



**Fallbrook Regional**  
HEALTH DISTRICT

## Community Health Contract Grant Training

January 2026

## ABOUT THE DISTRICT

Created in 1950 to develop and operate the Fallbrook Hospital.

1998 - Fallbrook Hospital leased to Community Health Systems.

1999 - District begins making grants to community health providers. Total grants to \$16,081,001.

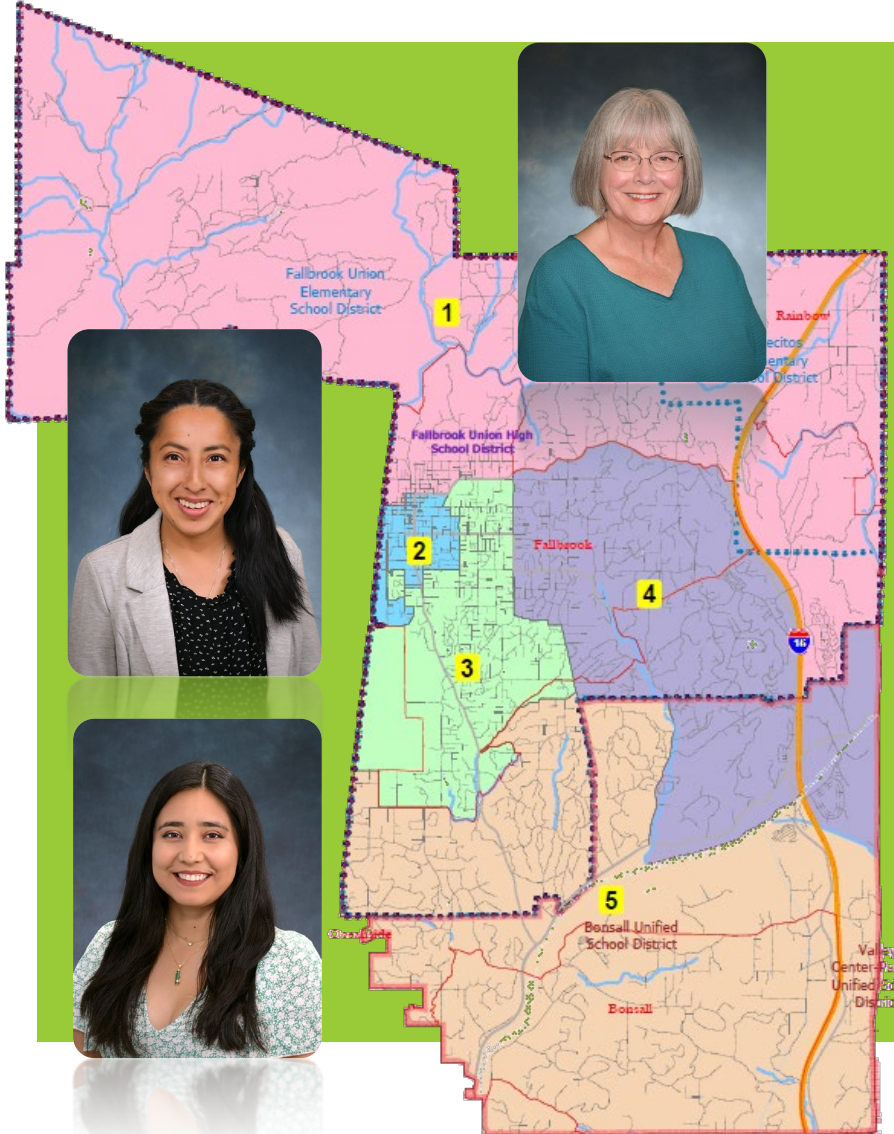
2014 - lease terminated after CHS reported a net loss of \$8.072,323 in revenue.\*<sup>1</sup>

2015 - Fallbrook Hospital closed.

2017 - Hospital building was sold.

2018 - Community Health & Wellness Center property purchased

# ABOUT THE DISTRICT – BOARD & ROLES



**Zone 1\*** – pink  
**Jennifer Jeffries, Chair**

**Zone 2** – blue  
**Anabel Canseco, Secretary**

**Zone 3\*** – green  
**Cindy Acosta**

**Zone 4** – purple  
**Sally DeVito, Vice Chair**

**Zone 5\*** – orange  
**Howard Salmon, Treasurer**

FRHD went through a redistricting process in March of 2022 to realign our Board member election zones according to new census data. An interactive review map of these zones and boundaries can be found on our website (*select tan rebuild*).

