

Organization Information

Legal Name

San Diego Children's Discovery Museum

DBA (if Applicable)

N/A

Program Name/Title

Access for All Mobile Children's Museum Scholarships for Fallbrook Children

Describe the impact of the program to date. Briefly explain how the service/intervention has worked - include cumulative metrics from the Q1 and Q2 Impact reports.

Thanks to a recent Fallbrook Regional Health District grant, Access for All Mobile Children's Museum program has significantly impacted the health and wellness of children in Fallbrook, serving 945 individuals, including 857 students and 88 adults. We visited local schools—Mary Fay Pendleton Elementary, William H. Frazier Elementary, La Paloma Elementary, Live Oak Elementary, San Onofre, Fallbrook STEM Academy, Mike Choate ECE Center, and Maie Ellis Elementary—delivering workshops and exhibits that enhance students' understanding of health and their environment while fostering social-emotional development. Our Creature Features Workshops aligned with Next Generation Science Standards (NGSS), emphasizing the needs of plants and animals and highlighting connections between health, well-being, and biodiversity. Additionally, our preschool exhibits provided hands-on learning experiences, promoting fine motor and social-emotional skills through free-flow learning. This holistic approach encouraged curiosity about the natural world and supports the development of essential skills for overall health. Post-workshop evaluations from teachers reflected the program's positive outcomes. One teacher remarked, " My students absolutely loved all of the different activities! It was great to see them learning how to communicate with one another, problem solve, practice fine and gross motor activities, while also having a lot of fun in the process!" The cumulative effect of this program is long-lasting, equipping students with critical social-emotional skills that enhance their ability to collaborate and navigate social situations. Our goal of reaching every Preschool, TK, and Kindergarten class in the district was successfully achieved thanks to your generous funding!

Is this a new initiative/service or established program within your organization?

Established Program

Program Information - Type

Time Bound

Funding Amount Being Requested

20000

Organization's Mission Statement

San Diego Children's Discovery Museum (SDCDM) sparks a love of learning so ALL children can discover their wildest dreams.

Organization's Vision Statement

Our vision for the future is to be the leaders in inventive early childhood learning. We aim to support children the most impacted by early childhood educational disparities during the earliest years when it matters most. Our Values We believe in learning through hands-on play. We believe in nurturing kind hearts and curious minds. We believe in educational opportunities that are inclusive and open to all.

Organization History & Accomplishments

In 1999, Escondido parents came together to create a community learning space to foster children's creativity and exploration. This led to the creation of the Escondido Children's Museum in 2000, which later evolved into the San Diego Children's Discovery Museum. Having outgrown two facilities, we now accommodate over 100,000 visitors annually. With a holistic approach, we provide early childhood resources and educational opportunities to establish a strong foundation for lifelong success for young children. Recent fiscal year highlights include: 116,133 children and families served, with 101,434 served onsite \$268,149 allocated for subsidized Access for All admissions and memberships and 26,217 Access for All children and families were served We doubled the number of Sensory Friendly Morning visitors 2,097 active memberships 2,382 students served through onsite field trips 407 visits and outings were conducted by the Mobile Children's Museum and 84% of Mobile Museum students were under-resourced 2,375 volunteer hours were contributed by over 300 volunteers Over 2 million people reached through social media, website interactions, and virtual programming A CSU San Marcos study found that the program had a Total Economic Impact of \$3.8 million and a \$1.94 Positive Impact per dollar spent, validating our impact on the community. Teachers often tell us they rely on SDCDM for STEM education and note that students in their districts would have limited access to STEM enrichment without us. Recent survey findings reveal high satisfaction among students and teachers with the Mobile Children's Museum programming. Teachers unanimously report that students enjoyed the Mobile Museum experiences, with 88% fully engaged. 85% of teachers believe the Mobile Children's Museum significantly enhances their curriculum and learning standards. Positive teacher quotes highlight the effectiveness of activities for specific age groups, describing the experience as the "best day ever" and praising the well-organized workshops with friendly presenters.

Organization Collaborations

The Mobile Children's Museum program actively collaborates with a wide variety of educational, community, and professional organizations, and has an existing partnership with Fallbrook Union Elementary Schools. In the 2022-2023 school year, we began offering Mobile Museum workshops to their students. The Museum's primary partners include KPBS Kids, Escondido Union School District, Escondido State Preschool Program, Carlsbad Unified School District, Oceanside Unified School District, Educational Enrichment Systems (EES), and MAAC head start state-run preschools in north county. Recent culture and arts partners include the Samahan Filipino American group, 'ataaxum Pomkwaan, an indigenous group, and Ballet Folklorico en Aztlan. Other significant partnerships include the Escondido Public Library and the Escondido Boys & Girls Club. These collaborations strengthen our programs by providing diverse perspectives, resources, and opportunities for learning and community engagement. Our partnerships extend beyond traditional educational institutions, and we utilize resources and research from esteemed organizations such as the Association of Children's Museums, California Department of Education, the National Association for Education of Young Children, the LEGO Foundation, the Heckman Institute, Edtopia, the CASEL SEL Framework, Next Generation Science and Common Core Standards, and more. This multifaceted approach ensures the development of high-quality, evidence-driven, and developmentally appropriate programming. Our collaboration with the CSUSM MBA program reflects a commitment to rigorous evaluation and continuous improvement, ensuring the program's effectiveness and positive impact. Overall, these collaborative efforts contribute to the success and sustainability of the Mobile Children's Museum in providing enriching, hands-on educational experiences to underserved communities.

Target Population - Age

	Percent of program participants	Estimated number of participants
Children (infants to 12)	100	900
Young Adults (13-17)		
Adults (18-60)		
Seniors (60+)		
We do not collect this data (indicate with 100%)*		

Target Population not collected - Age

N/A

Target Population - Gender

	Percent of program participants
Female	
Male	
Non-binary	
Unknown*	100

*Target Population - Gender

We do not directly collect gender data on program participants. This information can be obtained from Ed Data and School District records.

Target Population - Income Level

	Percent of program participants
Extremely Low-Income Limits, ceiling of \$32,100	
Very Low (50%) Income Limits, ceiling of \$53,500	
Low (80%) Income Limits, ceiling of \$85,600	
Higher Than Listed Limits	
We do not collect this data (indicate with 100%)*	100

*Target Population - Income Level

We do not directly collect this data on program participants. This information can be obtained from Ed Data and School District records that indicate that 73% of students are BIPOC with the majority, 64% Hispanic or Latino. 100% of children in Fallbrook Union Elementary District are geographically under resourced.

Projected number of residents that will directly benefit (participant/client) from this program.

900

Social Determinants of Health (SDOH)

Program/Services Description - Social Determinants of Health

Education Access & Quality (Early Childhood Education and Development, Enrollment in Higher Education, High School Graduation, Language and Literacy)

How are other organizations addressing this need in the community?

Within the community, SDCDM's Mobile Children's Museum stands out as a unique and innovative offering in early childhood education. Being one of only three children's museums nationwide with a Mobile Children's Museum and the only educator-led Mobile Children's Museum in San Diego County, our program is distinct in our approach to delivering enriching, hands-on, and immersive curriculum-aligned learning

experiences directly to marginalized, economically disadvantaged, and geographically under-resourced communities. The Ruben H. Fleet Center's Fleet has a mobile On the Go educational program. However, our Mobile Children's Museum goes beyond bringing exhibits and interactive experiences by focusing on the early years (ages 4-6), social-emotional learning and purposeful play. Our approach addresses critical gaps in STEM program funding, fostering early interest in STEM, and enhances problem-solving skills.

Program/Services Description - Program Entry & Follow Up

The Mobile Children's Museum program ensures participant entry through a strategic process designed to remove barriers and facilitate engagement. The Museum education team initiates the process by developing a Memorandum of Understanding (MOU) with the school district. This foundational agreement lays the groundwork for collaboration and outlines the shared objectives between the Mobile Children's Museum and the educational institution. Following the establishment of an MOU, the Museum collaborates with individual schools within the district to set up mobile visits tailored to complement classroom objectives and align with the school calendar. This personalized approach allows for the seamless integration of Mobile STEM Workshops and Exhibits into the existing educational framework, ensuring relevance and effectiveness. Post-visit, the program prioritizes ongoing engagement and impact assessment. Specific follow-up includes post-program surveys to the teachers and maintaining ongoing relationships with the school district. Through this comprehensive approach, the Mobile Children's Museum aims to ignite a passion for learning and STEM, ensuring equal educational opportunities for all participants in underserved communities.

Program/Services Description - Program Activities

Mobile STEM Workshops offer engaging experiences for Preschool through 3rd-grade children that can be provided grade-specific or general STEM Workshops. The grade-specific STEM workshops focus on Next Generation Science and Common Core Standards. Our Mobile Exhibits seamlessly integrate science, technology, engineering, arts, and math and are adaptable to a variety of grade levels. Mobile STEM Exhibits explore captivating topics such as Forces, Garden Explorers, Light and Sound, and Water Engineering. Students can engage with interactive exhibits like Snap Circuits, Rokenbok, Rigamajig, or the Light Wall. We offer coding workshops and Ozobots. The Mobile Exhibits provide an immersive STEM learning journey, fostering curiosity and knowledge in young children. The program addresses the critical need for equitable educational opportunities by removing cost barriers for expanded learning programs. It fills gaps in STEM program funding not typically covered by public funding while complementing the core curriculum. The Mobile Children's Museum aims to foster early interest in STEM, enhance problem-solving skills, and expose children to potential careers in STEM fields. Exposing children to STEM at a young age supports their overall academic growth and develops early thinking and reasoning skills. The real-life skills that children develop when learning STEM help make them better problem solvers and learners. So it's never too soon to spark an interest in future careers and foster the incredible curiosity and inquisitiveness innate to children. Access for All Mobile Children's Museum Scholarships: To ensure affordable access to STEM workshops for children in underserved communities, we offer fully funded and subsidized STEM workshops. This initiative removes financial barriers for schools and community groups in marginalized, economically disadvantaged, and geographically under-resourced areas where transportation and educational resource challenges are prevalent. We have found that transporting groups of students across the county to learning institutions can be inordinately expensive - it is far more economical (52% less) for us to go to them. Research highlights that children from under-resourced communities are disproportionately impacted by academic and social readiness gaps, placing them at higher risk for adverse outcomes. These scholarships champion equity, foster inclusivity, and expand Museum learning to a broader audience. The ultimate objective is to ignite a passion for learning and STEM, ensuring equal educational opportunities for all.

Program Goal

By the end of the 2025-2026 academic year, the Mobile Children's Museum aims to deliver a minimum of 45 STEM workshops to ALL PreK, TK, and Kindergarten students in Fallbrook Union Elementary Schools, impacting nearly 900 children and ensuring financial inclusivity for all participants through Access for All scholarships. This goal will be evaluated quarterly by assessing program success through structured observations, surveys, and participation metrics, aiming to enhance social-emotional development, academic engagement, and overall effectiveness based on continuous improvement strategies.

