Patrick Sanchez.

Motion carried (5-0)

Director Leach...Aye

Director Jeffries...Aye

Director Brown....Aye

Director Stanicek....Aye

Director Mroz...Aye

G6. Municipal Water District of Orange County, Support for Al Nederhood, CSDA Board of Directors, Southern Network Seat C

Action: It was moved by Director Leach seconded by Director Jeffries to support Al Nederhood for CSDA Board of Directors Southern Network.

Motion carried (5-0)

Director Leach...Aye

Director Jeffries...Aye

Director Brown....Aye

Director Stanicek....Aye

Director Mroz...Aye

H. BOARD MEMBER COMMENTS & ITEMS FOR SUBSEQUENT MEETINGS -

None

I. ADJOURNMENT-

There being no further business the meeting was adjourned at 7:49 pm

Executive Assistant / Board Clerk



MINUTES FACILITIES COMMITTEE

Wednesday, June 21, 2023, at 10:00 A.M. Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public can participate in the webinar.

1. CALL MEETING TO ORDER/ROLL CALL

Committee Members: Chair Jennifer Jeffries & Member Barbara Mroz

CEO Rachel Mason, Community Health & Wellness Center Administrator Theresa Geracitano, Executive

Assistant Raquel Williams, Administrative Officer Judith Oswald

Property Manager: Roy Moosa, SitelogIQ, Jonathan Brown and Josh Steeber

2. PUBLIC COMMENTS - ANNOUNCEMENT

None

DISCUSSION ITEMS

Relative to the Community Health & Wellness Center Education Building:

CEO Rachel Mason reported the following:

An update on the exterior of the Education building has been completed. The paint looks great! Gutters were evaluated by the painters, and they are in good shape. They will be cleaned annually. Mr. Moosa inquired if we have investigated screens being placed on the existing gutters. CEO Mason indicated that the gutters are too old to be retrofitted, but we will continue to evaluate the need.

Parking Lot Renovation & Solar Implementation:

SitelogIQ presentation and Letter of Agreement are attached to the minutes.

Director Jeffries conveyed her concern for the issues that have arisen with the EV charging stations.

CEO Mason would like a recommendation for the full board of directors to proceed with the financial proforma.

Relative to plans for the House of Wellness:

The House project has grown exponentially and is pending. The communications tower is also pending.

4. BOARD MEMBER COMMENTS AND FUTURE AGENDA ITEMS-

Mr. Moosa inquired about the major use permit at the CH&WC. Per CEO Mason, it has been completed.

5. ADJOURNMENT-

There being no further business to discuss the meeting was adjourned at 10:30 am

Caguel Willi

Executive Assistant/Board Clerk



MINUTES

GOVERNMENTAL & PUBLIC ENGAGEMENT COMMITTEE

Wednesday, June 28, 2023, at 5:30 P.M.

Administrative Office, 1st Floor Community Room, 138 S. Brandon Rd., Fallbrook, CA 92028

In accordance with California Government Code Section 54953 teleconferencing was used for this meeting. Board members, staff and members of the public can participate in the webinar.

1. Call to Order/Roll Call

Committee Members in attendance: Chair Mike Stanicek & Director Bill Leach
Staff: Administrative Officer Judith Oswald, Executive Assistant Raquel Williams, Outreach & Communications
Coordinator Jasmine Thomas

Public Comments - Announcement-

None

3. Discussion Items-

Review and rewrite of the Mission |Vision |Values Statement language.

Vision

Nationally recognized health district delivering the highest quality health and wellness services, partnerships, and programs to support a greater life span.

Mission-

Through highly passionate and skilled staff, volunteers, and partners. The Fallbrook Regional Health District grants funds to support services that increase the health and wellness of our served communities.

4. Board Comments and Future Agenda Items

Director Leach had five points to share with the committee for future agendas. Boosting Facebook posts, Kids coloring contest, Send all FRHD awards to Village news. Attack public engagement through ACHD, CSDA. Media Blast for the July Board meeting.

5. Adjournment-

There being no further business the meeting was adjourned at 6:17pm.

Raquel Williams, Board Secretary/Clerk

PRESENTATION

Local Government Renewable & Resiliency Program







SITELOGIQ INTRODUCTION

Licensed general contractor delivering world-class energy, renewable, mobility, and infrastructure programs for **State & Local Governments**.



Josh Steeber Local Government Relations Executive M: (949) 432-0689 E: josh.steeber@gmail.com



Employees





Customer Sites



Single-source of accountability and responsibility from conception to completion.















WHY IMPLEMENT AN ENERGY PROGRAMS?

HEALTH DISTRICT'S GOAL'S

WHAT IS A MICROGRID?

ENERGY STORAGE + EV CHARGING DEPLOYMENT

E. MISSION ROAD

S. BRANDON ROAD

PROGRAM ACCOMPLISHMENTS

FUNDING OPPORTUNITIES

ROADMAP TO IMPLEMENTATION



WHY LOCAL GOVERNMENTS IMPLEMENT ENERGY PROGRAMS?



WHAT IS AN ENERGY PROJECT?

An energy project involves the installation or modification for improvements of an energy-efficient or renewable energy system.

WHY DO IT?

Repurpose funds spent on utility bills to pay for critical infrastructure upgrades.



Interest Rate



Zero Net Energy



Fiduciary Responsibility



Cost Savings



Public Safety Power Shutoffs



Modernization



State Mandates Compliance



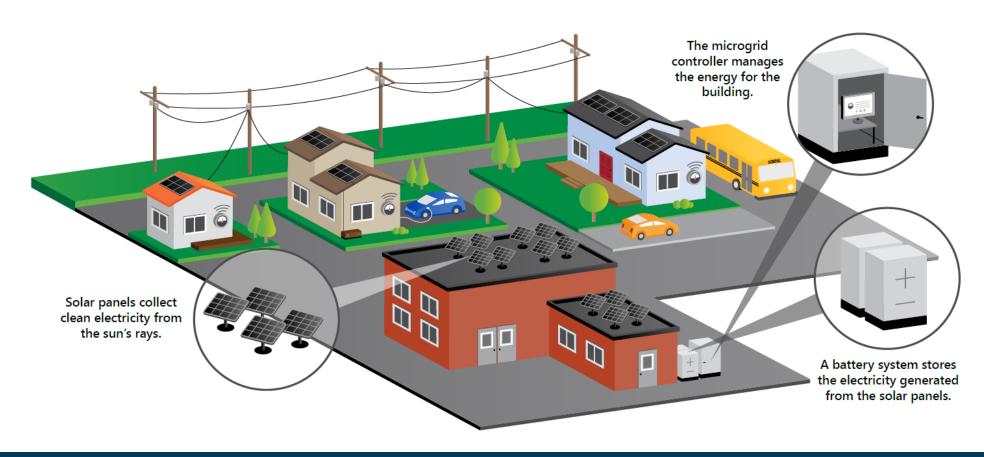
HEALTH DISTRICT GOAL'S

- Quality of Life
- Parking Lot Growth
- Community Resiliency
- Reduce Utility Expenditures
- Project Funding Opportunities
- EV Infrastructure Capability
- Sustainability



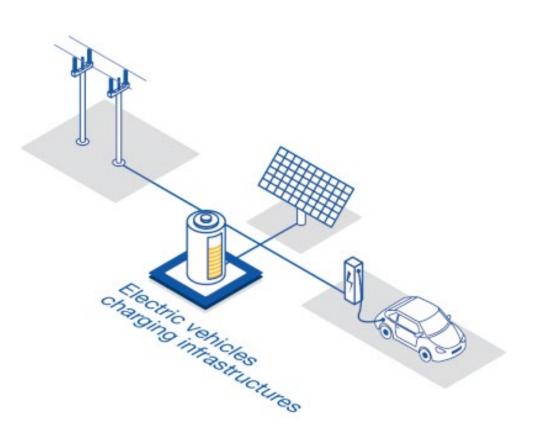
WHAT IS A MICROGRID?

A microgrid is a local electrical grid with defined electrical boundaries, acting as a single and controllable entity.



ENERGY STORAGE + EV CHARGING DEPLOYMENT

- Potential challenge: limited capacity
- Energy Storage
 - Grid reinforcement
 - Demand management
- Vehicle to Grid (V2G)
- Distributed resiliency



E. MISSION ROAD

- Solar Carport: 25.9 kW
- Potential Added Solar: 49.7kW
- EV Charging Stations: 2qty
- Energy Storage: TBD
- Parking Lot Asphalting

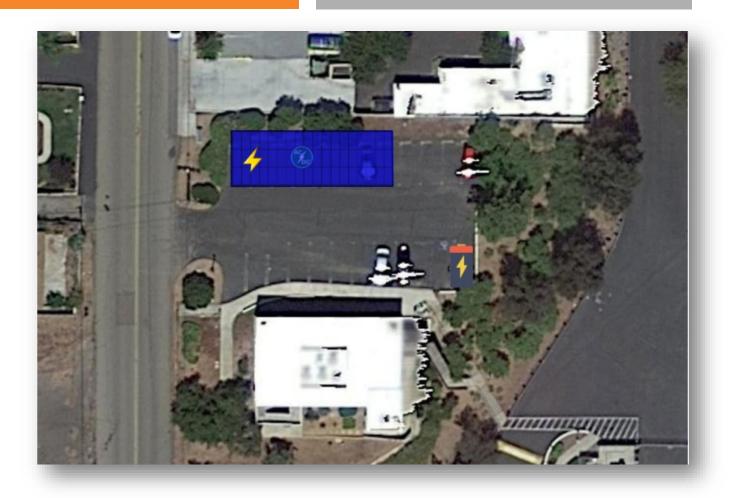




S. BRANDON ROAD

- Solar Carport: 29.2kW
- EV Charging Stations: lqty
- Energy Storage: TBD
- Parking Lot Asphalting





PROGRAM ACCOMPLISHMENTS

- Renewable Generation Stewardship
- Resilient Health District Campus
- ☐ New Asphalted & Shaded Parking Lot
- EV Charging Infrastructure/Vehicle 2 Grid
- Compliant CA GC4217.10-18
- □ \$12,715 Year Energy Savings
- ☐ Inflation Reduction Act 40% Contribution
- Ribbon Cutting Ceremony



FUNDING OPPORTUNITIES

FEDERAL





















Inflation Reduction Act (IRA) ~ Federal Government

Allows the District to OBTAIN THE FEDERAL TAX CREDIT in the form of a "Direct Payment" (i.e. rebate) for energy storage (battery), electrical infrastructure, solar, and microgrid controllers.

There are additional credits for:



ROADMAP TO IMPLEMENTATION

Board Resolution Letter of Authorization Scope & Funding Assessment and Implementation Plan

Stakeholder Outreach



Thank You

Josh Steeber Local Government Relations Executive

M 949.432.0689

E josh.steeber@sitelogiq.com

Fallbrook Regional Health District REPORT 1 - BALANCE SHEET COMPARISON

Comparison of May 2023 to April 2023

	May 31, 23	Apr 30, 23	\$ Change
ASSETS			
Current Assets			
Checking/Savings 102.3 · Cash in Bank - Pacific Western	151,207.67	1,143,946.41	-992,738.74
102.6 · Cash in Bank - LAIF	3,363,257.60	2,462,257.60	901,000.00
102.9 · Cash in Bank - CalTRUST	5,666,737.25	5,678,326.21	-11,588.96
102.10 · Petty Cash	418.84	418.84	0.00
Total Checking/Savings	9,181,621.36	9,284,949.06	-103,327.70
Other Current Assets			
104 · Prepaid Insurance	2,549.81	5,099.53	-2,549.72
107 · Tax Apportionment Receivable 110 · Reimbursement Rec'ble - CIF	14,777.15 -335.57	141,580.75 -335.57	-126,803.60 0.00
Total Other Current Assets	16,991.39	146,344.71	-129,353.32
Total Current Assets	9,198,612.75	9,431,293.77	-232,681.02
	0,100,010	2, 12 1,=2211	,
Fixed Assets 121 · Equipment	80,346.93	79,034.49	1,312.44
121.2 · Equipment Depreciation	-55,147.75	-54,377.50	-770.25
122.0 · Assets	•		
122.0212 - Constr in Progress	93,772.00	93,772.00	0.00
122.01 · S. Brandon Road 122.011 · S. Brandon Road Improvements	161,578.00 230,987.39	161,578.00 225,031.39	0.00 5.956.00
122.011 · S. Brandon Road Improvements 122.012 · S. Brandon Road Land	129,662.00	129,662.00	0.00
122.02 · E. Mission Road	1,441,539.86	1,441,539.86	0.00
122.021 · E. Mission Road Improvements	455,750.30	452,591.05	3,159.25
122.022 · E. Mission Road Land	360,629.00	360,629.00	0.00
122.04 · Accum Depr - All Buildings	-241,355.50	-236,982.00	-4,373.50
Total 122.0 · Assets	2,632,563.05	2,627,821.30	4,741.75
Total Fixed Assets	2,657,762.23	2,652,478.29	5,283.94
Other Assets			
130 · Note Receivable - East Alvarado	361,591.39	362,058.69	-467.30
Total Other Assets	361,591.39	362,058.69	-467.30
TOTAL ASSETS	12,217,966.37	12,445,830.75	-227,864.38
LIABILITIES & EQUITY Liabilities			
Current Liabilities			
Accounts Payable 140 · Accounts Payable	174,176.27	26,046.70	148,129.57
Total Accounts Payable	174,176.27	26,046.70	148,129.57
Other Current Liabilities			
203 - Accrued Payroll	20,998.75	19,050.94	1,947.81
204 · Accrued Vacation & Sick Leave	39,020.29	39,020.29	0.00
211 · Payroll Taxes Payable	7,928.24	6,970.29	957.95
213 · Simple Plan Payable 220 · Refundable Deposit Payable	3,116.72 0.00	3,110.28 200.00	6.44 -200.00
Total Other Current Liabilities	71,064.00	68,351.80	2,712.20
Total Current Liabilities	245,240.27	94,398.50	150,841.77
Total Liabilities	245,240.27	94,398.50	150,841.77
Equity	0 700 570 40	0 700 570 40	0.00
302.2 · Community Investment Funds 300 · Unrestricted Operations Fund	8,792,578.12 2,465,936.08	8,792,578.12 2,465,936.08	0.00 0.00
Net Income	714,211.90	1,092,918.05	-378,706.15
Total Equity	11,972,726.10	12,351,432.25	-378,706.15
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Fallbrook Regional Health District REPORT 1 - BALANCE SHEET COMPARISON