\*Zone 1, 3, & 5 will be up for election in 2026

## 2026-2027 CHC GRANTS - PROCESS

### March

- CHC-Grant Application Open

### April

- CHC Grant reviews

### May

- CHC Grant Award Announcements

### July

- CHC Grant Funding Awarded (1<sup>st</sup> Quarter)

# 2026-2027 CHC GRANTS - PROCESS

## Online submission Jotform

- **Log-in/user access**
  - We can not save you if you lose your log-in
- **Write in Word and then cut & paste**
  - **DO NOT USE BULLETS OR SPECIAL FORMATTING**

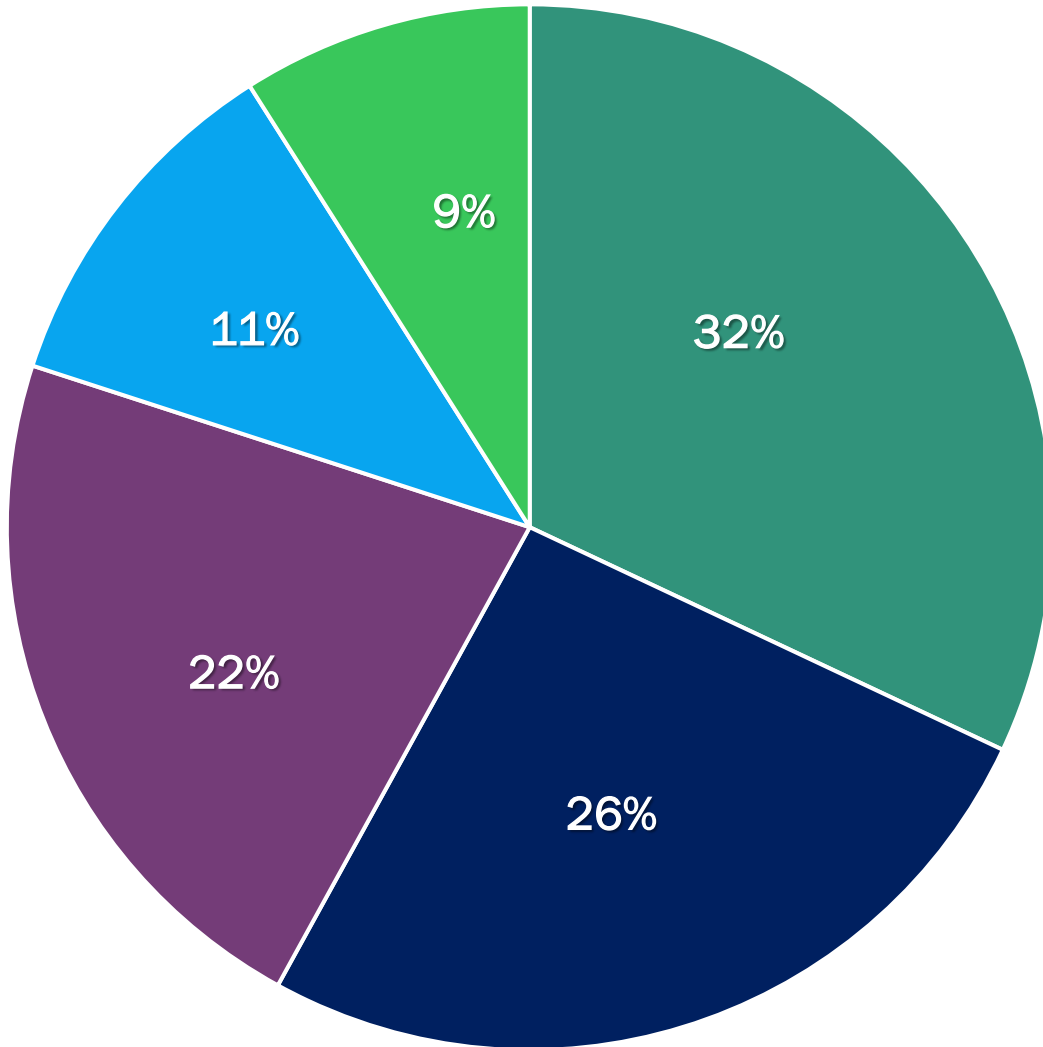
## Application:

- Link will be live on our website on March 2 – closes on March 31

## Review:

- **May - Board Meeting: Board will review & score.**
- **Funding decisions will be made there.**
- **Applications will be scored by ALL Board members**

# COMMUNITY HEALTH CONTRACT GRANTS: YTD X CATEGORY



- Community Health & Fitness: \$5,207,143
- Youth Programming: \$4,149,406
- Senior Citizens: \$3,637,679
- Special Populations: \$1,738,327
- NCFPD: \$1,490,579

|           |                                 |
|-----------|---------------------------------|
| 2019-2020 | \$1,151,388.86                  |
| 2020-2021 | \$1,332,612.46 (COVID \$90,419) |
| 2021-2022 | \$975,486.43                    |
| 2022-2023 | \$806,129.03                    |
| 2023-2024 | \$779,918.99                    |
| 2024-2025 | \$818,137.46                    |
| 2025-2026 | \$883,087.79                    |

## COMMUNITY HEALTH CONTRACT GRANTS

Fewer CHC Grant funds available.  
FY 25.26 total funds distributed =  
\$883,087.79

CHC grants =  
\$544,995.79

Contracted Services =  
\$338,092

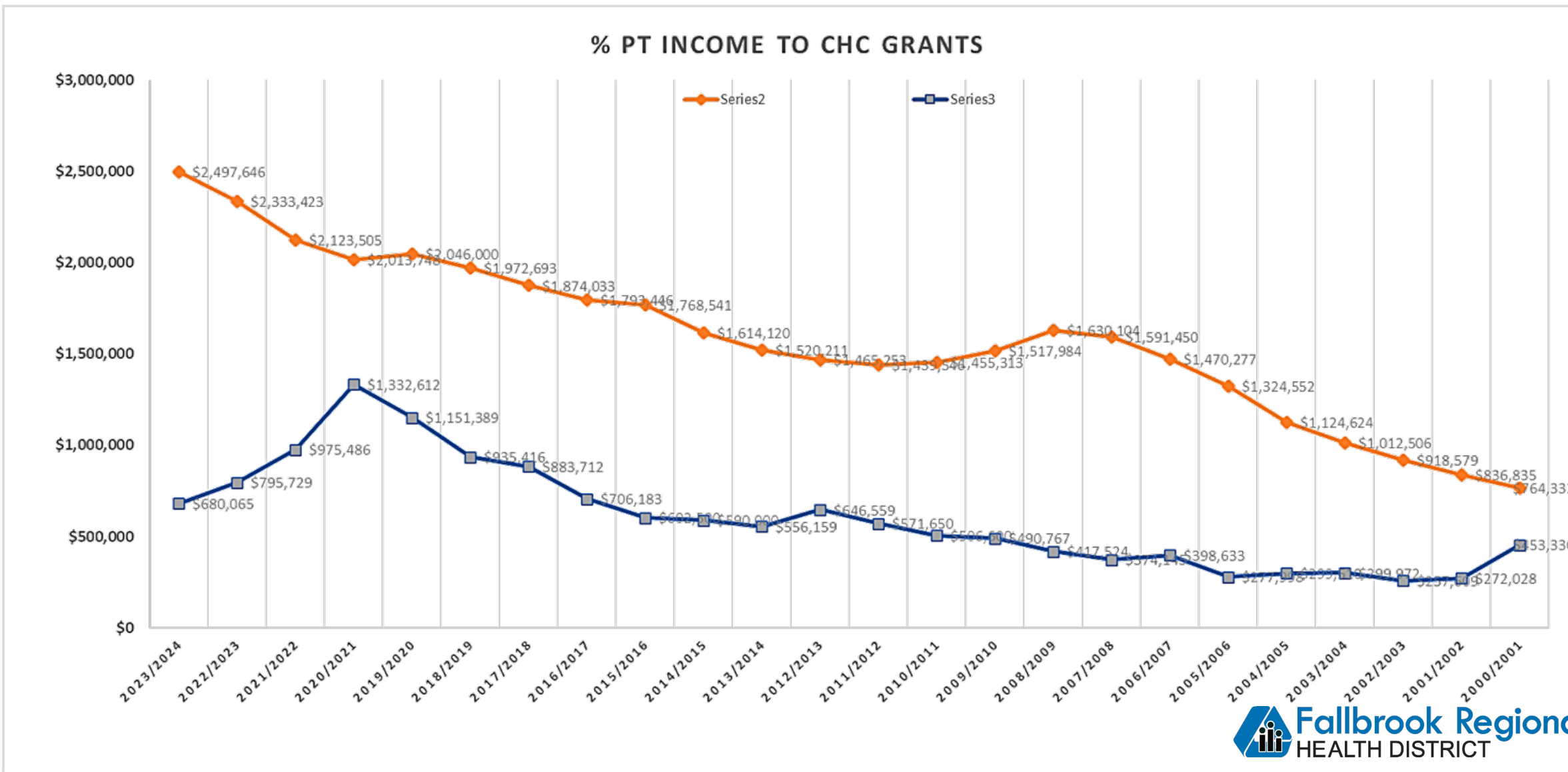
Paid Service Providers =  
Varies by year, but...  
Future opportunities include  
Clinical care providers  
Transportation