Anticipated Acknowledgment

Anticipated Acknowledgment

Social Media Postings

Website Display

Other

Anticipated Acknowledgment

By partnering with us, Fallbrook Regional Health District can align itself with a respected organization, extend its reach to a broad audience, and receive meaningful recognition while advancing SDCDM's educational programs and mission. We will work closely with your group to ensure that your logo is used in line with your specific recognition preferences, maintaining the integrity of your branding while showcasing your support for our initiatives. We can feature your name or logo on our website, in our newsletter, and through various social media channels. As requested, we can display your high-resolution PNG logo in our promotional materials, further increasing your brand's visibility. Our communications and outreach efforts are estimated to reach approximately 30,000 people. This means that your association with the San Diego Children's Discovery Museum will be communicated to a substantial audience, enhancing your group's visibility. On Facebook, with 25,000+ followers, SDCDM shares a mix of informative content, event updates, and behind-the-scenes glimpses into its programs. The platform serves as a hub for fostering community engagement and keeping followers informed about the latest developments. SDCDM's Instagram account (@sdcdm320) has a following of 10,500+, focusing on visually appealing content that resonates with its audience. With a LinkedIn presence of 1,328 connections, SDCDM strategically uses the professional networking platform to connect with individuals and organizations in the education, museum, and nonprofit sectors. YouTube provides a video-centric platform where SDCDM shares educational content, virtual tours, and highlights from its programs.

Terms and Conditions

Accepted

Authorized Signature



Eligibility Check

Tax Exempt Status

YES

You are ineligible to apply per the District's Grant Policy & Procedures, please contact District staff to if you have questions.

Service Area

Fallbrook

Will no less than 80% of the program recipients live within the communities of Fallbrook, Rainbow, Bonsall or De Luz?

YES

Collaborative/Joint Application

NO

Organization Information

Contact Information

Contact Name

Heather Disher

Title

Director of Advancement

Primary Contact Phone

(760) 233-7755

Email Address

heatherd@sdcdm.org

Organization Physical Address

320 N Broadway
Escondido, CA, 92025-2716

Board of Directors



SDCDM Board of Directors Contact Li... .pdf

Financial Documents - Audit



FY24 Financial Statements-compress... .pdf

Financial Documents - P&L and Balance Sheet



Balance Sheet_Statement of Activitypdf

Financial Documents - 990



SDCDM FY2023 Form 990 Public Disc... .pdf

Writing Instructions:

Program Information

Brief Program Description

The Mobile Children's Museum is a traveling STEM educational program. Access for All scholarships funded by this grant will ensure EVERY child in Pre-Kindergarten, Transitional Kindergarten, and Kindergarten at all Fallbrook Union School District schools. Approximately 45 STEM Mobile Workshops will be delivered to 900 children ages 4-6.

Did this program receive FRHD CHC - Grant funding last funding cycle (FY 23.24).

YES

If this program was previously funded, please provide an example of how the District's funding of this program was acknowledged.



Fallbrook Regional Health Posts-com... .pdf

Time Bound Program Dates

2025-08-01
2026-06-30

What language(s) can this program accommodate:

English

What demographic group does this program predominately serve:

Youth - school based

Social Determinants of Health - Education Access and Quality

The Mobile Children's Museum directly addresses the Social Determinant of Health (SDOH) related to Education Access and Quality by actively working to increase educational opportunities and support the academic success of Fallbrook children and adolescents. Recognizing that higher levels of education contribute to better health outcomes and longer life expectancy, our program is designed to bridge educational gaps for underserved communities. Children from low-income families, those with disabilities, and those facing social discrimination often encounter challenges in academic achievement. The Mobile Children's Museum focuses on providing high-quality STEM (Science, Technology, Engineering, and Mathematics) education, ensuring that children have access to engaging learning experiences. By fostering over 50 fluencies for preschoolers through 5th graders, the program aims to enhance academic performance and prepare them for future educational milestones. The Access for All scholarships offered by the Mobile Children's Museum significantly reduce the financial burden on families, making STEM education accessible to those who need it the most. The program addresses

transportation and resource challenges that often hinder educational access by bringing the museum learning experience directly into marginalized, economically disadvantaged, and geographically under-resourced communities. Through these interventions, the Mobile Children's Museum contributes to increased educational opportunities and supports the overall well-being of children and adolescents. By investing in high-quality early childhood education programs and reducing barriers to STEM education, the program lays the foundation for improved academic success and lessens the potential health disparities associated with lower educational attainment.

Statement of Need/Problem

Research shows that children who engage in playful, high-quality early childhood educational enrichment activities like those featured in this proposal are more likely to achieve positive outcomes in the long run. Play-based, hands-on STEM educational experiences, like SDCDM's Mobile Children's Museum, can lead to deeper learning and discovering new concepts and academic interests. STEM education is often neglected at the preschool and elementary school levels as most teachers are unlikely to have a STEM background and face curriculum and structural barriers as well as a lack of support and resources. Community resources, such as STEM programs offered by educators outside the classroom, have been cited as an ideal solution to increase STEM learning by the National Association for Education of Young Children's professional standards published in their best practices. California Department of Education's 2021 report, *The Powerful Role of Play in Early Education*, reveals that decades of research show that through play, children learn a breadth of social-emotional, cognitive, and physical skills and essential dispositions for learning. According to Tony Thurmond, CA State Superintendent of Public Instruction, comprehensive evidence confirms that play-based learning is the most effective approach for supporting children's health, learning, and overall well-being. LEGO Foundation's *The White Paper, Learning through play: a review of the evidence*, states that through active engagement with ideas and knowledge, and also with the world at large, we see children as better prepared to deal with tomorrow's reality - a reality of their own making. From this perspective, learning through play is crucial for positive, healthy development. One of the most pressing needs of our community is to prepare young children for future success. San Diego Children's Discovery Museum's Mobile Children's Museum proudly offers educational programming that does just that!

Program Objectives & Measurable Outcomes

SDCDM uses both quantitative and qualitative metrics to measure the success of our mobile programming. Evaluations are analyzed quarterly, and improvements are made based on the findings. Our mobile museum metrics include the number and ages of children and adults served, post-program survey results from participating teachers and Museum staff members, and program efficacy measured by the engagement level of the children. The primary goal of the Mobile Children's Museum project is to provide enriching, hands-on, immersive learning experiences, particularly in the field of STEM (Science, Technology, Engineering, and Mathematics), to children in marginalized, economically disadvantaged, and geographically under-resourced communities. SMART Goal for Financial Inclusivity: Attain 100% financial inclusivity by ensuring that at least 100% of Fallbrook participants benefit from fully funded or subsidized STEM workshops through Access for All scholarships, quantified by calculating the percentage of children covered by these scholarships. SMART Goal for Increasing Access to STEM Education: Deliver STEM workshops to a minimum of 850 children in Fallbrook Union Elementary Schools during the 2025-2026 academic year, ensuring broader access to STEM education. SMART Goal for Enhancing Academic Engagement: Design and implement at least two grade-specific STEM workshops aligned with Next Generation Science and Common Core Standards, fostering hands-on learning experiences for students in Fallbrook Union Elementary Schools to enhance academic engagement. SMART Goal for Evaluating Program Success: Regularly assess the success of the program by analyzing quarterly evaluations of both onsite and mobile programming. Implement improvements based on the findings to enhance the overall effectiveness and impact of the Mobile Children's Museum.

Financial Reporting & Budget

Funding History

YES

Funding History - withdrawn, reduced or discontinued explained

Although we have yet to experience any instances of funds being withdrawn, reduced, or discontinued within an open grant period, there have been times when a Mobile Children's Museum funder's priorities or finances have shifted, and they have discontinued funding by not awarding a new request. There are also funders with policies preventing continued funding for the same organizations year after year.

As a result, SDCDM cannot rely on consistent annual support from the same group of funders. However, it is important to highlight our organization's established track record of successfully implementing and monitoring metrics and financials for this program. We assure you that SDCDM is a dependable, professional, and collaborative partner committed to fulfilling the terms and conditions of all awarded grants.

Program Budget



Budget Forms -compressed.pdf

**San Diego Children's Discovery Museum
Board of Directors Contact List FY25**

Name	Affiliation, Email Address	Phone Number	Board Term Began
Amanda Flisher CHAIR	Certified Leadership Coach coaching@AmandaFlisher.com	858-397-3107	7/2021
Steve Hermes, TREASURER	CPA, retired Hermes1521@cox.net	619-405-3248	2/2020
Valerie Attisha SECRETARY	VP, Client & Community Relations, PNC ValerieAttisha@gmail.com	619-804-3063	7/2021
Kush Kapila	Founder & CEO, STERLINGS Mobile kush@sterlingsmobile.com	858-228-6748	6/2022
Debra Roy	Senior Engineering Architect, General Atomics debraroymba@gmail.com	619-985-2791	7/2021
Marcelle Rossman	Retired, former Deputy CEO at San Diego City Employees' Retirement System, mvrossman@gmail.com	619-889-4382	5/2024
Robin Keith	CEO, EcoLeaders robinmkeith@gmail.com	619-804-3063	7/2021
Brian Adkins	Attorney, Clark Hill LC, APC badkins@clarkhill.com	858-819-2409	5/2022
Stefan Jensen	CEO & Partner, MotionStrand stefan@motionstrand.com	760-443-3535	1/2022
Nan Katona	nankatona@cox.net	760-480-2988	1/2025
Mae Madge Howard	LCSW, RPT - Mae Therapy maemadge@gmail.com	760-518-3119	1/2025
Breanna Klebanoff	Licensed Marital and Family Therapist, Owner of Next Epoch Wellness breanna.klebanoff@gmail.com	858-243-4403	1/2025
Dr. Kimberly Vanderbilt	Professor of Psychology, California State University San Marcos kvanderbilt@csusm.edu	925-212-2103	1/2025



San Diego Children's Discovery Museum

1,259 followers

2mo • 🌐



Thank you to **Fallbrook Regional Health District** for their generous grant! Their support will help bring our Mobile Children's Museum to geographically underserved communities, offering hands-on learning experiences to students in Fallbrook and giving them access to enriching STEM educational activities.



👤 with Christina Piranio and 2 others

👍❤️🌱 Jacqueline Arditti and 14 others



San Diego Children's Discovery Museum

1,259 followers

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Thank you to **Fallbrook Regional Health District** for granting us the opportunity to bring our Mobile Children's Museum to over 800 Preschool, Transitional Kindergarten, and Kindergarten students in Fallbrook Union School District this fall!

One TK teacher at Live Oak Elementary shared her excitement, saying, "My students absolutely loved all of the different activities! As a teacher, it was great to see them learning how to communicate with one another, problem solve, and practice fine and gross motor activities while also having a lot of fun in the process!" It is thanks to partnerships like these that we can provide amazing hands-on opportunities for students and teachers.