Comparison of May 2023 to April 2023

TOTAL LIABILITIES & EQUITY

May 31, 23 12,217,966.37 Apr 30, 23 12,445,830.75 \$ Change -227,864.38

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Fallbrook Regional Health District REPORT 2 - INCOME STATEMENT

For the Month Ended May 2023 & Fiscal Year to Date

	May 23	Jul '22 - Ma
Ordinary Income/Expense		
Income		
400 · District Income		
402 · Property Tax Revenue	14,777.15	2,308,547.86
403 · Interest / Dividends	17,411.68	143,532.16
Total 400 · District Income	32,188.83	2,452,080.02
460 · Lease Income		
570.00 · Wellness Center Income	50.00	1,324.50
Total 400 Lance Income	50.00	4 224 50
Total 460 · Lease Income	50.00	1,324.50
Total Income	32,238.83	2,453,404.52
Expense		
500 · Administrative Expenses		
500.01 · Communications	582.91	7,572.61
500.02 · IT Services	600.00	5,243.76
500.03 · Refreshments	398.75	1,225.97
500.04 · Office Expenses	781.87	15,526.58
500.05 · Utilities	1,143.15	12,293.07
500.06 · Independent Contract Services	2,438.75	16,426.25
500.07 · Maintenance Services & Repairs	3,262.61	46,391.65
500.08 · Vehicle Expenses	16.24	929.52
500.10 · Salaries	30,303.54	357,431.59
500.12 · Payroll Taxes	2,550.94	33,627.50
500.14 · W/C Insurance	230.33	2,059.63
500.15 · Employee Health & Welfare	2,500.76	33,283.68
500.16 · Board Stipends 500.17 · Education & Conferences	2,866.50 2,083.18	21,514.50 25,609.72
500.17 · Education & Conferences	583.95	26,881.86
500.19 · Insurance - General	1,712.87	18,841.57
500.20 · Independent Accounting Services	1,500.00	16,500.00
500.21 · Annual Independent Audit	0.00	22,068.96
500.22 · Medical Records Store & Service	2,845.93	29,179.89
500.23 · General Counsel	0.00	15,905.00
500.29 · Dist Promotions & Publications	912.65	17,833.70
500.30 · Simple IRA Expense	718.49	7,750.01
500.33 · Copier Lease	796.28	8,739.99
500.36 · Accrued Vacation & Sick Leave	0.00	5,728.76
500.40 · Office Equipment	329.20	3,186.91
500.50 · General Election	0.00	17,000.00
Total 500 · Administrative Expenses	59,158.90	768,752.68
570 · Comm. Health & Wellness Center		
570.32 · Vehicle Expenses	76.83	717.41
570.01 · Communications	614.91	5,288.44
570.03 · Refreshments	333.10	375.68
570.04 · Office Expenses	1,290.96	14,543.31
570.05 · Utilities	1,358.34	15,134.43
570.07 · Maintenance Services & Repairs	8,191.85	60,939.33
570.10 · Salaries 570.12 · Payroll Taxes	21,011.59 1,520.39	164,287.54 12,410.68
570.12 · Payroli Taxes 570.15 · Employee Health & Welfare	4,438.50	36,352.49
570.18 · Dues & Subscriptions	15.00	5,462.00
570.19 · Insurance - General	606.52	6,671.72
570.29 · Dist Promotions & Publications	1,130.21	6,275.60
570.30 · Simple IRA Expense	310.35	3,036.95
570.33 · Copier Lease	796.27	3,331.86
570.40 · Office Equipment	361.29	5,685.06
Total 570 · Comm. Health & Wellness Center	42 OEG 14	240 542 50
rotal 370 · Comm. mealth & wellness center	42,056.11	340,512.50

Report 2 Page 1

Fallbrook Regional Health District REPORT 2 - INCOME STATEMENT

For the Month Ended May 2023 & Fiscal Year to Date

600. Community Health Contracts 600.02 Boys & Girls Clubs of North Cty 10,156.00 55,624.00 600.04 D'Vine Path 11,787.00 47,148.00 600.05 - Fallbrook Food Pantry 37,600.00 150,400.00 600.07 - Fallbrook Senior Citizens Serv 10,169.78 40,679.12 600.10 - Foundation for Senior Care 30,501.21 122,004.84 600.11 - Hospice of the Valleys 4,461.11 17,844.44 600.12 - Michelle's Place Cancer Res Ctr 11,851.50 47,406.00 600.50 - NC Fire JPA (Ambulance) 147,091.68 147,091.68 600.51 - NC Fire JPA (Public Comms) 0.00 27,638.93 Total 600 · Community Health Contracts 278,618.28 776,044.49 800 · District Direct Care Services 300.01 · Health Services and Clinics 0.00 3,758.66 800 · District Direct Care Services - Other 0.00 534.05 Total 800 · District Direct Care Services - Other 0.00 3,758.66 800 · District Direct Care Services - Other 0.00 4,292.71 Total 800 · District Direct Care Services - Other 0.00 534.05 Net Ordinary Income		May 23	Jul '22 - Ma
600.02 - Boys's Girls Clubs of North Cty 10,156.00 55,624.00 600.04 - D'Vine Path 11,787.00 47,148.00 600.05 - Fallbrook Food Pantry 37,600.00 150,400.00 600.10 - Foundation for Senior Care 30,501.21 122,004.8 600.11 - Hospice of the Valleys 4,461.11 17,844.44 600.12 - Michelle's Place Cancer Res Ctr 11,851.50 47,406.00 600.14 - Palomar Family Counselling Svc 15,000.00 60,000.00 600.50 · NC Fire JPA (Ambulance) 147,091.68 147,091.68 600.51 · NC Fire JPA (Public Comms) 0.00 60,207.48 600.52 · NC Fire JPA (Public Comms) 0.00 60,207.48 800 · District Direct Care Services 300.01 3,758.66 800 · District Direct Care Services 0.00 3,758.66 800 · District Direct Care Services - Other 0.00 534.05 Total 800 · District Direct Care Services - Other 0.00 3,758.66 800 · District Direct Care Services - Other 0.00 322.82 Net Ordinary Income -347,594.46 563,802.14 Other Income -29,000.64 </th <th>600 · Community Health Contracts</th> <th></th> <th></th>	600 · Community Health Contracts		
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600.10 · Foundation for Senior Care 30,501.21 122,004.84 600.11 · Hospice of the Valleys 4,461.11 17,844.44 600.12 · Michelle's Place Cancer Res Ctr 11,851.50 47,406.00 600.14 · Palomar Family Counseling Svc 15,000.00 60,000.00 600.50 · NC Fire JPA (Ambulance) 147,091.68 147,091.68 600.51 · NC Fire JPA (Public Comms) 0.00 27,638.93 Total 600 · Community Health Contracts 278,618.28 776,044.49 800 · District Direct Care Services 800.01 · Health Services and Clinics 0.00 3,758.66 800 · District Direct Care Services - Other 0.00 3,758.66 800 · District Direct Care Services - Other 0.00 3,758.66 800 · District Direct Care Services - Other 0.00 3,758.66 800 · District Direct Care Services - Other 0.00 4,292.71 Total 800 · District Direct Care Services - Other 0.00 4,292.71 Total Expense 379,833.29 1,889,602.38 Net Ordinary Income -347,594.46 563,802.14 Other Income -247,594.46 563,802.14	600.05 · Fallbrook Food Pantry	37,600.00	150,400.00
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800 · District Direct Care Services 0.00 534.05 Total 800 · District Direct Care Services 0.00 4,292.71 Total Expense 379,833.29 1,889,602.38 Net Ordinary Income -347,594.46 563,802.14 Other Income/Expense Other Income 0.00 322.82 406 · Unearned Gain/Loss - CalTRUST -29,000.64 -31,096.67 810 · Interest Income - Alvarado Str. 3,032.70 21,103.76 Total Other Income -25,967.94 -9,670.09 Other Expense 825 · Depreciation 500.27 · Depreciation - Brandon Rd. 1,408.45 15,492.95 570.27 · Depreciation - Mission Rd. 3,735.30 41,088.30 Total 825 · Depreciation 5,143.75 56,581.25 835 · FRHD Foundation 580 · FRHD Foundation Support 580.17 · Education & Conferences 0.00 176.71 Total 580 · FRHD Foundation Support 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76			
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Net Ordinary Income -347,594.46 563,802.14 Other Income/Expense Other Income -347,594.46 563,802.14 Credit Card-Cash Rewards/Rebate 0.00 322.82 32.82	Total 800 · District Direct Care Services	0.00	4,292.71
Other Income Other Income 0.00 322.82 406 · Unearned Gain/Loss - CalTRUST -29,000.64 -31,096.67 810 · Interest Income - Alvarado Str. 3,032.70 21,103.76 Total Other Income -25,967.94 -9,670.09 Other Expense 825 · Depreciation 1,408.45 15,492.95 570.27 · Depreciation - Brandon Rd. 3,735.30 41,088.30 Total 825 · Depreciation 5,143.75 56,581.25 835 · FRHD Foundation 580 · FRHD Foundation Support 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 Total 835 · FRHD Foundation 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	Total Expense	379,833.29	1,889,602.38
Other Income Credit Card-Cash Rewards/Rebate 0.00 322.82 406 · Unearned Gain/Loss - CalTRUST -29,000.64 -31,096.67 810 · Interest Income - Alvarado Str. 3,032.70 21,103.76 Total Other Income -25,967.94 -9,670.09 Other Expense 825 · Depreciation 1,408.45 15,492.95 570.27 · Depreciation - Mission Rd. 3,735.30 41,088.30 Total 825 · Depreciation 5,143.75 56,581.25 835 · FRHD Foundation 580 · FRHD Foundation Support 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	Net Ordinary Income	-347,594.46	563,802.14
406 · Unearned Gain/Loss - CalTRUST 810 · Interest Income - Alvarado Str. -29,000.64 3,032.70 21,103.76 -31,096.67 3,032.70 21,103.76 Total Other Income -25,967.94 -9,670.09 -9,670.09 Other Expense 825 · Depreciation - Brandon Rd. 500.27 · Depreciation - Mission Rd. 3,735.30 41,088.30 1,408.45 15,492.95 41,088.30 15,492.95 570.27 · Depreciation - Mission Rd. 3,735.30 41,088.30 Total 825 · Depreciation 580 · FRHD Foundation Support 580.17 · Education & Conferences 0.00 176.71 0.00 176.71 Total 580 · FRHD Foundation Support 701 1 Total 580 · FRHD Foundation Support 1 0.00 176.71 0.00 176.71 Total 835 · FRHD Foundation 0.00 -216,837.81 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 150,409.76 Net Other Income -31,111.69 -31,111.69 150,409.76	•		
810 · Interest Income - Alvarado Str. 3,032.70 21,103.76 Total Other Income -25,967.94 -9,670.09 Other Expense 825 · Depreciation 1,408.45 15,492.95 570.27 · Depreciation - Mission Rd. 3,735.30 41,088.30 Total 825 · Depreciation 5,143.75 56,581.25 835 · FRHD Foundation 580 · FRHD Foundation Support 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	Credit Card-Cash Rewards/Rebate	0.00	322.82
Total Other Income -25,967.94 -9,670.09 Other Expense 825 · Depreciation 1,408.45 15,492.95 570.27 · Depreciation - Mission Rd. 3,735.30 41,088.30 Total 825 · Depreciation 5,143.75 56,581.25 835 · FRHD Foundation 580 · FRHD Foundation Support 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	406 · Unearned Gain/Loss - CalTRUST	-29,000.64	-31,096.67
Other Expense 825 · Depreciation 500.27 · Depreciation - Brandon Rd. 1,408.45 15,492.95 570.27 · Depreciation - Mission Rd. 3,735.30 41,088.30 Total 825 · Depreciation 5,143.75 56,581.25 835 · FRHD Foundation 580 · FRHD Foundation Support 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	810 · Interest Income - Alvarado Str.	3,032.70	21,103.76
825 · Depreciation 500.27 · Depreciation - Brandon Rd. 1,408.45 15,492.95 570.27 · Depreciation - Mission Rd. 3,735.30 41,088.30 Total 825 · Depreciation 5,143.75 56,581.25 835 · FRHD Foundation 580 · FRHD Foundation Support 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	Total Other Income	-25,967.94	-9,670.09
570.27 · Depreciation - Mission Rd. 3,735.30 41,088.30 Total 825 · Depreciation 5,143.75 56,581.25 835 · FRHD Foundation Support 580.17 · Education & Conferences 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	•		
Total 825 · Depreciation 5,143.75 56,581.25 835 · FRHD Foundation 580 · FRHD Foundation Support 580.17 · Education & Conferences 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76		,	·
835 · FRHD Foundation 580 · FRHD Foundation Support 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	570.27 · Depreciation - Mission Rd.	3,735.30	41,088.30
580 · FRHD Foundation Support 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	Total 825 · Depreciation	5,143.75	56,581.25
580.17 · Education & Conferences 0.00 176.71 Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76			
Total 580 · FRHD Foundation Support 0.00 176.71 Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	580 · FRHD Foundation Support		
Total 835 · FRHD Foundation 0.00 176.71 900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	580.17 · Education & Conferences	0.00	176.71
900 · Community Investment Fund Reimb 0.00 -216,837.81 Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	Total 580 · FRHD Foundation Support	0.00	176.71
Total Other Expense 5,143.75 -160,079.85 Net Other Income -31,111.69 150,409.76	Total 835 · FRHD Foundation	0.00	176.71
Net Other Income -31,111.69 150,409.76	900 · Community Investment Fund Reimb	0.00	-216,837.81
	Total Other Expense	5,143.75	-160,079.85
Net Income -378,706.15 714,211.90	Net Other Income	-31,111.69	150,409.76
	Net Income	-378,706.15	714,211.90

