

## HEALTH

### REQUEST FOR PROPOSAL URGENT CARE SERVICES

**Fallbrook Healthcare District is requesting proposals of urgent care providers in the community regarding the provision of extended hours Urgent Care services to continue to assist with compensating for the closure of Fallbrook Hospital.**

#### BACKGROUND

Following the December, 2014 closure of the Emergency Department at the Hospital, and the complete shutdown of the Hospital in July, 2015, the District Board perceived an absence of urgent care services within the local community for the period of time outside normal weekday business hours.

Therefore, the Board is interested in receiving proposals from current providers of Urgent Care services. The Board wishes to review options with a view toward identifying an entity which would be willing to establish and maintain extended hours services with some start up support from the District.

#### CONTENT

Proposals should include all of the following:

- Introductory materials identifying the entity, its tenure and experience within the community, the range of services which it currently offers, including any affiliations with similar medical facilities outside of Fallbrook, Bonsall, Rainbow, and southern De Luz;
- A paragraph or two discussing, from the submitting entity's perspective, the need (and its vision) for the providing of Urgent Care services on an extended hours basis;
- The lead time the entity would need to bring such services on line, if any, and anticipated costs involved with start up;
- List of the key staffers and personnel who would be primarily responsible for staffing the extended hours services, along with biographical/experience information for each;
- The expected level and duration of support the proposing entity would seek in order to bring extended hours service to the District on an ongoing basis;
- Any specific additional information the entity wished to present to demonstrate commitment and quality service to the community.

#### SELECTION CRITERIA

All proposals received will be evaluated based upon:

- The submitting entity's demonstrated record of success and experience providing medical/urgent care services to the community
- The qualifications and experience of the key personnel for submitting entity
- The submitting entity's willingness to commit to providing services on an indefinite basis beyond the period of temporary support;
- The District Board may wish to conduct interviews with submitting entities as part of its review process.

#### ABOUT US

*Fallbrook Healthcare District was formed in 1950 as a hospital district, and was charged with the construction and operation of Fallbrook Hospital. The District provides services to an area of approximately 110 Square miles encompassing the unincorporated communities of Fallbrook, Bonsall, Rainbow, and the southern portion of DeLuz, a community of nearly 57,000 residents.*

*In November, 1998, the District Board, with voter approval, signed a thirty-year lease agreement with Community Health Systems, Inc., to operate Fallbrook Hospital. Shortly thereafter, the District reorganized as a "Healthcare District" to reflect the changing reality of its mission and essential functions.*

*Following a number of changes within the healthcare system that stemmed from managed care impacts, increased regional competition and the emergence of a number of newer, more modernized acute care facilities, CHS determined that continuing to operate Fallbrook Hospital at a substantial financial loss was not feasible. The District initiated a due diligence and RFP process to locate a successor operator in the Summer and Fall of 2014, which was not successful. Thus, in January, 2015, the District and CHS reached an agreement to terminate the lease, and Fallbrook Hospital formally closed on July 20, 2015.*

*The District is committed to promoting the health of the people of the District and enhancing access to sustainable, quality healthcare services.*

#### DEADLINE

All Proposals should be submitted to the District no later than 5pm on Friday, Sept. 2, 2016. Submit via e-mail to all addresses as follows: [bpalmer@fallbrookhealth.org](mailto:bpalmer@fallbrookhealth.org) • [lbannerman@fallbrookhealth.org](mailto:lbannerman@fallbrookhealth.org) • [pknox@fallbrookhealth.org](mailto:pknox@fallbrookhealth.org)



**Fallbrook  
Healthcare  
District**

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