👤 with Fallbrook Regional Health District

Thank you
Fallbrook Regional
HEALTH DISTRICT



👍 Like

💬 Comment

🔄 Repost

San Diego Children's Discovery Museum

Balance Sheet As of June 30, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1100 Cash	
1110 Banner Bank - Checking 8944	67,431.11
1120 Banner Bank - Payroll 8931	1,515.56
1135 PNC	107,874.68
1140 Petty Cash	133.06
1150 Cash in Drawer	250.00
Total 1100 Cash	177,204.41
1170 Money Market Account	0.00
1172 LPL Financial CD's	211,372.60
1173 Fidelity	0.14
Total 1170 Money Market Account	211,372.74
Total Bank Accounts	\$388,577.15
Accounts Receivable	
1210 Accounts Receivable	62,259.22
Total Accounts Receivable	\$62,259.22
Other Current Assets	
1310 Prepaid Expenses	22,971.33
1350 Inventory Asset	461.59
1380 Accrued Interest	1,487.63
1390 Funds in Transit	1,237.00
1395 Undeposited Funds	117,237.84
Total Other Current Assets	\$143,395.39
Total Current Assets	\$594,231.76
Fixed Assets	
1600 Property and Equipment	0.00
1610 Building and Improvements	1,297,694.45
1620 Technology	25,224.84
1625 Website	20,287.00
1630 Furniture and Equipment	37,610.27
1640 Exhibits	360,681.00
1650 Vehicles	210,582.82
1660 Land	749,240.00
Total 1600 Property and Equipment	2,701,320.38

San Diego Children's Discovery Museum

Balance Sheet As of June 30, 2024

	TOTAL
1700 Accumulated Depreciation	0.00
1710 AD Building and Improvements	-331,908.02
1720 AD Technology	-12,695.42
1725 AD Website	-1,127.00
1730 AD Furniture and Fixtures	-23,926.44
1740 AD Exhibits	-226,652.15
1750 AD Vehicles	-73,250.66
Total 1700 Accumulated Depreciation	-669,559.69
Total Fixed Assets	\$2,031,760.69
Other Assets	
1510 Long-Term Pledges Receivable	140,000.00
1515 Discount on Long-Term Pledges	-19,522.30
Total Other Assets	\$120,477.70
TOTAL ASSETS	\$2,746,470.15
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2100 Accounts Payable	12,053.60
Total Accounts Payable	\$12,053.60
Credit Cards	
2210 Banner Bank Credit Cards	0.00
2211 CORP - 7518	16,119.90
Total 2210 Banner Bank Credit Cards	16,119.90
Total Credit Cards	\$16,119.90
Other Current Liabilities	
2300 Accrued Expenses	0.00
2320 Sales Tax Payable	199.38
Total 2300 Accrued Expenses	199.38
2400 Accrued Expenses (Employee Related)	0.00
2410 Accrued Payroll	27,782.00
2420 Accrued Vacation Pay	32,685.41
2450 Payroll Clearing	4,536.46
Total 2400 Accrued Expenses (Employee Related)	65,003.87
2500 Deferred Revenue	0.00
2510 Unearned\Deferred Revenue	26,157.50
2520 Customer Deposits	500.00
2530 Deferred Membership Revenue	91,177.33
2540 Gift Certificates Outstanding	1,161.00
Total 2500 Deferred Revenue	118,995.83
Total Other Current Liabilities	\$184,199.08

San Diego Children's Discovery Museum

Balance Sheet

As of June 30, 2024

	TOTAL
Total Current Liabilities	\$212,372.58
Long-Term Liabilities	
2710 LRDF Note Payable	100,000.00
Total Long-Term Liabilities	\$100,000.00
Total Liabilities	\$312,372.58
Equity	
3100 Net Assets Without Donor Restrictions	1,953,684.91
3200 Net Assets With Donor Restrictions	0.00
3210 Temp Restricted	329,070.59
Total 3200 Net Assets With Donor Restrictions	329,070.59
Net Revenue	151,342.07
Total Equity	\$2,434,097.57
TOTAL LIABILITIES AND EQUITY	\$2,746,470.15

San Diego Children's Discovery Museum

Statement of Activity

July 2023 - June 2024

	TOTAL
Revenue	
4100 CONTRIBUTIONS	
4105 Individuals	31,293.07
4110 Board Members	12,196.48
4115 Corporate	116,379.94
4120 Foundations	917,667.45
4130 Government	
4131 City and County	19,500.00
4134 Agency (Government)	54,598.91
Total 4130 Government	74,098.91
4150 Long Term Pledges Amortization	8,045.27
Donations and Sponsorships (deleted)	0.00
Total 4100 CONTRIBUTIONS	1,159,681.12
4200 PROGRAM SERVICE	
4210 Admissions	
4211 Gross	562,351.70
4215 Access For All Scholarships	-201,206.00
Total 4210 Admissions	361,145.70
4220 Memberships	
4221 Gross	198,966.09
Total 4220 Memberships	198,966.09
4230 Discovery Camps	63,900.00
4240 Group Visits	
4241 Workshops	16,687.40
4242 Group Play	9,985.00
4245 Group Visit Scholarships	-450.00
Total 4240 Group Visits	26,222.40
4250 School Enrichment	165,000.00
4260 Mobile Museum	
4261 Mobile Workshops	15,530.00
4262 Mobile Exhibits	142,350.23
4263 Mobile Musuem Transport Fee	121.00
4265 Mobile Scholarships	-111,005.00
Total 4260 Mobile Museum	46,996.23
4270 Community Events	31,739.10
4290 STEMposium Income	17,490.00
Total 4200 PROGRAM SERVICE	911,459.52
4300 RENTAL INCOME	
4305 Birthday Parties	44,664.69
4310 Private Event Rental Income	16,204.50
Total 4300 RENTAL INCOME	60,869.19

San Diego Children's Discovery Museum

Statement of Activity

July 2023 - June 2024

	TOTAL
4400 GIFT SHOP	
4405 Food Sales	5,527.75
4410 Merchandise	7,561.24
4415 Locker Rental	104.00
Total 4400 GIFT SHOP	13,192.99
4800 INVESTMENT INCOME	
4805 Interest and Dividends	15,529.94
Total 4800 INVESTMENT INCOME	15,529.94
Total Revenue	\$2,160,732.76
GROSS PROFIT	\$2,160,732.76
Expenditures	
5100 PERSONNEL	
5110 Salaries and Wages	0.00
5112 Education	459,790.85
5114 Museum Experience	336,876.30
5116 Marketing	176,513.24
5118 Development	185,561.33
5120 Management and Administrative	113,847.22
5122 Vacation Adjustment	-6,762.51
Total 5110 Salaries and Wages	1,265,826.43
5150 Other Employee Related	
5152 Employer Taxes	107,791.80
5154 Employee Benefits - Insurance	68,991.21
5156 Employee Benefits - 401(k) Match	9,737.85
5158 Workers Comp Insurance	6,564.20
5160 Staff Development	3,682.35
5162 Recruitment and Retention	4,651.00
5164 Payroll and Benefits Fees	12,434.07
Total 5150 Other Employee Related	213,852.48
Total 5100 PERSONNEL	1,479,678.91
5200 EDUCATION	
5210 Daily Programs Supplies	8,899.38
5220 Workshop Supplies	5,055.50
5230 Camp Supplies	2,639.32
5240 Community Programs	
5241 Supplies	24,712.36
5242 Entertainment	15,266.12
Total 5240 Community Programs	39,978.48

San Diego Children's Discovery Museum

Statement of Activity

July 2023 - June 2024

	TOTAL
5250 Mobile Museum	
5251 Workshop Supplies	4,379.86
5252 Vehicle Expenses	8,528.16
5253 Mobile Exhibits Program Supplies	5,888.47
5254 Mobile Exhibits	231.66
Total 5250 Mobile Museum	19,028.15
5260 School Enrichment Supplies	1,432.98
5280 Museum Experience - Exhibits	
5281 Operations Supplies	3,543.37
5282 Exhibit Maintenance	12,230.05
5283 On-Site Exhibits	6,549.65
Total 5280 Museum Experience - Exhibits	22,323.07
5290 STEMposium Expenses	17,531.74
Total 5200 EDUCATION	116,888.62
5300 MARKETING	
5301 Advertising (All Media)	17,018.95
5302 Outreach	2,720.73
5304 Photography & Videography	1,902.79
5305 Printing & Copying	2,829.96
5306 Public Relations	8,400.00
5307 Social Media	6,926.85
5308 Software	5,220.03
5309 Special Program Events	1,572.34
5310 Translation Assistance	133.80
5380 Website	1,201.57
5390 Rebranding	4,700.00
Total 5300 MARKETING	52,627.02
5400 OPERATIONS	
5410 Facilities	
5411 Utilities	36,392.82
5412 Equipment Purchases	2,227.71
5413 Equipment Rental	6,444.46
5414 Facility Maintenance & Repair	54,928.78
5418 Property Taxes	266.08
5419 Depreciation	99,382.81
Total 5410 Facilities	199,642.66
5420 Business Storage	7,739.00
5430 Birthday Party Supplies	1,882.69

San Diego Children's Discovery Museum

Statement of Activity

July 2023 - June 2024

	TOTAL
5440 Cost of Inventory Sold	
5441 Food Purchases	1,601.71
5442 Gift Shop Purchases	4,146.19
Total 5440 Cost of Inventory Sold	5,747.90
Total 5400 OPERATIONS	215,012.25
5500 ADMINISTRATION	
5510 Office Expenses	
5511 Office Supplies	5,777.47
5512 Software and Subscriptions	32,307.40
5513 Postage & Shipping	164.45
5514 Telephone and Internet	20,813.19
Total 5510 Office Expenses	59,062.51
5520 Business Expenses	
5521 Bank Service Charge	1,618.89
5522 Merchant Service Fees	27,137.37
5523 Insurance	25,196.85
5524 License Renewals & Filing Fees	514.19
5525 Membership Dues	3,473.39
Total 5520 Business Expenses	57,940.69
5530 Contract Services	
5531 Accounting	69,510.00
5533 Consulting Fees	2,000.00
5534 Information Technology Support	8,879.70
Total 5530 Contract Services	80,389.70
5540 Meetings and Local Travel	
5541 Meetings & Meals	2,379.06
5542 Mileage, Fuel, & Local Travel	1,004.10
Total 5540 Meetings and Local Travel	3,383.16
5550 Conferences and Non-Local Travel	
5551 Registrations	3,619.96
5552 Travel	6,694.32
Total 5550 Conferences and Non-Local Travel	10,314.28
Total 5500 ADMINISTRATION	211,090.34
5600 DEVELOPMENT	
5605 Grant Writer	50,305.00
5610 Donor Development & Stewardship	1,493.82
5615 Donor Development (deleted)	1,907.29
5620 Partner Stewardship (deleted)	37.49
5625 Partner Development (deleted)	941.33
Total 5600 DEVELOPMENT	54,684.93
5900 Special (Fundraising) Event Expenses	0.00

San Diego Children's Discovery Museum

Statement of Activity

July 2023 - June 2024

	TOTAL
Uncategorized Expenses	0.00
Total Expenditures	\$2,129,982.07
NET OPERATING REVENUE	\$30,750.69
Other Revenue	
6100 In-Kind Contributions	
6105 Advertising	57,054.19
6110 Interest	6,140.05
6115 Goods	102,615.96
6120 Services	2,000.00
Total 6100 In-Kind Contributions	167,810.20
9996 Other Income	431.90
Total Other Revenue	\$168,242.10
Other Expenditures	
6200 In-Kind Expenses	
6205 Advertising	57,054.19
6210 Interest	6,140.05
6215 Goods	1,456.48
Total 6200 In-Kind Expenses	64,650.72
9201 Gain/Loss on Disposal of Assets	-17,000.00
Total Other Expenditures	\$47,650.72
NET OTHER REVENUE	\$120,591.38
NET REVENUE	\$151,342.07

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM
Financial Statements
Years ended June 30, 2024 and 2023
(With Independent Auditor's Report Thereon)

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM
Financial Statements
Years ended June 30, 2024 and 2023

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
San Diego Children's Discovery Museum
Escondido, California

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of the San Diego Children's Discovery Museum (the "Museum"), a nonprofit organization, which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the San Diego Children's Discovery Museum as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the San Diego Children's Discovery Museum and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the San Diego Children's Discovery Museum's ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Museum's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Museum's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

DavisFarrLLP

Irvine, California
January 13, 2025

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Statement of Financial Position