Report 2 Page 2

Fallbrook Regional Health District REPORT 3 - PROFIT & LOSS ACTUAL vs. YTD BUDGET

July through May 2023

	Jul '22 - May	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense Income				
400 · District Income				
402 · Property Tax Revenue	2,308,547.86	2,041,211.13	267,336.73	113.1%
403 · Interest / Dividends	143,532.16	24,860.83	118,671.33	577.3%
Total 400 · District Income	2,452,080.02	2,066,071.96	386,008.06	118.7%
460 · Lease Income	4 00 4 50	4 400 00	221.52	100 101
570.00 · Wellness Center Income	1,324.50	1,100.00	224.50	120.4%
Total 460 · Lease Income	1,324.50	1,100.00	224.50	120.4%
Total Income	2,453,404.52	2,067,171.96	386,232.56	118.7%
Expense				
500 · Administrative Expenses				
500.01 · Communications	7,572.61	8,943.00	(1,370.39)	84.7%
500.02 · IT Services	5,243.76	3,135.00	2,108.76	167.3%
500.03 · Refreshments	1,225.97	590.00	635.97	207.8%
500.04 · Office Expenses	15,526.58	10,450.00	5,076.58	148.6%
500.05 · Utilities	12,293.07	13,243.26	(950.19)	92.8%
500.06 · Independent Contract Services	16,426.25	15,587.00	839.25	105.4%
500.07 · Maintenance Services & Repairs	46,391.65	15,620.00	30,771.65	297.0%
500.08 · Vehicle Expenses	929.52	425.00	504.52	218.7%
500.10 · Salaries	357,431.59	303,829.24	53,602.35	117.6%
500.12 · Payroll Taxes	33,627.50	24,306.37	9,321.13	138.3%
500.14 · W/C Insurance	2,059.63	2,310.00	(250.37)	89.2%
500.15 · Employee Health & Welfare	33,283.68	40,437.70	(7,154.02)	82.3%
500.16 · Board Stipends	21,514.50	18,375.00	3,139.50	117.1%
500.17 · Education & Conferences	25,609.72	13,300.00	12,309.72	192.6%
500.18 · Dues & Subscriptions	26,881.86	28,945.00	(2,063.14)	92.9%
500.19 · Insurance - General	18,841.57	24,618.88	(5,777.31)	76.5%
500.20 · Independent Accounting Services	16,500.00	16,600.00	(100.00)	99.4%
500.21 · Annual Independent Audit	22,068.96	15,500.00	6,568.96	142.4%
500.22 · Medical Records Store & Service	29,179.89	24,398.11	4,781.78	119.6%
500.23 · General Counsel	15,905.00	32,514.98	(16,609.98)	48.9%
500.29 · Dist Promotions & Publications	17,833.70	11,875.00	5,958.70	150.2%
500.30 · Simple IRA Expense	7,750.01	9,114.93	(1,364.92)	85.0%
500.33 · Copier Lease	8,739.99	9,309.74	(569.75)	93.9%
500.36 · Accrued Vacation & Sick Leave	5,728.76	0.00 5.700.00	5,728.76	100.0% 55.9%
500.40 · Office Equipment 500.50 · General Election	3,186.91 17,000.00	0.00	(2,513.09) 17,000.00	100.0%
Total 500 · Administrative Expenses	768,752.68	649,128.21	119,624.47	118.4%
570 Comm. Health & Wellness Center				
570.32 · Vehicle Expenses	717.41	0.00	717.41	100.0%
570.01 · Communications	5,288.44	2,420.00	2,868.44	218.5%
570.02 · IT Services	0.00	1,210.00	(1,210.00)	0.0%
570.03 · Refreshments	375.68	0.00	375.68	100.0%
570.04 · Office Expenses	14,543.31	5,500.00	9,043.31	264.4%
570.05 · Utilities	15,134.43	14,328.84	805.59	105.6%
570.06 · Independent Contract Services	0.00	1,270.50	(1,270.50)	0.0%
570.07 · Maintenance Services & Repairs	60,939.33	22,385.00	38,554.33	272.2%
570.10 · Salaries	164,287.54	142,431.24	21,856.30	115.3%
570.12 · Payroll Taxes	12,410.68	11,394.53	1,016.15	108.9%
570.15 · Employee Health & Welfare	36,352.49	31,753.17	4,599.32	114.5%
570.18 · Dues & Subscriptions	5,462.00	0.00	5,462.00	100.0%
570.19 · Insurance - General	6,671.72	8,250.00	(1,578.28)	80.9%
570.23 · General Counsel	0.00	22,000.00	(22,000.00)	0.0%
570.29 · Dist Promotions & Publications	6,275.60	19,283.37	(13,007.77)	32.5%
570.30 · Simple IRA Expense	3,036.95	4,277.02	(1,240.07)	71.0%
570.33 · Copier Lease	3,331.86	9,309.74	(5,977.88)	35.8%
570.40 · Office Equipment	5,685.06	6,000.00	(314.94)	94.8%
Total 570 · Comm. Health & Wellness Center	340,512.50	301,813.41	38,699.09	112.8%

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Fallbrook Regional Health District REPORT 3 - PROFIT & LOSS ACTUAL vs. YTD BUDGET

July through May 2023

	Jul '22 - May	Budget	\$ Over Budget	% of Budget
600 · Community Health Contracts				
600.02 · Boys & Girls Clubs of North Cty	55,624.00	25,156.00	30,468.00	221.1%
600.04 · D'Vine Path	47,148.00	11,787.00	35,361.00	400.0%
600.05 · Fallbrook Food Pantry	150,400.00	37,600.00	112,800.00	400.0%
600.07 · Fallbrook Senior Citizens Serv	40,679.12	10,169.78	30,509.34	400.0%
600.10 · Foundation for Senior Care	122,004.84	30,501.21	91,503.63	400.0%
600.11 · Hospice of the Valleys	17,844.44	4,461.11	13,383.33	400.0%
600.12 · Michelle's Place Cancer Res Ctr	47,406.00	11,851.50	35,554.50	400.0%
600.14 · Palomar Family Counseling Svc	60,000.00	15,000.00	45,000.00	400.0%
600.50 · NC Fire JPA (Ambulance)	147,091.68	105,000.00	42,091.68	140.1%
600.51 · NC Fire JPA (EMSO)	60,207.48	60,000.00	207.48	100.3%
600.52 · NC Fire JPA (Public Comms)	27,638.93	22,500.00	5,138.93	122.8%
Total 600 · Community Health Contracts	776,044.49	334,026.60	442,017.89	232.3%
800 · District Direct Care Services 800.01 · Health Services and Clinics 800 · District Direct Care Services - Other	3,758.66 534.05	191,083.37	(187,324.71)	2.0%
Total 800 · District Direct Care Services	4,292.71	191,083.37	(186,790.66)	2.2%
Total Expense	1,889,602.38	1,476,051.59	413,550.79	128.0%
Net Ordinary Income	563,802.14	591,120.37	(27,318.23)	95.4%
Other Income/Expense Other Income Credit Card-Cash Rewards/Rebate 406 · Unearned Gain/Loss - CalTRUST 810 · Interest Income - Alvarado Str.	322.82 (31,096.67) 21,103.76	0.00 0.00	(31,096.67) 21,103.76	100.0% 100.0%
Total Other Income	(9,670.09)	0.00	(9,670.09)	100.0%
Other Expense 825 · Depreciation 500.27 · Depreciation - Brandon Rd. 570.27 · Depreciation - Mission Rd.	15,492.95 41,088.30	0.00 0.00	15,492.95 41,088.30	100.0% 100.0%
·				
Total 825 · Depreciation	56,581.25	0.00	56,581.25	100.0%
835 · FRHD Foundation 580 · FRHD Foundation Support 580.17 · Education & Conferences	176.71	0.00	176.71	100.0%
Total 580 · FRHD Foundation Support	176.71	0.00	176.71	100.0%
Total 835 · FRHD Foundation	176.71	0.00	176.71	100.0%
900 · Community Investment Fund Reimb	(216,837.81)	0.00	(216,837.81)	100.0%
Total Other Expense	(160,079.85)	0.00	(160,079.85)	100.0%
Net Other Income	150,409.76	0.00	150,409.76	100.0%
Net Income	714,211.90	591,120.37	123,091.53	120.8%

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Fallbrook Regional Health District REPORT 4 - APPROVED ANNUAL BUDGET

July 2022 through June 2023

													TOTAL
	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul '22 - Ju
Ordinary Income/Expense													
Income 400 · District Income													
402 · Property Tax Revenue	25,753.04	24,975.91	35,041.36	115,749.67	638,174.56	322,447.93	81,478.01	62,990.89	435,413.06	269,885.67	29,301.03	18,016.39	2,059,227.52
403 · Interest / Dividends	1,611.97	751.65	1,464.55	2,789.91	1,822.64	2,041.04	3,510.81	2,410.08	2,792.81	3,984.36	1,681.01	1,872.49	26,733.32
Total 400 · District Income	27,365.01	25,727.56	36,505.91	118,539.58	639,997.20	324,488.97	84,988.82	65,400.97	438,205.87	273,870.03	30,982.04	19,888.88	2,085,960.84
460 · Lease Income													
460.03 · Lease Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.00 · Wellness Center Income 571.00 · Program Fees	100.00 0.00	100.00 0.00	100.00 0.00	100.00 0.00	100.00 0.00	100.00 0.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00 0.00
Total 460 · Lease Income	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Total Income	27,465.01	25,827.56	36,605.91	118,639.58	640,097.20	324,588.97	85,088.82	65,500.97	438,305.87	273,970.03	31,082.04	19,988.88	2,087,160.84
			,	,			,	,	,	,	- 1,00=10	,	_,,,
Expense 600.99 · Returned Grant Money	0.00	0.00	0.00	0.00	0.00	0.00							0.00
500 · Administrative Expenses	0.00	0.00	0.00	0.00	0.00	0.00							0.00
500.01 · Communications	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	813.00	9,756.00
500.02 · IT Services	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	285.00	3,420.00
500.03 · Refreshments 500.04 · Office Expenses	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	190.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	40.00 950.00	630.00 11,400.00
500.05 · Utilities	1,435.60	1,568.40	1,442.30	1,217.91	1.105.39	872.90	1,009.62	1,054.57	1.213.33	1,185.55	1,137.69	1,099.62	14.342.88
500.06 · Independent Contract Services	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	1,417.00	17,004.00
500.07 · Maintenance Services & Repairs	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	1,420.00	17,040.00
500.08 · Vehicle Expenses	20.00	225.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	445.00
500.10 · Salaries	27,620.84 2,209.67	27,620.84	27,620.84	27,620.84	27,620.84 2.209.67	27,620.84	27,620.84	27,620.84	27,620.84 2.209.67	27,620.84 2.209.67	27,620.84	27,620.84	331,450.08 26.516.04
500.12 · Payroll Taxes 500.14 · W/C Insurance	2,209.67	2,209.67 210.00	2,209.67 210.00	2,209.67 210.00	2,209.67	2,209.67 210.00	2,209.67 210.00	2,209.67 210.00	2,209.67	2,209.67	2,209.67 210.00	2,209.67 210.00	2,520.00
500.15 · Employee Health & Welfare	3,626.70	3,626.70	3,626.70	3,626.70	3,626.70	3,626.70	3,735.50	3,735.50	3,735.50	3,735.50	3,735.50	3,735.50	44,173.20
500.16 · Board Stipends	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	1,575.00	2,100.00	1,575.00	1,575.00	2,100.00	1,575.00	1,575.00	19,950.00
500.17 · Education & Conferences	1,000.00	3,800.00	0.00	0.00	0.00	0.00	0.00	3,500.00	0.00	2,500.00	2,500.00	0.00	13,300.00
500.18 · Dues & Subscriptions	10,250.00	2,100.00	675.00	8,700.00	850.00	850.00	720.00	2,100.00	750.00	750.00	1,200.00	850.00	29,795.00
500.19 · Insurance - General 500.20 · Independent Accounting Services	2,238.08 1,400.00	2,238.08 1,400.00	2,238.08 1,400.00	2,238.08 1,400.00	2,238.08 1,400.00	2,238.08 2,600.00	2,238.08 1,400.00	2,238.08 1,400.00	2,238.08 1,400.00	2,238.08 1,400.00	2,238.08 1,400.00	2,238.08 1,400.00	26,856.96 18,000.00
500.20 · Independent Accounting Services	0.00	5.000.00	1,000.00	3,500.00	2.500.00	2,500.00	1,000.00	0.00	0.00	0.00	0.00	0.00	15,500.00
500.22 · Medical Records Store & Service	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	2,218.01	26,616.12
500.23 · General Counsel	4,611.25	3,333.75	2,178.75	717.50	3,123.75	1,951.25	2,581.25	4,730.25	3,091.38	3,075.08	3,120.77	3,854.57	36,369.55
500.29 · Dist Promotions & Publications	625.00	625.00	625.00	3,125.00	625.00	3,125.00	625.00	625.00	625.00	625.00	625.00	625.00	12,500.00
500.30 · Simple IRA Expense	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	828.63	9,943.56
500.33 · Copier Lease 500.36 · Accrued Vacation & Sick Leave	846.34 0.00	846.34 0.00	846.34 0.00	846.34 0.00	846.34 0.00	846.34 0.00	846.34 0.00	846.34 0.00	846.34 0.00	846.34 0.00	846.34 0.00	846.34 0.00	10,156.08 0.00
500.40 · Office Equipment	3,100.00	500.00	0.00	0.00	0.00	2,100.00	0.00	0.00	0.00	0.00	0.00	0.00	5,700.00
500.50 · General Election	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 500 · Administrative Expenses	68,740.12	64,850.42	53,639.32	64,978.68	55,922.41	60,467.42	54,287.94	59,836.89	53,506.78	56,487.70	56,410.53	54,256.26	703,384.47
570 · Comm. Health & Wellness Center													
570.32 · Vehicle Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.01 · Communications 570.02 · IT Services	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	220.00 110.00	2,640.00
570.03 · Refreshments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,320.00 0.00
570.04 · Office Expenses	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00
570.05 · Utilities	1,690.34	1,252.36	1,160.47	1,167.64	1,538.17	1,436.91	1,284.01	1,199.91	1,207.97	1,181.49	1,209.57	1,246.96	15,575.80
570.06 · Independent Contract Services	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	115.50	1,386.00
570.07 · Maintenance Services & Repairs	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	2,035.00	24,420.00
570.10 · Salaries	12,677.20	12,677.20	12,677.20	12,989.70	12,989.70	12,989.70	12,989.70	12,989.70	13,150.38	13,150.38	13,150.38	13,150.38	155,581.62
570.12 · Payroll Taxes 570.14 · W/C Insurance	1,014.18 0.00	1,014.18 0.00	1,014.18 0.00	1,039.18 0.00	1,039.18 0.00	1,039.18 0.00	1,039.18 0.00	1,039.18 0.00	1,052.03 0.00	1,052.03 0.00	1,052.03 0.00	1,052.03 0.00	12,446.56 0.00
570.14 · W/C insurance 570.15 · Employee Health & Welfare	2,847.82	2,847.82	2,847.82	2,847.82	2,847.82	2,847.82	2,933.25	2,933.25	2,933.25	2,933.25	2,933.25	2,933.25	34,686.42
570.18 · Dues & Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.19 · Insurance - General	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	9,000.00