Consider that we are providing grant funding at 27-30% of our total revenue.

That will change to make other services available.

# % OF PROPERTY TAX REVENUE TO CHC GRANTS



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## 2026-2027 CHC GRANTS – WHAT IS DIFFERENT

### Trust Based Philanthropy

- ✓ Clear understanding of the purpose, strategy & characteristics of possible partners.
- ✓ Only partnerships with a strong mission alignment will be considered for funding.

## 2026-2027 CHC GRANTS – WHAT IS DIFFERENT

### Trust Based Philanthropy

- ✓ Review all potential grantee partners view an equity lens. Ensure that our funding requirements and assumptions are not biased toward organizations with more access to resources than others.
- ✓ We will consider ways that grantmaking can be directed toward where resources are most needed.
- ✓ Committed to the transparency of how grant funding decisions are made. Especially as it relates to who is eligible, how prospective grantees are identified, & how organizations can approach us if they think their work may be a fit.

## 2026-2027 CHC GRANTS – MUTUAL INVOLVEMENT

### Trust Based Philanthropy

- ✓ Observe by attending the events, review & interact via social media, & reading your newsletters & reports.
- ✓ Plan to engage with your boards, at your meetings to gain a sense of your organization's culture & dynamics.
- ✓ We'll examine publicly available 990s & other financial documents to better understand your financial health. Including, exploring platforms such as Candid or Charity Navigator.

## 2026-2027 CHC GRANTS - PRIORITIES

### ✓ Social Determinants of Health

- Economic Stability (Employment, Food Insecurity, Housing Instability, Poverty)
- Education Access & Quality (Early Childhood Education & Development, Enrollment in Higher Education, High School Graduation, Language & Literacy)
- Social & Community Context (Civic Participation, Discrimination, Incarceration, Social Cohesion)
- Healthcare Access & Quality (Access to Health Care, Access to Primary Care, Health Literacy)
- Neighborhood & Built Environment (Access to Foods that Support Healthy Eating Patterns, Crime and Violence, Environmental Conditions, Quality of Housing)

**Express how your services address some or all of these needs.**



**If you don't know them, then don't expect that they know you. Don't presume they understand the issues you address, see value in your interventions, or "get" how your agency makes a difference.**

Your Statement of Need is your opportunity to express why the service you are offering meets the needs of the community. Your Statement of Need should define and express why there is a problem, concern, or issue to be addressed.

## CONTRACT REQUIREMENTS – IF FUNDED

Acknowledgement of FRHD funding support.

*Not great* – our logo in your annual report with many others or simply a repost of our posts.

There are 4 quarterly reports – there should be 4 Impact Stories.

Be Visible


If not you, who  
If not today, when

Our Board meetings (*all of them*) are open to the public.

# 2026-2027 CHC GRANTS – JOTFORM PROCESS

## Online submission Jotform

- It does not save your progress.
- The little “Save” icon is a liar.
- Please save your writing to a word processing tool.



The screenshot shows a Jotform notification window. At the top, the Jotform logo is displayed. Below the logo, the text reads: "You have saved a draft for DRAFT-FY 2023.2024 Fallbrook Regional Health District Community Health Contract Grant Application". Underneath, a smaller font explains: "You've saved a draft for the 'DRAFT-FY 2023.2024 Fallbrook Regional Health District Community Health Contract Grant Application'. Please click on the button below to continue your form." A prominent orange button labeled "Continue Form" is centered below the text. At the bottom of the notification, a progress indicator shows a series of dots, with the current step highlighted. Below the progress indicator, it says "2 of 47" next to a document icon.