June 30, 2024 and 2023

	<u>2024</u>	<u>2023</u>
<u>Assets</u>		
Cash and cash equivalents (note 3)	\$ 508,541	\$ 514,300
Investments (note 3)	-	101,635
Accounts receivable	62,259	98,865
Contributions receivable (note 4)	120,478	147,432
Inventory	462	1,547
Prepaid expenses	22,971	13,976
Land, building and equipment, net (note 5)	<u>2,031,761</u>	<u>1,860,232</u>
 Total Assets	 <u>\$ 2,746,472</u>	 <u>\$ 2,737,987</u>
<u>Liabilities and Net Assets</u>		
Accounts payable	\$ 28,174	\$ 75,352
Accrued vacation payable	32,685	26,265
Accrued expenses - other	32,517	46,567
Deferred revenue	118,996	107,048
Advances payable (note 7)	<u>100,000</u>	<u>200,000</u>
 Total Liabilities	 <u>312,372</u>	 <u>455,232</u>
Net assets:		
Without donor restrictions	2,022,484	1,905,020
With donor restrictions (note 9)	<u>411,616</u>	<u>377,735</u>
 Total Net Assets	 <u>2,434,100</u>	 <u>2,282,755</u>
 Total Liabilities and Net Assets	 <u>\$ 2,746,472</u>	 <u>\$ 2,737,987</u>

See accompanying notes to the financial statements.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Statement of Activities

Year ended June 30, 2024

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and Revenue:			
Contributions	\$ 752,381	\$ 407,299	\$ 1,159,680
Earned revenue	773,793	-	773,793
Memberships	198,966	-	198,966
In-kind contributions (note 10)	167,810	-	167,810
Gain on sale of fixed asset	17,000	-	17,000
Interest income	15,531	-	15,531
Total contributions and earned revenue	<u>1,925,481</u>	<u>407,299</u>	<u>2,332,780</u>
Sales	13,193	-	13,193
Less Cost of good sold	<u>(5,748)</u>	<u>-</u>	<u>(5,748)</u>
Net sales revenue	7,445	-	7,445
Net assets released from restrictions	<u>373,418</u>	<u>(373,418)</u>	<u>-</u>
Total support and revenues	<u>2,306,344</u>	<u>33,881</u>	<u>2,340,225</u>
Expenses:			
Program services	1,610,383	-	1,610,383
Supporting services:			
General and administrative	260,302	-	260,302
Fundraising	<u>318,195</u>	<u>-</u>	<u>318,195</u>
Total supporting services expenses	<u>578,497</u>	<u>-</u>	<u>578,497</u>
Total expenses	<u>2,188,880</u>	<u>-</u>	<u>2,188,880</u>
Change in Net Assets	117,464	33,881	151,345
Net Assets at beginning of year	<u>1,905,020</u>	<u>377,735</u>	<u>2,282,755</u>
Net Assets at end of year	<u>\$ 2,022,484</u>	<u>\$ 411,616</u>	<u>\$ 2,434,100</u>

See accompanying notes to the financial statements.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Statement of Activities

Year ended June 30, 2023

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and Revenue:			
Contributions	\$ 987,193	\$ 472,242	\$ 1,459,435
Earned revenue	604,502	-	604,502
Memberships	165,302	-	165,302
In-kind contributions (note 10)	80,163	-	80,163
Interest income	<u>5,270</u>	<u>-</u>	<u>5,270</u>
Total contributions and earned revenue	1,842,430	472,242	2,314,672
Sales	14,682	-	14,682
Less Cost of good sold	<u>(8,212)</u>	<u>-</u>	<u>(8,212)</u>
Net sales revenue	6,470	-	6,470
Net assets released from restrictions	<u>470,535</u>	<u>(470,535)</u>	<u>-</u>
Total support and revenues	<u>2,319,435</u>	<u>1,707</u>	<u>2,321,142</u>
Expenses:			
Program services	1,637,714	-	1,637,714
Supporting services:			
General and administrative	265,106	-	265,106
Fundraising	<u>307,119</u>	<u>-</u>	<u>307,119</u>
Total supporting services expenses	<u>572,225</u>	<u>-</u>	<u>572,225</u>
Total expenses	<u>2,209,939</u>	<u>-</u>	<u>2,209,939</u>
Change in Net Assets	109,496	1,707	111,203
Net Assets at beginning of year	<u>1,795,524</u>	<u>376,028</u>	<u>2,171,552</u>
Net Assets at end of year	<u>\$ 1,905,020</u>	<u>\$ 377,735</u>	<u>\$ 2,282,755</u>

See accompanying notes to the financial statements.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Statement of Functional Expenses

Year ended June 30, 2024

	Program	Supporting Services			Total
		General and Administrative	Fundraising	Subtotal	
Salaries and wages	\$ 981,911	\$ 52,784	\$ 231,130	\$ 283,914	\$ 1,265,825
Payroll taxes	75,251	16,197	16,344	32,541	107,792
Employee benefits	<u>69,509</u>	<u>5,165</u>	<u>10,619</u>	<u>15,784</u>	<u>85,293</u>
Subtotal	1,126,671	74,146	258,093	332,239	1,458,910
Contract services	4,700	71,510	50,305	121,815	126,515
Outreach and special programs	101,115	-	-	-	101,115
Occupancy	87,995	9,999	2,000	11,999	99,994
Depreciation	96,435	1,965	983	2,948	99,383
Advertising - In-kind	42,790	14,264	-	14,264	57,054
Advertising - Other	39,408	8,520	-	8,520	47,928
Computer service	40,121	888	178	1,066	41,187
Office	21,274	9,709	1,720	11,429	32,703
Bank and credit card charges	-	28,756	-	28,756	28,756
Insurance	-	25,197	-	25,197	25,197
Staff development	18,646	-	4,380	4,380	23,026
Other	14,376	5,863	121	5,984	20,360
Exhibits repair and maintenance	15,773	-	-	-	15,773
Interest - In-kind	-	6,140	-	6,140	6,140
Goods - In-kind	1,010	271	175	446	1,456
Meetings and meals	69	2,070	240	2,310	2,379
Transportation	-	1,004	-	1,004	1,004
Total expenses	<u>\$ 1,610,383</u>	<u>\$ 260,302</u>	<u>\$ 318,195</u>	<u>\$ 578,497</u>	<u>\$ 2,188,880</u>

See accompanying notes to the financial statements.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Statement of Functional Expenses

Year ended June 30, 2023

	Supporting Services				Total
	Program	General and Administrative	Fundraising	Subtotal	
Salaries and wages	\$ 939,300	\$ 29,173	\$ 194,903	\$ 224,076	\$ 1,163,376
Payroll taxes	72,134	6,334	22,987	29,321	101,455
Employee benefits	<u>60,835</u>	<u>9,383</u>	<u>14,689</u>	<u>24,072</u>	<u>84,907</u>
Subtotal	1,072,269	44,890	232,579	277,469	1,349,738
Contract services	2,519	130,360	49,450	179,810	182,329
Occupancy	128,815	14,288	2,585	16,873	145,688
Outreach and special programs	86,225	-	-	-	86,225
Exhibits repair and maintenance	76,687	-	-	-	76,687
Advertising - In-kind	72,844	-	-	-	72,844
Depreciation	69,605	851	213	1,064	70,669
Advertising - Other	44,338	411	6,323	6,734	51,072
Office	27,258	9,550	4,012	13,562	40,820
Computer service	17,787	4,490	4,178	8,668	26,455
Bank and credit card charges	-	25,499	-	25,499	25,499
Staff development	21,324	710	2,129	2,839	24,163
Insurance	-	20,870	-	20,870	20,870
Other	13,522	3,792	1,643	5,435	18,957
Interest - In-kind	-	7,319	-	7,319	7,319
Meetings and meals	1,427	2,076	2,953	5,029	6,456
Transportation	<u>3,094</u>	<u>-</u>	<u>1,054</u>	<u>1,054</u>	<u>4,148</u>
Total expenses	<u>\$ 1,637,714</u>	<u>\$ 265,106</u>	<u>\$ 307,119</u>	<u>\$ 572,225</u>	<u>\$ 2,209,939</u>

See accompanying notes to the financial statements.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Statement of Cash Flows

Year ended June 30, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Cash flows from operating activities:		
Change in net assets	\$ 151,345	\$ 111,203
Adjustments to reconcile decrease in net assets to net cash used by operating activities:		
Depreciation	99,383	70,669
Unrealized interest income	-	(1,635)
In-kind Contributions	(104,616)	-
Forgiveness of Advances Payable	(100,000)	-
Loss on disposal of property and equipment	-	678
(Increase) decrease in accounts receivable	36,606	(76,207)
(Increase) decrease in contributions receivable	26,954	92,894
(Increase) decrease in inventory	1,085	1,659
(Increase) decrease in prepaid expenses	(8,995)	5,066
Increase (decrease) in accounts payable	(47,178)	43,744
Increase (decrease) in accrued vacation payable	6,420	4,796
Increase (decrease) in accrued expenses - other	(14,050)	29,526
Increase (decrease) in deferred revenue	11,948	30,065
Net cash provided by operating activities	<u>58,902</u>	<u>312,458</u>
Cash flows from investing activities:		
Purchases of fixed assets	(166,296)	(115,165)
Proceeds from sale of investments	101,635	-
Purchase of investments	-	(100,000)
Net cash flows used by investing activities	<u>(64,661)</u>	<u>(215,165)</u>
Net increase (decrease) in cash and cash equivalents	(5,759)	97,293
Cash and cash equivalents at beginning of year	<u>514,300</u>	<u>417,007</u>
Cash and cash equivalents at end of year	<u>\$ 508,541</u>	<u>\$ 514,300</u>
Supplemental Disclosure of Cash Flow Information		
Noncash Activities:		
Loss on disposal of property and equipment	<u>\$ -</u>	<u>\$ 678</u>
Forgiveness of LRDF loan	<u>\$ 100,000</u>	<u>\$ -</u>
Contributed exhibits	<u>\$ 104,616</u>	<u>\$ -</u>

See accompanying notes to the financial statements.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(1) Nature of Organization

San Diego Children's Discovery Museum (Museum) was incorporated as a non-profit corporation in January 2000. The mission of the Museum is to spark a love of learning so all children can discover their wildest dreams. Its vision is to be the leaders in inventive early childhood learning by inspiring children ages 0-10 years old through supportive educational experiences in STREAM (science, technology, reading, engineering, art, and math). The Museum is a vital resource for families and schools seeking high-quality impactful early educational experiences that help build early skills essential for future success and health. The Museum's exhibits, programs, and events encourage curious young learners, nurture social and emotional skills, build foundational fluencies from a young age, and offer forms of play essential for creativity, curiosity, and gross and fine motor skills. The programs are delivered onsite and offsite through the Mobile Children's Museum.

(2) Summary of Significant Accounting Policies

(a) Basis of Accounting

The financial statements of the Museum have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

(b) Use of Estimates

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, the Museum's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The Museum's management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

(c) Cash and Cash Equivalents

The Museum considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The carrying amount of the Museum's cash and cash equivalents approximates fair value due to the short maturity of these investments. The Museum maintains cash balances at two financial institutions. Deposit accounts at each bank are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per account.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(2) Summary of Significant Accounting Policies (Continued)

(d) Accounts Receivable

Accounts receivable are primarily amounts due from local school districts and other entities for Museum related programs. Management believes that all outstanding accounts receivable at June 30, 2024 and 2023 are collectible.

In June 2016, the Financial Accounting Standards Board (FASB) issued guidance Accounting Standard Codification (ASC) Number 326 which significantly changed how entities will measure credit losses for most financial assets and certain other instruments that aren't measured at fair value through net income. The most significant change in this standard is a shift from the incurred loss model to the expected loss model. Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. Financial assets held by the Museum that are subject to the guidance in FASB ASC 326 were trade accounts receivable.

The Museum adopted the standard effective June 30, 2024. The impact of the adoption was not considered material to the financial statements and primarily resulted in new disclosures only. The Museum's current allowance for credit losses is \$0.