Fallbrook Regional Health District REPORT 4 - APPROVED ANNUAL BUDGET

July 2022 through June 2023

													TOTAL
	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul '22 - Ju
570.23 · General Counsel	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	24,000.00
570.29 · Dist Promotions & Publications	2,666.67	1,016.67	1,016.67	3,666.67	1,266.67	1,016.67	1,416.67	3,516.67	1,266.67	1,166.67	1,266.67	766.67	20,050.04
570.30 · Simple IRA Expense	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	388.82	4,665.84
570.33 · Copier Lease	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	846.34	10,156.08
570.40 · Office Equipment	3,000.00	0.00	0.00	1,000.00	0.00	1,000.00	0.00	1,000.00	0.00	0.00	0.00	0.00	6,000.00
Total 570 · Comm. Health & Wellness Center	30,861.87	25,773.89	25,682.00	29,676.67	26,647.20	27,295.94	26,628.47	29,644.37	26,575.96	26,449.48	26,577.56	26,114.95	327,928.36
600 · Community Health Contracts													
600.01 · Be Well Therapy	0.00	0.00	0.00	0.00	0.00 0.00	0.00	0.00 0.00	0.00	0.00 0.00	0.00 0.00	0.00	0.00	0.00
600.02 · Boys & Girls Clubs of North Cty 600.03 · Champions for Health	25,156.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00	0.00 0.00	0.00	0.00 0.00	0.00	0.00	0.00 0.00	0.00 0.00	25,156.00 0.00
600.04 · D'Vine Path	11,787.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,787.00
600.05 · Fallbrook Food Pantry	37.600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37.600.00
600.06 · Fallbrook Land Conservancy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.07 · Fallbrook Senior Citizens Serv	10,169.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,169.78
600.08 · Fallbrook Smiles Project	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.09 · Fallbrook Union High School	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.10 · Foundation for Senior Care	30,501.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,501.21
600.11 · Hospice of the Valleys	4,461.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,461.11
600.12 · Michelle's Place Cancer Res Ctr	11,851.50 0.00	0.00 0.00	11,851.50 0.00										
600.13 · Neighborhood Healthcare 600.14 · Palomar Family Counseling Svc	15,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,000.00
600.15 · REINS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.16 · SSNAAPE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.17 · Trauma Intervention Prog of SD	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
600.50 · NC Fire JPA (Ambulance)	105,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	105,000.00
600.51 · NC Fire JPA (EMSO)	0.00	20,000.00	0.00	0.00	0.00	20,000.00	0.00	0.00	20,000.00	0.00	0.00	20,000.00	80,000.00
600.52 · NC Fire JPA (Public Comms)	0.00	7,500.00	0.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	0.00	0.00	7,500.00	30,000.00
Total 600 · Community Health Contracts	251,526.60	27,500.00	0.00	0.00	0.00	27,500.00	0.00	0.00	27,500.00	0.00	0.00	27,500.00	361,526.60
800 · District Direct Care Services													
800.01 · Health Services and Clinics	16,916.67	16,916.67	21,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	208,000.04
800.02 · Urgent Care	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
800.03 · Women of Wellness	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 800 · District Direct Care Services	16,916.67	16,916.67	21,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	16,916.67	208,000.04
Total Expense	368,045.26	135,040.98	101,237.99	111,572.02	99,486.28	132,180.03	97,833.08	106,397.93	124,499.41	99,853.85	99,904.76	124,787.88	1,600,839.47
Net Ordinary Income	-340,580.25	-109,213.42	-64,632.08	7,067.56	540,610.92	192,408.94	-12,744.26	-40,896.96	313,806.46	174,116.18	-68,822.72	-104,799.00	486,321.37
Other Income/Expense													
Other Income 406 · Unearned Gain/Loss - CalTRUST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
810 · Interest Income - Alvarado Str.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
820 · Gain on Sale of Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
820.01 · Gain on Sale of Assets - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 820 · Gain on Sale of Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Expense													
825 · Depreciation													
500.27 · Depreciation - Brandon Rd.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
570.27 · Depreciation - Mission Rd.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 825 · Depreciation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Fallbrook Regional Health District REPORT 4 - APPROVED ANNUAL BUDGET

July 2022 through June 2023

	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	TOTAL Jul '22 - Ju
830 · Community Investment Funds Used													
830.01 · Consultants 830.02 · Facility Improvements 	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 830 · Community Investment Funds U	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
835 · FRHD Foundation													
580 · FRHD Foundation Support													
580.01 · Communications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.02 · I.T. Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.03 · Refreshments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.04 · Office Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.05 · Utilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.07 · Maintenance Services & Repairs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.10 · Salaries	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.12 · Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.14 · W/C Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.17 · Education & Conferences	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.18 · Dues & Subscriptions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.19 · Insurance - General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.20 · Independent Accounting Servic	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.21 · Annual Independent Audit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.23 · General Counsel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.33 · Copier Lease	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580.40 · Office Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
580 · FRHD Foundation Support - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 580 · FRHD Foundation Support	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 835 · FRHD Foundation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
900 · Community Investment Fund Reimb	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
t Income	-340,580.25	-109,213.42	-64,632.08	7,067.56	540,610.92	192,408.94	-12,744.26	-40,896.96	313,806.46	174,116.18	-68,822.72	-104,799.00	486,321.37

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California State Treasurer **Fiona Ma, CPA**

Local Agency Investment Fund P.O. Box 942809 Sacramento, CA 94209-0001 (916) 653-3001

June 07, 2023

LAIF Home PMIA Average Monthly **Yields**

FALLBROOK REGIONAL HEALTH DISTRICT

DISTRICT ADMINISTRATOR 138 SOUTH BRANDON ROAD FALLBROOK, CA 92028

Tran Type Definitions

Account Number:

May 2023 Statement

Effective Date	Transaction Date	Tran Type	Confirm Number	Web Confir Numbe	m er Authorized Caller	Amount
5/3/2023	5/2/2023	RD	1729026	N/A	BARBARA MROZ	901,000.00
Account S	<u>Summary</u>					
Total Depo	osit:		901,	,000.00	Beginning Balance:	2,462,257.60
Total With	drawal:			0.00	Ending Balance:	3,363,257.60



CalTRUST PO Box 2709 Granite Bay, CA 95746 www.caltrust.org

Investment Account Summary 05/01/2023 through 05/31/2023

Email: admin@caltrust.org

Phone: 833-CALTRUST (225-8787)

SUMMARY OF INVESTMENTS

Fund	Account Number	Total Shares Owned	Net Asset Value per Share on May 31 (\$)	Value on May 31 (\$)	Average Cost Amount (\$)	Cumulative Change in Value (\$)
FALLBROOK REGIONAL HEALTH DISTRICT CalTRUST Medium Term Fund		581,800.539	9.74	5,666,737.25	5,832,903.01	(166,165.76)

Portfolios Total value as of 05/31/2023

5,666,737.25

DETAIL OF TRANSACTION ACTIVITY

Activity Description	Activity Date	Amount (\$)	Amount in Shares	Balance in Shares	Price per Share (\$)	Balance (\$)	Average Cost Amt (\$)	Realized Gain/(Loss) (\$)
CalTRUST Medium Term Fund Beginning Balance Accrual Income Div Reinvestment	05/01/2023 05/31/2023	FALL 17,411.68	BROOK REGIONA 1,787.647	L HEALTH DIST 580,012.892 581,800.539	9.79 9.74	5,678,326.21 5,666,737.25	count Number	0.00
Change in Value Closing Balance as of	May 31			581,800.539	9.74	(29,000.64) 5,666,737.25		

Please note that this information should not be construed as tax advice and it is recommended that you consult with a tax professional regarding your account.



Our mission is to assist residents of Fallbrook, Bonsall, Rainbow and De Luz, to lead healthy lives, supporting a greater life span and independence. El Fallbrook Regional Health District ayuda a los residentes a llevar una vida saludable, apoyando una mayor esperanza de vida e independencia.

LOCAL AGENCY INVESTMENT FUND (LAIF)

Through the Pooled Money Investment Account (PMIA), the State Treasurer invests taxpayers' money to manage the State's cash flow and strengthen the financial security of local governmental entities. PMIA policy sets as primary investment objectives safety, liquidity and yield. Total assets under LAIF Management at month-end were \$26.3 billion.

As of May 31, 2023, the PMIA's holdings included US Treasury Bills and Notes (64.47% of portfolio), Federal Agency Debentures and Discount Notes (20.37% of portfolio), CDs and Commercial Paper (11.83% of portfolio).

As of May 31, 2023, the District's balance was \$3,363,257.60. This represents 37.25% of the District's investment portfolio. The Average Monthly Effective Yield for the month of May, 2023 was 2.993%.

In May, 2023, the District reported \$0 in quarterly earnings.

CalTRUST

The CalTRUST Board works closely with the investment manager, BlackRock, to ensure that public dollars are managed securely and efficiently and are in full compliance with California Law. The primary objective is to safeguard the preservation of principal.

The District is invested in the CalTRUST Medium Term Fund which held, in part, the following sectors at May 31, 2023: Corporate Bonds (28.86% of portfolio), US Government and Agencies (53.22% of portfolio) and CDs (1.02% of portfolio). Total assets under CalTRUST Management at month-end were over \$2.9 billion.

As of May 31, the District's closing Net Asset Value was \$5,666,737.25. This represents 62.75% of the District's investment portfolio.

In May, 2023, the District earned \$17,411.68 in dividend income and reported an unrealized loss of \$29,000.64. The One Year Yield on the Medium-Term Fund was 2.36%

The investments of the District are in compliance with the District's 2022-2023 Investment Policy. The balances in the District's investment accounts give the District the ability to meet its expenditure requirements for the next eighteen (18) months.