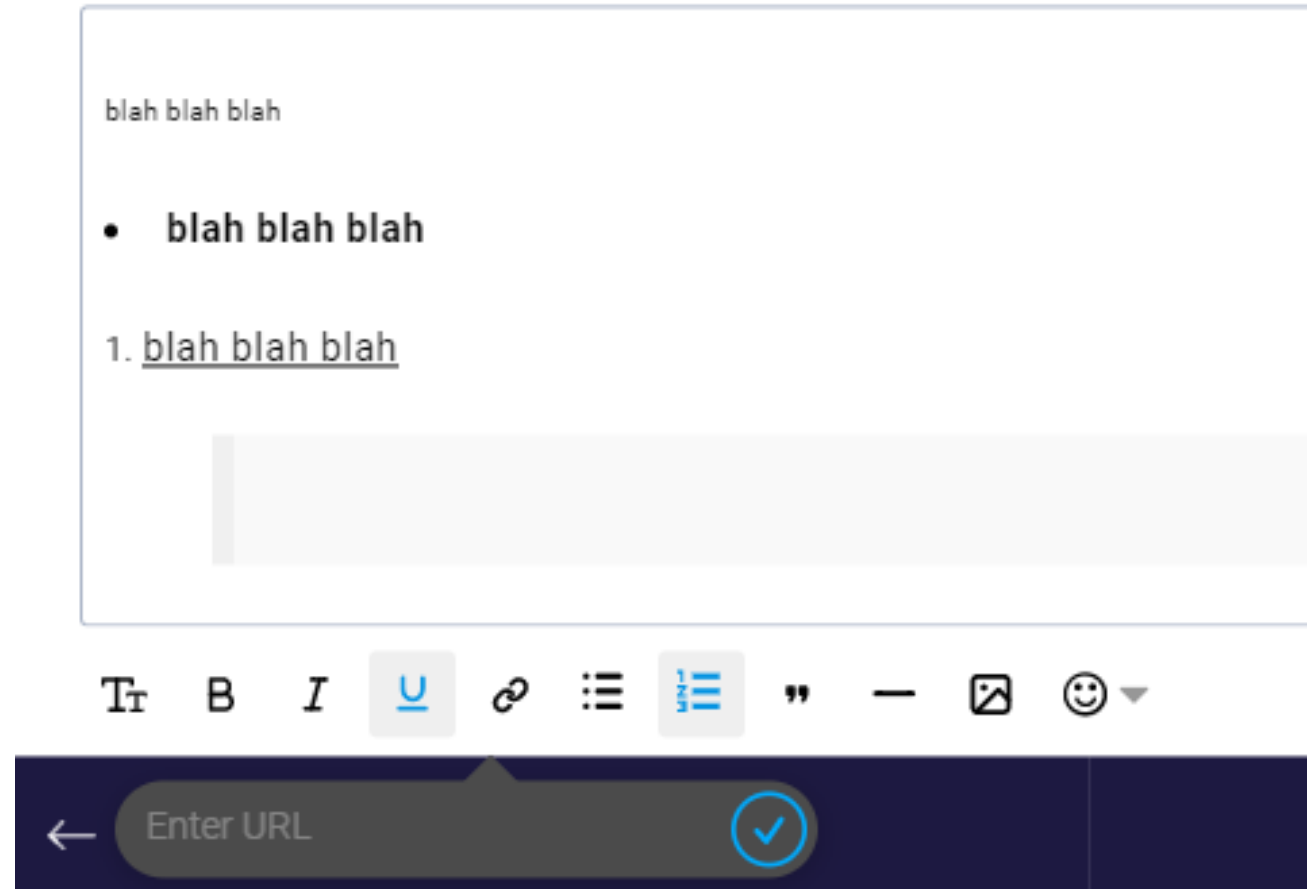
# 2026-2027 CHC GRANTS – JOTFORM PROCESS

## Jotform

- Copy & Paste
- Keep your copy
- Use the embedded tools

- But, only if you really need to

Otherwise, keep it normal size, plain, and the link will not be live to the reader.



# WE ARE WITH THE DISTRICT & WE'RE HERE TO HELP

**Rachel Mason**  
**Chief Executive Officer**  
rmason@fallbrookhealth.org

**Raquel Williams**  
**Executive Assistant**  
rwilliams@fallbrookhealth.org



**fallbrookhealth.org**  
for specifics, dates &  
access to the  
application link

**760.731.9187**