(e) Contributions Receivable

Contributions receivable are unconditional promises to give that are recognized as contributions when the promise is received. Contributions receivable that are expected to be collected in less than one year are reported at net realizable value. Contributions receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied to anticipated cash flows. Amortization of the resulting discount is recognized as additional contribution revenue. The allowance for uncollectible contributions receivable is determined based on management's evaluation of the collectability of individual promises. Management believes that all outstanding contributions receivable at June 30, 2024 and 2023 are collectible.

(f) Fair Value Measurements

Certain assets and liabilities are reported at fair value based on a fair value hierarchy that distinguishes between assumptions based on market data (observable inputs) and the Museum's assumptions (unobservable inputs).

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(2) Summary of Significant Accounting Policies (Continued)

Determining where an asset or liability falls within that hierarchy depends on the lowest level input that is significant to the fair value measurement as a whole.

An adjustment to the pricing method used within either Level 1 or Level 2 inputs could generate a fair value measurement that effectively falls in a lower level in the hierarchy. The hierarchy consists of three broad levels as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.

Level 3 – Pricing inputs are unobservable for the instrument and include situations where there is little, if any, market activity for the instrument. The inputs into the determination of fair value require significant management judgment or estimation.

In some instances, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such instances, an instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. Market price is affected by a number of factors, including the type of instrument and the characteristics specific to the instrument, as well as the effects of market, interest and credit risk. Instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value. It is reasonably possible that changes in values of these instruments will occur in the near term and that such changes could materially affect amounts reported in the Museum's financial statements.

(g) Inventory

Inventory consists primarily of items for resale in the gift shop and is valued at the lower of cost (first-in, first-out method) and net realizable value.

(h) Property and Equipment

Property and equipment owned by the Museum are recorded at cost, or in the case of donated items, at estimated fair value at the date of the gift.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(2) Summary of Significant Accounting Policies (Continued)

Maintenance and repairs are expensed when incurred and betterments are capitalized. Property and equipment are depreciated using the straight-line method over their estimated useful lives of five to thirty-nine years. It is the policy of the Museum to capitalize assets with cost of \$5,000 and greater with a useful life of more than one year.

Property and equipment are reviewed for impairment when a significant change in the asset's use or another indicator of possible impairment is present. No impairment losses were recognized in the financial statements for the years ended June 30, 2024 and 2023.

(i) Membership Dues

Deferred revenue consists of payments for memberships received in advance. Membership dues are recognized on a pro-rata basis over the annual membership period.

(j) Net Assets

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net Assets Without Donor Restrictions

Net assets without donor restrictions are resources available to support operations. The only limits on the use of these net assets are the broad limits resulting from the nature of the Museum, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net Assets With Donor Restrictions

Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restrictions will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(2) Summary of Significant Accounting Policies (Continued)

Other donor-imposed restrictions are perpetual in nature; the Museum must continue to use the resources in accordance with the donor's instructions.

The Museum's unspent contributions are included in this class if the donor limited their use. When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

(k) Classification of Transactions

All revenues and net gains are reported as increases in net assets without donor restrictions in the Statement of Activities unless the donor specified the use of the related resources for a particular purpose or in a future period. All expenses and net losses are reported as decreases in net assets without donor restrictions.

(l) Accounting for Contributions

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions.

Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and, therefore, are reported as restricted until the payment is due, unless the contribution is clearly intended to support activities of the current fiscal year. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

(m) In-kind Contributions

Contributed nonfinancial assets include donated professional services, donated equipment, and other in-kind contributions which are recorded at the respective fair values of the goods or services received (Note 10). The Museum does not sell donated gifts-in-kind.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(2) Summary of Significant Accounting Policies (Continued)

In addition to contributed nonfinancial assets, volunteers contribute significant amounts of time to program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation.

(n) Grant Revenue

Grant revenue is recognized as contributions income and contributions receivable when the qualifying costs are incurred for cost-reimbursement grants or contracts or when a unit of service is provided for performance grants.

(o) Expense Recognition and Allocation

The cost of providing the Museum's programs and other activities is summarized on a functional basis in the Statement of Activities and Statement of Functional Expenses. Expenses that can be identified with a specific program or support service are charged directly to that program or support service.

Costs common to multiple functions have been allocated among the various functions benefited using a reasonable allocation method that is consistently applied, as follows:

- Salaries and wages, benefits, and payroll taxes are allocated based on activity reports prepared by key personnel.
- Occupancy, depreciation, and interest are allocated on a square foot basis dependent on the programs and supporting activities occupying the space.
- Telephone and internet services, insurance, and supplies and miscellaneous expenses that cannot be directly identified are allocated on the basis of employee headcount for each program and supporting activity.

General and administrative expenses include those costs that are not directly identifiable with any specific program, but which provide for the overall support and direction of the Museum.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(2) Summary of Significant Accounting Policies (Continued)

Fundraising costs are expensed as incurred, even though they may result in contributions received in future years. The Museum generally does not conduct its fundraising activities in conjunction with its other activities.

In the few cases in which it does, such as when the annual report or donor acknowledgements contain requests for contributions, joint costs have been allocated between fundraising and general and administrative expenses in accordance with standards for accounting for costs of activities that include fundraising. Additionally, advertising costs are expensed as incurred.

(p) Tax Status

The Museum is exempt from federal income and California franchise taxes under Section 501(c)(3) of the Internal Revenue Code ("IRC") and Section 23701(d) of the State Revenue and Taxation Code, respectively.

The Museum remains subject to taxes on any net income which is derived from a trade or business regularly carried on and unrelated to its exempt purpose. In the opinion of management, there is no unrelated business income for the years ended June 30, 2024 and 2023.

The Museum follows accounting standards generally accepted in the United States of America related to the recognition of uncertain tax positions as part of the Statement of Activities, when applicable. Management has determined that the Museum has no uncertain tax positions at June 30, 2024 and 2023, therefore, no amounts have been accrued.

Contributions to the Museum are tax deductible to donors under Section 170 of the IRC. The Museum is not classified as a private foundation.

(3) Cash and Investments

Cash and cash equivalents consists of the following at June 30:

	<u>2024</u>	<u>2023</u>
Cash	\$ 295,980	\$ 412,814
Certificates of deposit	<u>212,861</u>	<u>203,121</u>
	<u>\$ 508,841</u>	<u>\$ 615,935</u>

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(3) Cash and Investments (Continued)

Fair values of assets measured on a recurring basis at June 30 are as follows:

2024	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Certificates of Deposit	\$ -	\$ 212,861	\$ -	\$ 212,861

2023	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Certificates of Deposit	\$ -	\$ 203,121	\$ -	\$ 203,121

(4) Contributions Receivable

Contributions Receivable at June 30 are expected to be collected as follows:

	2024	2023
Less than one year	\$ 20,000	\$ 35,000
One to five years	120,000	140,000
	140,000	175,000
Less reduction for present value	(19,522)	(27,568)
Total	<u>\$ 120,478</u>	<u>\$ 147,432</u>

Changes in Contributions Receivable for the years ended June 30 were as follows:

	2024	2023
Contributions receivable at beginning of year	\$ 147,432	\$ 240,326
Payments received	(85,000)	(105,060)
Additions	50,000	-
Change in present value	8,046	12,166
Contributions receivable at year end	<u>\$ 120,478</u>	<u>\$ 147,432</u>

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(4) Contributions Receivable (Continued)

No allowance for doubtful accounts was considered necessary at June 30, 2024 and 2023 because management believes that all amounts are collectible. The present value discount was imputed for long-term contributions receivable at 6.0% rate based on the deemed credit worthiness of the donor.

(5) Land, Building and Equipment

Property and equipment at June 30 are summarized as follows:

	2024	2023
Building and Improvements	\$ 1,297,694	\$ 1,266,087
Land	749,240	749,240
Exhibits	360,681	221,279
Vehicles	210,583	176,580
Furniture and Equipment	37,610	25,828
Technology	45,512	25,224
	<u>2,701,320</u>	<u>2,464,238</u>
Less: Accumulated depreciation	(669,559)	(604,006)
Net property and equipment	<u>\$ 2,031,761</u>	<u>\$ 1,860,232</u>

Depreciation expenses were \$99,383 and \$70,669 for the years ended June 30, 2024 and 2023, respectively.

(6) Line of Credit

The Museum has a Variable Rate with Preferred Rate Reduction Nondisclosable Revolving Line of Credit for \$250,000 due on November 15, 2025. The base rate is U.S. Prime Rate plus 1% with an annual interest rate floor of 4.25%. The interest rate at June 30, 2024 was 9.5%. As of June 30, 2024 and 2023, there was no outstanding balance.

(7) Advances Payable

The Linden Root Dickinson Foundation (LRDF) provided the Museum with non-interest-bearing cash advances totaling \$750,000 in prior years, which were used to fund leasehold improvements and operating expenses. Since the initial Advance Agreement, dated July 19, 2011, LRDF has provided loan forgiveness in the amount of \$650,000, leaving a principal balance due of \$100,000 at June 30, 2024. The due date is July 19, 2025. Contributed interest of \$6,140 and \$7,319 was forgiven for the years ended June 30, 2024 and 2023, respectively. It was calculated using the IRS Applicable Federal Rate mid-term quarterly rates ranging from 3.91% to 4.92% and 3.1% to 4.25% for 2024 and 2023, respectively.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(8) Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of June 30 are as follows:

Financial assets:	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	\$ 508,541	\$ 514,300
Investments	-	101,635
Accounts receivable	62,259	98,865
Contributions receivable	<u>120,478</u>	<u>147,432</u>
Total financial assets	691,278	862,232
Less financial assets held to meet donor-imposed restrictions:		
Purpose restricted net assets	(291,138)	(230,303)
Less financial assets not available within one year:		
Contributions receivable	<u>(100,478)</u>	<u>(112,432)</u>
Amount available for general expenditures within one year	<u>\$ 299,662</u>	<u>\$ 519,497</u>

As part of the Museum's liquidity management plan, the Museum maintains a revolving line of credit of \$250,000 to cover short-term cash needs. See note 6 for additional details on the line of credit.

(9) Net Assets with Donor Restrictions

Net assets with donor restrictions consisted of the following at June 30:

	<u>2024</u>	<u>2023</u>
Purpose restrictions, available for spending	\$ 291,138	\$ 230,303
Time restrictions:		
Contributions receivable, net, which are unavailable for spending until due	<u>120,478</u>	<u>147,432</u>
Total net assets with donor restrictions	<u>\$ 411,616</u>	<u>\$ 377,735</u>

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(10) In-Kind Contributions

For the years ended June 30, in-kind contributions recognized in the Statements of Activities included:

	<u>2024</u>	<u>2023</u>
Exhibits	\$ 103,606	\$ -
Advertising services	57,054	72,844
Interest expense	6,140	7,319
Goods and Other Services	<u>1,010</u>	<u>-</u>
Total	<u>\$ 167,810</u>	<u>\$ 80,163</u>

The Museum recognized contributed nonfinancial assets within revenue, including exhibits, services, interest, and goods. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

The advertising services were Google search ads. Contributed services are valued and reported at the estimated fair value in the financial statements based on current rates for similar advertising services.

The contributed interest expense is interest related to the advance payable discussed further in note 7.

(11) Concentrations of Risk

The Museum relies on contributions and grants and is subject to the economic risks that affect donors and grantors abilities to support the Museum. Three and two entities accounted for approximately 100% and 100% of total contributions receivable as of June 30, 2024 and 2023, respectively.