Fallbrook Regional Health District REPORT 7 - PROPERTY TAX REVENUE

April 2023

Туре	Date	Name	Amount	Balance
400 · District Income				
402 · Property Tax	Revenue			
General Journal	07/31/2022		33,039.59	33,039.59
General Journal	08/31/2022		19,112.02	52,151.61
General Journal	09/30/2022		38,254.42	90,406.03
General Journal	10/31/2022		101,462.22	191,868.25
General Journal	11/30/2022		748,316.37	940,184.62
General Journal	12/31/2022		372,825.47	1,313,010.09
General Journal	01/01/2023		54.00	1,313,064.09
General Journal	01/31/2023		86,736.33	1,399,800.42
General Journal	02/28/2023		59,693.30	1,459,493.72
General Journal	03/31/2023		692,696.24	2,152,189.96
General Journal	04/30/2023		141,580.75	2,293,770.71
General Journal	05/31/2023		14,777.15	2,308,547.86
Total 402 · Property	Tax Revenue		2,308,547.86	2,308,547.86
Total 400 · District Inco	me		2,308,547.86	2,308,547.86
OTAL			2,308,547.86	2,308,547.86

Report 7 Page 1

Fallbrook Regional Health District REPORT 8 - CHECK DETAIL REPORT

May 2023

Date	Num	Name	Memo	Amount
102.3 · Cas	h in Bank -	- Pacific Western		
05/03/2023	265		Transfer to LAIF	-901,000.00
05/04/2023	13402	Amazon Capital Servi		-182.70
05/04/2023	13403	BentonWebs	Admin - Independant Contract Services	-100.00
05/04/2023	13404	Brand Assasins	WO - #	-2,256.34
05/04/2023	13405	Culligan of San Diego	WC - office expenses	-55.00 50.00
05/04/2023 05/04/2023	13406 13407	Department of Justice Fallbrook Chamber of	Registration Fee - Corp # 4726712 Membership dues	-50.00 -100.00
05/04/2023	13408	Fowler Pest Control, I	Wembership dues	-240.00
05/04/2023	13409	FPUD - 7720-001	7720-001	-145.48
05/04/2023	13410	FPUD - 7720-002 - E	WC - Utilities	-52.09
05/04/2023	13411	FPUD - 7720-003 - E	WC - Utilities	-198.18
05/04/2023	13412	FPUD - 7721-000	Admin - Utilities	-52.09
05/04/2023	13413	Iron Mountain	Medical Records storage	-2,632.68
05/04/2023	13414	Juana Diaz	Office Cleaning	-470.00
05/04/2023 05/04/2023	13415 13416	Kathie Morris Key, Darren	WC - Event Deposit Refund WC - maintenance	-200.00 -65.00
05/04/2023	13417	LDC Always Green La	WC - maintenance	-3,775.00
05/04/2023	13418	Low Voltage	Admin - fire extinguisher service	-105.00
05/04/2023	13419	Portero Services	April Bookkeeping - QBO Integration	-1,838.75
05/04/2023	13420	Rachel Mason		-2,083.18
05/04/2023	13421	Rotary Club of Fallbrook		-344.00
05/04/2023	13422	SDG&E - 5971 - E. Mi	WC - Utilities	-982.93
05/04/2023	13423	SDG&E - 6994 - Bran	Admin - utilities	-762.84
05/04/2023	13424	Springston Design LLC	IT Maintenance	-600.00
05/04/2023 05/04/2023	13425 13426	Taylor Design UMPQUA Bank	WC - CIF April Statement	-475.00 -3,360.15
05/04/2023	13427	Village News	Admin - publications	-1,272.00
05/04/2023	13428	Woodward, Susan	Tallin publications	-1,500.00
05/04/2023	13429	Tracy Rosalee - Reim	Reimbursement	-166.24
05/04/2023	13430	Boys & Girls Club of N	Triple Play	-10,156.00
05/04/2023	13431	D'Vine Path	Life I Can Healthy Lifestyle	-11,787.00
05/04/2023	13432	Fallbrook Food Pantry	Alleviating Hunger in Greater Fallbrook Area	-22,500.00
05/04/2023 05/04/2023	13433 13434	Fallbrook Food Pantry Fallbrook Food Pantry	Nutritional and Occupational Education Seniors & Disabled Adults Nutrition Program	-12,500.00 -2,600.00
05/04/2023	13435	Fallbrook Senior Citize	Congregate Meal Program	-10,169.78
05/04/2023	13436	Foundation for Senior	Adult Day Care, Door-through-door, Senior Care Ad	-30,501.21
05/04/2023	13437	Hospice of the Valleys	Fallbrook Community Support	-4,461.11
05/04/2023	13438	Michelle's Place Canc	Cancer Support Program	-11,851.50
05/04/2023	13439	Palomar Family Coun	Grandparents raising grandchildren	-3,750.00
05/04/2023	13440	Palomar Family Coun	Healthy Bodies, Healthy Minds	-11,250.00
05/04/2023	263		Record April Simple Ira Payment	-4,139.10
05/05/2023 05/09/2023	266 13441	24 Hour Elevator Inc.	Record Payroll Disbursement Admin - elevator maintenance	-26,021.23 -238.11
05/09/2023	13442	Amazon Capital Servi	admin - office supplies	-124.12
05/09/2023	13443	Culligan of Escondido	Admin - Water Service	-60.26
05/09/2023	13444	Fallbrook Waste & Re	WC - Utilities	-283.38
05/09/2023	13445	Fowler Pest Control, I	VOID: Admin - Maintenance	0.00
05/09/2023	13446	Knight Security & Fire	Admin - Maintenance	-44.00
05/09/2023	13447	SDRMA	Employee Benefits	-568.11
05/09/2023	13448	Spectrum - Mission	8448 20 899 0060354	-365.91
05/09/2023	13449	Spectrum Business-Br T-Mobile	8448 20 899 0060321	-382.91
05/09/2023 05/09/2023	13450	I -MODILE	Cell - WC Deposit	-29.43 3,500.00
05/12/2023	267		ADP Processing Fees	-130.70
05/16/2023	13451	VOID	7.51 1 100000 mg 1 000	0.00
05/16/2023	13452	Amazon Capital Servi		-169.69
05/16/2023	13453	Fallbrook Chamber of	Admin - Publications	- 25.00
05/16/2023	13454	Fowler Pest Control, I	Admin - Maintenance	-85.00
05/16/2023	13455	Geracitano-reimburse,		-1,237.62
05/16/2023	13456	Juana Diaz	Office Cleaning	-440.00
05/16/2023	13457 13458	Katia Elizondo Marquez	WC - mileage reimbursement	-13.17 -1 502 55
05/16/2023 05/16/2023	13458	Konica Minolta Low Voltage	Copier Lease Admin - maintenance	-1,592.55 -248.00
05/16/2023	13460	Rotary Club of Fallbro	Admin - dues	-48.00
05/16/2023	13461	Kent Bandy	WC - CHWC - CIF	-3,225.00
05/16/2023 05/17/2023	13461 270	Kent Bandy	Apportionment received - May	141,580.75

Report 8 Page 1

Fallbrook Regional Health District REPORT 8 - CHECK DETAIL REPORT

May 2023

Date	Num	Name	Memo	Amount
05/23/2023	13462	24 Hour Elevator Inc.	Admin - Elevator Maintenance	-867.00
05/23/2023	13463	3 Day Blinds, LLC	CHWC - EDU Bldg CIF	-1,984.14
05/23/2023	13464	Amazon Capital Servi	•	-431.05
05/23/2023	13465	CalPERS ·	ID 1559595490	-7,557.79
05/23/2023	13466	Impact Marketing & D	VOID: WC - Promos & Pubs	0.00
05/23/2023	13467	Juana Diaz	Office Cleaning	-470.00
05/23/2023			Deposit	50.00
05/26/2023	268		ADP Processing Fees	-112.79
05/30/2023	13468	Amazon Capital Servi	Admin - Office supplies	-62.69
05/30/2023	13469	Fallbrook Rooter & Dr	• •	-1,986.85
05/30/2023	13470	FPUD - 7721-000	Admin - utilities	-52.09
05/30/2023	13471	Juana Diaz	Office Cleaning	-440.00
05/30/2023	13472	Portero Services	Admin - Bookkeeping-May	-1,838.75
05/30/2023	13473	Uline	WC - chairs	-361.29
05/30/2023	13474	Village News	Admin - Promos & Pubs	-198.00
05/30/2023	269	-	Go Daddy Web Order	-71.88
Total 102.3	· Cash in I	Bank - Pacific Western		-992,738.74
TOTAL				-992,738.74

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BL ACCT 00002840-20000001 **FALLBROOK REG HEALTH DIST** Account Number: ####-###-###-7117 Page 1 of 3



Account Summary		
Billing Cycle		05/31/2023
Days In Billing Cycle		31
Previous Balance		\$3,360.15
Purchases	+	\$3,860.25
Cash	+	\$0.00
Balance Transfers	+	\$0.00
Special	+	\$0.00
Credits	-	\$0.00
Payments	_	\$3,360.15-
Other Charges	+	\$0.00
Finance Charges	+	\$0.00
NEW BALANCE		\$3,860.25

Finance Charges	+	\$0.00
NEW BALANCE		\$3,860.25
Credit Summary		
Total Credit Line		\$6,000.00
Available Credit Line		\$2,139.75
Available Cash		\$0.00
Amount Over Credit Line		\$0.00
Amount Past Due		\$0.00
Disputed Amount		\$0.00
Cornorate Activity		

Account Inquiries

Call us at: (866) 777-9013 Lost or Stolen Card: (866) 839-3485



Go to www.umpquabank.com



Write us at PO BOX 35142 - LB1181, SEATTLE, WA 98124-5142

Payment Summary						
\$3,860.25						
\$3,860.25						
06/25/2023						

NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Corporat	e Activity						
				TOTAL CORPOR	RATE ACTIVITY	\$3,360.15-	
Trans Date	Post Date	Refer	ence Number	Transaction	Description	Amount	
05/09	05/09	0000000L	BX2305091596010	PAYMENT - THANK YOU	\$3,360.15-		
Cardhold	er Account	Summary					
LINDA BANNERMAN #### #### 7133		Payments & Other Credits	Purchases & Other Charges	Cash Advances	Total Activity		
			\$0.00	\$900.74	\$0.00	\$900.74	
Cardhold	er Account	Detail					

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
05/03	05/04	PPLN01	24492153123869931563680	ADOBE *ACROPRO SUBS 408-536-6000 CA	\$97.46
05/04	05/07	PPLN01	24129423125100000099448	CIRCLE K FALLBROOK CA	\$7.21
05/15	05/17	PPLN01	24129423136100000635214	MAJOR MARKET FALLBROOK CA	\$51.73
05/19	05/21	PPLN01	24129423140100000715358	MAJOR MARKET FALLBROOK CA	\$115.03
PLEASE DETA	CH COUPON A	ND RETURN PAY	MENT USING THE ENCLOSED ENVELOR	PE - ALLOW UP TO 7 DAYS FOR RECEIPT	

UMPQUA BANK PO BOX 35142 - LB1181 SEATTLE WA 98124-5142



Account Number

7117

Check box to indicate name/address change

on back of this coupon AMOUNT OF PAYMENT ENCLOSED

Closing Date 05/31/23

New Balance \$3,860.25

Total Minimum **Payment Due** \$3,860.25

Payment Due Date 06/25/23

BL ACCT 00002840-20000001 FALLBROOK REG HEALTH DIST 138 SOUTH BRANDON ROAD FALLBROOK CA 92028



MAKE CHECK PAYABLE TO:

լիիլարանիկիլիարի արժունիկուներում

UMPQUA BANK COMMERCIAL CARD OPS PO BOX 35142 - LB1181 SEATTLE WA 98124-5142

BL ACCT 00002840-20000001 FALLBROOK REG HEALTH DIST

Account Number: #### #### 7117

Page 3 of 3

Cardholder Account Detail Continued								
Trans Date	Post Date	Plan Name	Reference Number	Description	Amount			
05/19	05/21	PPLN01	24427333139740297631058	GROCERY OUTLET OF F FALLBROOK CA	\$44.64			
05/27	05/28	PPLN01	24906413147174842279306	EIG*CONSTANTCONTACT.COM 855-2295506 MA	\$95.00			
05/26	05/28	PPLN01	24000973146878701042550	THE UPS STORE 3607 843-3248432 CA	\$131.97			
05/26	05/28	PPLN01	24000973146878704051913	THE UPS STORE 3607 843-3248432 CA	\$7.95			
05/30	05/31	PPLN01	24692163150107399702950	VBS*VONAGE BUSINESS 866-901-0242 GA	\$349.75			

Cardhol	der Acco	ount Sumi	mary				
RACHEL MASON #### #### #### 2600			Payments & Other Credits \$0.00	Purchases & Other Charges \$1,481.20	Cash Advances \$0.00	Total Activity	
Cardhol	der Acco	ount Detai	ıl .				
Trans Date	Post Date	Plan Name	Reference Number	Descr	Description		
05/02	05/03	PPLN01	24240983123600146615022	APPLICATION USER FI	\$600.00		
05/04	05/05	PPLN01	24226383124360539739919	SAMSCLUB #4822 MUF	RRIETA CA	\$6.08	
05/04	05/05	PPLN01	24445003125400203880439	SAMS CLUB #4822 MUI	RRIETTA CA	\$77.82	
05/10	05/11	PPLN01	24692163130104695485534	SQ *THE COAL BUNKE	R Fallbrook CA	\$58.95	
05/11	05/12	PPLN01	24692163131105321647446	AMZN Mktp US*ZJ2K56	9F3 Amzn.com/bill WA	\$11.41	
05/19	05/21	PPLN01	24755423139271395000369	MAIN STREET CAFE FA	ALLBROOK CA	\$37.29	
05/26	05/28	PPLN01	24692163146104346424017	DRI*NEXTDAYFLYERS	855-898-9870 CA	\$413.36	
05/30	05/31	PPLN01	24492153150715139163110	BLUE WAVE PRINTING	S AND DI 800-319-8184	\$276.29	