(12) Employee Benefits

The Museum has a 401(k) Profit Sharing Plan covering all employees after 90 days of service. The Plan provides that employees who have attained the age of 18 and completed 90 days of service may voluntarily contribute up to 10% of their earning to the Plan, up to the maximum contribution allowed by the IRS. Beginning July 1, 2022, the Museum will match 50% of employee contributions up to a maximum of 3.0%. The employer contributions were \$9,558 and \$5,770 for the years ended June 30, 2024 and 2023, respectively.

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Notes to the Financial Statements

Years ended June 30, 2024 and 2023

(Continued)

(13) Subsequent Events

Subsequent events have been evaluated by management through January 13, 2025, which is the date the financial statements were available to be issued. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required. On December 18, 2024, the Museum received notification of forgiveness for the outstanding \$100,000 principal balance of the advance from the Linden Root Dickinson Foundation.

Additionally, the Museum entered into a loan agreement for their Solar system on July 7, 2023 for \$103,983 with payments commencing on November 1, 2024.

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
 Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.

2022

Open to Public Inspection

A For the **2022** calendar year, or tax year beginning **JUL 1, 2022** and ending **JUN 30, 2023**

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization <p style="text-align: center;">SAN DIEGO CHILDREN'S DISCOVERY MUSEUM</p> Doing business as Number and street (or P.O. box if mail is not delivered to street address) Room/suite <p style="text-align: center;">320 N. BROADWAY</p> City or town, state or province, country, and ZIP or foreign postal code <p style="text-align: center;">ESCONDIDO, CA 92025</p> F Name and address of principal officer: STEPHEN C. HERMES SAME AS C ABOVE	D Employer identification number <p style="text-align: center;">33-0912735</p> E Telephone number <p style="text-align: center;">(760)233-7755</p> G Gross receipts \$ 2,260,832. H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. See instructions H(c) Group exemption number
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: WWW.SDCDM.ORG		
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other		L Year of formation: 2000 M State of legal domicile: CA

Part I Summary

	1	Briefly describe the organization's mission or most significant activities: SAN DIEGO CHILDREN'S DISCOVERY MUSEUM SPARKS A LOVE OF LEARNING SO ALL CHILDREN CAN DISCOVER THEIR		
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
Activities & Governance	3	Number of voting members of the governing body (Part VI, line 1a)	3	14
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	14
	5	Total number of individuals employed in calendar year 2022 (Part V, line 2a)	5	38
	6	Total number of volunteers (estimate if necessary)	6	30
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
	7b	Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.
	Revenue	8	Contributions and grants (Part VIII, line 1h)	1,627,102.
9		Program service revenue (Part VIII, line 2g)	327,487.	581,484.
10		Investment income (Part VIII, column (A), lines 3, 4, and 7d)	304.	5,270.
11		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	14,521.	29,488.
12		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,969,414.	2,247,620.
Expenses		13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,049,487.	1,349,738.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	b	Total fundraising expenses (Part IX, column (D), line 25)	307,119.	
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	550,843.	786,679.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	1,600,330.	2,136,417.
	19	Revenue less expenses. Subtract line 18 from line 12	369,084.	111,203.
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	2,518,653.	2,737,987.
	21	Total liabilities (Part X, line 26)	347,101.	455,232.
	22	Net assets or fund balances. Subtract line 21 from line 20	2,171,552.	2,282,755.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer STEPHEN C. HERMES, TREASURER	Date
Paid Preparer Use Only	Print/Type preparer's name TRITIA FOSTER	Preparer's signature
	Firm's name DAVIS FARR LLP	Date
	Firm's address 18201 VON KARMAN AVE, SUITE 1100 IRVINE, CA 92612	Check if self-employed <input type="checkbox"/> PTIN P02164134
		Firm's EIN 47-3535842
		Phone no. 949-474-2020

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: SAN DIEGO CHILDREN'S DISCOVERY MUSEUM SPARKS A LOVE OF LEARNING SO ALL CHILDREN CAN DISCOVER THEIR WILDEST DREAMS. OUR VISION FOR THE FUTURE IS TO BE THE LEADERS IN INVENTIVE EARLY CHILDHOOD LEARNING. OUR VALUES: WE ASPIRE TO SERVE ALL CORNERS OF SAN DIEGO AND ADJACENT

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 1,564,870. including grants of \$) (Revenue \$ 587,954.) FOR OVER TWO DECADES, SDCDM HAS SHARED OUR MUSEUM SPACE WITH ALL CHILDREN AND FAMILIES, MANY OF WHOM WOULD HAVE LITTLE TO NO ACCESS TO SUPPLEMENTAL EDUCATIONAL ENRICHMENT EXPERIENCES WITHOUT US. THE MUSEUM'S 13,000 SQUARE FEET OF INDOOR AND OUTDOOR VITAL GUIDED PLAY AREAS, HANDS-ON LEARNING ACTIVITIES, AND TWICE- DAILY EDUCATIONAL PROGRAMS CREATE AN IDEAL LEARNING ENVIRONMENT FOR DEVELOPING AND REINFORCING CHILDREN'S EARLY FOUNDATIONAL FLUENCIES AND STEM LEARNING.

OUR MOBILE MUSEUM ADDRESSES DISPARITIES OF EQUITABLE LEARNING OPPORTUNITIES BY BRINGING SUPPLEMENTAL ENRICHMENT OPPORTUNITIES TO YOUNG CHILDREN WHERE THEY ARE. THE PROGRAM BUILDS OVER 50 FOUNDATIONAL FLUENCIES AND HELPS DEVELOP CHILDREN'S COGNITIVE SKILLS, SOCIAL

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 1,564,870.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	<input checked="" type="checkbox"/>	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ? See instructions	<input checked="" type="checkbox"/>	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		<input checked="" type="checkbox"/>
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? <i>If "Yes," complete Schedule C, Part III</i>		<input checked="" type="checkbox"/>
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		<input checked="" type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		<input checked="" type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		<input checked="" type="checkbox"/>
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		<input checked="" type="checkbox"/>
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>		<input checked="" type="checkbox"/>
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	<input checked="" type="checkbox"/>	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		<input checked="" type="checkbox"/>
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		<input checked="" type="checkbox"/>
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		<input checked="" type="checkbox"/>
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		<input checked="" type="checkbox"/>
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	<input checked="" type="checkbox"/>	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	<input checked="" type="checkbox"/>	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		<input checked="" type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		<input checked="" type="checkbox"/>
14a Did the organization maintain an office, employees, or agents outside of the United States?		<input checked="" type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		<input checked="" type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		<input checked="" type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		<input checked="" type="checkbox"/>
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I.</i> See instructions		<input checked="" type="checkbox"/>
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		<input checked="" type="checkbox"/>
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		<input checked="" type="checkbox"/>
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		<input checked="" type="checkbox"/>
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		<input checked="" type="checkbox"/>

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question ID, Question Text, Yes, No. Rows include questions 22 through 38 regarding grants, compensation, tax-exempt bonds, excess benefits, and controlled entities.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

Table with 3 columns: Question ID, Question Text, Yes, No. Rows include questions 1a, 1b, and 1c regarding Form 1096, Forms W-2G, and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No columns. Includes rows 2a through 17 with various tax-related questions and numerical inputs.

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.		
	1a 14		
b	Enter the number of voting members included on line 1a, above, who are independent		
	1b 14		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6	Did the organization have members or stockholders?		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	X	
b	Each committee with authority to act on behalf of the governing body?	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done	X	
13	Did the organization have a written whistleblower policy?	X	
14	Did the organization have a written document retention and destruction policy?	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	X	
b	Other officers or key employees of the organization	X	
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed CA
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain on Schedule O)
- 19** Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records
STEPHEN C. HERMES - (760)233-7755
320 N. BROADWAY, ESCONDIDO, CA 92025

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's **current** key employees, if any. See the instructions for definition of "key employee."
 - List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
 - List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
 - List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) KRISHNA KABRA CEO	40.00			X				124,215.	0.	22,742.
(2) AMANDA FISHER CHAIR	5.00	X		X				0.	0.	0.
(3) JESSICA WINCHENBACH VICE CHAIR	1.00	X		X				0.	0.	0.
(4) VALERIE ATTISHA SECRETARY	1.00	X		X				0.	0.	0.
(5) STEVE HERMES TREASURER	3.00	X		X				0.	0.	0.
(6) BRIAN ADKINS DIRECTOR	1.00	X						0.	0.	0.
(7) KIMBERLIE DUNHAM BERGSMA DIRECTOR	1.00	X						0.	0.	0.
(8) ALISSA HAUSER DIRECTOR	1.00	X						0.	0.	0.
(9) STEFAN JENSEN DIRECTOR	1.00	X						0.	0.	0.
(10) KUSH KAPILA DIRECTOR	1.00	X						0.	0.	0.
(11) ROBIN KEITH DIRECTOR	1.00	X						0.	0.	0.
(12) ALESSANDRA LEZAMA DIRECTOR	1.00	X						0.	0.	0.
(13) STANLEY RODRIGUEZ DIRECTOR	1.00	X						0.	0.	0.
(14) DEBRA ROY DIRECTOR	1.00	X						0.	0.	0.
(15) HEM SURI DIRECTOR	1.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
1b Subtotal							124,215.	0.	22,742.	
c Total from continuation sheets to Part VII, Section A							0.	0.	0.	
d Total (add lines 1b and 1c)							124,215.	0.	22,742.	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 1