Cardhol	der Acco	ount Sumi	mary				
THERESA GERACITANO #### #### #### 9073				Payments & Other Credits \$0.00	Purchases & Other Charges \$1,478.31	Cash Advances \$0.00	Total Activity
Cardhol	der Acco	ount Detai	I	, and a	, , ,	,	**,***
Trans Date	Post Date	Plan Name	R	teference Number	Descr	iption	Amount
05/02	05/03	PPLN01	24204	293122324520426729	FACEBK LTDBLNKSF2	650-5434800 CA	\$50.00
05/02	05/04	PPLN01	24129	423123100000645929	MAJOR MARKET FALLI	BROOK CA	\$76.93
05/04	05/05	PPLN01	24801	973125091115000067	THE HEARTH FALLBRO	OOK CA	\$203.32
05/08	05/09	PPLN01	24204	293128271297037441	FACEBK QB3BXPPSF2	650-5434800 CA	\$31.35
05/09	05/11	PPLN01	24129	423130100000659772	MAJOR MARKET FALLI	BROOK CA	\$52.85
05/13	05/14	PPLN01	24011	343133000050145466	CALENDLY HTTPSCAL	ENDLY GA	\$15.00
05/12	05/14	PPLN01	24011	343133000000978636	FALLBROOK* CA HTTP	SWWW.FALL CA	\$158.00
05/18	05/19	PPLN01	24755	5423138281384158863	THE SPOILED AVOCAD	OO AND M	\$25.86
05/21	05/21	PPLN01	24204	293140000290186630	FACEBK P835QRTSF2	650-5434800 CA	\$75.00
05/22	05/23	PPLN01	24717	7053143121433267296	BENCHCRAFT GOLF C 800-8248311 OR	OURSE AD	\$790.00

Plan	Plan	FCM ¹	Average	Periodic	Corresponding	Finance	Effective APR	Effective	Ending
Name	Description	I L CIVI	Daily Balance	Rate *	APR	Charges	Fees **	APR	Balance
Purchase	S	•						•	
PPLN01	PURCHASE	E	\$0.00	0.06024%(D)	21.9900%	\$0.00	\$0.00	0.0000%	\$3,860.25
001									
Cash									
CPLN01	CASH	Α	\$0.00	0.06572%(D)	23.9900%	\$0.00	\$0.00	0.0000%	\$0.00
001									
* Periodic Ra	ate (M)=Monthly (D)=I	Daily					Days In B	illing Cycle	: 31
** includes o	ash advance and fore	ign currei	ncy fees				APR = Ar	nual Perce	ntage Rate
1 FCM = Fina	ance Charge Method								

Fallbrook Regional Health District Uses of Community Investment Funds

		/2023		\$ 8,474,030.32
•	Date	Name	Memo	Amount
122.021 · E. Mission Road Improvements				
	04/03/2023	Fallbrook Rooter & Drain Service	CIF - Edu CHWC	449.9
	04/03/2023	Jim's Sign Shop	WC - Signs	299.5
	04/11/2023	3 Day Blinds, LLC	WC - CIF Window Coverings	2,065.
	04/13/2023	North County Window and Door	Balance for Windows - WC	10,394.
	04/14/2023	Springston Design LLC	WC - IT Svcs CHWC CIF	640.0
	04/20/2023	3 Day Blinds, LLC	CHWC - EDU Bldg CIF	1,984.
	04/30/2023	UMPQUA Bank	April Statement	644.
				16,477.
570.07 · Maintenance Services & Repairs				
	04/06/2023	Key, Darren	WC - CHWC - CIF	95.0
	04/20/2023	Taylor Design	WC - CIF	475.
	04/24/2023	Jim's Sign Shop	50% payment for Parking Sign	70.
	04/30/2023	LDC Always Green Landscape	WC - Landscaping	3,325.
				3,965.
Investment Fund Ending Balance as	of 04/30/20	23		\$ 8,453,588.0
122.011 - S. Brandon Road Improvements				
	05/31/2023	Access Professional Systems, Inc.	CIF - Admin - Video Entry System upgrade	5,956.
				5,956.0
122.021 · E. Mission Road Improvements				
122.021 · E. Mission Road Improvements	05/31/2023	Jim's Sign Shop	WC - Signs CIF	1,222.
122.021 · E. Mission Road Improvements	05/31/2023 05/31/2023	Jim's Sign Shop Jim's Sign Shop	WC - Signs CIF WC - Signs CIF - Balance	
122.021 · E. Mission Road Improvements			· · · · · · · · · · · · · · · · · · ·	299.
122.021 · E. Mission Road Improvements	05/31/2023	Jim's Sign Shop	WC - Signs CIF - Balance	299. 70.
122.021 · E. Mission Road Improvements	05/31/2023 05/31/2023	Jim's Sign Shop Jim's Sign Shop	WC - Signs CIF - Balance WC - Signs CIF Balance	299. 70. 1,567.
122.021 · E. Mission Road Improvements 570.07 · Maintenance Services & Repairs	05/31/2023 05/31/2023	Jim's Sign Shop Jim's Sign Shop	WC - Signs CIF - Balance WC - Signs CIF Balance	1,222. 299. 70.1 1,567. 3,159.
	05/31/2023 05/31/2023	Jim's Sign Shop Jim's Sign Shop	WC - Signs CIF - Balance WC - Signs CIF Balance	299. 70. 1,567. 3,159. 3,225.
	05/31/2023 05/31/2023 05/31/2023	Jim's Sign Shop Jim's Sign Shop Uline	WC - Signs CIF - Balance WC - Signs CIF Balance WC - CIF Picnic Table	299. 70. 1,567. 3,159.
	05/31/2023 05/31/2023 05/31/2023	Jim's Sign Shop Jim's Sign Shop Uline Kent Bandy	WC - Signs CIF - Balance WC - Signs CIF Balance WC - CIF Picnic Table Campus Repairs	299. 70. 1,567. 3,159.
	05/31/2023 05/31/2023 05/31/2023 05/16/2023 05/19/2023	Jim's Sign Shop Jim's Sign Shop Uline Kent Bandy Fallbrook Rooter & Drain Service	WC - Signs CIF - Balance WC - Signs CIF Balance WC - CIF Picnic Table Campus Repairs	299. 70. 1,567. 3,159. 3,225. 1,389. 4,614.
570.07 · Maintenance Services & Repairs	05/31/2023 05/31/2023 05/31/2023 05/16/2023 05/19/2023	Jim's Sign Shop Jim's Sign Shop Uline Kent Bandy Fallbrook Rooter & Drain Service	WC - Signs CIF - Balance WC - Signs CIF Balance WC - CIF Picnic Table Campus Repairs	299. 70. 1,567. 3,159. 3,225. 1,389.

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Government & Public Engagement Wellness Center Administrator Report- June 2023 *Data from May*

Community Health & Wellness Center:

- June events total 93- private 27 and public 66. A total of 85 events planned for July.
 - o Narcan 101 Workshop is scheduled for June 28- over 30 people registered.
 - Senator Brian Jones is doing an Age Well, Drive Smart workshop which they are marketing to all their constituents, interesting to see how many attend this type of marketing.
 - Foundation for Senior Care has a Health Fair on June 24
- Joint marketing event with North County Fire on CPR & Pool Safety with A-frames & banners at Major Market and Mae Ellis School.
- Planning is under way for Eye on Health Youth Festival for Sept 30th.
- Google analytics is set up and beginning to gather data- interesting that the number one page viewed was COVID vaccination card, average time on many pages is 1minute+ which is great, close to 100 people have clicked through to our website from social media. Look for more data to come in future reports.
- See last page of report for Facebook Audience report.

Wellness Center Events	JAN	FEB	MAR	APRIL	MAY
Mental Health First Aid	13		9	19	13
CCHW	14		21	21	13
Wellness Wednesday- Health Screening, workshop, resources	28	8	9	7	17
Cultivate Health Workshops	10	2	14	9	2
DPP / Lifestyle Change Program				17	63
Partner Health & Wellness activities	107	138	223	298	234
Support Groups	53	73	55	63	92
Michelle's Place office hours	32	43	74	32	51
Yoga	232	233	302	257	269
Foundation for Senior Care- Fix It Fridays/Computer Classes	24	61	20	10	10
Blood Drive with San Diego Blood Bank	24		24		19
COVID-19 PCR Testing	29	17			
Club/ Organizational meetings	181	203	205	179	136
Youth Activity					9
Tours	7	3	7	3	11
Total Wellness Center Visits (approximate)	754	781	963	915	939
Rental Events Visits- Private or class	105	0	0	8	5

Number of Events	JAN	FEB	MAR	APR	MAY
Private events	9	14	19	17	19
Public Events	63	76	61	71	87
Total Events	72	90	80	88	106
Events held by Grantees	6	27	16	11	16
Private Health Event/Rental	0	1	1	1	0



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Flyer Distribution:

- Printed flyers were distributed at the following:
 - 4 grocery stores (including 3 Hispanic markets)
 - o Chamber of Commerce, library, and community center
 - 1 pharmacy
 - 4 physician offices
 - 2 physical therapists
 - 3 grantees FFSC, Senior Center, Food Pantry
- Digital flyers were provided directly to Fallbrook High School District, Fallbrook Elementary School District, Vallecitos School District, Bonsall School District, Bonsall Chamber, Fallbrook Forum, Fallbrook Chamber for community calendar, community housing works, head start program, WIC and 3 grantees- this is in addition to receiving the constant contact email
- Digital flyers are in Fallbrook Features, the monthly newsletter of the Fallbrook Chamber.
- Event dates are provided to the Village News for the calendar monthly.

Marketing:

Press (Village News) December:

- Press release May 12: "May is Mental Health Month: FRHD Receives Super Star Award for Mental Health First Aid Trainings"
- Article May 17: "Health District Approves \$2.4 Million Budget"
- Press release May 31: "FRHD Welcomes Community Resource Navigator"

Email Marketing & Constant Contact Overview:

EMAIL MARKETING 2023	JAN	FEB	MAR	APR	MAY
Total Contacts	3883	3943	4013	4034	4067
New Contacts Added	105	72	108	69	77
Net New Contacts		41	77	33	60
Number of emails sent	6,071	8077	12,636	17,864	4626
Number of emails opened	2,873	3806	5581	8,659	2148
Open rate	52%	52%	48%	53%	51%
Open rate over industry average	16%	17%	13%	19%	17%
# of Clicks	208	230	203	263	150
Click rate	4%	3%	4%	3%	7%
Click rate over industry average	1%	0	-3%	-2%	2%

Social Media:

- Facebook reach is 12,294 for May.
- We are making a concerted effort to reach out to the Spanish speaking community by constructing our post in only Spanish when the event is for Spanish speakers and only translating media that can support Spanish speaking services. We are also posting on the Spanish Facebook groups.
- When we collaborate on events such as the CERT simulation, we tend to see higher engagement and reach. This can be done with a feature on Instagram called a collaborator post. This post shows up in both accounts' feeds so the followers of both accounts can be exposed to each other's organization. If we can continue this practice with every event we collaborate on we can potentially capture a wider audience.

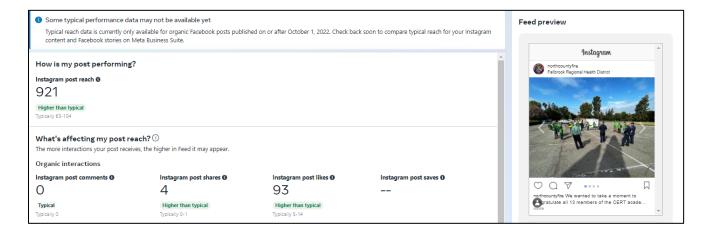


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Social Media Metrics	Jan	Feb	March	Apr	May
Total number of posts (Instagram & Facebook)	42	47	55	57	41
Instagram Followers	505	514	527	532	543
Facebook Likes	919	928	935	947	1061
Post Reach Instagram	11.30%	44.40%	-5%	3.40%	8.60%
Post Reach Facebook	156.40%	56.65	26.80%	29.10%	111.90%
Audience Growth Instagram	2.17%	1.75%	2.66%	2.40%	30%
Audience Growth Facebook	1.20%	0.97%	1.18%	1.16%	21.40%
Engagement rate Instagram	51.70%	- 17.70%	- 11.50%	1.60%	3%
Engagement rate Facebook	500%	-45%	26%	28%	22.20%
Website Views	34,269	39,906	44,014	32,133	51,579

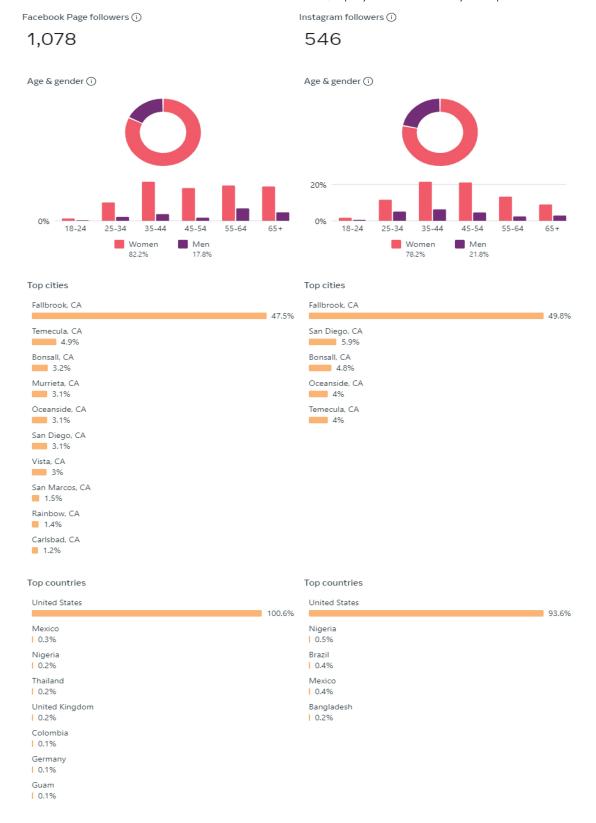








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CHIEF EXECUTIVE OFFICER'S REPORT - JULY

Community Health & Wellness Center:

- Facility construction updates
 - Met with a new entity that may be able to support our redevelopment of the CHWC-House of Wellness ADA plans. Capital Program Management (CPM) has extensive knowledge regarding municipal and special district capital improvement projects. I will be following up with them to get further information.
- Awaiting more information from the Communications tower provider.
- Still reviewing the details regarding services and rotation schedule from Gary & Mary West PACE.
 Will bring these back to Strategic Planning committee once we have a more detailed proposal.

Community Partnerships:

- Transportation loop I met with the Superintendents for Vallecitos and Fallbrook High School, and the Palomar Fallbrook Center Director to discuss how our entities could join together to explore drafting a pilot plan to create an Eastern Transportation loop. This loop could connect the High Schools at Bonsall and Fallbrook to the Palomar College-Fallbrook campus, then include a stop at the Vallecitos school to connect Rainbow, continue to the Community Health and Wellness Center, and terminate at the new bus stops at Brandon and Mission. This conversation began prepandemic, and was born from Supervisor Desmond's Revitalization committees. This is in preliminary stages, so I will bring more information back to the board once additional options are discussed.
- North County Fire Deputy Chief Operations Kevin Mahr has officially retired. Hi services with NC Fire and his partnership with FRHD has been invaluable. Brian MacMillan will be assuming the role.
- Foundation for Senior Care Patty Sargent the Executive Director has left the agency and a successor has not yet been named. We wish her the best!

Administrative Projects:

- FY22.23 Audit we have already begun submitting files to the new auditor. They will be onsite the week of July 24th.
- FY22.23 Annual Report I will begin drafting out our report within the upcoming month. Once we have our final year-end financials, I should be able to have the report ready to send out by early October.
- Ongoing grant protocols and procedures process will move to committees for expanded conversation:
 - Grant to revenue proportion Finance Committee
 - Expectations of service provision Strategic Planning
 - o Moving regular partnered programming from grants to MOUs Strategic Planning
 - Michelle's Place, Palomar Family Counseling, Foundation for Senior Care

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Board Education/Conferences: I will register all so we receive group discount, but each attendee should make their own hotel arrangements.

- August 23-31: CSDA Annual Meeting Monterey:
 - o Bill, Terry, Jennifer, Mike and I will be in attendance at this event.
 - The CSDA Special District Leadership Foundation provided us with a scholarship which will make Jennifer's registration free!
- September 13-15: ACHD Annual meeting Tahoe. Registration is due by Aug. 15
 - O Currently I have Bill, Judith, Theresa, Raquel and I planning to attend.

Please note that I will be on vacation and OUT OF THE COUNTRY on August 11th through the 21st. I will not have access to email, voicemail, telepathy, or text messaging. Judith and Raquel will be fully capable of handling anything in my absence. Satellites from space can find me here, about 130 under water.:



FALLBROOK REGIONAL HEALTH DISTRICT TITLE: COMMUNITY HEALTH CONTRACTS & YOUTH FITNESS GRANT POLICY & PROCEDURES

APPROVED:1/12/2023 DRAFT: 5/25/2023

DISTRICT BACKGROUND INFORMATION

Fallbrook Regional Health District ("District") is a government entity under the Local Health Care District Law (Statutes 1945, Chapter 932; Health and Safety Code, Division 23, Sections 32000 et seq., of the State of California). The District serves residents of the Fallbrook, Bonsall, Rainbow and De Luz areas of northern San Diego County.

Created by residents for residents, Healthcare Districts throughout California provide vital services for the community members who create and oversee them. As the most responsive form of local government, Healthcare Districts are established, operated, and controlled by local voters who understand each community's concerns and ensure that each District is effectively meeting their local health care needs.

The Fallbrook Regional Health District Mission:

The Fallbrook Regional Health District assists residents to lead healthy lives, supporting a greater life span and independence.

The Fallbrook Regional Health District Vision:

Fallbrook Regional Health District will offer and support services and programs that measurably improve physical and mental health, social engagement and increased life span and independence.

GUIDELINES – COMMUNITY HEALTH CONTRACTS AND YOUTH FITNESS GRANTS

PROGRAMS FUNDED

The Fallbrook Regional Health District (District) provides grant funding through our Community Health Contract and/or Youth Fitness Grant process to organizations that meet the health and wellness needs of our community and are consistent with the District's mission.

The Health Care District Act (Health & Safety Code section 32121) has evolved over the years to provide very broad authority to Health Care Districts. Currently, Health Care Districts have numerous powers, which include the establishment, maintenance, and operation, or the providing of assistance in the operation of, one or more health facilities or health services, including but not limited to, outpatient programs, services and facilities; retirement programs, services, and facilities; chemical dependency programs, services, and facilities; or other health care programs, services, and facilities for the benefit of the people served by the district.

Moreover, among other powers, the Health District may establish, maintain, and operate, or provide assistance in the operation of, free clinics, diagnostic and testing centers; health education, wellness and prevention programs; rehabilitation, aftercare and any other healthcare services; provider groups; and organizations that are necessary for the maintenance of good physical and mental health in the communities served by the District.

POPULATION SERVED

The District provides grant funding through the Community Health Contracts and Youth Fitness grants program. Grant funds must benefit the residents of the communities served by the Fallbrook Regional Health District. The District's service area and sphere of influence area covers 110.57 square miles. This includes Bonsall, De Luz, Fallbrook, and Rainbow. Estimated population of the District is 50,985 (US Census, 2020).

APPLICANT ELIGIBILITY

To be eligible for consideration, the applying entity must meet the following requirements:

1. The entity must be an incorporated nonprofit organization with a tax-exempt status under California state law and Section 501(c)(3) of the Internal Revenue Code, or, be a public/governmental agency, program or institution.

Newly established agencies must:

- a. Demonstrate, through written agreement with a 501(c)(3) qualified agency that, for the one-year period of the grant, they will fall under the auspices of that qualified agency. The agency providing the umbrella status must meet the District requirement of being an established provider of youth fitness activities or healthcare related preventive or intervention services to the public in the District community.
- b. Secure 501(c)(3) status within the grant funded year. If they fail to secure 501(c)(3) status, they will be ineligible for subsequent application for Fallbrook Regional Health District funding until such time as proof of 501(c)(3) status has been attained and presented.
- 2. The entity must demonstrate the ability to provide services and/or programs that will benefit the residents of the District.
- 3. The funded services must be provided within the District and demonstrate the ability to make services and/or programs easily accessible to District residents.
 - a. The funded entity will not and shall not discriminate on the basis of race, color, religion (creed), gender, gender expression, age, national origin (ancestry),

disability, marital status, sexual orientation, or military status, in any of its activities or operations.

4. Awarding contracts to underserved individuals will be taken under consideration; however, support for this application would likely be referred to a nonprofit partner to coordinate services.

MULTIPLE APPLICATION SUBMISSIONS

An agency may submit multiple grant applications per fiscal year for multiple programs. For example: If an agency operates two distinct programs, one dental clinic and one mental health clinic, the agency would be eligible to receive two district CHCs.

PRIOR GRANT RECIPIENTS

The District strongly supports entities being sustainable; however, the District has chosen to repeal its policy that a one-year hiatus would be required after three consecutive years of funding. Noncompliant or inefficient use of funds may render organizations ineligible for future funding. The District reserves the right to consider extenuating circumstances under which grants may be provided to prior grant recipients, and exceptions to these circumstances.

INELIGIBLE FOR FUNDING

The District will not fund:

- Endowments
- Awarding grants to, and limiting funds for, foundations that are sponsored or controlled by, or associated with, a separate grant recipient.
- Expenses related to fundraising or lobbying of public officials or other political purposes
- Organizations intending to "pass-through" or re-grant District funds to other organizations; unless serving as the fiscal agent or umbrella for a designated local nonprofit. Funds must be clearly used to support District residents.
- Basic research, defined herein as the pursuit of knowledge without immediate practical program or human applications
- Sectarian purposes
- Programs related solely to the provision of housing, or for employment opportunity and/or educational pursuits for the purpose of employment.
- All other restricted uses contained herein.

REVIEW PROCESS

All funding requests are reviewed by the District Chief Executive Officer and Board Directors. During the review process, the District may require additional information from applicants. This information may include oral or written clarification of CHC request detail. The District may include a panel of community stakeholders to review the completeness and merit of the applicants and provide feedback to the Chief Executive Officer. Final funding decisions will be made by the District Board of Directors at a public meeting. See application and review schedule for specific dates. Certain rights are reserved to Board discretion and action.

RIGHTS RESERVED BY THE BOARD OF DIRECTORS

The Fallbrook Regional Health District Board of Directors reserves the right to decline or accept application(s) upon fair consideration in accord with guidelines established and provided to all applicants. On applications accepted and approved, the Board reserves the right to determine the

amount of funding to be awarded.

The Board reserves the right to adjust category designation in accord with its established criteria. In addition, the Board reserves the right to seek additional information as necessary to make their funding determinations. This shall be by request for clarification in written form. Requests shall be presented to the applicant by the appropriate District Staff Member and must be returned to the District office in a timely manner. Site visits and/or interviews may also be scheduled in the application review process.

SPONSORSHIP OF CHARITABLE EVENTS

FRHD does not currently provide sponsorships of charitable events. However, support for these events may be considered at a future time, which would be publicly announced and would follow the below guidelines:

- 1. Organizations requesting the District to sponsor a charitable event shall solicit in the form of a letter or in combination with a grant request application, as well as any appropriate back-up materials, including a list of sponsorship levels, if applicable.
- 2. The request shall clearly indicate the amount requested, the sponsorship opportunity levels, and how the event will benefit a community health care program that provides services in the District.
- 3. The request shall include the price per individual ticket/pass to attend, as well as the portion of the amount attributed to the purchase of goods and services.
- 4. The request shall include a final accounting of the prior year's event, if applicable, as well as a budget for the event being requested, so the District can clearly determine the cost of holding the event in comparison to the funds benefitting community health care programs. No less than 80 percent of the revenue shall be applied to the organization's programs and not to event expenses.

Events advertised in brochures and/or fliers that give the appearance of being sent by the District as part of a mass mailing shall not be considered.

APPLICATION CRITERIA COMMUNITY HEALTH CONTRACT GRANT APPLICATIONS:

Applications must be able to demonstrate that health and /or wellness activities will meet the following criteria:

- 1. Proposed program addresses the Social Determinant of Health paradigm, and must demonstrate how it positively addresses better health and/or wellness outcomes:
 - Economic Stability (Employment, Food Insecurity, Housing Instability, Poverty)
 - Education Access & Quality (Early Childhood Education and Development, Enrollment in Higher Education, High School Graduation, Language and Literacy)
 - Social & Community Context (Civic Participation, Discrimination, Incarceration, Social Cohesion)
 - Healthcare Access & Quality (Access to Health Care, Access to Primary Care, Health Literacy)
 - Neighborhood & Built Environment (Access to Foods that Support Healthy Eating Patterns, Crime and Violence, Environmental Conditions, Quality of Housing)
- 2. At least 80% of FRHD funded program participants are District residents.
- 3. At least 20% of proposed program's budget is funded by another funding source/in-kind support.
- 4. Program has fully developed program goal(s) with corresponding SMART (Specific, Measurable, Achievable/Attainable, Realistic, Time-Bound) Objectives to demonstrate how those goals will be achieved.
 - a. Quarterly reports demonstrating progress of goal(s) and objective(s) will be required. If the program is a one-time event, only one report will be required by the next quarterly report due date.
- 5. Programs or services should be able to demonstrate that they are developed from evidence-based program(s)/best practices.
 - a. New or pilot programs, services or initiatives, should be able to demonstrate the need for this service, that there is no existing organization working toward the same goal, and/or that collaboration with an existing organization is anticipated.
- 6. The application will list how and where acknowledgement of Fallbrook Regional Health District funding support will be included. This includes all print and electronic materials, press releases, website references, and any other form of written and verbal publicity that relates to the funded program. Acknowledgment should include an official sponsor line, as well as the FRHD logo. Examples of these acknowledgments are to be included in the quarterly report.
- 7. While not a required element of proposals, programs that demonstrate collaborations with other agencies in the provision of the services will be viewed favorably in the reviewing process.

APPLICATION & EVALUATION SCHEDULE FOR THE COMMUNITY HEALTH CONTRACTS

COMMUNITY HEALTH CONTRACT WORKSHOPS: Informational session, Q&A, and collaborative brainstorming will occur in January where applicants will meet with District staff to understand

how the application portal operates, clarify eligibility criteria and other technical aspects of the application.

APPLICATION WINDOW: Open, first business day in February at 10:00am, and closes on the last business day of the month at 4:00pm. Applications are accepted via an online portal accessible through the District's website; https://www.fallbrookhealth.org/community-health-contracts.

Technical assistance from District staff is available upon request during the application window.