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 0

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

				(A)	(B)	(C)	(D)	
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a						
	b Membership dues	1b	165,302.					
	c Fundraising events	1c						
	d Related organizations	1d						
	e Government grants (contributions)	1e	380,073.					
	f All other contributions, gifts, grants, and similar amounts not included above ...	1f	1,086,003.					
	g Noncash contributions included in lines 1a-1f	1g	\$ 7,319.					
	h Total. Add lines 1a-1f			1,631,378.				
Program Service Revenue	2 a ADMISSIONS	Business Code	713990	353,998.	353,998.			
	b SCHOOL ENRICHMENT INCO		713990	76,125.	76,125.			
	c OTHER REVENUE		713990	51,967.	51,967.			
	d BIRTHDAY PARTIES		713990	40,465.	40,465.			
	e SPECIAL PROGRAM EVENTS		713990	35,600.	35,600.			
	f All other program service revenue		713990	23,329.	23,329.			
	g Total. Add lines 2a-2f			581,484.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)			5,270.			5,270.	
	4 Income from investment of tax-exempt bond proceeds							
	5 Royalties							
	6 a Gross rents	6a	(i) Real	28,018.				
			(ii) Personal					
			6b Less: rental expenses ...	6b	5,000.			
	c Rental income or (loss)	6c	23,018.					
	d Net rental income or (loss)			23,018.			23,018.	
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities					
			(ii) Other					
			7b Less: cost or other basis and sales expenses	7b				
			7c Gain or (loss)	7c				
	d Net gain or (loss)							
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8a							
		8b Less: direct expenses	8b					
c Net income or (loss) from fundraising events								
9 a Gross income from gaming activities. See Part IV, line 19	9a							
		9b Less: direct expenses	9b					
c Net income or (loss) from gaming activities								
10 a Gross sales of inventory, less returns and allowances	10a		14,682.					
		10b Less: cost of goods sold	10b	8,212.				
		c Net income or (loss) from sales of inventory			6,470.	6,470.		
Miscellaneous Revenue	11 a _____	Business Code						
	b _____							
	c _____							
	d All other revenue							
	e Total. Add lines 11a-11d							
12 Total revenue. See instructions				2,247,620.	587,954.	0.	28,288.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	177,339.	140,883.	5,898.	30,558.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,009,884.	817,362.	24,068.	168,454.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	61,060.	41,890.	8,590.	10,580.
10 Payroll taxes	101,455.	72,134.	6,334.	22,987.
11 Fees for services (nonemployees):				
a Management				
b Legal				
c Accounting	62,400.	862.	44,614.	16,924.
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Sch O.)	119,929.	1,657.	85,746.	32,526.
12 Advertising and promotion	51,072.	44,338.	411.	6,323.
13 Office expenses	66,319.	27,258.	35,049.	4,012.
14 Information technology	26,455.	17,787.	4,490.	4,178.
15 Royalties				
16 Occupancy	145,688.	128,815.	14,288.	2,585.
17 Travel	4,148.	3,094.		1,054.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials ...				
19 Conferences, conventions, and meetings	6,456.	1,427.	2,076.	2,953.
20 Interest	7,319.		7,319.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	70,669.	69,605.	851.	213.
23 Insurance	20,870.		20,870.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a OUTREACH AND SPECIAL PR	86,225.	86,225.		
b EXHIBITS AND MAINTENANC	76,687.	76,687.		
c STAFF DEVELOPMENT	24,163.	21,324.	710.	2,129.
d OTHER	18,279.	13,522.	3,114.	1,643.
e All other expenses _____				
25 Total functional expenses. Add lines 1 through 24e	2,136,417.	1,564,870.	264,428.	307,119.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	417,007.	1	210,679.
	2 Savings and temporary cash investments		2	405,256.
	3 Pledges and grants receivable, net	240,326.	3	147,432.
	4 Accounts receivable, net	22,658.	4	98,865.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use	3,206.	8	1,547.
	9 Prepaid expenses and deferred charges	19,042.	9	13,976.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 2,464,238.		
	b Less: accumulated depreciation	10b 604,006.	1,816,414.	10c 1,860,232.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11		15	
16 Total assets. Add lines 1 through 15 (must equal line 33)		2,518,653.	16	2,737,987.
Liabilities	17 Accounts payable and accrued expenses	70,118.	17	148,184.
	18 Grants payable		18	
	19 Deferred revenue	76,983.	19	107,048.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons	200,000.	22	200,000.
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25		347,101.	26
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	1,795,524.	27	1,905,020.
	28 Net assets with donor restrictions	376,028.	28	377,735.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	2,171,552.	32	2,282,755.
	33 Total liabilities and net assets/fund balances	2,518,653.	33	2,737,987.

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,247,620.
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,136,417.
3	Revenue less expenses. Subtract line 2 from line 1	3	111,203.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	2,171,552.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	2,282,755.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1 Accounting method used to prepare the Form 990: Cash Accrual Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.
- 2a Were the organization's financial statements compiled or reviewed by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- b Were the organization's financial statements audited by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.
- 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Uniform Guidance, 2 C.F.R. Part 200, Subpart F?
- b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits

	Yes	No
1		
2a		X
b	X	
c	X	
3a		X
3b		

Form 990 (2022)

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	880,769.	921,525.	1100359.	1627102.	1631378.	6161133.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	880,769.	921,525.	1100359.	1627102.	1631378.	6161133.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						1236118.
6 Public support. Subtract line 5 from line 4.						4925015.

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
7 Amounts from line 4	880,769.	921,525.	1100359.	1627102.	1631378.	6161133.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	23,960.	12,327.		12,864.	28,288.	77,439.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						6238572.
12 Gross receipts from related activities, etc. (see instructions)					12	2,129,971.
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2022 (line 6, column (f), divided by line 11, column (f))	14	78.94 %
15 Public support percentage from 2021 Schedule A, Part II, line 14	15	73.09 %
16a 33 1/3% support test - 2022. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input checked="" type="checkbox"/>
b 33 1/3% support test - 2021. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2022. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10% -facts-and-circumstances test - 2021. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge ...						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources ...						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2022 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2021 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2022 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2021 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2022. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?		
b A family member of a person described on line 11a above?		
c A 35% controlled entity of a person described on line 11a or 11b above? <i>If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.</i>		
11a		
11b		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>		
1		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
3 By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		
1		
2		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).			
2 Activities Test. Answer lines 2a and 2b below.			
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>	Yes	No	
b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>			
3 Parent of Supported Organizations. Answer lines 3a and 3b below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>If "Yes" or "No" provide details in Part VI.</i>			
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>			
2a			
2b			
3a			
3b			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions.
 All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5
6	Other distributions (<i>describe in Part VI</i>). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8
9	Distributable amount for 2022 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2022	(iii) Distributable Amount for 2022
1 Distributable amount for 2022 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2022 (reasonable cause required - <i>explain in Part VI</i>). See instructions.			
3 Excess distributions carryover, if any, to 2022			
a From 2017			
b From 2018			
c From 2019			
d From 2020			
e From 2021			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2022 distributable amount			
i Carryover from 2017 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2022 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2022 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2022, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
6 Remaining underdistributions for 2022. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2023. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2018			
b Excess from 2019			
c Excess from 2020			
d Excess from 2021			
e Excess from 2022			

Schedule A (Form 990) 2022

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2022

Open to Public
Inspection

Name of the organization **SAN DIEGO CHILDREN'S DISCOVERY MUSEUM** Employer identification number **33-0912735**

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after July 25, 2006, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year _____

4 Number of states where property subject to conservation easement is located _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1 \$ _____

(ii) Assets included in Form 990, Part X \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1 \$ _____

b Assets included in Form 990, Part X \$ _____

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule D (Form 990) 2022

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange program
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment _____%
 - b Permanent endowment _____%
 - c Term endowment _____%
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|---|--------|----|
| (i) Unrelated organizations | 3a(i) | |
| (ii) Related organizations | 3a(ii) | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? <input type="checkbox"/> | 3b | |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		749,240.		749,240.
b Buildings		1,266,087.	282,766.	983,321.
c Leasehold improvements				
d Equipment		51,053.	29,231.	21,822.
e Other		397,858.	292,009.	105,849.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				1,860,232.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ...

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	2,321,142.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities	2b	72,844.	
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d	2e		72,844.
3	Subtract line 2e from line 1	3		2,248,298.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b	-678.	
c	Add lines 4a and 4b	4c		-678.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5		2,247,620.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	2,209,939.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a	72,844.	
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d	2e		72,844.
3	Subtract line 2e from line 1	3		2,137,095.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b	-678.	
c	Add lines 4a and 4b	4c		-678.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5		2,136,417.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

SDCDM IS EXEMPT FROM FEDERAL INCOME AND CALIFORNIA FRANCHISE TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE AND SECTION 23701(D) OF THE STATE REVENUE AND TAXATION CODE, RESPECTIVELY.

THE MUSEUM REMAINS SUBJECT TO TAXES ON ANY NET INCOME WHICH IS DERIVED FROM A TRADE OR BUSINESS REGULARLY CARRIED ON AND UNRELATED TO ITS EXEMPT PURPOSE. IN THE OPINION OF MANAGEMENT, THERE IS NO UNRELATED BUSINESS INCOME FOR THE YEAR ENDED JUNE 30, 2023.

THE MUSEUM FOLLOWS ACCOUNTING STANDARDS GENERALLY ACCEPTED IN THE UNITED STATES OF AMERICA RELATED TO THE RECOGNITION OF UNCERTAIN TAX POSITIONS AS

Part XIII Supplemental Information (continued)

PART OF THE STATEMENT OF ACTIVITIES, WHEN APPLICABLE. MANAGEMENT HAS DETERMINED THAT THE MUSEUM HAS NO UNCERTAIN TAX POSITIONS AT JUNE 30, 2023 AND THEREFORE NO AMOUNTS HAVE BEEN ACCRUED.

CONTRIBUTIONS TO THE MUSEUM ARE TAX DEDUCTIBLE TO DONORS UNDER SECTION 170 OF THE IRC. THE MUSEUM IS NOT CLASSIFIED AS A PRIVATE FOUNDATION.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

LOSS ON DISPOSAL OF FIXED ASSETS -678.

PART XII, LINE 4B - OTHER ADJUSTMENTS:

LOSS ON DISPOSAL OF FIXED ASSETS -678.

SCHEDULE L
(Form 990)

Transactions With Interested Persons

OMB No. 1545-0047

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

2022

Attach to Form 990 or Form 990-EZ.

Open To Public Inspection

Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

Name of the organization **SAN DIEGO CHILDREN'S DISCOVERY MUSEUM** Employer identification number **33-0912735**

Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and section 501(c)(29) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No

- 2 Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958 \$ _____
- 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization \$ _____

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No
SUBSTANTIAL CON	SUBSTANT	CASH ADV	X		750,000.	200,000.		X	X		X	
Total						\$ 200,000.						

Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

SEE PART V FOR CONTINUATIONS

**SCHEDULE O
(Form 990)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
Attach to Form 990 or Form 990-EZ.
Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2022

Open to Public
Inspection

Name of the organization

SAN DIEGO CHILDREN'S DISCOVERY MUSEUM

Employer identification number

33-0912735

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

WILDEST DREAMS. OUR VISION FOR THE FUTURE IS TO BE THE LEADERS IN
INVENTIVE EARLY CHILDHOOD LEARNING. OUR VALUES: WE ASPIRE TO SERVE ALL
CORNERS OF SAN DIEGO AND ADJACENT COUNTIES. WE BELIEVE IN LEARNING
THROUGH HANDS-ON PLAY. WE BELIEVE IN NURTURING KIND HEARTS AND CURIOUS
MINDS. WE BELIEVE IN EDUCATIONAL OPPORTUNITIES THAT ARE INCLUSIVE AND
OPEN TO ALL.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

COUNTIES. WE BELIEVE IN LEARNING THROUGH HANDS-ON PLAY. WE BELIEVE IN
NURTURING KIND HEARTS AND CURIOUS MINDS. WE BELIEVE IN EDUCATIONAL
OPPORTUNITIES THAT ARE INCLUSIVE AND OPEN TO ALL.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

ABILITIES, AND PHYSICAL WELL-BEING FROM THE EARLIEST CHILDHOOD YEARS
WHEN IT MATTERS THE MOST. MOBILE WORKSHOPS FOCUS ON STEM AND
SOCIAL-EMOTIONAL SKILLS AND ALIGN WITH PRESCHOOL LEARNING FOUNDATIONS.

RESEARCH SHOWS THAT CHILDREN WHO ENGAGE IN HIGH-QUALITY EARLY CHILDHOOD
EDUCATIONAL ENRICHMENT ACTIVITIES LIKE THOSE OFFERED BY SDCDM ARE MORE
LIKELY TO ACHIEVE POSITIVE OUTCOMES IN THE LONG RUN. SDCDM EDUCATIONAL
PROGRAMS AIM TO HELP CLOSE THE ACHIEVEMENT GAP, PREPARE TODDLERS FOR
KINDERGARTEN, REMOVE TRANSPORTATION BARRIERS, AND IMPROVE HEALTH
OUTCOMES FOR ALL PARTICIPATING CHILDREN.