APPLICATION EVALUATION PERIOD:

The Chief Executive Officer and staff will review each application for completeness before submitting copies to the Board of Directors. All applications are evaluated by each Board Director. Site visits may be scheduled.

ANNOUNCEMENT OF AWARDS: The Board of Directors may call a special meeting or announce the awards sometime within the month of April. The date and location for this meeting will be announced publicly and all applicants will be notified.

DISTRIBUTION OF CHC GRANT AGREEMENT: Signed agreements must be returned to the District by the 1st Wednesday of July to complete execution prior to scheduling Quarter 1 payments and/or site visits.

QUARTER 1 PAYMENT AND SITE VISITS: Board of Directors and staff will begin making disbursements and or may conduct site visits during the month of July.

Exact dates will be updated and posted on https://www.fallbrookhealth.org/calendar annually.

REPORTING & PAYMENT DISTRIBUTION GUIDELINES FOR THE COMMUNITY HEALTH CONTRACTS

By accepting the contract, the recipient agrees to periodic monitoring of their contracted program by District staff members. Recipient agrees to submit timely periodic written and/or oral reports to the Board as defined in the executed agreement and to participate in District Community Health Program events and attend, representatively, District Board meetings when requested.

Reports must be submitted by the following due dates:

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1<sup>st</sup> Quarter: 2<sup>nd</sup> Wednesday of October 2<sup>nd</sup> Quarter: 2<sup>nd</sup> Wednesday of January 3<sup>rd</sup> Quarter: 2<sup>nd</sup> Wednesday of April 4<sup>th</sup> Quarter: 2<sup>nd</sup> Wednesday of July
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Contract holders must contact the District if these deadlines cannot be met before the due date. Reports that are more than one month late may cause the contract to be cancelled.

Payment Distribution will be on or after the following payment dates:

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1st Quarter Check: 1st Wednesday of July – may vary depending on the July 4th holiday
2nd Quarter Check: 1st Wednesday of November
3rd Quarter Check: 1st Wednesday of February
4th Quarter Check: 1st Wednesday of May
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A District staff member will contact recipients to schedule a site visit when payment distributions will be made. Payment is contingent upon receival of quarterly reports. Board Member(s), the Chief Executive Officer and/or other District staff may be present at site visit.

APPLICATION CRITERIA YOUTH FITNESS GRANT APPLICATIONS:

Applications must be able to demonstrate that their program provides fitness activities that meet the following criteria:

- 1. Proposed funding must be used to provide access to fitness activities for youth 18 and younger. Funds may be used to cover registration fees, participation costs and participant related equipment expenses only.
- 2. All FRHD funded program participants must be District residents (zip code 92028 or 92003.
- 3. A final report demonstrating the use of the funds and the number of youths participating will be required. An Impact Survey will be provided to the organization to have their participants' complete. Organizations will be expected to assist in the collection of the data on these surveys.

APPLICATION & EVALUATION SCHEDULE FOR THE YOUTH FITNESS GRANTS

YOUTH FITNESS GRANT WORKSHOPS: Informational session, Q&A, and collaborative brainstorming will occur in June where applicants will meet with District staff to understand how the application portal operates, clarify eligibility criteria and other technical aspects of the application.

APPLICATION WINDOW: Open, first Monday after the July Board meeting at 10:00am, and closes on the last business day of the month at 4:00pm. Applications are accepted via an online portal accessible through the District's website; https://www.fallbrookhealth.org/community-health-contracts.

Technical assistance from District staff is available upon request during the application window.

APPLICATION EVALUATION PERIOD:

The Chief Executive Officer and staff will review each application for completeness before submitting copies to the Board of Directors. All applications are evaluated by each Board Director. Site visits may be scheduled.

ANNOUNCEMENT OF AWARDS: The Board of Directors may call a special meeting or announce the awards sometime within the month of August. The date and location for this meeting will be announced publicly and all applicants will be notified.

DISTRIBUTION OF YOUTH FITNESS GRANT AGREEMENT: Signed agreements must be returned to the District by the 1st Wednesday of the month following the award announcements to complete execution prior to scheduling payment and/or site visits.

Exact dates will be updated and posted on https://www.fallbrookhealth.org/calendar annually.

REPORTING & PAYMENT DISTRIBUTION GUIDELINES FOR THE YOUTH FITNESS GRANTS

By accepting the contract, the recipient agrees to periodic monitoring of their contracted program by District staff members. Recipient agrees to submit timely periodic written and/or oral reports to the Board as defined in the executed agreement and to participate in District Community Health Program events and attend, representatively, District Board meetings when requested.

Reports must be submitted within one month of the end of the Fitness Program's seasonal end date.

Contract holders must contact the District if this deadline cannot be met before the due date. Reports that are more than one month late may cause the contract to be cancelled.

Payment Distribution will occur within two weeks after the announcement of the awards.

Fallbrook Regional Health District Youth Fitness Grant Application Questions – for reference only

Fiscal Year 2023-2024

Eligibility Check

Tax Exempt Status

- Yes What is your EIN/Tax Exempt 501(c)3 designation ID#?
- No Please contact District staff to determine eligibility.

Service Area: Will no less than 80% of the program recipients live within the communities of Fallbrook, Rainbow, Bonsall or De Luz?

- Yes proceed to Organizational Information
- No Ineligible Contact the District

Organization Information

Organization Name

Contact Information

Organization Mailing Address

Organization Physical Address

Board of Directors – upload only

Financial Documents (990) - upload only

Organization's Mission Statement - 150 word max

Organization History & Accomplishments: Briefly describe your organization's history and notable accomplishments from within the last 5 years as it relates to the provision of this program. – 300 word max

Brief Program Description: Please provide a short description of the program. This is the "elevator speech version", you will have the opportunity to fully explain the program later. - 50 word max

Funding Amount Being Requested

Program Dates - provide Program start and end dates

Projected number of residents that will directly benefit (participant/client) from this program.

Target Population – Age

Target Population – Gender

Anticipated Acknowledgment

Anticipated Acknowledgment - Please select the methods by which the Organization will acknowledge the District's investment of funding.

- Social Media Postings
- Signage at Service Sites
- Print Materials to Service Recipients
- Website Display
- Other

Fallbrook Regional Health District Youth Fitness Grant Application Questions – for reference only Fiscal Year 2023-2024

Anticipated Acknowledgment - Please explain how the District's name or logo will be promoted. If social media is selected, please identify which platforms your organization utilizes. You will be asked to provide an example in each of the quarterly reports—250 word max

Agreement - Checking this box certifies that the organization will do it' best to solicit and communicate to the District the results from the participants' Impact Survey.

Financial Reporting & Budget

Program Budget - Please upload the Program Budget and Narrative file. Use the District provided spreadsheet which can be found here https://www.fallbrookhealth.org/community-health-contract-grants. - upload only

Terms and Conditions - Checking this box certifies that all information presented in, or attached to this application is complete and accurate.

Rights Reserved by the Board of Directors - found online at https://www.fallbrookhealth.org/community-health-contracts-grants-policy-procedures

Authorized Signature – the grantee signs and submits.



June 7, 2023

Name: Rachel Mason Title: General Manager

Company: Fallbrook Regional Health District Address: 138 S Brandon Rd, Fallbrook, CA 92028

RE: Facility Solution Project Feasibility and Letter of Agreement (LOA)

Dear Rachel Mason:

This Letter of Agreement (LOA) is intended to briefly describe the manner in which SitelogIQ and Fallbrook Regional Health District will work together during the project development process, as well as the obligations of each party with respect to the development process.

Client Identification: Fallbrook Regional Health District

Facility Locations:

- District Office 138 S Brandon Rd Fallbrook CA 92028
- Community Health & Wellness Center 1636 E Mission Rd Fallbrook CA 92028

Area of Focus:

SitelogIQ will provide a proposal and Facility Solution agreement for the implementation of facility improvements, energy conservation, energy generation, and/or energy management services.

Scope of Services:

- A. SitelogIQ will conduct a site visit to the Facilities to perform a physical audit and collect data. The Client will cooperate and collaborate with SitelogIQ during this phase by providing copies of requested data, including (if available): Site and/or system drawings, historical operating data produced or recorded by existing controls or meters, manual logs, and any other data that may be pertinent to this evaluation.
- B. Client will also make operational personnel available at reasonable times for in-person and telephone interviews with SitelogIQ to answer questions about existing facilities conditions, operating profile and existing equipment operation.



- C. Where operational data is not available to support the analysis, SitelogIQ will utilize standard engineering practices and assumptions to provide a conservative analysis on the potential energy savings from installing the energy conservation measures.
- D. SitelogIQ will also analyze the potential for energy generation measures.
- E. SitelogIQ will recommend energy management and/or on-going monitoring services.
- F. For each of the targeted Energy Conservation Measures (ECMs), estimated (projected) operating costs will be calculated and then compared to existing operating costs. Existing conditions will be evaluated using data-logged or stipulated and mutually agreed operational schedules.
- G. SitelogIQ will prepare a return on investment analysis (consistent with the client's preferred evaluation methods based on agreed upon Economic Criteria noted below).
- H. SitelogIQ will provide budgetary construction costs estimates and a summary Scope of Work for all recommended ECMs. Cost estimates will represent a "turnkey" solution. Refer to Attachment A for the list of discussed potential ECM's to be evaluated.
- I. SitelogIQ will identify applicable grants, incentives and rebates that could reduce the project cost. If applicable, SitelogIQ will work with the Client to apply for the funding and provide the technical and costing information necessary to secure this funding.
- J. The results will be presented to client as a recommended Scope of Work and a financial proforma (such as a Cash Flow) which will include costs and energy savings for the next 25 years with escalation of no more than 6% and including future maintenance & repair costs. As a result, *True Cost of Ownership* is presented to the client for their review and consideration.

Client Responsibilities:

In order for SitelogIQ to provide the services described in this LOA, the Client agrees to provide (or cause its energy suppliers to provide) SitelogIQ with the data requested in Attachment B. In addition, Client shall execute Attachment C ("Utility Authorization Form") to provide access to Client's Utility account information.

Development Efforts:



Client acknowledges that SitelogIQ will incur considerable expense in developing the Project. This expense includes the cost to by SitelogIQ's development team, the cost to visit the Site, and the cost to prepare the financial proforma. SitelogIQ is acting hereunder as an independent contractor and not as an agent or employee of the Client. SitelogIQ shall not represent or otherwise hold out itself or any of its directors, officers, partners, employees, or agents to be an agent or employee of the Client.

Ownership of Work:

All work products, including all proforma's, schedules, and scope of work documentation provided by SitelogIQ, will only become the property of the Client upon execution of a binding, irrevocable contract between the Client and SitelogIQ for the implementation of the ECMs proposed by SitelogIQ. Notwithstanding the foregoing, to the extent that any tangible work documentation produced by SitelogIQ contains SitelogIQ's pre-existing materials (including but not limited to templates, forms, and other SitelogIQ -created materials), SitelogIQ will remain the sole and exclusive owner of all such pre-existing materials.

Interconnection Application:

If applicable, SitelogIQ may request important Distribution System information from the local utility regarding planned solar interconnection points, prior to submitting an Interconnection Application during construction of a Solar Generation PV Array. The purpose is to avoid or address early in the design phase any existing utility infrastructure that may prohibit or delay the construction of a Solar Generation PV Array at any of the listed locations below.

- District Office 138 S Brandon Rd Fallbrook CA 92028
- Community Health & Wellness Center 1636 E Mission Rd Fallbrook CA 92028
- A. Complete Interconnection Application Report:
 Provides a readily available level of Distribution System data.

Development Fee:

SitelogIQ will develop the Project for the firm, fixed fee as listed below:

Fixed Fee of \$28,500.

If applicable, Fee assumes one interconnection submittal and one review with the utility. New NEM 3.0 interconnection guidelines and available grid capacity may require additional submittals and interconnection Fees up to \$3,500 per site (not included in the Service Fee). Any additional fees will be passed through to client.



In the event that the Client enters into a contract with SitelogIQ for the implementation of the ECMs within 60 days after presenting the Proposal, then SitelogIQ's Development Fee will be waived. If the Client enters into a contract with SitelogIQ at a later date, the Development Fee paid by the Client will be credited toward the project's total implementation cost.

If SitelogIQ cannot meet the Economic Criteria the Client will not compensate SitelogIQ for its LOA fee.

Economic Criteria:

The Client has represented to SitelogIQ that Client agrees to move forward with the project if the project is shown to reduce the operational expenses at the site over the useful life of the project. The main financial objectives of the project are as follows:

- 1. Provide a self-funded program, which pays for itself through expense reductions and minimizes the Client's contribution and meets the requirements of California Government Code 4217.10 et seq.
- 2. Repair existing parking lots and modernize with EV charging infrastructure at all sites

This LOA shall be construed and enforced in accordance with the laws of the State of California without regard to principles of conflicts of law.

If you agree with the provisions set forth in this LOA, kindly sign and date the LOA below and return one fully-executed copy to my attention. Thank you again for providing SitelogIQ with the opportunity to work on this important initiative.

Acceptance of Letter of Agreement

This agreement is between Fallbrook Regional Health District and SitelogIQ, Inc.

Client:	SitelogIQ
Name:	Name:
Title:	Title:
Date:	Date:



Attachment A:

Potential Facility Improvement, Energy Conservation, Energy Generation, and Energy Management Measures to be considered

- 1. Energy Conservation Measures (lighting, mechanical, etc.)
- 2. Solar Generation and Energy Storage (Batteries)
- 3. Electric Vehicle Charging
- 4. Parking lot repair/replacement