OVER THE YEARS, SDCDM HAS COLLECTED TESTIMONIALS, FEEDBACK, AND SURVEYS

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990) 2022

232211 10-28-22

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FROM THE COMMUNITY WHICH CITE THAT OUR FUN, SAFE, AND INCLUSIVE MUSEUM HAS BEEN LIKE A SECOND HOME FOR LOCAL FAMILIES. RESPONDENTS FREQUENTLY MENTION THAT THEY ARE VERY IMPRESSED WITH OUR STAFF AND FEEL STRONGLY THAT SDCDM IS HIGHLY ACCESSIBLE, FOCUSED ON COOPERATIVE PLAY, AND CONTRIBUTES TO EARLY SKILLS AND BRAIN DEVELOPMENT. TEACHERS OFTEN EXPRESS THEIR GRATITUDE FOR SDCDM EDUCATIONAL PROGRAMS AND NOTE THAT WITHOUT US, STUDENTS AT THEIR SCHOOLS WOULD NOT RECEIVE ACCESS TO MUCH-NEEDED STEM RESOURCES AND SUPPLEMENTAL EDUCATIONAL EXPERIENCES. DURING AN ALREADY CHALLENGING TIME WHERE FAMILIES HAVE EVEN FEWER RESOURCES THAN EVER AND ARE AT GREATER RISK OF MARGINALIZATION, SDCDM SEEKS TO BRIDGE THE GAP IN EDUCATIONAL ATTAINMENT AND ACCESS BY PROVIDING STUDENTS WITH HIGH-QUALITY, HANDS-ON EARLY STEM ENRICHMENT EXPERIENCES.

THIS PAST FISCAL YEAR, THE MUSEUM SERVED OVER 80,843 CHILDREN AND FAMILIES ONSITE AND OVER 10,393 CHILDREN THROUGH OUR MOBILE CHILDREN'S MUSEUM. WE PROVIDED ACCESS FOR ALL ADMISSIONS OR MEMBERSHIP TO 15,376 PATRONS, HOSTED 46 ONSITE SPECIAL EVENTS, INCLUDING FUN ANIMAL FRIDAY, BABY STORYTIMES, SUMMER SERENADES, NATURE NIGHT AND KPBS KIDS' EVENTS, AND DISTRIBUTED 10,300 STEM ACTIVITY KITS. 2,109,865 PEOPLE WERE REACHED THROUGH DIGITAL PLATFORMS: 1,460,808 THROUGH SOCIAL MEDIA, 508,526 THROUGH WEBSITE INTERACTIONS, AND 140,531 THROUGH VIRTUAL PROGRAMMING. EIGHT NEW MOBILE AND ONSITE EXHIBITS WERE ADDED INCLUDING MONEY SENSE, TORTOISE HABITAT AND CATERPILLAR COURSE.

ADDITIONAL ACCOMPLISHMENTS IN THE PAST FISCAL YEAR INCLUDE:

-EXPANDED OUR MOBILE CHILDREN'S MUSEUM FLEET TO FOUR VEHICLES.

-70 NEW AND EXPANDED COMMUNITY PARTNERS INCLUDING UNITED WAY OF SAN

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DIEGO, JACOBS & CUSHMAN SAN DIEGO FOOD BANK, RONALD MCDONALD HOUSE AND
INTERFAITH COMMUNITY SERVICES, INC.

-HOSTED FIRST EVER STEMPOSIUM WITH 100 EDUCATORS AND THOUGHT LEADERS IN
EARLY EDUCATION AND STEM FIELDS

-SERVED 1,751 STUDENTS THROUGH ONSITE FIELD TRIPS

-DOUBLED THE NUMBER OF SENSORY FRIENDLY MORNINGS OFFERED

- OVER 2,000 HOURS OF VOLUNTEER SERVICE

-GREATLY EXPANDED OUR MOBILE CHILDREN'S MUSEUM PROGRAM THAT BRINGS
CURRICULA-LED STEM AND ART WORKSHOPS AND EXHIBITS TO CLASSROOMS AND THE
COMMUNITY.

-SERVED 5 GRADE LEVELS THROUGH 10 SCHOOL DISTRICTS AND PARTNERS: MAAC,
ESCONDIDO UNION SCHOOL DISTRICT, BOYS & GIRLS CLUB, OCEANSIDE UNIFIED
SCHOOL DISTRICT AND MORE.

FORM 990, PART VI, SECTION B, LINE 11B:

A COPY OF THE FORM 990 IS PROVIDED TO ALL MEMBERS OF THE BOARD OF DIRECTORS
FOR THEIR REVIEW PRIOR TO FILING THE RETURN. EACH MEMBER SIGNS
ACKNOWLEDGING RECEIPT AND REVIEW OF THE RETURN. THE APPROVAL OF FILING THE
FORM 990 IS DOCUMENTED IN THE BOARD'S MEETING MINUTES WITH A COPY OF THE
REVIEWED RETURN. BOARD MEMBERS WHO ARE NOT PRESENT AT THE MEETING ARE
EMAILED A COPY FOR THEIR REVIEW AND ACKNOWLEDGE THEIR APPROVAL IN A RETURN
EMAIL, WHICH IS FILED WITH THE BOARD MEETING MINUTES.

FORM 990, PART VI, SECTION B, LINE 12C:

BOARD MEMBERS ARE REQUIRED TO ANNUALLY COMPLETE A CONFLICT OF INTEREST
QUESTIONNAIRE, WHICH IS REVIEWED AND RETAINED BY THE BOARD CHAIR. ALL NEW
BOARD MEMBERS ARE REQUIRED TO COMPLETE A CONFLICT OF INTEREST QUESTIONNAIRE
UPON JOINING THE BOARD.

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FORM 990, PART VI, SECTION B, LINE 15:

THE CHIEF EXECUTIVE OFFICER'S SALARY IS REVIEWED AT LEAST ANNUALLY, AND
 COMPENSATION IS DETERMINED BY THE BOARD OF DIRECTORS. OTHER TOP MEMBERS OF
 MANAGEMENT ARE REVIEWED ANNUALLY, AND COMPENSATION IS DETERMINED BY THE
 CHIEF EXECUTIVE OFFICER AND REVIEWED BY THE FINANCE COMMITTEE OF THE BOARD.

FORM 990, PART VI, SECTION C, LINE 19:

THE INFORMATION IS MADE AVAILABLE UPON WRITTEN REQUEST.

FORM 990, PART XII, LINE 2C:

THE AUDIT OVERSIGHT PROCESS HAS NOT CHANGED SINCE THE PRIOR YEAR.

FRHD CHC GRANT BUDGET FORM

Agency Name:	San Diego Children's Discovery Museum	PROGRAM NAME:	Access for All Mobile Children's Museum Scholarships for Fallbrook
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Not all line items will correspond with your program budget. If the item does not fully align either leave it blank or group it in the best category possible. However, be sure your program budget is fully itemized.

1)	A	INDIRECT EXPENSES:	PROGRAM COST	APPLYING ORGANIZATION- Still Seeking	OTHER SECURED FUNDERS	REQUESTED FROM FRHD
	A1	<i>Administrative Support</i>				
	A2	<i>General Insurance (not program specific)</i>				
	A3	<i>Accounting & audit expenses</i>				
	A4	<i>Consultant/Contractor Fees</i>				
	A5	<i>Physical Assets (Rent, Facility Costs)</i>				
	A6	<i>Utilities</i>				
	A7	<i>IT & Internet</i>				
	A8	<i>Marketing & Communications</i>				
	A9	<i>Office Supplies</i>				
	A10	<i>Training & Education</i>				
	A11	<i>Other: specify</i>				
		TOTAL INDIRECT EXPENSE	-	-	-	-
	B	PERSONNEL EXPENSES - PROGRAM SPECIFIC	PROGRAM COST	APPLYING ORGANIZATION	OTHER FUNDERS	REQUESTED FROM FRHD
	B1	<i>Salary (list position)</i>				
	B2	<i>Salary (list position)</i>				
	B3	<i>Salary (list position)</i>				
	B4	<i>Salary (list position)</i>				
	B5	<i>Payroll Expenses (WC, taxes)</i>				
	B6	<i>Benefits</i>				
	B7	<i>Other: specify</i>				
		TOTAL PERSONNEL EXPENSE	-	-	-	-
	C	DIRECT PROGRAM EXPENSES	PROGRAM COST	APPLYING ORGANIZATION	OTHER FUNDERS	REQUESTED FROM FRHD
	C1	<i>Equipment</i>				
	C2	<i>Program/Project Supplies</i>				
	C3	<i>Printing/Duplicating</i>				
	C4	<i>Travel/Mileage</i>				
	C5	<i>Program Specific Insurance</i>				
	C6	<i>Mobile Workshop Scholarships for 45 classes @\$450/workshop</i>	250,000.00	112,500.00	117,500.00	20,000.00
	C7					
	C8					
	C9					
	C10					
	C11					
	C12					
	C13					
	C14					
	C15					
		TOTAL OTHER EXPENSES	250,000.00	112,500.00	117,500.00	20,000.00
			W	X	Y	Z
	D	TOTAL ALL EXPENSES	PROGRAM COST	% REQUESTED FROM FRHD		
			\$ 250,000.00	8%		
2)	FUNDING SOURCES					
	E	FUNDS FOR PROGRAM				
	E1	APPLYING ORGANIZATION X	112,500.00			
	E2	OTHER FUNDERS Y	117,500.00			
	E3	REQUESTED FROM FRHD Z	20,000.00			
		TOTAL FUNDING SOURCES	\$ 250,000.00	NOTE: THIS AMOUNT SHOULD BE EQUAL TO YOUR PROJECT COST.		
3)	% OF AGENCY BUDGET					
	F	CALCULATE % of Total Agency budget that this Program represents.	\$ 2,763,401.00	\$ 250,000.00	9%	
			AGENCY BUDGET**	PROGRAM COST	% of AGENCY BUDGET	
** Agency budget is your agency's entire budget for the year. Fill in the amount.						
			FRHD CHC GRANT BUDGET FORM - TAB 2			
FHD GRANT YEAR 2011-12			PROJECT BUDGET FORM			

Agency Name:	San Diego Children's Discovery Museum
Program Name:	Access for All Mobile Children's Museum Scholarships for Fallbrook

INSTRUCTIONS:

List other funders that have been approached by your organization for this program in the past year, do not include FRHD. Include Name, Date, Amount Requested, Awarded, Declined or Pending. Please include all major sources of funding - this includes agencies fundraisers, annual community support and grantmakers.

Funder Name	Date Submitted	Amount Requested	Status
The Ackerman Foundation	9/5/23	\$25,000.00	Awarded
ResMed Foundation	8/15/24	\$5,000.00	Awarded
Cox Charities	3/15/2024	\$10,000.00	Awarded
SDG&E	6/11/24	\$30,000.00	Awarded
Linden Root Dickinson Foundation	12/12/24	\$2,500.00	Awarded
PNC Foundation	10/16/24	\$45,000.00	Awarded
Bessie Minor Swift		\$5,000.00	Pending

Agency Name:	San Diego Children's Discovery Museum						
Program Name:	Access for All Mobile Children's Museum Scholarships for Fallbrook						
INSTRUCTIONS:							
1. List items from your PROJECT BUDGET FORM (Sections A and B) that you are seeking FRHD support, and that requires explanation.							
2. Your narrative should explain why this expense is necessary to the project and why or how FRHD funding would make an impact.							
A. INDIRECT EXPENSES: Please indicate by the Line Number and Item Name							
#	Name	Narrative:					
B. PERSONNEL EXPENSES -PROGRAM SPECIFIC							
#	Name	Narrative:					
C. DIRECT PROGRAM EXPENSES							
#	Name	Narrative:					
C6	Mobile Scholarships	In academic year 2025-2026 SDCDM aims to provide approximately 10,000 children with STEM Workshop scholarships. On average, each workshop costs approximately \$450 @ about \$20-\$25 per student. Funds from Fallbrook Regional Health District Foundation will be restricted for use throughout the year for students schools and community groups in Fallbrook. The Scholarships fully cover workshop supplies, staff time for facilitating and preparing for workshops, transportation, mileage, and curriculum development.					
<i>BUDGET NARRATIVE - TAB 4</i>							